

#### FROM EQUITY RESEARCH DESK

#### **IDEA OF THE DAY**

# Indocement Tunggal Prakarsa: FY24 Earnings Beat, but Remain Cautiously Optimistic in FY25

(INTP.IJ Rp 4,800; BUY TP Rp 8,500)

- INTP recorded net profit of Rp2tr in FY24 (+3% yoy, 125% of ours/cons, or above), due to strong EBIT and higher associate income.
- We reaffirm 1%-2% vol growth and ASP assumption for FY25F/FY26F, yet we expect higher RDF usage on Grobogan to lower energy cost.
- We lifted our FY25F/26F EPS by 17%/16% due to opex saving. Reiterate Buy rating with lower TP (Rp8,500) due to our lower LT growth assumption.

To see the full version of this report, please <u>click here</u>

#### Wintermar Offshore Marine: FY24 Earnings Missed; Downgrading Our FY25-26 Forecast (WINS.IJ Rp 350; BUY TP Rp 480)

- WINS recorded a US\$2.8mn NP in 4Q24, -56% qoq. However, its FY24 NP still grew strongly to US\$22.5mn, +237% yoy (90% of our FY24F est.).
- We trimmed our FY25-26F revenue and earnings estimates by -4.1%/-5.6% and -27.7%/-29.6%.
- We maintain a Buy rating on WINS with a lowered TP of 480.
   Key risks include lower charter and utilization rates.
   To see the full version of this report, please click here

#### **RESEARCH COMMENTARY**

- BIRD (Not Rated) FY24 Result: Above Cons
- BMRI (Buy, TP: Rp5,900) Feb25 Bank-Only Results
- BMRI (Buy, TP: Rp5,900) FY24 Dividend offers 9.9% yield
- BRIS (Buy, TP: Rp2,900) Feb25 Bank-Only Results
- BTPS (Buy, TP: Rp1,200) Feb25 Bank-Only Results
- BRMS (Not Rated) FY24 Results: Above Cons
- BSDE (Buy, TP: Rp1,550) FY24 Results: Net profit Above Estimates Lifted by One-off Gains, Core Profit Misses
- HMSP (Hold, TP: Rp730) FY24 Results: Below Expectations with Lower Margin and Negative Volume Growth
- ICBP (Buy, TP: Rp14,000) FY24 Results: Core Profit Grew +12% yoy, In Line
- INDF (Buy, TP: Rp8,800) FY24 Results: Stronger Core Profit Growth Driven by Agribusiness Margin Expansion
- NCKL (Buy, TP: Rp1,500) FY24: In line w/ Ours, Slightly Above Cons
- PGEO (Buy, TP: Rp1,200) FY24: Slightly Below Our/Cons Estimates
- PWON (Buy, TP: Rp640) FY24 Result: In-Line with Our and Consensus Estimates
- SSIA (Buy, TP: Rp1,300) FY24 Results: Higher Tax Rate Drag Down Net Profit, Below Our and Consensus Estimates
- TOWR (Buy, TP: Rp1,400) Inline Earnings Supported by Items Below EBITDA

#### **MARKET NEWS**

#### **SECTOR**

- Commodity Price Daily Update Mar 25, 2025
- Indonesia's Automotive Market Grows with Increased Investments

#### **EQUITY MARKET INDICES**

Closs	Chg	Ytd	Vol
Close	(%)	(%)	(US\$mn)
6,236	1.2	(11.9)	558
1,185	(0.4)	(15.4)	913
6,160	(0.5)	(5.7)	75
1,514	0.7	(7.8)	432
3,955	-	4.4	1,062
3,370	(0.0)	0.5	119,087
23,344	(2.3)	16.4	36,693
37,781	0.5	(5.3)	19,703
2,628	0.5	9.5	4,725
22,273	8.0	(3.3)	n.a
78,017	0.0	(0.2)	778
18,272	0.5	(5.4)	278,708
42,588	0.0	0.1	23,450
	1,185 6,160 1,514 3,955 3,370 23,344 37,781 2,628 22,273 78,017 18,272	6,236 1.2 1,185 (0.4) 6,160 (0.5) 1,514 0.7 3,955 -  3,370 (0.0) 23,344 (2.3) 37,781 0.5 2,628 0.5 22,273 0.8 78,017 0.0 18,272 0.5	Close (%) (%)  6,236 1.2 (11.9) 1,185 (0.4) (15.4) 6,160 (0.5) (5.7) 1,514 0.7 (7.8) 3,955 - 4.4  3,370 (0.0) 0.5 23,344 (2.3) 16.4 37,781 0.5 (5.3) 2,628 0.5 9.5 22,273 0.8 (3.3) 78,017 0.0 (0.2) 18,272 0.5 (5.4)

#### **CURRENCY AND INTEREST RATE**

			wow	mom	ytd
		Rate	(%)	(%)	(%)
Rupiah	Rp/1US\$	16,595	(1.0)	(1.5)	(3.1)
BI7DRRR	%	5.75	-	-	(0.3)
10y Gov	Indo bond	7.21	0.1	0.4	0.2

#### **HARD COMMODITIES**

	Unit	Price	d-d	mom	ytd
	Offic	Price	(%)	(%)	(%)
Coal	US\$/ton	96	(0.5)	(5.5)	(23.0)
Gold	US\$/toz	3,021	0.0	3.6	15.1
Nickel	US\$/mt.ton	15,931	1.0	5.3	5.4
Tin	US\$/mt.ton	35,097	2.3	7.1	21.7

#### **SOFT COMMODITIES**

	Unit	Price	d-d	mom	ytd
	Offic	FIICE	(%)	(%)	(%)
Cocoa	US\$/mt.ton	8,045	2.9	(4.3)	(26.3)
Corn	US\$/mt.ton	165	(1.5)	(6.4)	(2.1)
Oil (WTI)	US\$/barrel	69	0.4	1.0	(3.4)
Oil (Brent)	US\$/barrel	73	0.4	1.1	(1.8)
Palm oil	MYR/mt.ton	4,670	(1.1)	(2.5)	(5.1)
Rubber	USd/kg	198	(0.3)	(2.0)	0.4
Pulp	US\$/tonne	1,205	n.a	2.8	20.5
Coffee	US\$/60kgbag	348	(0.2)	1.1	10.9
Sugar	US\$/MT	545	0.4	(3.4)	7.4
Wheat	US\$/ton	148	0.2	(6.1)	(3.2)
Soy Oil	US\$/lb	42	0.0	(5.9)	6.3
SoyBean	US\$/by	1,004	0.2	(2.0)	0.5

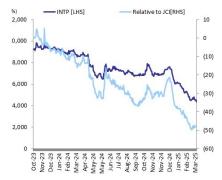


## Buy

(Maintained)

Last Price (Rp)			4,800						
Target Price (Rp)	8,500								
Previous Target Pr	8,800								
Upside/Downside		+77.1%							
No. of Shares (mn	)		3,681						
Mkt Cap (Rpbn/U	S\$mn)	17,	670/1,065						
Avg, Daily T/O (Rpbn/US\$mn)	Avg, Daily T/O								
Free Float (%)			40.3						
Major Shareholde	r (%)								
Birchwood Omnia	Limited		51.0						
EPS Consensus (Rp	o)								
	2025F	2026F	2027F						
BRIDS	591.1	636.1 689.7							
Consensus	498.5	550.8 531.1							
BRIDS/Cons (%)	18.6	15.5	29.9						

#### **INTP** relative to JCI Index



Source: Bloomberg

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## **Indocement Tunggal Prakarsa (INTP)**

# FY24 Earnings Beat, but Remain Cautiously Optimistic in FY25

- INTP recorded net profit of Rp2tr in FY24 (+3% yoy, 125% of ours/cons, or above), due to strong EBIT and higher associate income.
- We reaffirm 1%-2% vol growth and ASP assumption for FY25F/FY26F, yet we expect higher RDF usage on Grobogan to lower energy cost.
- We lifted our FY25F/26F EPS by 17%/16% due to opex saving. Reiterate Buy rating with lower TP (Rp8,500) due to our lower LT growth assumption.

#### Strong FY24 Result due to Good Opex Management

NTP recorded a net profit of Rp2tr in FY24 (+3% yoy, 125% of ours/cons, or above), with 4Q24 net profit expanding by 53% qoq. This was due to strong operating income and higher associate income (+467% yoy) in FY24 from land sales (~Rp117bn). Meanwhile, revenue grew by 3% yoy in FY24 (100%/99% from ours/cons, or inline), with 4Q24 revenue growing by 0.6% qoq. Using ASI data, ASP reached Rp969k/t (+2.5% yoy), with 4Q24 ASP at Rp866k/t (+0.3% qoq). The main driver of upbeat performance was derived from the EBIT level, which reached Rp2.4tr in FY24 (+5% yoy, 116%/118% of our/cons, above), with strong 4Q24 EBIT growth of 26% qoq. Cash cost per ton declined by 5% yoy to Rp843k/t in FY24, driven by lower energy cost (-7% yoy) and delivery cost (-8% yoy).

#### Stable pricing until Feb25. Cautiously optimistic in FY25F-FY26F

We reaffirm our 1.5%/2% vol growth and 1.3%/1.5% ASP growth for FY25F/FY26F, given: 1) declining infra budget; 2) lower vol growth vs GDP growth limits upside on ASP, as we expect occasional price cuts during certain months. As of Mar25, we observed relatively stable bag pricing, with Merdeka/Jempolan recording -1.5%/-2% ytd price reduction, yet their discount to the main brand is at 26%/28% (smaller than the peak at 29%/32% in Sep/Oct-24). However, we expect upside from Grobogan cost savings, especially from rising RDF usage from ~1% in FY24 to ~8% in 1H25F and ~20% in 2H25F. INTP stated that energy cost savings from RDF usage are quite significant vs coal, despite the currently low coal price. As a result, we expect energy cost per ton to decline by 4%/2% in FY25F/FY26F vs -7% in FY24.

#### Upgrading our EBIT assumption. Maintain Buy rating with TP of Rp8,500

Due to our cost savings assumption, we upgrade our FY25F/26F EBIT forecast by 14%/13% and net profit by 17%/16%, implying an EBIT margin of 14.2%/14.7% and EPS growth of 8.4%/7.6% yoy. We reiterate our **Buy** rating and our preference for the cement sector on INTP, yet with a slightly lower TP of **Rp8,500** (-3%) as we lowered our LT growth assumption to 1% (from 1.5%). INTP is currently trading at an EV/EBITDA of 4.5x and EV/t of US\$56.3, which are respectively at -1 and -1.5 std dev of its 5-year mean. Downside risks to our view: 1) Price war; 2) Slower progress on private and under-construction projects.

