

FROM EQUITY RESEARCH DESK

IDEA OF THE DAY

XL Axiata: 3Q24 Earnings Miss; Aiming to capitalize further on its digital and FMC growth with strong profitability (EXCL.IJ Rp 2,210; BUY TP Rp 3,500)

- 9M24 NP grew +31.7% yoy but missed our forecasts due to revenue deceleration, increased interest, and LINK-associated losses.
- XL swiftly shifts to a profit-focused strategy targeting EBITDA margins above 50%+ in FY24F, aiming to integrate LINK subscribers efficiently.
- We adjust our FC24/25/26F by -1.4/ +8.2/ +17.6% as we include the LINK subs into our forecast. Maintain BUY with a higher TP of Rp3,500.

To see the full version of this report, please [click here](#).

Semen Indonesia: Trimming our FY24-26F estimate further amid lower LT volume growth (SMGR.IJ Rp 3,630; HOLD TP Rp 3,900)

- SMGR reported Rp720bn earnings in 9M24 (a miss at 44%/37% of our/cons FY24F est.), as higher ASP failed to offset higher tax expenses.
- We cut our sales vol. growth to -6%/+2.5%/+3% in FY24F/FY25F/ FY26F, amid weak domestic and export markets.
- We trimmed our EPS by 29%/22%/16% in FY24F/FY25F/FY26F and reiterate our Hold rating, with a 5% lower TP of Rp3,900.

To see the full version of this report, please [click here](#).

MARKET NEWS

MACROECONOMY

- China Plans to Increase the Quota for Local Special Bonds by 6tr yuan Over the Next Three Years
- Indonesia's Fiscal Deficit Widened to Rp309.2tr as of Oct24
- US Consumer Sentiment Rises to 73 in Nov24, Boosted by Strong Financial Outlook

SECTOR

- Commodity Price Daily Update Nov 8, 2024
- Automotive: Jakarta Auto Week 2024 Aims to Boost Year-End Vehicle Sales

CORPORATE

- FREN Launches Unlimited Suka-Suka Internet with Starting Price at Rp9,000
- GOTO, Tencent Cloud, and Alibaba Cloud Boost Indonesia's Digital Economy
- INCO and GEM Co Ltd Sign US\$1.4bn Investment Agreement
- PGEO Issues 13mn Shares in MESOP Program

PREVIOUS EQUITY RESEARCH REPORTS

- Aneka Tambang: [Upside potentials from ore sales to boost FY25 earnings](#)
- Indocement Tunggal Prakarsa: [Finetuning FY24-25 est. on lower ASP yet higher Opex efficiency; maintain Buy rating](#)
- Mayora Indah: [Eyeing Margin Protection with ASP Adjustments in 4Q24, Maintain Buy with a Lower TP](#)
- Indofood CBP Sukses Makmur: [Positive Outlook for FY24-25F Intact with Potential Boost from Festive Season Demand](#)

EQUITY MARKET INDICES

	Close	Chg (%)	Ytd (%)	Vol (US\$m)
Asean - 5				
Indonesia	7,287	0.6	0.2	618
Thailand	1,465	(0.3)	3.4	1,440
Philippines	6,977	(0.5)	8.2	91
Malaysia	1,621	(0.1)	11.5	780
Singapore	3,724	1.4	14.9	1,743
Regional				
China	3,452	(0.5)	16.0	202,904
Hong Kong	20,728	(1.1)	21.6	29,931
Japan	39,500	0.3	18.0	26,557
Korea	2,561	(0.1)	(3.5)	7,744
Taiwan	23,554	0.6	31.4	n.a
India	79,486	(0.1)	10.0	719
Nasdaq	19,287	0.1	28.5	334,518
Dow Jones	43,989	0.6	16.7	20,640

CURRENCY AND INTEREST RATE

		Rate	wow (%)	mom (%)	ytd (%)
Rupiah	Rp/1US\$	15,670	0.3	(0.2)	(1.8)
BI7DRRR	%	6.00	-	(0.3)	-
10y Gov	Indo bond	6.74	(0.0)	(0.0)	0.3

