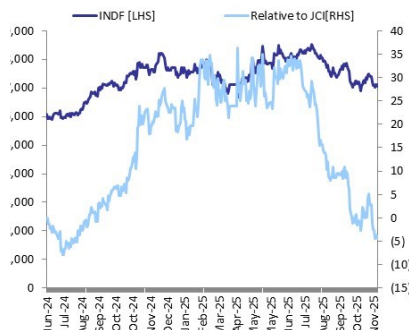


Buy

(Maintained)

Last Price (Rp)	7,175
Target Price (Rp)	9,400
Previous Target Price (Rp)	9,300
Upside/Downside	+31.0%
No. of Shares (mn)	8,780
Mkt Cap (Rpbn/US\$mn)	63,000/3,772
Avg, Daily T/O (Rpbn/US\$mn)	64.2/3.8
Free Float (%)	49.9
Major Shareholder (%)	
FIRST PACIFIC COMPANY LIMITED	50.1
EPS Consensus (Rp)	
	2025F 2026F 2027F
BRIDS	1,216.3 1,307.2 1,447.6
Consensus	1,245.1 1,373.1 1,548.7
BRIDS/Cons (%)	(2.3) (4.8) (6.5)

INDF relative to JCI Index



Source: Bloomberg

Indofood Sukses Makmur (INDF JJ)

A Mixed 3Q25 Results Backed by Agribusiness

- A solid Agribusiness growth and resilient Bogasari margins underpinned INDF's mixed 3Q25 performance.
- We expect the momentum in Agribusiness to sustain to 4Q25, supported by additional demand from B50 implementation and sustain prices.
- We maintain our Buy rating with a higher SOTP-based TP of Rp9,400, as we roll over our valuation to FY26 earnings.

INDF's solid topline driven by Agribusiness

INDF delivered a mixed 3Q25 performance, with strong contributions from the Agribusiness segment (rev growth of +27.1% yoy) driven by higher ASP and volume. Bogasari also recorded steady rev growth +6.8% yoy, maintaining a resilient op margin of 9.5%. With wheat prices are relatively stable, the company has kept its pricing strategy unchanged and reiterate its 6-8% margin guidance.

Agribusiness: solid quarter backed by stronger volume and higher ASP

In the plantation segment, we expect CPO prices to stay favorable through year-end, supported by additional demand from B50 implementation next year while production constraints may help to support prices. Our CPO price assumption stands at MYR4,500/ton for FY25F. During the call, management noted that Malaysia's tariff exemption to the US has no direct impact as INDF did not directly export palm oil.

A slight cut in FY25-26F forecast

We revised our revenue assumptions by -0.3/-0.4% in FY25/26F, mainly reflecting softer ICBP performance, partially offset by the upward revision in Agribusiness on higher volume and pricing assumptions. We anticipate Agribusiness to post the strongest growth of +15.4% yoy, followed by Bogasari +4.5%, ICBP +3.5%, and Distribution +2.4%. We lowered our FY25/26F core profit forecast by -2.8/-3.3%, translating to core profit decline -12.4% yoy in FY25F and +3.0% increase in FY26F.

Maintain Buy with higher TP of Rp9,400

We maintain our Buy rating on INDF with higher SOTP-based TP of Rp9,400 as we roll over our valuation to FY26 earnings, implying 7.2x PE FY26F. Currently, INDF trades at an attractive 5.4x FY26F PE which is -43.8% discount to ICBP's current valuation.

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Key Financials

Year to 31 Dec	2023A	2024A	2025F	2026F	2027F
Revenue (Rpbn)	111,704	115,787	121,035	127,913	133,836
EBITDA (Rpbn)	23,063	26,304	26,498	27,857	30,321
EBITDA Growth (%)	5.1	14.1	0.7	5.1	8.8
Net Profit (Rpbn)	8,147	8,642	10,680	11,478	12,710
EPS (Rp)	927.9	984.2	1,216.3	1,307.2	1,447.6
EPS Growth (%)	28.1	6.1	23.6	7.5	10.7
BVPS (Rp)	6,741.5	7,415.8	8,354.8	9,318.1	10,395.7
DPS (Rp)	257.0	267.0	283.2	350.0	376.2
PER (x)	7.6	7.2	5.8	5.4	4.9
PBV (x)	1.0	1.0	0.8	0.8	0.7
Dividend yield (%)	3.6	3.8	4.0	5.0	5.3
EV/EBITDA	4.2	3.6	3.3	2.9	2.4