**Key Financials** 

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Year to 31 Dec	2023A	2024A	2025F	2026F	2027F
Revenue (Rpbn)	17,950	18,549	19,099	19,798	20,799
EBITDA (Rpbn)	3,278	3,599	3,932	4,154	4,415
EBITDA Growth (%)	1.2	9.8	9.3	5.6	6.3
Net Profit (Rpbn)	1,950	2,008	2,176	2,341	2,539
EPS (Rp)	529.8	545.5	591.1	636.1	689.7
EPS Growth (%)	5.9	3.0	8.4	7.6	8.4
BVPS (Rp)	5,696.3	6,007.3	6,512.2	7,054.7	7,643.9
DPS (Rp)	149.1	83.8	86.3	93.5	100.6
PER (x)	9.1	8.8	8.1	7.5	7.0
PBV (x)	0.8	0.8	0.7	0.7	0.6
Dividend yield (%)	3.1	1.7	1.8	1.9	2.1
EV/EBITDA	5.3	4.3	3.4	2.6	1.9

Source: INTP, BRIDS Estimates

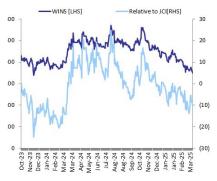


## Buy

(Maintained)

Last Price (Rp)			350						
Target Price (Rp)		480							
Previous Target Pr		610							
Upside/Downside	Upside/Downside								
No. of Shares (mn)	1		4,365						
Mkt Cap (Rpbn/US			1,528/92						
	ίπιτη		1,320/32						
Avg, Daily T/O (Rpbn/US\$mn)			2.9/0.2						
Free Float (%)			37.6						
Major Shareholde	r (%)								
Wintermarjaya Les	tari		34.0						
EPS Consensus (US	\$\$cents)								
	2025F	2026F	2027F						
BRIDS	0.5	0.5	40.5						
Consensus	n/a	n/a	n/a						
BRIDS/Cons (%)	n/a	n/a	n/a						

#### WINS relative to JCI Index



Source: Bloomberg

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# Wintermar Offshore Marine (WINS IJ) FY24 Earnings Missed; Downgrading Our FY25-26 Forecast

- WINS recorded a US\$2.8mn NP in 4Q24, -56% qoq. However, its FY24 NP still grew strongly to US\$22.5mn, +237% yoy (90% of our FY24F est.).
- We trimmed our FY25-26F revenue and earnings estimates by -4.1%/-5.6% and -27.7%/-29.6%.
- We maintain a Buy rating on WINS with a lowered TP of 480. Key risks include lower charter and utilization rates.

#### 4Q24 earnings missed our estimate due to non-operational expenses

WINS recorded a 4Q24 net profit of US\$2.8mn, -56% qoq, while its FY24 net profit still grew robustly to US\$22.5mn, +237% yoy, reaching 90%/110% of our/consensus estimate. The 4Q24 earnings miss was largely due to: 1) a utilization rate of 66% due to the completion of short-term contracts in 4Q24 (vs. our estimation of 68%), 2) higher-than-expected minority interest of US\$2.3mn, +96% qoq, due to stronger PSV contribution as daily charter rates increased up to US\$19.4k/day in 4Q24, and 3) minor other expenses in the form of forex loss of US\$470k in 4Q24.

#### Performance should continue to improve

Mgmt. indicated that the Asia Pacific daily charter rate (DCR) has slightly pulled back after reaching its peak in 3Q24, though it has continued to remain high, hovering at c.US\$29k/day (from its peak at c.US\$33k/day) for >750m2 PSV. Nonetheless, WINS continues to revamp its fleet, focusing on high-tier vessels as it recently ordered 1 multipurpose PSV set to deliver in FY26. As for utilization rate, the company is expecting an improved utilization rate of 70% in FY25 vs. 66% in FY24, despite a decline in 4Q24 to 63% as several mid-tier vessels were affected by rough weather and short-term contracts that ended. Mgmt. expects all of its PSVs to be operational by 2H25 since 1 PSV started working in Jan25, leaving 2 PSVs under maintenance (1 set to start work in 2Q25, and the other in 2H25).

#### Revisions to our estimate

Looking at some delays in PSV deployments, we have lowered our FY25-26F revenue and earnings estimates by -4.1%/-5.6% and -27.7%/-29.6%, respectively. The decline in our estimate is due to 1) lower utilization assumptions of 68% (from 70%), 2) lower DCR growth assumptions, and 3) a higher minority interest portion (from US\$5mn to US\$8mn). Nevertheless, our FY25 earnings estimate still implies a robust core profit growth of +54% yoy.

#### Maintain Buy rating with a downgraded TP of Rp480

We maintain our Buy rating on WINS based on its robust growth outlook. However, we have downgraded our TP from Rp610 to Rp480, in line with our downgraded earnings estimate for FY25-26F. The target price is based on 0.7x PBV and 6x FY25F PE. Key risks include lower daily charter rates and utilization.

**Key Financials** 

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Year to 31 Dec	2023A	2024A	2025F	2026F	2027F
Revenue (US\$mn)	73	82	98	102	108
EBITDA (US\$mn)	20	48	43	46	50
Net Profit (US\$mn)	7	22	20	23	26
EPS (US\$cents)	0.2	0.5	0.5	0.5	0.5
BVPS (US\$cents)	3.1	3.6	3.8	4.2	3.8
PER (x)	14.8	4.3	4.7	4.2	4.5
PBV (x)	0.6	0.5	0.5	0.4	0.5

Source: WINS, BRIDS Estimates



#### **RESEARCH COMMENTARY**

#### BIRD (Not Rated) - FY24 Result: Above Cons

- BIRD recorded 4Q24 NP of Rp149bn (-14% qoq/+74% yoy), which brought FY24 NP to reach Rp585bn (+29% yoy, 112% of cons or above). Aside of solid revenue growth, BIRD recorded Rp91bn gain from taxi disposal (+246% yoy).
- 4Q24 revenue reached Rp1.4tr (+3% qoq/+15% yoy, which led FY24 revenue to reach Rp5tr (+14% yoy, 103% of cons or in-line). We believe this was due to: 1) 10% ARPV growth on regular taxi; 2) higher taxi utilization (~80.5% vs 78.8% in FY23); 3) strong non-taxi segment growth at 19% yoy.
- EBIT margin reached 12.9% in 4Q24 (-100 bps qoq/+330 bps yoy). FY24 EBIT margin improved by 30 bps yoy to 12.6%, despite full impact of royalty in FY24.
- More details after BIRD call at 11th Apr, 2pm JKT time. (Richard Jerry, CFA & Sabela Nur Amalina BRIDS)

BIRD IJ Equity	FY23	FY24	yoy	4Q23	3Q24	4Q24	yoy	qoq	% A to C	2024 Cons
Revenue, Rpbn	4,422	5,040	14.0%	1,193	1,336	1,376	15.3%	3.0%	103%	4,884
COGS	3,019	3,410	13.0%	816	895	926	13.6%	3.5%		
Gross profit	1,403	1,629	16.1%	378	441	449	19.0%	1.9%	97%	1,685
Opex	863	995	15.3%	263	255	272	3.6%	6.5%		
Operating profit	541	634	17.2%	115	186	177	54.2%	-4.4%	105%	606
Pretax profit	595	756	27.0%	121	223	196	62.2%	-12.3%	111%	679
Net profit	453	585	29.2%	86	173	149	74.1%	-14.1%	112%	524
Gross margin	31.7%	32.3%		31.6%	33.0%	32.7%				34.5%
Operating margin	12.2%	12.6%		9.6%	13.9%	12.9%				12.4%
Opex to revenue	19.5%	19.7%		22.0%	19.1%	19.8%				
Pretax margin	13.5%	15.0%		10.1%	16.7%	14.2%				13.9%
Net margin	10.2%	11.6%		7.2%	13.0%	10.8%				10.7%

Source: Bloomberg, Company

#### BMRI (Buy, TP: Rp5,900) - Feb25 Bank-Only Results

#### Feb25 Insights:

- Bottom line supported by lower CoC: BMRI posted an NP of Rp3.6tr in Feb25, down -11% mom due to seasonality but up +8% yoy, driven by higher fee-based income and lower provisions.
- NIM dropped on lower EA yield: In line with industry trends, BMRI's NIM declined to 4.3% in Feb25 (-44bps mom, -60bps yoy), impacted by a lower EA yield despite a lower CoF mom.
- CoC remained low: While slightly higher mom, CoC stayed low at 0.8%, down 28bps from Feb24's 1.1%.
- Lower mom on seasonality, but improved yoy on strong loan growth: NII and PPOP declined mom but improved yoy, supported by 19% loan growth despite compressed NIM.
- Lower LDR amid flat loan growth: With Jan25's negative loan growth and a flattish loan balance in Feb25, BMRI appears to be moderating its loan growth expansion.

#### 2M25 Insights:

- Higher earnings on strong loan growth despite lower NIM: BMRI booked an NP of Rp7.6tr (+6% yoy), with NII up 7% and PPOP up 4%, in line with our and consensus FY25F estimates at 13%.
- NIM still under pressure: NIM stood at 4.5%, down 38bps yoy, as EA yield declined while CoF increased.
- High opex and CIR: Opex surged +17% yoy, pushing CIR up to 38% from 35%, offsetting higher operating income.
- CoC remained low: With provision expenses down 8% and loan growth at 19%, CoC dropped to 0.7% in 2M25 from 0.9% in 2M24.
- Loan and deposit growth remained high: Loan and deposit growth stayed strong at +19% yoy and +17% yoy, respectively, with LDR rising to 92% (+161bps yoy).



#### Summary:

• We believe BMRI's Feb25 results were Neutral, with positive PPOP amid higher opex, while lower CoC supported the bottom line. (*Victor Stefano & Naura Reyhan Muchlis – BRIDS*)

BMRI - Bank Only (Rpbn)	Feb-24	Jan-25	Feb-25	mom, %	yoy, %	2M24	2M25	yoy, %	FY24	2M24/FY24	FY25F	2M25/FY25F	FY25C	2M25/FY25C
Interestincome	8,410	10,000	9,332	-7%	11%	17,160	19,333	13%	112,305	15%	166,172	12%		
Interest expense	(2,511)	(3,456)	(3,324)	-4%	32%	(5,385)	(6,780)	26%	(36,476)	15%	(57,718)	12%		
Net interest income	5,898	6,545	6,008	-8%	2%	11,775	12,552	7%	75,830	16%	108,454	12%	112,544	11%
Other operating income	2,000	2,548	2,419	-5%	21%	4,374	4,968	14%	31,650	14%	43,386	11%	46,230	11%
Operating expenses	(2,768)	(3,571)	(3,061)	-14%	11%	(5,672)	(6,632)	17%	(37,662)	15%	(61,811)	11%		
PPOP	5,130	5,522	5,366	-3%	5%	10,478	10,888	4%	69,818	15%	94,146	12%		
Provision	(1,014)	(568)	(906)	59%	-11%	(1,609)	(1,474)	-8%	(7,135)	23%	(16,852)	9%	(18,138)	8%
Pre-tax profit	4,122	4,974	4,460	-10%	8%	8,878	9,434	6%	63,026	14%	77,637	12%	79,885	12%
Net profit	3,324	4,005	3,583	-11%	8%	7,158	7,588	6%	51,136	14%	56,416	13%	57,898	13%
										YTD, %				
Loans	1,098,373	1,307,185	1,307,643	0%	19%	1,098,373	1,307,643	19%	1,310,779	0%	1,780,153	73%	1,838,320	71%
Customer deposits	1,209,149	1,394,402	1,414,412	1%	17%	1,209,149	1,414,412	17%	1,326,888	7%	1,911,076	74%	1,913,798	74%
Key Ratio				mom, bps	yoy, bps			yoy, bps	21	125 vs FY24, bps		vs FY25F, bps		
Earning Asset yield (%) - ann	6.9	7.2	6.6	<b>4</b> (57) (	<b>4</b> (32)	7.1	6.9	<b>4</b> (18)	7.3	<b>41</b> )	7.3	<b>4</b> (37)		
Cost of fund (%) - ann	2.5	3.0	2.8	<b>(20)</b>	<b>J</b> 35	2.6	2.9	<b>⊎</b> 30	2.8	<b>⊎</b> 11	2.7	<b>⊎</b> 22		
NIM (%) - ann	4.9	4.7	4.3	<b>44)</b> (44) (	<b>60</b> )	4.9	4.5	<b>4</b> (38)	4.9	<b>46</b> )	4.8	<b>J</b> (27)		
CIR (%) - ann	35.1	39.3	36.3	<b>(295)</b>	<b>l</b> 127	35.1	37.9	<b>4</b> 273	35.0	<b>⊌</b> 281	39.6	<b>(178)</b>		
Cost of credit (%) - ann	1.1	0.5	0.8	31 (	(28)	0.9	0.7	(21)	0.6	7	1.0	(31)		
CASA Ratio (%)	80.6	79.3	78.2	<b>⊎</b> (105) (	<b>(239)</b>	80.6	78.2	<b>(239)</b>	80.3	<b>(208)</b>	64.4	<b>1,386</b>		
LDR (%)	90.8	93.7	92.5	<b>(129)</b>	<b>l</b> 161	90.8	92.5	<b>b</b> 161	98.8	<b>(633)</b>	93.1	<b>(70)</b>		