HARD COMMODITIES

	Unit	Price	d-d (%)	mom (%)	ytd (%)
Coal	US\$/ton	143	0.8	(3.0)	(2.1)
Gold	US\$/toz	2,685	(0.8)	2.4	30.1
Nickel	US\$/mt.ton	16,155	(1.2)	(7.8)	(1.3)
Tin	US\$/mt.ton	31,427	(0.5)	(4.2)	24.8

SOFT COMMODITIES

	Unit	Price	d-d (%)	mom (%)	ytd (%)
Cocoa	US\$/mt.ton	7,035	5.8	12.8	69.1
Corn	US\$/mt.ton	159	(1.3)	3.2	(7.6)
Oil (WTI)	US\$/barrel	70	(2.7)	(4.3)	(1.8)
Oil (Brent)	US\$/barrel	74	(2.3)	(4.3)	(4.1)
Palm oil	MYR/mt.ton	5,047	1.2	15.1	35.8
Rubber	US\$/kg	197	(0.8)	(2.8)	26.2
Pulp	US\$/tonne	1,205	n.a	2.8	20.5
Coffee	US\$/60kgbag	254	(0.1)	8.8	96.5
Sugar	US\$/MT	557	(1.1)	(3.2)	(6.6)
Wheat	US\$/ton	156	0.2	(3.7)	(14.4)
Soy Oil	US\$/lb	49	0.9	12.5	1.9
SoyBean	US\$/by	1,017	0.1	0.0	(21.4)

Buy

(Maintained)

Last Price (Rp)	2,210
Target Price (Rp)	3,500
Previous Target Price (Rp)	3,300
Upside/Downside	+58.4%
No. of Shares (mn)	13,072
Mkt Cap (Rpbn/US\$mn)	28,889/1,844
Avg, Daily T/O (Rpbn/US\$mn)	52.2/3.3
Free Float (%)	33.2
Major Shareholder (%)	
Axiata Investments Indonesia Sdn. Bhd.	66.3
EPS Consensus (Rp)	
	2024F 2025F 2026F
BRIDS	158.5 202.5 242.0
Consensus	143.2 171.2 199.7
BRIDS/Cons (%)	10.6 18.2 21.1

EXCL relative to JCI Index



Source: Bloomberg

BRI Danareksa Sekuritas Analysts

Niko Margaronis

(62-21) 5091 4100 ext. 3512

niko.margaronis@brids.co.id
Kafi Ananta Azhari

(62-21) 5091 4100 ext. 3506

kafi.azhari@brids.co.id

XL Axiata (EXCL IJ)

3Q24 Earnings Miss; Aiming to capitalize further on its digital and FMC growth with strong profitability

- 9M24 NP grew +31.7% yoy but missed our forecasts due to revenue deceleration, increased interest, and LINK-associated losses.
- XL swiftly shifts to a profit-focused strategy targeting EBITDA margins above 50%+ in FY24F, aiming to integrate LINK subscribers efficiently.
- We adjust our FC24/25/26F by -1.4/ +8.2/ +17.6% as we include the LINK subs into our forecast. Maintain BUY with a higher TP of Rp3,500.

9M24 below net profit due to decelerated revenue and one-off LINK cost

XL delivered a net profit of Rp1.3tr with +31.7% yoy growth but missed FY24F est. (<70% of ours/cons.) due to weaker-than-expected revenue (+6.3% yoy), higher interest expense (+6.1% yoy), and a loss from associates, primarily LINK, amounting to Rp226bn (incl. Rp100bn one-off). XL maintained efficiency with Infra, S&M, and direct OPEX down -180bps / -130bps / -70bps yoy (% to revenue) in 9M24, leading to an EBITDA margin of 52.4% (+320bps yoy).

Shifting focus on profitability: FY24 revenue guidance cut/ EBITDA margin up

3Q24 net profit was Rp292bn (-39.8% qoq, -16.4% yoy), due to lower 3Q revenue (Rp8.3tr, -3.5% qoq, -2.5% yoy) trailing sector growth. Subscribers remained steady at 58.6mn, but their usage and ARPU declined. The EBITDA margin was resilient at 52.2% (-10bps qoq, +160bps yoy) as higher Infra costs were offset by lower direct OPEX and S&M. Sales commissions were lower at 4.3% as a percentage of revenue (-60bps/-170bps qoq/yoy), indicating that XL did not engage in the 2Q-3Q24 intense competition, focusing instead on profitability. This is also suggested in mgmt's new FY24 guidance, which lowered revenue growth (5%-7.5% yoy) and EBITDA margin to +50%+. FY24 capex is also cut to <Rp8tr, suggesting that new network cycles are held back.