Source: INDF, BRIDS Estimates

Exhibit 1. INDF 3Q25/9M25 Earnings Result Summary

INDF IJ (Rpbn)	9M24	9M25	YoY	3Q24	2Q25	3Q25	YoY	QoQ	FY25F	A/F	A/Cons
Revenue	86,944	90,981	4.6%	29,647	28,288	31,138	5.0%	10.1%	121,428	75%	75%
Gross profit	29,694	30,261	1.9%	9,888	8,943	10,432	5.5%	16.7%	41,956	72%	74%
Operating profit	16,272	17,032	4.7%	5,252	4,873	5,903	12.4%	21.1%	23,012	74%	74%
Net profit	8,761	7,881	-10.0%	4,907	3,114	2,043	-58.4%	-34.4%	10,995	72%	71%
Core profit	7,361	9,462	28.5%	359	1,955	3,296	816.9%	68.6%	11,173	85%	86%
Gross margin	34.2%	33.3%		33.4%	31.6%	33.5%			34.6%		
Opex to revenue	15.4%	14.5%		15.6%	14.4%	14.5%			15.6%		
Operating margin	18.7%	18.7%		17.7%	17.2%	19.0%			19.0%		
Pretax margin	18.2%	16.2%		28.2%	18.8%	14.4%			16.8%		
Net margin	10.1%	8.7%		16.5%	11.0%	6.6%			9.1%		
By Divisions											
	9M24	9M25	YoY	3Q24	2Q25	3Q25	YoY	QoQ			
Net revenue (Rpbn)											
ICBP	55,295	56,149	6.9%	18,711	17,487	18,788	0.4%	7.4%			
Bogasari	17,878	17,963	-0.8%	5,805	5,566	6,202	6.8%	11.4%			
Agribusiness	8,470	11,293	-3.9%	3,430	3,454	4,361	27.1%	26.2%			
Distribution	5,301	5,576	0.7%	1,702	1,781	1,787	5.1%	0.4%			
Operating margin											
ICBP	22.0%	21.0%		19.8%	19.8%	21.0%					
Bogasari	7.5%	8.8%		6.8%	9.1%	9.5%					
Agribusiness	16.8%	18.2%		22.4%	14.3%	19.2%					
Distribution	7.5%	8.2%		4.9%	5.0%	6.8%					

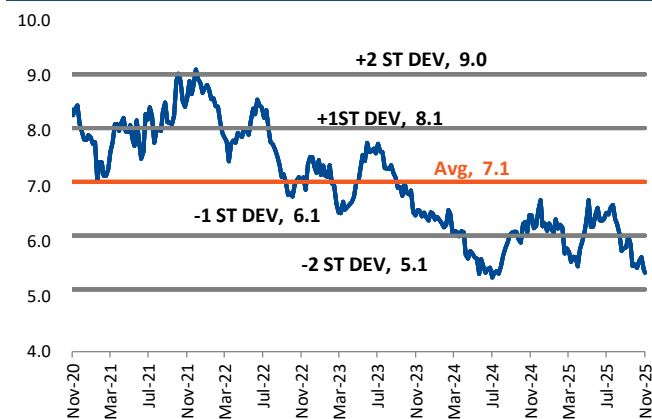
Source: Company, Bloomberg, BRIDS Estimates

Exhibit 2. INDF Earnings Revision Summary

INDF IJ (Rpbn)	Previous		New		Changes	
	2025F	2026F	2025F	2026F	2025	2026
Revenue	121,428	128,439	121,035	127,913	-0.3%	-0.4%
Gross profit	41,956	44,485	41,462	43,883	-1.2%	-1.4%
Operating profit	23,012	24,229	22,579	23,710	-1.9%	-2.1%
Net profit	10,995	11,853	10,680	11,478	-2.9%	-3.2%
Core profit	11,173	11,554	10,857	11,178	-2.8%	-3.3%
Gross margin	34.6%	34.6%	34.3%	34.3%		
Operating margin	19.0%	18.9%	18.7%	18.5%		
Net margin	9.1%	9.2%	8.8%	9.0%		
Assumption						
Revenue growth						
ICBP	5.2%	6.3%	3.5%	6.0%		
Bogasari	4.5%	5.6%	4.5%	5.6%		
Plantation	7.3%	4.0%	15.4%	5.2%		
Distribution	3.7%	4.4%	2.4%	4.2%		
EBIT margin						
ICBP	22.0%	22.2%	21.6%	21.7%		
Bogasari	7.6%	8.0%	7.6%	8.0%		
Plantation	16.7%	16.9%	16.7%	16.9%		
Distribution	7.3%	8.4%	6.8%	8.3%		