#### BMRI (Buy, TP: Rp5,900) - FY24 Dividend offers 9.9% yield

- BMRI has officially announced its dividend distribution from the FY24's profit. The bank is set to share 78.0% of its FY24 net profit, equivalent to Rp43.5tr, as dividends, translating to Rp466 per share.
- The payout ratio is higher than street's estimate of 60% and its past 5-year average of 60%.
- BMRI offers dividend yield of 9.9% at current share price of Rp4,730. (*Victor Stefano & Naura Reyhan Muchlis BRIDS*)

#### BRIS (Buy, TP: Rp2,900) - Feb25 Bank-Only Results

#### Feb25 Insights:

- Steady bottom line: BRIS booked an NP of Rp572bn in Feb25, slightly down (-3% mom) due to lower NIM but up (+5% yoy) on strong loan growth and higher fee-based income.
- NIM dropped on lower EA yield: NIM declined to 5.1% in Feb25 (-22bps mom, -38bps yoy), driven by a lower EA yield despite an improved CoF mom.
- Steady CoC at around 1.0%: CoC remained stable at 1.0% in Feb25, unchanged mom but up +15bps yoy.
- Fee-based income remained robust: BRIS posted solid fee-based income growth (+8% mom, +55% yoy), supported by gains from the sale of financial assets.
- Loan growth remained high with flattish deposits: Loans grew +1% mom, while deposits remained flat, pushing LDR up to 88% in Feb25 from 87% in Jan25.

#### 2M25 Insights:

- Higher earnings on lower CoC: BRIS booked an NP of Rp1.2tr in 2M25 (+10% yoy), forming 15% of our and 14% of consensus FY25F estimates, i.e., in line.
- Supported by higher loan growth offsetting the higher CoC: NII and PPOP grew +8% yoy and +14% yoy, respectively, backed by +17% loan growth and +41% fee-based income—enough to offset a +27% increase in provisions.
- Lower NIM on higher CoF: CoF rose to 2.7% (+17bps yoy), causing NIM to decline to 5.2% (-16bps yoy), as EA yield remained flat at 7.8%.
- Loan growth remained high: Loans continued to expand +17% yoy, outpacing deposit growth of +10% yoy, pushing LDR up to 88% from 83% a year ago.



#### Summary:

• BRIS's Feb25 results were Robust, as strong NII and PPOP growth successfully offset higher provisions. (*Victor Stefano & Naura Reyhan Muchlis – BRIDS*)

BRIS - Bank Only (Rpbn)	Feb-24	Jan-25	Feb-25	mom, %	yoy, %	2M24	2M25	yoy, %	FY24	2M24/FY24	FY25F	2M25/FY25F	FY25C	2M25/FY25C
Interestincome	2,036	2,307	2,210	-4%	9%	4,046	4,517	12%	26,473	15%	28,562	16%	28,983	16%
Interest expense	(611)	(778)	(727)	-7%	19%	(1,249)	(1,505)	20%	(7,895)	16%	(9,172)	16%	(8,843)	17%
Net interest income	1,425	1,529	1,483	-3%	4%	2,796	3,011	8%	18,578	15%	19,390	16%	20,140	15%
Other operating income	303	431	468	8%	55%	637	899	41%	4,381	15%	6,239	14%		
Operating expenses	(832)	(938)	(950)	1%	14%	(1,654)	(1,888)	14%	(11,685)	14%	(12,763)	15%	(12,964)	15%
PPOP	895	1,022	1,001	<b>-2%</b>	12%	1,780	2,023	14%	11,274	16%	12,867	16%		
Provision	(179)	(242)	(245)	1%	37%	(385)	(487)	27%	(1,996)	19%	(2,460)	20%	(2,771)	18%
Pre-tax profit	699	760	738	-3%	6%	1,361	1,498	10%	9,050	15%	10,411	14%	10,819	14%
Net profit	542	590	572	-3%	5%	1,055	1,162	10%	7,006	15%	7,858	15%	8,249	14%
										YTD, %				
Financing	241,734	279,524	282,050	1%	17%	241,734	282,050	17%	277,861	2%	320,301	88%		
Customer deposits	289,409	320,052	318,988	0%	10%	289,409	318,988	10%	327,454	-3%	376,386	85%		
Key Ratio				mom, bps	yoy, bps			yoy, bps	21	/125 vs FY24, bps		vs FY25F, bps		
Earning Asset yield (%) - ann	7.8	8.0	7.6	(42) 🌡	(23)	7.8	7.8 📑	4	8.2	₩ (38)	7.9	<b>21</b> (7)		
Cost of fund (%) - ann	2.4	2.7	2.6		14	2.5	2.7 🤚		2.5	•	2.5	₩ 12		
NIM (%) - ann	5.5	5.3	5.1		(38)	5.4	5.2 🤘	1 1	5.7	<b>J</b> (54)	5.3	<b>4</b> (14)		
CIR (%) - ann	48.2	47.9	48.7	81 🌡	49	48.2	48.3 🤚	11	50.9	<b>(262)</b>	49.8	<b>(152)</b>		
Cost of credit (%) - ann	0.9	1.0	1.0	D 1 🌡	15	1.0	1.0 🤰	8	0.8	<b>⊎</b> 27	0.8	<b>⊎</b> 22		
CASA Ratio (%)	60.4	60.9	60.7	) (19) 🖣	27	60.4	60.7 🖣	27	60.1	<b>№</b> 55	59.2	150		
LDR (%)	83.5	87.3	88.4	108 🌡	489	83.5	88.4 🌗	489	84.9	<b>⊎</b> 357	85.1	<b>⊎</b> 332		

#### BTPS (Buy, TP: Rp1,200) - Feb25 Bank-Only Results

#### Feb25 Insights:

- Bottom line supported by lower CoC: BTPS posted an NP of Rp86bn in Feb25, down -22% mom on lower NIM but up +17% yoy on lower provisions.
- NIM dropped on lower EA yield: In line with industry trends, NIM declined mom to 23.0% in Feb25 (-111bps yoy), driven by a lower EA yield despite a lower CoF mom.
- CoC remained in single digits: CoC stood at 8.8%, slightly lower than Jan25's 9.0% and significantly better than Feb24's 14.3%.
- Steady opex: Operating expenses remained stable at Rp184bn (-3% mom, +2% yoy).
- Negative loan growth streak ended: After six consecutive months of declining loan balances, BTPS's loans stabilized in Feb25. With deposits also flat, LDR remained at 88%.

#### 2M25 Insights:

- Strong earnings supported by lower provisions: BTPS booked an NP of Rp196bn (+32% yoy) in 2M25, driven by 47% lower provisions, which offset a 15% decline in PPOP.
- CoC at 8.9%: Despite 9% yoy lower loans, CoC improved to 8.9% in 2M25 from 15.2% in 2M24, supported by lower write-offs.
- Positive net write-off trend: Net write-offs remained in double digits at Rp88bn in Feb25, significantly lower than FY24's monthly average of Rp137bn.
- Contained opex but higher CIR: Opex grew modestly by +2% yoy, but with loan balances still lower yoy, CIR increased to 48% from 44%.

#### Summary:

• We believe BTPS's Feb25 results were Robust, with asset quality continuing to improve, as seen in the lower CoC and net write-offs. (*Victor Stefano & Naura Reyhan Muchlis – BRIDS*)





BTPS - Bank Only (Rpbn)	Feb-24	Jan-25	Feb-25	mom, %	yoy, %	2M24	2M25	yoy, %	FY24	2M24/FY24	FY25F	2M25/FY25F	FY25C	2M25/FY25C
Interestincome	440	445	399	-10%	-9%	903	844	-6%	5,386	17%	5,186	16%	5,469	15%
Interest expense	(40)	(44)	(36)	-17%	-9%	(83)	(80)	-3%	(504)	16%	(473)	17%	(490)	16%
Net interest income	400	401	363	-10%	-9%	819	764	- <b>7</b> %	4,882	17%	4,713	16%	4,979	15%
Other operating income	5	3	3	-10%	-38%	14	7	-52%	71	19%	48	14%		
Operating expenses	(181)	(188)	(184)	-3%	2%	(363)	(372)	2%	(2,225)	16%	(2,290)	16%	(2,405)	15%
PPOP	224	216	182	-16%	-19%	470	399	-15%	2,728	17%	2,471	16%		
Provision	(132)	(76)	(73)	-3%	-44%	(282)	(149)	-47%	(1,360)	21%	(1,077)	14%	(1,067)	14%
Pre-tax profit	93	141	109	-23%	17%	189	249	32%	1,371	14%	1,395	18%	1,545	16%
Net profit	73	110	86	-22%	17%	148	196	32%	1,073	14%	1,088	18%	1,212	16%
										YTD, %				
Financing	10,988	10,022	10,048	0%	-9%	10,988	10,048	-9%	10,172	-1%	10,566	95%	10,912	92%
Customer deposits	12,086	11,387	11,409	0%	-6%	12,086	11,409	-6%	11,725	-3%	11,959	95%		
Key Ratio				mom, bps	yoy, bps			yoy, bps	21	/125 vs FY24, bps		vs FY25F, bps		
Earning Asset yield (%) - ann	26.6	28.3	25.4	<b>4</b> (300)	<b>l</b> (121)	27.2	26.7	<b>4</b> (50)	27.8	<b>ψ</b> (105)	26.0	<b>?</b> 75		
Cost of fund (%) - ann	4.0	4.5	3.8	<b>(71)</b>	<b>(14)</b>	4.1	4.2	<b>%</b> 6	4.2	→ (4)	4.0	<b>⊎</b> 22		
NIM (%) - ann	24.1	25.6	23.0	<b>4</b> (252)	<b>(111)</b>	24.7	24.2	<b>4</b> (53)	25.2	<b>4</b> (99)	23.6	<b>•</b> 58		
CIR (%) - ann	44.6	46.5	50.2	₩ 366	<b>⊎</b> 558	43.6	48.3	₩ 468	44.9	₩ 334	48.1	<b>J</b>		
Cost of credit (%) - ann	14.3	9.0	8.8	(21)	<b>(553)</b>	15.2	8.9	(629)	12.8	<b>(396)</b>	10.3	<b>(146)</b>		
CASA Ratio (%)	24.3	25.3	25.7	43	138	24.3	25.7	138	26.5	<b>4</b> (78)	26.5	<b>4</b> (77)		
LDR (%)	90.9	88.0	88.1	<b>a</b> 6 1	<b>(284)</b>	90.9	88.1	<b>(284)</b>	86.8	<b>J</b> 132	88.4	<b>(28)</b>		