Capitalizing on its Digital DNA and FMC, expect strong revenue in 4Q24

XL remains a digital market leader with 55% subs penetration in its own apps, which we believe improves its ARPU and concurrently S&M cost outlook. The new guidance implies topline growth of ~+8.3% qoq in FY24, spurred by the ~750k LINK subs acquisition on 27th Sep24 with ~Rp550bn revenue, implying ~2% qoq revenue growth from XL standalone. XL maintains a positive outlook with potential to deliver ~30% penetration in its 6mn homepasses in ~3yrs.

Reiterating BUY with higher TP of Rp3,500 as we include LINK subs

We adjust our FC24/25/26F est. by -1.4/ +8.2/ +17.6% as we incorporate the LINK subs into our forecast and arrive at new TP of Rp3,500. We maintain our BUY rating, underpinned by digital growth and FMC initiatives. EXCL currently trades at 4.2x EV/EBITDA (close to -2SD vs. 5-year mean). Key risk is the illegal internet proliferation.

Key Financials

Year to 31 Dec	2022A	2023A	2024F	2025F	2026F
Revenue (Rpbn)	29,142	32,323	34,385	38,413	40,204
EBITDA (Rpbn)	14,235	15,885	17,654	18,555	19,422
EBITDA Growth (%)	7.1	11.6	11.1	5.1	4.7
Net Profit (Rpbn)	1,109	1,271	2,071	2,647	3,163
EPS (Rp)	84.9	97.2	158.5	202.5	242.0
EPS Growth (%)	(13.9)	14.6	63.0	27.8	19.5
BVPS (Rp)	1,961.7	2,016.6	2,010.9	2,134.1	2,234.3
DPS (Rp)	41.6	42.0	49.4	79.2	141.7
PER (x)	27.1	23.7	14.5	11.4	9.5
PBV (x)	1.2	1.1	1.1	1.1	1.0
Dividen yield (%)	1.8	1.8	2.1	3.4	6.2
EV/EBITDA	2.6	2.2	2.6	1.9	1.6

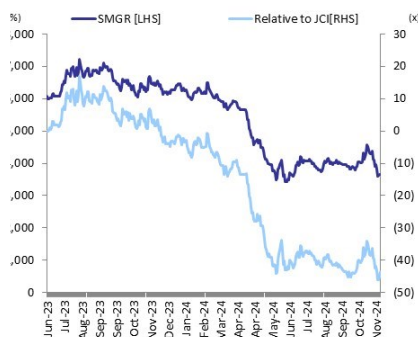
Source: EXCL, BRIDS Estimates

Hold

(Maintained)

Last Price (Rp)	3,630
Target Price (Rp)	3,900
Previous Target Price (Rp)	4,100
Upside/Downside	+7.4%
No. of Shares (mn)	5,932
Mkt Cap (Rpbn/US\$mn)	21,531/1,374
Avg, Daily T/O (Rpbn/US\$mn)	109.5/7.0
Free Float (%)	49.0
Major Shareholder (%)	
Government	51.0
EPS Consensus (Rp)	
	2024F 2025F 2026F
BRIDS	197.2 270.2 343.6
Consensus	277.8 313.7 368.2
BRIDS/Cons (%)	(29.0) (13.9) (6.7)

SMGR relative to JCI Index



Source: Bloomberg

Semen Indonesia (SMGR)

Trimming our FY24-26F estimate further amid lower LT volume growth

- SMGR reported Rp720bn earnings in 9M24 (a miss at 44%/37% of our/cons FY24F est.), as higher ASP failed to offset higher tax expenses.
- We cut our sales vol. growth to -6%/+2.5%/+3% in FY24F/FY25F/ FY26F, amid weak domestic and export markets.
- We trimmed our EPS by 29%/22%/16% in FY24F/FY25F/FY26F and reiterate our Hold rating, with a 5% lower TP of Rp3,900.