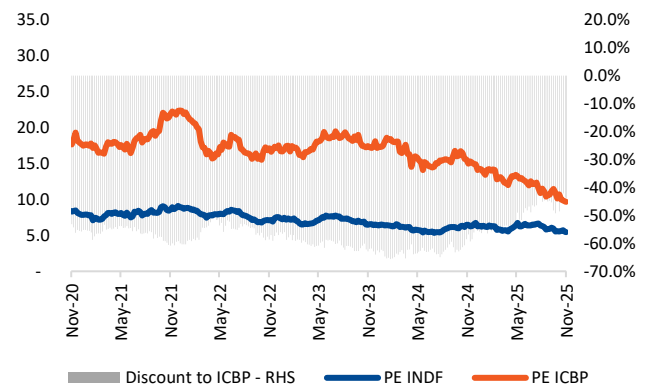
Source: Company, Bloomberg, BRIDS Estimates

Exhibit 3. INDF PE Band



Source: Company, Bloomberg, BRIDS Estimates

Exhibit 4. INDF vs ICBP Valuation Discount



Source: Company, Bloomberg, BRIDS Estimates

Exhibit 5. INDF SOTP Valuation Table

Valuation SOTP	Stake	EBIT 2026	EV Rpbn	Effective valuation Rpbn	%	Method
ICBP	80.5%		111,476	89,738	73%	Based on BRIDS' TP of Rp11,500
Bogasari	100.0%	2,657	21,259	21,259	17%	8x EV/EBIT
Agribusiness	71.8%		7,527	5,404	4%	Market
Distribution	100.0%	618	6,492	6,492	5%	10.1x EV/EBIT
Net debt - holding Co				(19,427)		
Total EV				103,467		
Holding company disc				(20,693)		
Equity value (Rpbn)				82,773		
Target price per share (Rp)				9,400		
Implied P/E - 2026				7.2		

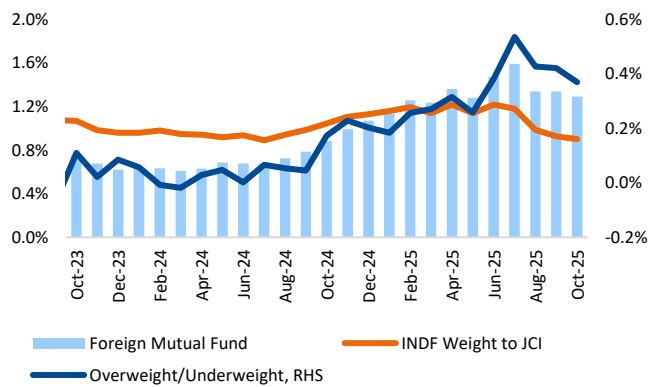
Source: Company, Bloomberg, BRIDS Estimates

Exhibit 6. Consumer Peers Valuation

Ticker	Rec	Target Price (Rp)	Market Cap (Rpbn)	P/E (x)	P/BV (x)	ROE (%)	Dividend Yield (%)	EPS Growth (%)	Core Profit Growth (%)
				2025F	2026F	2025F	2026F	2025F	2026F
ICBP IJ	Buy	11,500	99,418	10.7	9.5	2.0	1.8	19.4	3.8
UNVR IJ	Buy	3,200	97,283	22.5	21.9	26.9	22.7	150.2	3.8
INDF IJ	Buy	9,400	63,000	5.9	5.5	0.9	0.8	15.4	3.9
MYOR IJ	Buy	2,500	47,400	16.3	14.0	2.6	2.3	16.5	2.6
Sector - weighted				14.3	13.3	9.7	8.3	59.6	3.6

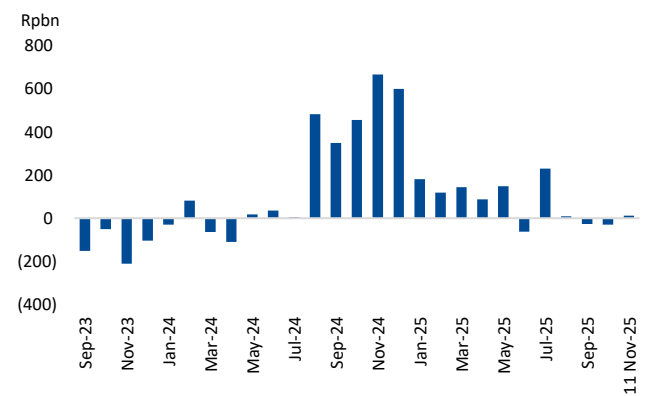
Source: Company, Bloomberg, BRIDS Estimates