#### **BRMS (Not Rated) - FY24 Results: Above Cons**

- 4Q NP grew to US\$8.8mn, +31% qoq, whilst FY24 NP reached US\$24.4mn, +75% yoy, reaching 103% of cons' estimate.
- Meanwhile, 4Q revenue grew by +14% qoq to US\$54mn with FY24 revenue jumping +248% yoy to US\$162mn, reaching 127% of cons' estimate.
- Strong performance was boosted by increasing gold output in 4Q of 19.6k Oz, +5.3% qoq, and higher ASP at US\$2,664/Oz, +7% qoq, leading to a stronger cash margin of US\$1,426/Oz, +11% qoq.
- BRMS recorded a higher opex of -US\$13mn, +38% qoq, which was mainly contributed by higher salary and wages expenses, whilst it also recorded stronger other expenses of -US\$5.2mn, +281% qoq, due to a higher interest payment of US\$5.8mn, +223% qoq, and undisclosed other expenses of US\$913k.
- FY24 EPS stood at Rp2.8/share, implying trailing PE of 117x at current price of Rp328/share (Timothy Wijaya BRIDS)

BRMS	4Q23	3Q24	4Q24	q-q (%)	у-у (%)	FY23	FY24	у-у (%)	% of FY24E Cons
PROFIT & LOSS (US\$mn	)								
Revenue	13.9	47.2	53.9	14%	288%	46.6	162.3	248%	126.8%
Cost of revenue	-5.2	-25.4	-26.6	5%	413%	-20.4	-82.7	306%	
Gross profit	8.7	21.8	27.3	25%	213%	26.3	79.7	203%	
Operating expenses	-1.5	-9.5	-13.0	38%	771%	-9.2	-36.9	303%	
Operating profit	7.2	12.3	14.2	15%	97%	17.1	42.8	150%	113.1%
EBITDA	8.2	15.2	16.5	9%	101%	21.2	51.1	141%	118.9%
Other income/(expense)	0.0	-1.4	-5.2	281%	444287%	0.4	-8.8	-2547%	
Pre-tax profit	7.2	11.0	9.1	-17%	26%	17.5	34.0	95%	
Taxes	-3.7	-4.0	-0.4	-90%	-90%	-3.3	-8.9	171%	
Non-controlling interests	-0.1	-0.3	0.1	-120%	-166%	-0.3	-0.7	168%	
Net profit	3.4	6.7	8.8	31%	154%	13.9	24.4	75%	102.8%
Margins (%)									
Gross	62.7	46.2	50.7			56.3	49.1		
EBIT	51.9	26.1	26.4			36.7	26.4		
Net	24.8	14.2	16.3			29.8	15.0		
Operational data	4Q23	3Q24	4Q2 <u>4</u>	q-q (%)	y-y (%)	FY23	FY24	y-y (%)	
Gold output (Oz)	6,833		19,617		187.1%			179.3%	
ASP	2,033	2,493	2,664		31.0%	1,930	2,442		
Cash cost	612	1,212	1,238		102.3%	699	1,144		
Cash Margin	1,421	1,281	•		0.3%	1,231	1,298	5.4%	



## BSDE (Buy, TP: Rp1,550) FY24 Results: Net profit Above Estimates Lifted by One-off Gains, Core Profit Misses

- BSDE booked a net profit of Rp1.6tr in 4Q24 (+349% qoq), bringing its FY24 achievement to Rp4.35tr (+124% yoy), forming 113%/130% of our/cons. FY24F estimates. FY24 revenue/gross profit were relatively in line with our expectations at 102%/98%, yet operating profit missed our estimates due to higher G&A expenses, particularly IT-related costs.
- However, higher other income from a Rp1.5tr gain on the company's bargain purchase of SMDM boosted pretax profit to Rp5.35tr (109%/132% of our/cons.). Excluding this and other extraordinary items, core profit stood at Rp3.5tr (78% of our estimates).
- Property development contributed 84% of total FY24 revenue, which stood at Rp11.5tr (+18% yoy), mainly driven by residential (+41% yoy) and commercial (+15% yoy) sales. Residential revenue of Rp6.54tr was primarily driven by BSD City's products, including Tanakayu, Enchante, Yuthica, Blizfield, and Greenwich, alongside sales from other clusters in Grand Wisata Bekasi, Kota Wisata Cibubur, and Grand City Balikpapan.
- Our review of FY22/23/24 marketing sales shows Rp8.8tr/Rp9.5tr/Rp9.7tr, creating a 3-year average marketing sales of Rp9.34tr. Meanwhile, VAT pre-sales in FY24 stood at ~Rp1.86tr, bringing the total to Rp11.5tr, which should form ~101% of overall FY24 property development revenue.
- Gross margin improved to 64% vs. FY23's 56%, due to the low base effect from bulky land sales to JV in FY23. (Ismail Fakhri Suweleh & Wilastita Sofi BRIDS)

BCDE (Daha)	4Q23	3Q24	4Q24			EV22	EV24		FY24F	FY24F	A/F	A/C
BSDE (Rpbn)	4023	3UZ4	4024	yoy	qoq	FY23	FY24	yoy	BRIDS	Cons	A/F	A/C
Revenue	4,231	2,720	3,730	-12%	<b>37</b> %	11,539	13,797	20%	13,545	12,777	102%	108%
COGS	(2,484)	(993)	(1,504)	-39%	51%	(5,127)	(4,980)	-3%	(4,505)	(4,373)	111%	114%
Gross Profit	1,747	1,727	2,225	27%	29%	6,412	8,816	38%	9,040	8,404	98%	105%
Total Opex	(976)	(1,006)	(1,235)	27%	23%	(3,113)	(3,942)	27%	(3,251)	(3,558)	121%	111%
Operating Profit	772	721	990	28%	37%	3,299	4,874	48%	5,789	4,846	84%	101%
Pretax Profit	390	557	1,913	391%	243%	2,658	5,351	101%	4,923	4,058	109%	132%
Net Profit	176	369	1,657	839%	349%	1,945	4,359	124%	3,861	3,342	113%	130%
Core Profit	570	426	611	7%	44%	2,444	3,549	45%	4,541		78%	
Gross Margin	41.3%	63.5%	59.7%	18.4%	-3.8%	55.6%	63.9%	8.3%	66.7%	65.8%		
Opex to revenue	23.1%	37.0%	33.1%	10.1%	-3.9%	27.0%	28.6%	1.6%	24.0%	27.8%		
Operating Margin	18.2%	26.5%	26.5%	8.3%	0.0%	28.6%	35.3%	6.7%	42.7%	37.9%		
Net Margin	4.2%	13.6%	44.4%	40.3%	30.9%	16.9%	31.6%	14.7%	28.5%	26.2%		
Source: Company, BRIDS, I	Bloomhera											

## HMSP (Hold, TP: Rp730) - FY24 Results: Below Expectations with Lower Margin and Negative Volume Growth

- HMSP reported FY24 revenue growth of 1.6% yoy, driven by +6.5% increase in blended ASP, offset by -4.6% yoy decline in volume. In FY24, HMSP's gross margin fell to 15.7%. Combined with higher opex, HMSP booked FY24 net profit of Rp6.6tr (down 18% yoy), accounting for 93% of our FY24F estimate and 92% of consensus estimates (below expectations).
- 4Q24 revenue grew by 2.5% yoy, supported by SKT (+4.6% yoy) and SKM (+1.3% yoy). With gross margin of 16.2% and higher opex, HMSP booked 4Q24 net profit of Rp1.4tr, down 25% yoy and 26% qoq.
- As of Dec24, exports and other segments grew significantly, increasing their contribution to 3.1% of FY24 revenue from 2% in FY23. We believe this growth was driven by sales of Terea sticks, the HTU for IQOS.



HMSP IJ (Rpbn)	FY23	FY24	yoy	4Q23	3Q24	4Q24	уоу	qoq	A/F	A/Cons
Revenue	115,983	117,880	1.6%	28,686	30,651	29,412	2.5%	-4.0%	100%	100%
Gross profit	19,330	18,534	-4.1%	4,889	5,071	4,774	-2.3%	-5.8%	100%	99%
Op profit	8,964	7,697	-14.1%	1,830	2,403	1,587	-13.3%	-34.0%	92%	94%
Pretax profit	10,311	8,686	-15.8%	2,456	2,447	2,014	-18.0%	-17.7%		
Net profit	8,097	6,646	-17.9%	1,892	1,908	1,421	-24.9%	-25.5%	93%	92%
Gross margin	16.7%	15.7%		17.0%	16.5%	16.2%				
Operating marg	7.7%	6.5%		6.4%	7.8%	5.4%				
Pretax margin	8.9%	7.4%		8.6%	8.0%	6.8%				
Net margin	7.0%	5.6%		6.6%	6.2%	4.8%				
Revenue segmen	it									
SKM - Rpbn	68,925	66,244	-3.9%	15,525	16,630	15,729	1.3%	-5.4%		
SKT - Rpbn	35,943	40,224	11.9%	10,280	11,074	10,756	4.6%	-2.9%		
SPM - Rpbn	8,067	6,835	-15.3%	1,942	1,581	1,596	-17.8%	1.0%		
Source: Company,	BRI Danarek	sa Sekuritas	Bloomber	g						

#### ICBP (Buy, TP: Rp14,000) FY24 Results: Core Profit Grew +12% yoy, In Line

- ICBP reported FY24 core profit growth of 12% yoy, while FY24 net profit increased by 1.3% yoy, impacted by forex losses (Rp 2.1tr vs FY23 forex gain Rp875bn) and Rp1.4tr impairment in its associate, Dufil (Nigeria). As a result, FY24 net profit accounted for 80% of our FY24F and 77% of the consensus estimate (below).
- In FY24, noodle sales volume grew by 8% yoy, driven by 11% yoy increase in overseas markets. Despite 15% qoq rise in CPO prices, ICBP maintained a strong 4Q24 EBIT margin of 26.7% in its Noodles segment. Other divisions also reported positive volume growth for the year.
- For FY25, ICBP has provided guidance for 7–9% yoy revenue growth, supported by a 3–4% ASP adjustment for noodles in February 2025. The company expects FY25 EBIT margin of 20–22% and has allocated Rp5.5tr for capex. (*Natalia Sutanto & Sabela Nur Amalina BRIDS*)



ICBP IJ (Rpbn)	FY23	FY24	yoy	4Q23	3Q24	4Q24	yoy	qoq	A/F	A/C
Revenue	67,910	72,597	6.9%	16,603	18,525	17,111	3.1%	-7.6%	99%	99%
COGS	42,784	45,704	6.8%	10,082	11,864	10,862	7.7%	-8.4%		
Gross profit	25,126	26,893	7.0%	6,521	6,661	6,249	-4.2%	-6.2%	99%	99%
Operating profit	14,775	16,191	9.6%	3,619	3,738	3,786	4.6%	1.3%	100%	100%
Net profit	6,991	7,079	1.3%	(69)	4,612	(1,070)	na	na	80%	77%
Core profit	9,268	10,412	12.3%	2,303	2,405	2,382	3.4%	-1.0%		
Gross margin	37.0%	37.0%		39.3%	36.0%	36.5%				
Opex to revenue	15.2%	14.7%		17.5%	15.8%	14.4%				
Operating margin	21.8%	22.3%		21.8%	20.2%	22.1%				
Pretax margin	16.9%	15.8%		5.9%	34.7%	-2.7%				
Net margin	10.3%	9.8%		-0.4%	24.9%	-6.3%				
ICBP - Revenue by divisions										
	FY23	FY24	yoy	4Q23	3Q24	4Q24	yoy	qoq		
Noodles	49,221	52,485	6.6%	12,042	13,659	12,224	1.5%	-10.5%		
Dairy	8,910	9,445	6.0%	2,254	2,150	2,376	5.4%	10.5%		
Snack food	4,118	4,364	6.0%	984	1,153	1,027	4.4%	-11.0%		
Beverage	1,609	1,674	4.1%	404	427	404	-0.2%	-5.5%		
Nutrition & special food	1,219	1,358	11.4%	329	377	333	1.2%	-11.8%		
Food Seasoning	2,833	3,271	15.4%	590	759	748	26.8%	-1.4%		
EBIT margin	FY23	FY24		4Q23	3Q24	4Q24				
Noodles	26.3%	26.6%		26.1%	23.8%	26.7%				
Dairy	7.7%	9.8%		10.8%	5.8%	9.9%				
Snack food	9.9%	10.5%		9.5%	12.3%	10.2%				
Beverage	13.4%	17.0%		15.3%	15.4%	22.5%				
Nutrition & special food	7.6%	8.4%		7.1%	9.8%	7.2%				
Food Seasoning	14.7%	14.2%		9.0%	15.5%	9.1%				