9M24: Weak Achievement due to non-operating items

9M24 net profit reached Rp720bn (-58% yoy), a miss at 44%/ 37% of FY24F our/cons, and even lower than our 3Q24E preview. 3Q24 net profit improved to Rp218bn (vs. Rp30bn in 2Q24). 9M24 sales volume reached 26.8 Mt (-5% yoy), with 3Q24 sales vol. at 9.9 Mt (+22% qoq), while ASP improved by 4% qoq in 3Q24. 3Q24 GPM/EBIT margin showed improvement by 130 bps/220 bps. Higher ASP offset a 1% qoq increase in COGS/t (Rp754k), whereas opex-to-revenue remained stable at 15% in 3Q24, in line with the past eight quarters' average. However, the overall improvement failed to offset non-operating (below EBIT) items and slightly higher tax bracket (~32% in 3Q24).

Trimming our FY24-26F estimate further due to Lower LT Vol

We cut our sales volume growth est. from +1%/+3%/+3.5% in FY24F/FY25F/ FY26F to -6%/+2.5%/+3%, due to weak domestic and export markets despite recovery in Sep24. SMGR admitted the export market is more challenging as China has entered the clinker export market, although mgmt. believes it could find another market, such as the US and Latin America. Nevertheless, we think export vol. would remain at risk, at least in the medium term. In the domestic market, we have not seen any near-term catalyst for recovery, with the 3mn house scheme still under discussion, and management tends to take a conservative approach on this. This led us to downgrade our revenue est. by -5%/-6%/-7% in FY24F/FY25F/FY26F, and our EPS by 29%/22%/16%. We keep our ASP growth assumption conservative at -3%/+0.5%/+0.5% growth, as we see limited change in Semen Merdeka's positioning despite mgmt's claim that it has increased prices three times YTD and expects more increases in Nov24.

Maintain Hold Rating with 5% lower TP of Rp3,900

We maintain a Hold rating with a 5% DCF-based TP of Rp3,900, amid weaker sales vol and less cost improvement initiatives. SMGR currently trades at EV/t of US\$60.6, -1.5 std dev of its 5-year mean. Upside risks: 1) potential sales vol upside from 3m houses program; 2) Semen Merdeka' positioning moves to Tier-2. Downside risks: 1) Entry of new players; 2) Rising material price.

Key Financials

Year to 31 Dec	2022A	2023A	2024F	2025F	2026F
Revenue (Rpbn)	36,379	38,651	36,159	37,287	38,766
EBITDA (Rpbn)	7,959	7,787	5,915	6,297	6,624
EBITDA Growth (%)	(7.9)	(2.2)	(24.0)	6.5	5.2
Net Profit (Rpbn)	2,365	2,170	1,170	1,603	2,038
EPS (Rp)	398.7	365.9	197.2	270.2	343.6
EPS Growth (%)	15.5	(8.2)	(46.1)	37.0	27.2
BVPS (Rp)	7,207.0	7,293.5	7,384.6	7,575.9	7,811.4
DPS (Rp)	172.6	279.1	106.1	78.9	108.1
PER (x)	9.2	10.0	18.6	13.5	10.7
PBV (x)	0.5	0.5	0.5	0.5	0.5
Dividen yield (%)	4.7	7.6	2.9	2.2	3.0
EV/EBITDA	4.1	3.9	4.6	3.8	3.1

Source: SMGR, BRIDS Estimates

BRI Danareksa Sekuritas Analysts

Richard Jerry, CFA

(62-21) 5091 4100 ext. 3511

Richard.jerry@brids.co.id

Sabela Nur Amalina

(62-21) 5091 4100 ext. 4202

sabela.amalina@brids.co.id

MACROECONOMY

China Plans to Increase the Quota for Local Special Bonds by 6tr yuan Over the Next Three Years

China National People's Congress put out the latest stimulus aimed at reducing local governments' hidden debt. China plans to increase the quota for local special bonds by 6tr yuan (US\$838.1bn) over the next three years. Separately, a total of 4tr yuan has been reallocated from local government budgets to swap out hidden debts over five years. Via the above measures, the hidden debts of local governments are expected to decrease from 14.3tr yuan to 2.3tr yuan by the end of 2028. The local swap will help reduce interest payment burdens by 600bn yuan over the next five years. (SCMP)

