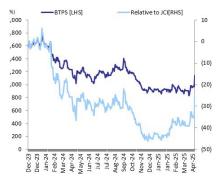


# Buy

(Maintained)

| Last Price (Rp)                 | Last Price (Rp)            |       |       |  |  |
|---------------------------------|----------------------------|-------|-------|--|--|
| Target Price (Rp)               | 1,300                      |       |       |  |  |
| Previous Target Pr              | Previous Target Price (Rp) |       |       |  |  |
| Upside/Downside                 | Upside/Downside            |       |       |  |  |
|                                 |                            |       |       |  |  |
| No. of Shares (mn               | No. of Shares (mn)         |       |       |  |  |
| Mkt Cap (Rpbn/US                | Mkt Cap (Rpbn/US\$mn)      |       |       |  |  |
| Avg, Daily T/O<br>(Rpbn/US\$mn) | · , ,                      |       |       |  |  |
| Free Float (%)                  | Free Float (%)             |       |       |  |  |
|                                 |                            |       |       |  |  |
| Major Shareholde                | r (%)                      |       |       |  |  |
| PT. BTPN Tbk.                   |                            |       | 70.0  |  |  |
|                                 |                            |       |       |  |  |
|                                 |                            |       |       |  |  |
| EPS Consensus (Rp               | p)                         |       |       |  |  |
|                                 | 2025F                      | 2026F | 2027F |  |  |
| BRIDS                           | 147.7                      | 164.7 | 177.3 |  |  |
| Consensus                       | 150.9                      | 172.2 | 193.0 |  |  |
| BRIDS/Cons (%)                  | (2.1)                      | (4.4) | (8.2) |  |  |
|                                 |                            |       |       |  |  |

#### **BTPS** relative to JCI Index



Source: Bloomberg

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# **Bank BTPN Syariah (BTPS IJ)**

# 1Q25 Results: Better Asset Quality Supporting Earnings Growth Amid Asset Cleanup

- BTPS booked a net profit of Rp311bn in 1Q25 (+7% qoq, +18% yoy), driven by a lower CoC of 8.5% (-125bps qoq, -516bps yoy).
- Despite the improving asset quality, the bank remained conservative in asset and earnings growth, retaining flat asset and earnings target.
- Maintain Buy rating with a higher TP of Rp1,300. Key risk to our call includes changes in asset quality trend.

# **Bottom line supported by lower CoC**

BTPS posted a net profit of Rp311bn in 1Q25 (+7% qoq, +18% yoy), slightly above our (29%) and consensus' (27%) FY25F. The profitability growth was driven by the lower CoC of 8.5% in 1Q25 (-125bps qoq, -516bps yoy) with a sequential improvement in NPL and LaR ratio. NPL ratio dropped to 3.3% (from 3.7%) and LaR ratio dropped to 5.8% (from 6.6%) with higher NPL and LaR coverage, suggesting that overall NPL formation was getting better. Nonetheless, the management hinted that it will be more confident in asset quality if they see consistency in 2Q25.

## Loan growth trajectory remained conservative

Post continuous loan contraction, BTPS booked 1% qoq NP growth (-6% yoy), which indicate that the bank is becoming slightly more confident in its loan disbursement. Management stated that it will become more comfortable in disbursement upon seeing 3 key metrics, i.e., attendance rate above 90%, on time payment above 95%, and 50% solidarity fund implementation. Hence, the flat loan growth target is maintained for now. As the bank continues to focus on collection and asset quality, the operating expenses remained stable at Rp575bn (flat qoq, +5% yoy), reflecting higher field officers.

# Better-than-expected CoC but we expect sequential downtrend

In 1Q25, BTPS's CoC stood at 8.5% (from 12.5% in FY24) better than our prev. FY25 estimates of 10.3%. We slightly lower out CoC est. to 9.7% to take into account the lower CoC in 1Q25, but we still expect sequential higher CoC in the coming quarter as we see the rising NPL cycle across segments in FY25F Indonesia banking sector.

# Maintain Buy with a higher TP of Rp1,300

We raised our TP to Rp1,300 (from Rp1,200 prev.) reflecting a higher ROE for FY25F. We maintain our -1SD two-year avg. inverse CoE of 11.8%, reflecting concerns regarding asset growth, arriving at an FV PBV of 1.0x. Key risk is deteriorating asset quality.