Exhibit 7. Weighting and Fund Position - INDF



Source: KSEI, BRIDS

Exhibit 8. Historical Foreign Flows - INDF



Source: IDX, BRIDS

Exhibit 9. Income Statement

Year to 31 Dec (Rpbn)	2023A	2024A	2025F	2026F	2027F
Revenue	111,704	115,787	121,035	127,913	133,836
COGS	(75,653)	(75,650)	(79,573)	(84,030)	(86,831)
Gross profit	36,050	40,137	41,462	43,883	47,005
EBITDA	23,063	26,304	26,498	27,857	30,321
Oper. profit	19,679	22,830	22,579	23,710	26,032
Interest income	974	1,505	1,432	1,646	1,635
Interest expense	(3,499)	(3,804)	(3,967)	(3,885)	(3,926)
Forex Gain/(Loss)	791	(2,389)	(178)	300	0
Income From Assoc. Co's	(2,314)	(1,362)	0	0	0
Other Income (Expenses)	(15)	258	54	222	126
Pre-tax profit	15,615	17,040	19,922	21,993	23,868
Income tax	(4,122)	(3,962)	(4,945)	(5,718)	(6,206)
Minority interest	(3,347)	(4,436)	(4,297)	(4,797)	(4,952)
Net profit	8,147	8,642	10,680	11,478	12,710
Core Net Profit	7,356	11,030	10,857	11,178	12,710

Exhibit 10. Balance Sheet

Year to 31 Dec (Rpbn)	2023A	2024A	2025F	2026F	2027F
Cash & cash equivalent	28,576	38,710	45,684	51,306	58,816
Receivables	8,674	10,017	9,786	10,392	10,894
Inventory	15,213	17,954	17,324	19,083	19,303
Other Curr. Asset	2,525	3,569	3,241	3,381	3,413
Fixed assets - Net	47,295	47,814	48,737	49,707	50,771
Other non-curr.asset	76,191	74,134	74,721	74,709	75,475
Total asset	186,588	201,713	209,008	218,093	228,188
ST Debt	18,266	21,573	20,951	20,951	20,951
Payables	6,885	7,412	7,407	7,893	8,244
Other Curr. Liabilities	7,764	8,109	7,611	7,957	8,421
Long Term Debt	46,307	49,373	49,707	49,707	49,707
Other LT. Liabilities	6,902	6,255	6,096	5,890	5,707
Total Liabilities	86,123	92,722	91,772	92,398	93,031
Shareholder's Funds	59,193	65,114	73,359	81,817	91,279
Minority interests	41,272	43,878	43,878	43,878	43,878
Total Equity & Liabilities	186,588	201,713	209,008	218,093	228,188

Exhibit 11. Cash Flow

Year to 31 Dec (Rpbn)	2023A	2024A	2025F	2026F	2027F
Net income	8,147	8,642	10,680	11,478	12,710
Depreciation and Amort.	2,868	3,205	3,918	4,147	4,289
Change in Working Capital	1,793	(4,199)	1,342	(1,878)	(181)
Other Oper. Cash Flow	3,079	2,242	1,878	2,445	2,533
Operating Cash Flow	15,887	9,889	17,818	16,192	19,350
Capex	(2,753)	(3,724)	(4,841)	(5,117)	(5,353)
Others Inv. Cash Flow	(4,208)	2,161	845	1,658	870
Investing Cash Flow	(6,961)	(1,563)	(3,996)	(3,459)	(4,484)
Net change in debt	(1,582)	6,373	(288)	0	0
New Capital	951	2,229	52	53	55
Dividend payment	(2,257)	(2,344)	(2,487)	(3,073)	(3,303)
Other Fin. Cash Flow	(3,410)	(4,450)	(4,126)	(4,091)	(4,108)
Financing Cash Flow	(6,296)	1,807	(6,848)	(7,111)	(7,357)
Net Change in Cash	2,630	10,134	6,974	5,622	7,510
Cash - begin of the year	25,946	28,576	38,710	45,684	51,306
Cash - end of the year	28,576	38,710	45,684	51,306	58,816

Exhibit 12. Key Ratio

Year to 31 Dec	2023A	2024A	2025F	2026F	2027F
Growth (%)					
Sales	0.8	3.7	4.5	5.7	4.6
EBITDA	5.1	14.1	0.7	5.1	8.8
Operating profit	5.3	16.0	(1.1)	5.0	9.8
Net profit	28.1	6.1	23.6	7.5	10.7
Profitability (%)					
Gross margin	32.3	34.7	34.3	34.3	35.1
EBITDA margin	20.6	22.7	21.9	21.8	22.7
Operating margin	17.6	19.7	18.7	18.5	19.5
Net margin	7.3	7.5	8.8	9.0	9.5
ROAA	4.4	4.5	5.2	5.4	5.7
ROAE	14.4	13.9	15.4	14.8	14.7
Leverage					
Net Gearing (x)	0.4	0.3	0.2	0.2	0.1
Interest Coverage (x)	5.6	6.0	5.7	6.1	6.6

Source: INDF, BRIDS Estimates

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INVESTMENT RATING

BUY	Expected total return of 10% or more within a 12-month period
HOLD	Expected total return between -10% and 10% within a 12-month period
SELL	Expected total return of -10% or worse within a 12-month period

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