Source: Company, BRI Danareksa Sekuritas, Bloomberg

# INDF (Buy, TP: Rp8,800) - FY24 Results: Stronger Core Profit Growth Driven by Agribusiness Margin Expansion

- INDF reported FY24 core profit growth of 16% yoy, while net profit rose by 6.1% yoy, supported by margin expansions in Agribusiness and Bogasari despite Rp2.4tr forex loss (compared to Rp791bn forex gain in FY23). As a result, FY24 net profit accounted for 92% of our FY24 forecast and 84% of the consensus estimate (below).
- In FY24, Bogasari reported solid volume growth of 14% yoy and lower ASP following a decline in wheat prices, leading to flat revenue of Rp24tr. Meanwhile, Agribusiness experienced negative volume growth in CPO (-7% yoy) and in PK, PKO, and PKE (-14% yoy). However, FY24 Agribusiness EBIT margin improved to 26% (FY23: 13.3%), supported by a 16% increase in CPO prices.
- Guidance: For 2025, INDF expects 3–5% volume growth for Bogasari, with an EBIT margin of 6–8% and Rp8.5tr in capex. (Natalia Sutanto & Sabela Nur Amalina BRIDS)



INDF IJ (Rpbn)	FY23	FY24	уоу	4Q23	3Q24	4Q24	yoy	qoq	A/F	A/Cons
Revenue	111,704	115,787	3.7%	27,815	29,647	28,843	3.7%	-2.7%	100%	99%
Gross profit	36,050	40,137	11.3%	9,867	9,888	10,443	5.8%	5.6%	102%	101%
Operating profit	19,679	22,830	16.0%	5,551	5,252	6,558	18.1%	24.9%	105%	103%
Net profit	8,147	8,642	6.1%	1,064	4,907	(119)	na	na	92%	84%
Core profit	9,784	11,336	15.9%	1,488	1,399	4,268	186.8%	205.1%		
Gross margin	32.3%	34.7%		35.5%	33.4%	36.2%				
Operating margin	17.6%	19.7%		20.0%	17.7%	22.7%				
Pretax margin	14.0%	14.7%		10.1%	28.2%	4.1%				
Net margin	7.3%	7.5%		3.8%	16.5%	-0.4%				
By divisions										
	FY23	FY24	yoy	4Q23	3Q24	4Q24	yoy	qoq		
Net revenue (Rpbn)										
ICBP	68,250	72,954	6.9%	17,243	18,711	17,659	2.4%	-5.6%		
Bogasari	24,183	23,997	-0.8%	5,623	5,805	6,119	8.8%	5.4%		
Agribusiness	12,315	11,834	-3.9%	3,316	3,430	3,364	1.4%	-1.9%		
Distribution	6,956	7,002	0.7%	1,633	1,702	1,701	4.1%	-0.1%		
Operating margin										
ICBP	21.5%	21.9%		21.9%	19.8%	21.6%				
Bogasari	7.5%	8.4%		9.2%	6.8%	11.0%				
Agribusiness	13.3%	23.0%		23.3%	22.4%	37.8%				
Distribution	6.9%	7.0%		7.4%	4.9%	5.4%				
Source: Company, BRI	Danareksa Se	ekuritas, Bloo	mberg							·

#### NCKL (Buy, TP: Rp1,500) - FY24: In line w/ Ours, Slightly Above Cons

- ss4Q NP declined to Rp1.5tr, -24% qoq, while FY24 NP still grew to Rp6.4tr, +14% yoy, reaching 100%/106% of ours/cons estimate.
- 4Q revenue decreased to Rp6.6tr, -13% qoq, while FY24 revenue slightly grew to Rp26.9tr, +13% yoy, reaching 100%/101% of ours/cons estimate.
- There was an increase in opex to Rp553bn, +74% qoq, which was mostly attributable to a Rp215bn community development expense. Furthermore, NCKL also recorded a Rp120bn forex gain in 4Q, which was attributed to other income of Rp238bn.
- On the other hand, there was a decline in profits from JV to Rp404bn, -40% qoq, due to HPL's contribution that dropped from Rp703bn in 3Q24 to Rp338bn in 4Q24. (*Timothy Wijaya BRIDS*)

Trimegah Bangun Persada									_	
NCKL	4Q23	3Q24	4Q24	q-q (%)	у-у (%)	FY23	FY24	у-у (%)	% of 24F BRIDS	% of FY24F Cons
PROFIT & LOSS (IDRbn)										
Revenue	6,558	7,575	6,587	(13.0)	0.4	23,858	26,965	13.0	99.9%	101.0%
Cost of revenue	(4,416)	(4,734)	(4,802)	1.4	8.7	(15,582)	(18,518)	18.8		
Gross profit	2,142	2,840	1,785	(37.2)	(16.7)	8,276	8,447	2.1		
Operating expenses	(393)	(319)	(553)	73.5	40.8	(1,446)	(1,590)	9.9		
Operating profit	1,749	2,522	1,231	(51.2)	(29.6)	6,830	6,857	0.4	89.9%	97.8%
EBITDA	852	2,960	1,672	(43.5)	96.2	6,830	8,603	26.0	86.0%	96.3%
Other income/(expense)	(307)	(387)	238	(161.4)	(177.4)	(233)	(199)	(14.2)		
Share in profit of associates	202	677	404	(40.3)	100.2	1,578	2,013	27.5		
Pre-tax profit	1,644	2,811	1,873	(33.4)	13.9	8,175	8,671	6.1		
Taxes	(242)	(348)	(166)	(52.3)	(31.2)	(1,107)	(958)	(13.4)		
Non-controlling interests	(248)	(431)	(166)	(61.4)	(32.9)	(1,449)	(1,333)	(8.0)		
Net profit	1,154	2,033	1,541	(24.2)	33.5	5,619	6,380	13.5	100.4%	106.0%
Margins (%)										
Gross	32.7	37.5	27.1			34.7	31.3			
EBIT	26.7	33.3	18.7			28.6	25.4			
Net	17.6	26.8	23.4			23.6	23.7			



#### PGEO (Buy, TP: Rp1,200) - FY24: Slightly Below Our/Cons Estimates

- 4Q24 NP declined to US\$27mn, -29% qoq, while FY24 NP slightly declined to US\$161mn, -2% yoy, reaching 94%/97% of ours/cons estimate.
- 4Q24 revenue was flattish at US\$101mn, -1.1% qoq, while FY24 revenue was also flattish at US\$407mn, +0.2% yoy, reaching 98%/99% of ours/cons estimate.
- Note that there was a change in which cogs and opex was counted which resulted in a volatile qoq changes.
   Nonetheless, the total amount of expenses was flattish where the FY24 op. profit only slightly dipped by -5% yoy.
- The result was slightly below our estimate due to an unexpectedly higher cogs+opex that was driven by a +20.5% yoy hike on salaries expense, and a 4.3mn hike in financial service fee (vs. 544k in FY23). (Timothy Wijaya BRIDS)

Pertamina Geothermal Energy										
PGEO	4Q23	3Q24	4Q24	q-q (%)	y-y (%)	FY23	FY24	у-у (%)	% of 24E	% of Cons
PROFIT & LOSS (USDmn)										
Revenue	98	102	101	(1.1)	3.1	406	407	0.2	97.6	98.6
Cost of revenue	(32)	(44)	(33)	(25.7)	1.7	(158)	(165)	4.1		
Gross profit	66	58	68	17.5	3.7	248	242	(2.3)		
Operating expenses	(24)	0	(29)			(26)	(32)	20.5		
EBITDA	72	86	70	(19.0)	(3.3)	332	324	(2.5)	93.7	95.2
Depreciation	30	28	30	7.9	1.1	111	113	2.4		
Operating profit	42	58	40	(31.8)	(6.3)	222	211	(5.0)		
Other income/(expense)	1	(3)	(4)	25.6	(602.4)	19	18	(6.7)		
Pre-tax profit	43	55	35	(35.4)	(18.2)	241	229	(5.1)		
Taxes	(13)	(17)	(9)	(49.6)	(34.6)	(77)	(68)	(12.3)		
Non-controlling interests	-	0	0	2,012.5	n.a.	0	0	700.0		
Net profit	30	38	27	(28.5)	(10.4)	164	161	(1.6)	93.6	97.3
Margins (%)										
Gross margin	67.2	57.0	67.7			61.0	59.5			
Op. margin	43.2	57.0	39.3			54.6	51.8			
EBITDA margin	73.3	84.0	68.9			81.8	79.6			
Net margin	30.7	36.9	26.7			40.3	39.5			

#### PWON (Buy, TP: Rp640) - FY24 Result: In-Line with Our and Consensus Estimates

- PWON booked net profit of Rp678bn (+27%qoq, +16%yoy) in 4Q24, bringing its FY24 achievement to Rp2.07tr (-1%yoy), forming 96%/97% of our/cons. FY24F estimates (i.e. In-Line).
- Overall revenue in FY24 grew 8%yoy, contributed mostly from recurring revenue (78%) with 11%yoy growth.
  Meanwhile, property development revenue continued decline at -3% yoy in FY24. Gross and operating profit
  margin relatively stable, however net margin slightly compressed due to forex loss of Rp202bn vs. gain of
  Rp87bn in FY23.
- We currently have a BUY rating on PWON with TP of Rp640 based on ~58% disc. to RNAV, which implies 13.1x FY25F P/E. (Ismail Fakhri Suweleh & Wilastita Sofi BRIDS)

PWON (in Rpbn, unless stated)	4Q23	3Q24	4Q24	qoq, %	yoy, %	2023	2024	yoy, %	FY24F BRIDS	A/F,%*	FY24F Cons.	A/F,%**
Sales	1,631	1,525	1,885	23.6	15.5	6,200	6,671	7.6	6,370	104.7%	6,623	100.7%
COGS	(742)	(656)	(832)	26.9	12.2	(2,800)	(2,902)	3.6	(2,773)	104.6%	(2,960)	98.0%
Gross profit	889	869	1,053	21.1	18.4	3,401	3,769	10.8	3,597	104.8%	3,663	102.9%
Operating expenses	(206)	(211)	(259)	22.5	25.6	(740)	(868)	17.3	(779)	111.5%	(784)	110.8%
Operating profit	683	658	794	20.6	16.2	2,660	2,901	9.0	2,818	102.9%	2,879	100.8%
EBITDA	1,381	658	1,442	119.1	4.5	3,358	3,549	5.7	3,545	100.1%	3,651	97.2%
Pre-tax profit	775	1,016	583	(42.6)	(24.8)	2,769	2,854	3.1	2,870	99.4%	2,724	104.8%
Net profit	618	816	412	(49.5)	(33.3)	2,105	2,075	(1.4)	2,154	96.3%	2,149	96.5%
Core profit	584	534	678	26.9	16.1	2,066	2,325	12.5	2,185	106.4%		
Gearing (%)	26.9	24.8	26.0			26.9	26.0	(0.9)				
Net gearing (%)	(6.4)	(11.3)	(11.0)			(6.4)	(11.0)	(4.6)				
Gross margin (%)	54.5	57.0	55.9	(1.2)	1.3	54.8	56.5	1.7	56.5		55.3	
Opex to sales (%)	(12.6)	(13.8)	(13.7)	0.1	(1.1)	(11.9)	(13.0)	(1.1)	(12.2)		(11.8)	
Operating margin (%)	41.9	43.2	42.1	(1.0)	0.2	42.9	43.5	0.6	44.2		43.5	
Net margin (%)	37.9	53.5	21.9	(31.6)	(16.0)	34.0	31.1	(2.9)	33.8		32.4	