**Key Financials** 

| Year to 31 Dec     | 2023A   | 2024A   | 2025F   | 2026F   | 2027F   |
|--------------------|---------|---------|---------|---------|---------|
| PPOP (Rpbn)        | 3,277   | 2,710   | 2,471   | 2,654   | 2,803   |
| Net profit (Rpbn)  | 1,081   | 1,061   | 1,138   | 1,269   | 1,366   |
| EPS (Rp)           | 140.3   | 137.7   | 147.7   | 164.7   | 177.3   |
| EPS growth (%)     | (39.3)  | (1.8)   | 7.2     | 11.5    | 7.6     |
| BVPS (Rp)          | 1,138.9 | 1,209.0 | 1,305.5 | 1,412.6 | 1,527.9 |
| PER (x)            | 8.1     | 8.3     | 7.7     | 6.9     | 6.4     |
| PBV (x)            | 1.0     | 0.9     | 0.9     | 0.8     | 0.7     |
| Dividend yield (%) | 6.2     | 3.0     | 3.2     | 3.6     | 3.9     |
| ROAE (%)           | 12.6    | 11.7    | 11.7    | 12.1    | 12.1    |

Source: BTPS. BRIDS Estimates



Exhibit 1. BTPS's 1Q25 earnings summary

|                           |        |        | •      |              |            |        |        |             |        |        |     |     |
|---------------------------|--------|--------|--------|--------------|------------|--------|--------|-------------|--------|--------|-----|-----|
| BTPS - Financials (Rpbn)  | 1Q24   | 4Q24   | 1Q25   | qoq, %       | yoy, %     | 1Q24   | 1Q25   | yoy, %      | FY25F  | FY25C  | A/F | A/C |
| Interest income           | 1,373  | 1,331  | 1,297  | - <b>3</b> % | -6%        | 1,373  | 1,297  | -6%         | 5,186  | 5,423  | 25% | 24% |
| Interest expense          | 126    | 122    | 123    | 1%           | -3%        | 126    | 123    | -3%         | 473    | 477    | 26% | 26% |
| Net interest income       | 1,247  | 1,210  | 1,174  | - <b>3</b> % | -6%        | 1,247  | 1,174  | -6%         | 4,713  | 4,946  | 25% | 24% |
| Other operating income    | 21     | (12)   | 15     | n/a          | -30%       | 21     | 15     | <i>-30%</i> | 48     | 33     | 31% | 44% |
| Operating expenses        | 549    | 575    | 575    | <i>0</i> %   | <i>5</i> % | 549    | 575    | 5%          | 2,290  | 2,385  | 25% | 24% |
| PPOP                      | 719    | 623    | 614    | -1%          | -15%       | 719    | 614    | -15%        | 2,471  | 2,595  | 25% | 24% |
| Provision                 | 384    | 251    | 218    | <i>-13%</i>  | -43%       | 384    | 218    | -43%        | 1,077  | 1,110  | 20% | 20% |
| Operating Profit          | 335    | 371    | 396    | 7%           | 18%        | 335    | 396    | 18%         | 1,394  | 1,485  | 28% | 27% |
| Net profit                | 264    | 291    | 311    | 7%           | 18%        | 264    | 311    | 18%         | 1,088  | 1,163  | 29% | 27% |
| Loans                     | 11,035 | 10,274 | 10,367 | 1%           | -6%        | 11,035 | 10,367 | -6%         | 10,566 | 10,566 | 98% | 98% |
| Customer deposits         | 11,739 | 11,724 | 11,643 | -1%          | -1%        | 11,739 | 11,643 | -1%         | 11,959 | 12,384 | 97% | 94% |
|                           |        |        |        |              |            |        |        |             |        |        |     |     |
| Key Ratio                 |        |        | _      |              | oy, bps    |        |        | oy, bps     |        |        |     |     |
| Financing yield (%) - ann | 43.9   | 45.6   | 44.4 🤚 | . , -        | 49         | 43.9   | 44.4 🥋 | 49          |        |        |     |     |
| Cost of fund (%) - ann    | 4.2    | 4.1    | 4.2 🏖  |              | (2)        | 4.2    | 4.2 🕏  | (2)         |        |        |     |     |
| NIM (%)                   | 24.6   | 24.5   | 23.8 🤚 | · / <u>*</u> | (78)       | 24.6   | 23.8 🖖 | (78)        |        |        |     |     |
| CIR (%) - ann             | 43.3   | 48.0   | 48.3 🤚 | 34 🖐         | 503        | 43.3   | 48.3 🤟 | 503         |        |        |     |     |
| Cost of credit (%) - ann  | 13.6   | 9.7    | 8.5 👘  | (125) 👘      | (516)      | 13.6   | 8.5 🧌  | (516)       |        |        |     |     |
| ROE (%) - ann             | 12.2   | 12.7   | 13.1 👘 | 44 🏚         | 90         | 12.2   | 13.1 🧌 | 90          |        |        |     |     |
| CASA ratio (%)            | 24.8   | 26.5   | 25.3 🕌 | (117)        | 46         |        |        |             |        |        |     |     |
| LDR (%)                   | 94.0   | 87.6   | 89.0   | \ / <u>"</u> | (496)      |        |        |             |        |        |     |     |
| NPL ratio (%)             | 2.9    | 3.7    | 3.3    | =            | 39         |        |        |             |        |        |     |     |
| NPL coverage (%)          | 338.0  | 242.3  | 259.6  | 1,733        | (7,835)    |        |        |             |        |        |     |     |
| LaR ratio (%)             | 11.1   | 6.6    | 5.8    | *            | (531)      |        |        |             |        |        |     |     |
| LaR coverage (%)          | 88.9   | 136.7  | 148.2  | 1,144        | 5,930      |        |        |             |        |        |     |     |
|                           |        |        | _      | _            |            |        |        |             |        |        |     |     |

Source: Company, BRIDS Estimates, Bloomberg

**Exhibit 2. BTPS's Changes in Forecast** 

| BTPS - Forecast Changes    | 2025F (Prev) | 2025F (Curr) | Δ%    | 2025F (Prev) | 2026F (Curr) | Δ%    |
|----------------------------|--------------|--------------|-------|--------------|--------------|-------|
| Net Interest Income (Rpbn) | 4,713        | 4,713        | -     | 5,029        | 5,029        | -     |
| PPOP (Rpbn)                | 2,471        | 2,471        | -     | 2,654        | 2,654        | -     |
| Net profit (Rpbn)          | 1,088        | 1,138        | 4.54  | 1,219        | 1,269        | 4.11  |
| BVPS (Rp)                  | 1,301        | 1,306        | 0.32  | 1,404        | 1,413        | 0.60  |
| Gross Loans (Rpbn)         | 10,566       | 10,566       | -     | 11,068       | 11,068       | -     |
| Customer Deposits (Rpbn)   | 11,959       | 11,959       | -     | 12,557       | 12,557       | -     |
| Ratios (%)                 | 2025F (Prev) | 2025F (Curr) | Δ bps | 2025F (Prev) | 2026F (Curr) | Δ bps |
| Net Interest Margin        | 23.6         | 23.6         | -     | 24.2         | 24.2         | -     |
| Gross NPL Ratio            | 3.6          | 3.6          | -     | 3.4          | 3.4          | -     |
| Cost/Income Ratio          | 48.1         | 48.1         | -     | 47.8         | 47.8         | -     |
| Cost of Credit             | 10.3         | 9.7          | (61)  | 10.1         | 9.5          | (59)  |
| ROAE                       | 11.3         | 11.7         | 49    | 11.7         | 12.1         | 42    |

Source: Company, BRIDS Estimates



**Exhibit 3. BTPS's Valuation** 

| Gordon Growth Valuation with Inverse | ost of Equity                         |
|--------------------------------------|---------------------------------------|
| Parameters:                          | Remarks:                              |
| Cost of equity (%) - Mean            | 9.8 2-year avg                        |
| Cost of equity (%) - SD              | 2.0                                   |
| SD used                              | (1.0)                                 |
| Cost of equity (%) used              | 11.8                                  |
| Long-term growth (%)                 | 3.0 Long-term GDP growth              |
| Forward ROE (%)                      | 11.7 FY25F ROAE                       |
| Fair value P/BV (x)                  | 1.0 (ROAE - g) / (COC - g)            |
| BV/share (IDR)                       | 1,306 FY25F Book value per share      |
| Fair value (IDR)                     | 1,300 Fair value P/BV multiple x BVPS |

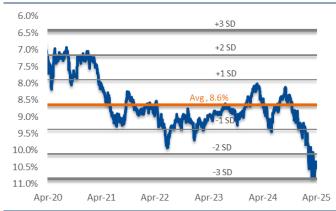
Source: Company, BRIDS Estimates

Exhibit 4. BTPS's cost of equity band chart (2-year)