## SSIA (Buy, TP: Rp1,300) - FY24 Results: Higher Tax Rate Drag Down Net Profit, Below Our and Consensus Estimates

- SSIA reported net profit of Rp6bn in 4Q24 (-95%qoq), bringing its cummulative FY24 achievement to Rp234bn, which formed 81%/45%/78% to our/consensus/company's target, i.e., Below.
- While gross/operating/pre-tax profit in-line with our estimates, higher effective tax rate in 4Q24 (45% vs. 20% in 4Q23) as well as minority interest shares to NPAT (52% vs. 5% in at 4Q23) drags down overall PATMI achievement.
- Gross profit margin was recorded at 24% in 4Q24 (vs.37% in 3Q24), primarily due to recording of bulk BYD land sales in Subang. (Ismail Fakhri Suweleh & Wilastita Sofi BRIDS)

SSIA IJ (Rpbn)	4Q23	3Q24	4Q24	qoq, %	уоу, %	12M23	12M24	yoy, %	2024F Cons.	A/Cons.,%	2024F BRIDS	A/BRIDS,%
Revenue	1,517	1,520	2,390	57.3	57.5	4,538	6,252	37.8	6,097	102.5	6,071	103.0
COGS	(962)	(965)	(1,806)	87.2	87.8	(3,210)	(4,493)	39.9	(4,361)	103.0	(4,302)	104.4
Gross Profit	556	555	584	5.3	5.2	1,327	1,759	32.5	1,736	101.3	1,769	99.4
Total Opex	(208)	(213)	(220)	3.4	5.6	(733)	(824)	12.5	(804)	102.5	(980)	84.1
Operating Profit	347	343	365	6.4	4.9	595	935	57.2	933	100.2	789	118.5
Pretax Profit	266	246	198	(19.6)	(25.7)	372	655	76.0	876	74.7	622	105.2
Net Profit	200	123	6	(95.3)	(97.1)	177	234	32.6	516	45.4	289	80.9
Core Net Profit	200	133	(3)	n/a	n/a	178	227	27.7				
Gross margin	37%	37%	24%	-12%	-12%	29%	28%	-1%	28%		29%	
Operating margin	23%	23%	15%	-7%	-8%	13%	15%	2%	15%		13%	
Effective Tax Rate %	20%	18%	45%	26%	24%	38%	31%	-6%	41%		38%	
MI as % of Profit After Tax	5%	32%	52%	21%	48%	15%	33%	18%			24%	
Net Margin	13%	8%	0%	-8%	-13%	4%	4%	0%	8%		5%	

Source: Company, BRIDS, Bloomberg

#### TOWR (Buy, TP: Rp1,400) Inline Earnings Supported by Items Below EBITDA

#### 4Q24 Earnings:

- TOWR reported net profit of Rp888bn (+5.5%qoq, +7.3%yoy), supported by stable revenue and positive contributions from items below the EBITDA line.
- Revenue was largely stable at Rp3.29tr (-0.3%qoq, +8.8%yoy), as robust non-tower revenue offset weaker tower revenue. Non-tower revenue contributed 33.8% of total revenue, increasing by 90 bps qoq.
- EBITDA was Rp2.75tr (-2.1%qoq, +7.5%yoy), translating to an EBITDA margin of 83.8% (-150 bps qoq). This lower annualized EBITDA resulted in increased ND/EBITDA leverage.
- EBT rose to Rp1.10tr (+7.9%qoq, +9.4%yoy), driven by favorable forex gains and increased other operating income.

#### FY24 Earnings:

- TOWR reported net profit of Rp3.34tr (+2.5% yoy), which was well inline with our estimate at 102.6% and broadly inline with consensus at 98.8%.
- Revenue grew to Rp12.74tr (+8.5%yoy), supported by strong non-tower revenue growth (+26.2%yoy), compensating for softer growth in tower revenue. Results were well inline with our and consensus estimates.
- EBITDA was resilient at Rp10.70tr (+7.2% yoy), meeting expectations.
- EBT of Rp4.14tr was inline with our estimates and broadly inline with consensus, amid higher D&A and financial expenses recorded in 2024.

The earnings call is scheduled for March 26th at 2pm. (Niko Margaronis & Kafi Ananta – BRIDS)



#### Sarana Menara Nusantara (TOWR IJ) 4Q/FY24 result

Rp bn	4Q23	3Q24	4Q24	QoQ, Δ%	YoY, Δ%	FY23	FY24	<b>ΥοΥ, Δ</b> %	2024F BRIDS	BRIDS achiev.	2024F Cons	CONS achiev.
Net Revenues Tower rental Non-tower revenue	3,021 2,103 917	3,295 2,211 1,084	3,287 2,175 1,112	(0.3) (1.6) 2.5	8.8 3.4 21.2	11,740 8,402 3,338	12,736 8,523 4,213	8.5 1.4 26.2	8,342	101.7% 102.2% 100.8%	12,487	102.0%
% tower revenue % non-tower revenue	69.6 -68.6	67.1 32.9	66.2 33.8	(0.9) 0.9	(3.4) 102.4	71.6 28.4	66.9 33.1	(4.64) 4.64				
Total Gross Income	1,959	2,261	2,183	(3.5)	11.4	8,213	8,739	6.4	8,693	100.5%	8,666	100.8%
EBITDA EBITDA margin (%)	<b>2,563</b> 84.8	<b>2,812</b> <i>85.4</i>	<b>2,754</b> <i>83.8</i>	<b>(2.1)</b> (1.5)	<b>7.5</b> (1.0)	<b>9,980</b> <i>85.0</i>	<b>10,700</b> <i>84.0</i>	<b>7.2</b> (1.0)	<b>10,504</b> <i>83.9</i>	101.9%	10,512	101.8%
EBIT EBIT margin (%)	<b>1,664</b> 55.1	<b>2,013</b> <i>61.1</i>	<b>1,914</b> 58.2	<b>(4.9)</b> (2.9)	<b>15.1</b> 3.2	<b>7,136</b> <i>60.8</i>	<b>7,602</b> 59.7	<b>6.5</b> (1.1)	7,516	101.1%		
Operating Income OI Towers OI Non-towers Operating Income margin OI margin Towers (%) OI margin Non-Towers (%)	<b>1,686</b> 1,307 379 <b>55.8</b> 62.1 41.4	<b>1,790</b> 1,313 477 <b>54.3</b> 59.4 44.0	<b>1,972</b> 1,464 508 <b>60.0</b> 67.3 45.7	10.2 11.5 6.5 5.7 7.9 1.7	17.0 12.0 33.9 4.2 5.2 4.3	<b>6,941</b> 5,354 1,587 <b>59.1</b> 63.7 47.5	<b>7,266</b> 5,361 1,905 <b>57.1</b> 62.9 45.2	<b>4.7</b> 0.1 20.0 <b>(2.1)</b> (0.8) (2.3)	7,116	102.1%		
Other financial income	(682)	(772)	(874)	13.1	28.0	(2,838)	(3,070)	8.2	(2,977)	103.1%		
ЕВТ	1004	1018	1099	7.9	9.4	4,104	4,196	2.2	4,139	101.4%	4,336	96.8%
<b>Net profit</b> Net Profit margin (%)	<b>828</b> 27.4	<b>842</b> 25.6	<b>888</b> <i>27.0</i>	<b>5.5</b> 1.5	<b>7.3</b> (0.4)	<b>3,253</b> <i>27.7</i>	<b>3,335</b> <i>26.2</i>	<b>2.5</b> (1.5)	3,250	102.6%	3,375	98.8%
TOTAL Debt (excl. financial												
lease)	44,566	51,750	51,417	(0.6)	15.4	44,566	51,417	15.4				
Net Debt (excl. fin. Lease)	44,137	49,232	50,477	2.5	14.4	44,137	50,477	14.4				
LQA EBITDA  Net debt/annual. EBITDA	10,251 4.3	11,250	11,018 <i>4.5</i>	(2.1)	7.5 0.1	10,251	11,018	7.5 6.0				
(x)	4.3	4.1	4.5	0.1	0.1	4.3	4.5	6.0				

# **SECTOR Commodity Price Daily Update Mar 25, 2025**

	Units	24-Mar-25	25-Mar-25	Chg %	WoW %	2024	4Q24	Ytd 2024	Ytd 2025	YoY%
Copper	US\$/t	9,956	10,112	1.6%	2.1%	9,265	9,307	8,524	9,382	10.1%
Brent Oil	US\$/bbl	73	73	0.0%	1.8%	80	74	81	75	-7.9%
LME Tin	US\$/t	34,339	35,109	2.2%	2.8%	30,120	30,251	26,166	31,527	20.5%
Cobalt	US\$/t	33,279	33,274	0.0%	7.8%	26,330	24,273	28,428	25,160	-11.5%
Gold Spot	US\$/oz	3,011	3,020	0.3%	3.0%	2,389	2,660	2,065	2,844	37.7%
LME Nickel	US\$/t	15,843	15,989	0.9%	-1.3%	16,864	16,031	16,648	15,583	-6.4%
NPI Indonesia (Ni>14%)	US\$/t	12,405	12,414	0.1%	1.6%	11,830	12,046	11,409	11,682	2.4%
Nickel Sulphate	US\$/t	15,241	15,266	0.2%	1.8%	15,783	14,844	15,742	14,564	-7.5%
Indonesia NPI*	US\$/t	121	123	1.6%	1.6%	117	120	114	115	1.2%
Indo 1.6% Nickel Ore*	US\$/wmt	49	50	1.0%	1.0%	45	48	35	46	30.1%
Coal Price - ICI 3*	US\$/t	69.6	69.4	-0.3%	-0.3%	74	73	79	70	-11.9%
Coal Price - ICI 4*	US\$/t	49.9	49.7	-0.5%	-0.5%	54	52	57	49	-14.1%
Coal Price - Newcastle	US\$/t	97	96	-0.5%	-4.8%	136	139	127	108	-14.7%

Source: Bloomberg, SMM, BRIDS, \*Weekly Price





#### **Indonesia's Automotive Market Grows with Increased Investments**

Indonesia's automotive sector is expanding as new brands enter and Authorized Brand Holders (APM) invest in local factories. This commitment ensures compliance with the 40% local content requirement (TKDN) and dispels the notion that Indonesia is merely a market for foreign brands. Several automotive companies have established or are planning to build factories in Indonesia:

Brand	Location	Capacity	Operational Status
BYD	Subang	150,000	4Q25
Vinfast	Subang	50,000	2026
Geely	Purwakarta	20,000	3Q25
Chery	Bekasi	10,000	Operating
Aion	Cikampek	5,000	1Q25
AGWM	Bogor	7,000	Operating
Neta	Bekasi	27,000	Operating