Source: Company, Bloomberg, BRIDS Estimates

Exhibit 5. Sector's cost of equity band chart (5-year)



Source: Company, Bloomberg, BRIDS Estimates

# Exhibit 6. BTPS's P/BV band chart (2-year)



Source: Company, Bloomberg, BRIDS Estimates

Exhibit 7. BTPS's P/E band chart (2-year)



Source: Company, Bloomberg, BRIDS Estimates



**Exhibit 8. Income Statement** 

| Year to 31 Dec (Rpbn)     | 2023A   | 2024A   | 2025F   | 2026F   | 2027F   |
|---------------------------|---------|---------|---------|---------|---------|
| Interest Income           | 5,746   | 5,398   | 5,186   | 5,519   | 5,795   |
| Interest Expense          | (486)   | (504)   | (473)   | (490)   | (514)   |
| Net Interest Income       | 5,260   | 4,894   | 4,713   | 5,029   | 5,281   |
| Non-Interest Income (NII) | 61      | 44      | 48      | 53      | 58      |
| Oper. Income              | 5,321   | 4,938   | 4,761   | 5,082   | 5,339   |
| Oper. Expenses            | (2,044) | (2,228) | (2,290) | (2,429) | (2,536) |
| Pre-provisions profit     | 3,277   | 2,710   | 2,471   | 2,654   | 2,803   |
| Provisions & Allowances   | (1,898) | (1,360) | (1,013) | (1,028) | (1,052) |
| <b>Operating Profits</b>  | 1,379   | 1,351   | 1,458   | 1,626   | 1,751   |
| Non-Operating Income      | 1       | 3       | 1       | 1       | 0       |
| Exceptionals              | 0       | 0       | 0       | 0       | 0       |
| Pre-tax Profit            | 1,380   | 1,353   | 1,459   | 1,627   | 1,751   |
| Income Tax                | (299)   | (292)   | (321)   | (358)   | (385)   |
| Minorities                | 0       | 0       | 0       | 0       | 0       |
| Net Profit                | 1,081   | 1,061   | 1,138   | 1,269   | 1,366   |

#### **Exhibit 9. Balance Sheet**

| Year to 31 Dec (Rpbn)        | 2023A   | 2024A  | 2025F  | 2026F  | 2027F  |
|------------------------------|---------|--------|--------|--------|--------|
| Gross Loans                  | 11,553  | 10,274 | 10,566 | 11,068 | 11,595 |
| Provisions                   | (1,214) | (924)  | (884)  | (864)  | (846)  |
| Net Loans                    | 10,339  | 9,350  | 9,682  | 10,204 | 10,749 |
| Govt. Bonds                  | 0       | 0      | 0      | 0      | 0      |
| Securities                   | 8,647   | 9,049  | 9,502  | 9,977  | 10,476 |
| Other Earnings Assets        | 0       | 0      | 0      | 0      | 0      |
| <b>Total Earnings Assets</b> | 20,444  | 19,575 | 20,320 | 21,298 | 22,324 |
| Fixed Assets                 | 1,082   | 1,109  | 1,188  | 1,274  | 1,357  |
| Non-Earnings Assets          | 294     | 273    | 379    | 436    | 543    |
| Total Assets                 | 21,435  | 21,748 | 22,506 | 23,954 | 25,498 |
|                              |         |        |        |        |        |
| Customer Deposits            | 12,143  | 11,724 | 11,959 | 12,557 | 13,185 |
| Banks Deposits               | 0       | 0      | 0      | 0      | 0      |
| Int. Bearing Liab Others     | 0       | 0      | 0      | 0      | 0      |
| Total Liabilities            | 12,658  | 12,431 | 12,448 | 13,073 | 13,729 |
| Share capital & Reserves     | 1,638   | 1,647  | 1,651  | 1,651  | 1,652  |
| Retained Earnings            | 7,136   | 7,667  | 8,406  | 9,231  | 10,119 |
| Shareholders' Funds          | 8,774   | 9,314  | 10,057 | 10,882 | 11,771 |
| Minority interests           | 3       | 3      | 0      | 0      | 0      |
| Total Equity & Liabilities   | 21,435  | 21,748 | 22,506 | 23,954 | 25,500 |
|                              |         |        |        |        |        |