Source: Kontan

#### **CORPORATE**

#### **BUKA Plans Rp1.9tr Share Buyback**

BUKA has announced a share buyback plan worth up to Rp1.9tr to maintain stock price stability amid market volatility. The buyback will be carried out gradually or in one go through the Indonesia Stock Exchange or off-market transactions, within the period from March 26 to June 25, 2025. The company emphasized that this move aims to boost shareholder confidence and support long-term growth. The buyback will proceed without requiring approval from the General Meeting of Shareholders (GMS), in accordance with applicable OJK regulations. (IDX)

#### **DOID Targets 50% of Revenue from Non-Thermal Coal by 2028**

DOID is targeting 50% of its total revenue to come from non-thermal coal businesses by 2028. As of the end of 2023, the revenue proportion from the non-thermal segment has already reached 24%. DOID does not impose restrictions on acquisition locations. If an acquisition can accelerate DOID's aspiration to reach 50% revenue from non-thermal sources, the company will consider pursuing it. (Bisnis)

#### **EXCL** to Distribute Rp1.12tr in Dividends

EXCL will distribute a cash dividend of up to Rp1.12tr for the 2024 fiscal year, equivalent to Rp85.7/share (yield: 3.8%), representing a maximum of 62% of the company's net profit as approved in the AGMS held on 25 March 2025. The distribution schedule includes a cum dividend date in the regular and negotiable market on 11 April 2025, an ex dividend date in those markets on 14 April, a cum dividend in the cash market on 15 April, an ex dividend in the cash market on 16 April, with the recording date also falling on 15 April 2025. The dividend will be paid to shareholders on 24 April 2025. (IDX)

#### **HMSP Expands Exports of Smoke-Free Tobacco Products**

HMSP has expanded exports of its smoke-free tobacco product, IQOS - TEREA, from its Karawang facility to Malaysia, Armenia, Japan, and the Netherlands. This move supports its long-term investment and industry development efforts. HMSP partners with over 22,000 farmers and 1,700 suppliers while collaborating with 600 MSMEs, creating 1,300 jobs and engaging 18,000 SRC members. (Kontan)

#### SILO Signs Syndicated Loan Facility Agreement worth Rp14.5tr

SILO has signed a syndicated loan facility agreement of up to Rp14.5tr, together with PT Bank Negara Indonesia Tbk, PT Bank CIMB Niaga Tbk, PT Bank Central Asia Tbk, PT Bank DBS Indonesia, MUFG Bank, Ltd. Jakarta Branch, and The Hongkong and Shanghai Banking Corporation Limited Singapore Branch as Mandated Lead Arrangers and Bookrunners. This syndicated loan consists of a 7-year term loan, revolving credit facility, and other supporting facilities. (IDX)



## **Equity SNAPSHOT**

Wednesday, 26 March 2025

DD I danareksa =!4 V =			Outstanding											
BRI danareksa Equity Va	luation	Rating	Shares	Price (Rp)	Price	Mkt Cap	PER (x)		EV/EBITDA	` '	PBV (x)		ROE (%	%)
			(Mn)		Target	Rp Bn	2025	2026	2025	2026	2025	2026	2025	_
nareksa Universe Auto			3,056,711 40,484			3,774,051 188,249	10.1 5.6	9.3 5.2	8.1 3.8	7.4 3.4	1.5 0.8	1.4 0.8	15.1 15.3	—
Astra International	ASII	BUY	40,484	4,650	5,800	188,249	5.6	5.2	3.8	3.4	0.8	0.8	15.3	
Financials & Banks	71011	501	348,034	1,000	0,000	1,730,848	11.6	10.7	N/A	N/A	2.0	1.9	17.8	_
Bank Central Asia	BBCA	BUY	123,275	8,050	11,900	992,365	17.0	16.2	N/A	N/A	3.5	3.3	21.4	
Bank Negara Indonesia	BBNI	BUY	37,297	3,900	5,100	145,460	6.6	6.3	N/A	N/A	0.8	0.8	13.1	
Bank Mandiri	BMRI	BUY	93,333	4,740	5,900	442,400	7.8	7.0	N/A	N/A	1.4	1.3	19.1	
Bank Tabungan Negara	BBTN	BUY	14,034	820	1,100	11,508	3.9	3.7	N/A	N/A	0.3	0.3	8.7	
Bank Syariah Indonesia	BRIS	BUY	46,129	2,370	2,900	109,326	13.9	12.3	N/A	N/A	2.2	2.0	16.5	
Bank Tabungan Pensiunan Nasional Syaria		BUY	7,704	895	1,200	6,895	6.3	5.7	N/A	N/A	0.7	0.6	11.3	
Bank Jago	ARTO	BUY	13,861	1,505	2,500	20,861	115.1	65.7	N/A	N/A	2.4	2.3	2.1	
Bank Neo Commerce	BBYB	BUY	12,399	164	600	2,033	13.6	8.1	N/A	N/A	0.6	0.6	4.5	_
Cement	IN CTO	DIA.	10,433	4.000	0.000	34,616	10.0	8.5	3.2	2.6	0.5	0.5	5.1	
Indocement Semen Indonesia	INTP SMGR	BUY	3,681	4,800	8,800	17,670	9.5	8.7	3.5	2.8	0.7	0.7	8.1	
Cigarettes	SIVION	HOLD	6,752 <b>118,242</b>	2,510	3,900	16,946 <b>81,812</b>	10.6 <b>8.3</b>	8.3 <b>7.4</b>	3.0 <b>5.1</b>	2.4 <b>4.5</b>	0.4	0.4	3.6 10.7	_
Gudang Garam	GGRM	HOLD	1,924	9,875	17,500	19,000	8.3	7.7	3.7	3.4	0.3	0.3	3.6	
HM Sampoerna	HMSP	HOLD	116,318	540	730	62,812	8.2	7.4	6.1	5.3	2.1	2.1	26.1	
Coal Mining		HOLD	64,714	040	100	166,168	5.5	5.1	2.6	2.3	0.8	0.8	15.1	_
Alamtri Resources Indonesia	ADRO	BUY	30,759	1,745	2,630	53,674	5.7	4.6	2.7	2.1	0.6	0.6	11.6	
Adaro Andalan Indonesia	AADI	BUY	7,787	6,375	9,850	49,641	4.3	4.1	2.4	2.0	0.9	0.8	22.6	
Harum Energy	HRUM	BUY	13,518	685	1,700	9,260	8.2	6.1	0.8	0.6	0.6	0.6	7.8	
Indo Tambangraya Megah	ITMG	BUY	1,130	22,450	27,300	25,367	6.3	7.2	0.9	0.9	0.8	0.8	12.8	
Bukit Asam	PTBA	BUY	11,521	2,450	3,100	28,226	6.7	7.0	6.6	8.2	1.2	1.2	18.5	
Consumer			80,951	_		274,926	8.9	8.6	5.3	4.6	1.8	1.6	21.9	
Indofood CBP	ICBP	BUY	11,662	10,375	14,000	120,992	10.6	9.6	7.3	6.4	2.3	2.0	22.9	
Indofood	INDF	BUY	8,780	6,800	8,800	59,707	4.7	4.8	2.7	2.2	0.8	0.7	18.0	
Unilever	UNVR	HOLD	38,150	1,245	1,500	47,497	14.3	13.8	9.5	9.1	18.3	15.3	139.5	
Mayora Indah	MYOR	BUY	22,359	2,090	3,050	46,730	14.0	12.7	8.4	7.5	2.5	2.2	18.6	
Pharmaceutical			76,875			70,003	15.5	14.4	10.0	9.1	2.5	2.3	16.4	
Sido Muncul	SIDO	BUY	30,000	560	640	16,800	14.9	13.7	12.5	11.4	4.7	4.6	32.1	
Kalbe Farma	KLBF	BUY	46,875	1,135	1,800	53,203	15.7	14.6	9.4	8.6	2.1	2.0	14.1	_
Healthcare	HEAL	DLN	42,280	4.045	4.000	79,138	25.0	20.3	11.0	9.2	3.7	3.3	15.5	
Medikaloka Hermina	MIKA	BUY	15,366	1,045	1,900	16,057	26.1	20.3	8.6	7.3	3.3	2.9	13.1	
Mitra Keluarga Siloam Hospital	SILO	BUY BUY	13,907 13,006	2,310 2,380	3,400	32,126	25.1 24.4	21.3 19.3	15.4 9.8	13.1 8.0	4.4 3.3	3.9 3.0	18.5 14.4	
Heavy Equipment	SILO	DUT	3,730	2,300	3,300	30,955 <b>85,140</b>	4.6	4.9	2.5	2.2	0.8	0.8	19.0	_
United Tractors	UNTR	BUY	3,730	22,825	31,000	85,140	4.6	4.9	2.5 2.5	2.2	0.8	0.8	19.0	
Industrial Estate	OITIIT	DOT	52,903	22,023	31,000	10,386	5.8	5.1	2.6	1.9	0.9	0.8	15.2	-
Puradelta Lestari	DMAS	BUY	48,198	133	190	6,410	4.3	4.0	2.0	1.2	0.9	0.8	20.4	
Surya Semesta	SSIA	BUY	4,705	845	1,300	3,976	13.5	9.1	3.6	2.7	0.9	0.8	6.7	
Infrastructure			7,258		.,	28,306	7.4	7.1	6.7	6.5	0.8	0.7	10.8	-
Jasa Marga	JSMR	BUY	7,258	3,900	5,900	28,306	7.4	7.1	6.7	6.5	0.8	0.7	10.8	
Metal Mining			237,585			172,473	9.5	7.9	5.1	4.1	1.1	1.0	11.7	_
Aneka Tambang	ANTM	BUY	24,031	1,600	2,000	38,449	10.4	9.8	5.1	4.4	1.2	1.1	11.7	
Vale Indonesia	INCO	HOLD	10,540	2,170	3,900	22,871	16.3	7.7	3.2	1.9	0.6	0.5	3.4	
Merdeka Battery Materials	MBMA	BUY	107,995	288	530	31,103	21.9	14.0	8.4	6.3	1.2	1.1	5.6	
Merdeka Copper Gold	MDKA	BUY	24,473	1,350	2,400	33,039	25.9	18.6	7.2	5.9	1.9	1.7	7.4	
Trimegah Bangun Persada	NCKL	BUY	63,099	640	1,500	40,383	4.7	4.2	3.7	3.0	1.2	1.0	27.4	
Timah	TINS	BUY	7,448	890	2,300	6,629	4.1	4.5	1.9	1.7	0.8	0.7	20.0	_
Oil and Gas	ALCDA		49,575			48,945	6.9	6.7	4.4	4.4	0.9	0.9	14.2	
AKR Corporindo Medco Energi Internasional	AKRA	BUY	20,073	1,135	1,500	22,783	9.3	8.0	6.5	5.5	1.8	1.7	20.5	
Wintermar Offshore Marine	MEDC WINS	BUY	25,136 4,365	980	1,400	24,634	5.8	6.3	4.1	4.3	0.7	0.6	11.9	
Poultry	VVIIVO	BUY	30,363	350	610	1,528 <b>96,767</b>	3.4 11.8	3.0 <b>10.4</b>	1.6 <b>6.9</b>	0.8 <b>6.2</b>	0.5 <b>1.9</b>	0.4 <b>1.8</b>	16.1 <b>16.5</b>	_
Charoen Pokphand	CPIN	BUY	16,398	4,400	6,800	72,151	16.4	14.6	9.7	8.8	2.3	2.2	14.3	
Japfa Comfeed	JPFA	BUY	11,727	1,955	2,800	22,925	6.8	6.2	4.7	4.3	1.4	1.4	21.2	
Malindo Feedmill	MAIN	BUY	2,239	755	1,900	1,690	3.6	2.3	2.1	1.3	0.5	0.4	14.7	
Property		501	104,375	100	1,000	53,394	5.7	5.7	2.8	2.5	0.5	0.4	9.6	-
Bumi Serpong Damai	BSDE	BUY	21,171	800	1,550	16,937	4.3	4.5	2.1	1.8	0.4	0.3	9.2	
Ciputra Development	CTRA	BUY	18,536	745	1,700	13,809	6.1	5.2	2.2	1.4	0.6	0.5	10.0	
Pakuw on Jati	PWON	BUY	48,160	340	640	16,374	6.9	7.4	3.5	3.5	0.7	0.7	11.0	
Summarecon	SMRA	BUY	16,509	380	800	6,273	7.4	7.9	4.3	4.4	0.5	0.5	7.6	_
Utility			41,508			-	-	-	(0.1)	(0.4)	-	-	8.2	
Pertamina Geothermal Energy	PGE0	BUY	41,508	780	1,200	32,376	11.4	11.1	5.3	4.7	0.9	0.9	8.2	
Retail		·	100,265			61,106	10.0	8.5	5.5	4.8	1.6	1.4	17.5	
Ace Hardware	ACES	BUY	17,120	505	1,100	8,646	9.0	7.6	5.5	4.4	1.2	1.1	14.1	
Hartadinata Abadi	HRTA	BUY	4,605	464	600	2,137	4.5	3.3	3.5	2.8	0.8	0.7	19.2	
Mitra Adi Perkasa	MAPI	BUY	16,600	1,305	2,000	21,663	9.9	8.5	4.6	3.9	1.5	1.3	16.5	
MAP Aktif Adiperkasa	MAPA	BUY	28,504	670	1,250	19,098	10.6	9.2	7.5	6.7	2.2	1.8	22.6	
Midi Utama Indonesia	MIDI	BUY	33,435	286	540	9,562	14.3	12.7	6.0	5.5	2.1	1.9	15.3	_
Technology	DI #/A	DIR	1,386,972	407	405	166,947	(60.7)	3,587.6	(89.1)	542.4	2.7	2.6	(4.2)	
Bukalapak Cojek Tekapadia	BUKA	BUY	103,122	137	165	14,128	30.1	(100.3)	(10.4)	10.6	0.6	0.6	2.0	
Gojek Tokopedia	GOTO	BUY	1,140,573	79 420	110	90,105	(45.9)	(100.3)	(50.4)	(48.8)	3.1	3.0	(6.3)	
Blibli (Global Digital Niaga) Metrodata Electronics	BELI MTDL	BUY BUY	131,000 12,277	430 520	520 800	56,330 6,384	(26.5)	(87.6)	(42.1)	788.9 1.0	12.6 1.4	14.7 1.2	(38.3) 19.5	
Telco	IVII DL	וטם	144,441	JZU	000	308,168	7.4 9.9	6.6 <b>9.3</b>	1.7 3.5	3.2	1.5	1.4	15.3	_
Telekomunikasi Indonesia	TLKM	BUY	1 <b>44,441</b> 99,062	2,340	3,680	231,806	10.0	9.6	3.5 3.6	3.4	1. <b>5</b> 1.6	1.4 1.6	1 <b>5.3</b> 16.3	
Indosat	ISAT	BUY	32,251	1,460	3,200	47,086	8.0	7.1	3.0 3.1	2.6	1.0	1.0	17.0	
XL Axiata	EXCL	BUY	13,128	2,230	2,800	29,276	15.7	13.4	4.0	3.7	1.3	1.1	7.1	
Tower	2101	501	157,231	2,200	2,000	116,659	15.5	14.1	8.2	7.6	1.6	1.5	10.9	-
Tower Bersama	TBIG	BUY	22,657	1,965	3,200	44,521	26.0	23.8	11.9	11.3	3.0	2.6	12.1	
		BUY	51,015	505	1,400	25,762	7.5	6.7	6.5	6.1				
Sarana Menara Nusantara	TOWR	DUIT	21.012								1.3	1.1	17.7	



#### **COVERAGE PERFORMANCE**

#### **LEADERS**

		Price	as on					
	Code	25-Mar-25	24-Mar-25	Chg, %	wow, %	mom, %	YTD, %	Rating
Semen Indonesia	SMGR	2,510	2,220	13.1	13.6	(6.3)	(23.7)	HOLD
Bank Syariah Indonesia	BRIS	2,370	2,110	12.3	(3.3)	(17.4)	(13.2)	BUY
Mitra Keluarga Karyasehat	MIKA	2,310	2,140	7.9	-	(4.9)	(9.1)	BUY
Merdeka Battery Materials	MBMA	288	270	6.7	(7.1)	(18.6)	(37.1)	BUY
Bukit Asam	PTBA	2,450	2,300	6.5	1.2	(6.1)	(10.9)	BUY
Bank Mandiri	BMRI	4,740	4,460	6.3	4.6	(3.7)	(16.8)	BUY
Bank Jago	ARTO	1,505	1,420	6.0	(2.9)	(21.2)	(38.1)	BUY
BRI	BBRI	3,800	3,610	5.3	3.3	(0.5)	(6.9)	Not Rated
Bank Neo Commerce	BBYB	164	156	5.1	(2.4)	(10.9)	(24.8)	BUY
BNI	BBNI	3,900	3,720	4.8	(6.9)	(10.3)	(10.3)	BUY

Sources: Bloomberg

#### **LAGGARDS**

		Price	as on					
	Code	25-Mar-25	24-Mar-25	Chg, %	wow, %	mom, %	YTD, %	Rating
Surya Citra Media	SCMA	190	195	(2.6)	(2.1)	(8.7)	13.8	BUY
Media Nusantara Citra	MNCN	234	240	(2.5)	(4.9)	(5.6)	(15.2)	BUY
Harum Energy	HRUM	685	700	(2.1)	(4.2)	(9.3)	(33.8)	BUY
Bukalapak	BUKA	137	140	(2.1)	3.8	(5.5)	9.6	BUY
Surya Semesta	SSIA	845	860	(1.7)	1.2	(4.5)	(37.2)	BUY
Wintermar Offshore Marine.	WINS	350	356	(1.7)	(4.9)	(7.9)	(20.5)	BUY
PGN	PGAS	1,500	1,525	(1.6)	(0.7)	(7.1)	(5.7)	BUY
XL Axiata	EXCL	2,230	2,260	(1.3)	(0.9)	(0.4)	(0.9)	BUY
Japfa Comfeed	JPFA	1,955	1,980	(1.3)	(1.8)	1.3	8.0	BUY
Gojek Tokopedia	GOTO	79	80	(1.3)	(4.8)	2.6	12.9	BUY

Sources: Bloomberg



#### **PREVIOUS REPORTS**

- Bank Jago: 4Q24 earnings: Higher Earnings from Higher Loan Yield Offset the Higher CoF and CoC
- Macro Strategy: <u>Awaiting Clarity</u>
- Bukalapak: 4Q24 Earnings: BUKA rebuilt path to EBITDA profitability via revenue growth and rightsizing
- Medikaloka Hermina: FY24 Earnings Miss, But LT Prospect Remains Intact
- Aneka Tambang: KTAs from Call: Latest Operational and Royalty Update
- Telco: Strong Market Repair Signal, Shift to Reloads
- AKR Corporindo: Inline FY24 result; Expect a Gradual Recovery on Petroleum and Land Sales in FY25F
- Bank Syariah Indonesia: Attractive entry point into Indonesia's Sharia Growth Story
- Charoen Pokphand Indonesia: <u>FY24 Results In line core net profit; headline net profit beat ours and consensus'</u> est.
- Darma Henwa: A Turnaround in Progress
- Sido Muncul: Raising FY25-26F Forecast; Reiterate Buy Rating as Competitive Edge Intact
- Macro Strategy: <u>In Search of Parallels</u>
- GOTO Gojek Tokopedia: <u>FY24 Earnings</u>: <u>Strong 4Q24 EBITDA</u>; <u>Conservative 2025 Guidance Offers Upside</u>
- Indosat Ooredoo Hutchison: <u>KTA from Meeting with Management: Accelerating Market Repair and Al-Driven</u>
   Growth
- Summarecon Agung: FY24 Earnings Beat Expectations; Accelerated Handover Drove Strong 4Q24 Earnings
- Automotive: Robust Feb25 4W Sales, Yet Still Down in 2M25
- Coal: Steady Dividend Stream to Cushion Normalizing Coal Price; Cut Sector Rating to Neutral
- Property: <u>Industrial Estate</u>: Will The Trade War Benefit Land Demand?
- Metal Mining: <u>Proposed Royalty Hike Will Pressure FY25 Earnings</u>
- Jasa Marga: Normalization of revenue growth, yet healthier balance sheet is still underappreciated
- Macro Strategy: The Specter of Growth Scarcity
- Coal: Potential impact of the proposed new coal royalty scheme
- Banks: Potential Higher CoC and Earnings Risks on SOE Banks from Govt's Kopdes Merah Putih Initiative
- Mayora Indah: Expect A Double-digit FY25F Core Profit Growth Despite 1Q25 Margin Challenges; Reiterate Buy
- Metal Mining: 4Q24 preview: A Softer Quarter on Easing Commodity Prices
- XL Axiata: Merger Plan Advancing Smoothly: Securing Approvals, Buyback Readiness and Valuation Upside
- Retail and Consumer: Retailers Boost Promotions as FMCG Prices Rise Ahead of Eid Festive
- Astra International: Finetuning FY25F est.: Flattish Earnings Due to Lower 4W Growth Expectation
- Japfa Comfeed Indonesia: <u>FY24 earnings: in line but beat consensus; solid 4Q24 driven by robust livebird segment</u>
- Macro Strategy: Decoding the Divergence
- Property: <u>FY24 Pre-Sales Summary: Intact Strategy Amid Industry Challenges</u>
- Green Energy: KTAs from Kadin Indonesia Green Energy Investment Dialogue
- Banks: <u>Potentially less-than-anticipated liquidity boost from the revised DHE policy</u>
- Astra International: FY24 earnings: in line with ours, beat vs. Consensus
- United Tractors: <u>FY24 earnings: a slight miss vs. ours, in line with consensus est. amid seasonally slower 4Q24</u>
- Bank BTPN Syariah: Robust start in FY25 and a more positive tone regarding asset quality improvement
- Coal: Government requires coal export pricing to use HBA
- Metal Mining: <u>Nickel Ore Premium Might be Here to Stay; Tin Price Rebound on Supply Tightness</u>
- Telco: Meeting with Komdigi: Pressing on new auctions; Pending Regulations and Vendors' Response
- Equity Strategy: Welcoming Danantara
- Astra International: 4Q24E Earnings Preview: In-line with ours, slightly above consensus
- Macro Strategy: <u>The Amalgam of Domestic Trends</u>
- Astra International: <u>IIMS 2025 KTA: Non-Japanese players steal the spotlight, but not at the cost of ASII's</u> <u>market share</u>
- Aspirasi Hidup Indonesia: <u>Solid Jan25 Sales Driven by New Stores, but soft SSSG at 3.4%</u>
- Telkom Indonesia: Well-positioned as LT FMC Play; Defending market share and gearing up for FMC deployments
- Healthcare: Navigating The Implementation of KRIS
- Poultry: <u>Less tax paid, more chicken on the plate!</u>
- Metal Mining: <u>Possible Royalty Hike Could Pressure FY25F Earnings</u>
- Consumer: 4Q24 Earnings Outlook: ICBP and INDF to be Robust, SIDO Eyes Upside
- Bank BTPN Syariah: <u>FY24 Results: in line net profit with improving asset quality trend</u>



Wednesday, 26 March 2025

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