**Exhibit 10. Key Ratios** 

| Year to 31 Dec              | 2023A | 2024A | 2025F | 2026F | 2027F |
|-----------------------------|-------|-------|-------|-------|-------|
| Yield on Earning Assets     | 28.7  | 27.0  | 26.0  | 26.5  | 26.6  |
| Cost of funds               | 4.0   | 4.2   | 4.0   | 4.0   | 4.0   |
| Interest Spread             | 24.7  | 22.8  | 22.0  | 22.5  | 22.6  |
| Net Interest Margin         | 26.3  | 24.5  | 23.6  | 24.2  | 24.2  |
| Cost/Income Ratio           | 38.4  | 45.1  | 48.1  | 47.8  | 47.5  |
| Oper. Exp./Oper. Gross Inc. | 76.3  | 75.2  | 72.2  | 70.8  | 70.1  |
| Gross NPL Ratio             | 2.9   | 3.9   | 3.6   | 3.4   | 3.2   |
| LLP/Gross NPL               | 363.2 | 242.3 | 242.2 | 242.1 | 242.1 |
| Cost of Credit              | 16.3  | 12.5  | 9.7   | 9.5   | 9.3   |
| Loan to Deposit Ratio       | 95.1  | 87.6  | 88.4  | 88.1  | 87.9  |
| Loan to Funding Ratio       | 95.1  | 86.2  | 88.4  | 88.1  | 87.9  |
| CASA Mix                    | 25.6  | 26.5  | 26.5  | 26.5  | 26.5  |
| ROAE                        | 12.6  | 11.7  | 11.7  | 12.1  | 12.1  |
| ROAA                        | 5.1   | 4.9   | 5.1   | 5.5   | 5.5   |
| CAR                         | 56.6  | 48.6  | 43.1  | 44.2  | 45.4  |

Exhibit 11. Dupont and Growth

| Year to 31 Dec             | 2023A  | 2024A  | 2025F | 2026F | 2027F |
|----------------------------|--------|--------|-------|-------|-------|
| Dupont                     |        |        |       |       |       |
| Pre-Tax ROAA               | 6.5    | 6.3    | 6.6   | 7.0   | 7.1   |
| Tax Retention rate         | 78.3   | 78.4   | 78.0  | 78.0  | 78.0  |
| Post-Tax ROAA              | 5.1    | 4.9    | 5.1   | 5.5   | 5.5   |
| Goodwil, Assoc& Min        | 0.0    | 0.0    | 0.0   | 0.0   | 0.0   |
| Leverage                   | 2.5    | 2.4    | 2.3   | 2.2   | 2.2   |
| ROAE                       | 12.6   | 11.7   | 11.7  | 12.1  | 12.1  |
| Growth (%)                 |        |        |       |       |       |
| Interest income            | 6.9    | (6.1)  | (3.9) | 6.4   | 5.0   |
| Net Interest Income        | 4.6    | (6.9)  | (3.7) | 6.7   | 5.0   |
| Other Oper. Expenses       | 9.3    | 9.0    | 2.8   | 6.1   | 4.4   |
| Fee Based Income           | 0.0    | 0.0    | 0.0   | 0.0   | 0.0   |
| Pre-Provision Oper. Profit | 1.6    | (17.3) | (8.8) | 7.4   | 5.6   |
| Net Profit                 | (39.3) | (1.8)  | 7.2   | 11.5  | 7.6   |
| Shareholders' Equity       | 4.4    | 6.1    | 8.0   | 8.2   | 8.2   |
| Loan                       | (1.0)  | (11.1) | 2.8   | 4.7   | 4.8   |
| Earnings Asset             | 4.4    | (4.3)  | 3.8   | 4.8   | 4.8   |
| Deposit                    | 0.8    | (3.4)  | 2.0   | 5.0   | 5.0   |
| Int. Bearing Liab.         | (0.1)  | (1.8)  | 0.1   | 5.0   | 5.0   |
| CASA                       | 4.8    | (0.3)  | 2.0   | 5.0   | 5.0   |
| Total Asset                | 1.3    | 1.5    | 3.5   | 6.4   | 6.4   |

Source: BTPS, BRIDS Estimates



# **Equity Research – Company Update**

Monday, 28 April 2025

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#### **INVESTMENT RATING**

BUYExpected total return of 10% or more within a 12-month periodHOLDExpected total return between -10% and 10% within a 12-month periodSELLExpected total return of -10% or worse within a 12-month period

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