Indonesia's Fiscal Deficit Widened to Rp309.2tr as of Oct24

Indonesia's fiscal deficit widened to Rp309.2tr or 1.37% of GDP as of Oct24. Gov't spending rose by 14.1% yoy to Rp2,556.7tr and revenue rose by 0.3% yoy to Rp2,247.6tr. (Bisnis)

US Consumer Sentiment Rises to 73 in Nov24, Boosted by Strong Financial Outlook

US consumer sentiment increased to 73 in Nov24, the highest in seven months, compared to 70.5 in Oct24 and above forecasts of 71, preliminary estimates showed. However, the reading does not capture any reactions to election results. The expectations index soared to 78.5, the highest since Jul21, from 74.1 in the previous month. Expectations over personal finances climbed 6% in part due to strengthening income prospects, and short-run business conditions soared 9%. (Trading Economics)

SECTOR

Commodity Price Daily Update Nov 8, 2024

	Units	7-Nov-24	8-Nov-24	Chg %	WoW %	2023	3Q24	Ytd 2023	Ytd 2024	YoY%
Copper	US\$/t	9,664	9,444	-2.3%	0.4%	8,523	9,339	8,540	9,302	8.9%
Brent Oil	US\$/bbl	76	74	-2.3%	3.8%	82	79	83	81	-2.1%
LME Tin	US\$/t	31,631	31,457	-0.6%	1.8%	25,891	31,712	26,124	30,323	16.1%
Cobalt	US\$/t	24,286	24,286	0.0%	0.1%	34,337	25,233	34,836	26,664	-23.5%
Gold Spot	US\$/oz	2,707	2,685	-0.8%	-1.8%	1,943	2,477	1,931	2,349	21.6%
LME Nickel	US\$/t	16,368	16,179	-1.2%	2.3%	21,576	16,308	22,397	17,080	-23.7%
NPI Indonesia (Ni>14%)	US\$/t	12,606	12,576	-0.2%	0.0%	14,007	12,083	14,437	11,863	-17.8%
Nickel Sulphate	US\$/t	14,995	15,102	0.7%	-0.4%	17,377	15,449	17,933	14,436	-19.5%
Indonesia NPI	US\$/t				-0.3%	113	120	-	118	n.a
Indo 1.6% Nickel Ore	US\$/wmt				-2.0%	37	51	-	45	n.a
Coal Price - ICI 3	US\$/t				0.0%	84	72	85	74	-12.7%
Coal Price - ICI 4	US\$/t				0.2%	63	52	64	54	-15.5%
Coal Price - Newcastle	US\$/t	142	143	0.8%	-1.3%	176	140	182	136	-25.4%

Source: Bloomberg, SMM, BRIS

Automotive: Jakarta Auto Week 2024 Aims to Boost Year-End Vehicle Sales

The Gaikindo Jakarta Auto Week (GJAW) 2024, that will be held at ICE BSD City from November 22 to December 1, aims to increase year-end vehicle sales. Gaikindo has revised its sales target to 850,000 units, emphasizing direct sales with special offers. Over 80 brands, including 27 car brands like BMW and Toyota and 12 motorcycle brands like Harley-Davidson, will participate, along with more than 40 supporting industry brands. (CNN)

CORPORATE**FREN Launches Unlimited Suka-Suka Internet with Starting Price at Rp9,000**

FREN has launched the Unlimited Suka-Suka internet package, offering flexible options starting at Rp9,000 for 1 GB of data valid for one day. Users can choose between 1 GB to 5 GB packages with no data limits, and even after the quota runs out, access to social media apps like Facebook and YouTube remains available. FREN also plans to expand its network in East Java, Bali, and Nusa Tenggara. (Kontan)

GOTO, Tencent Cloud, and Alibaba Cloud Boost Indonesia's Digital Economy

GOTO, Tencent Cloud, and Alibaba Cloud have signed an agreement to enhance cloud infrastructure and develop digital talent in Indonesia. Tencent Cloud will invest US\$500mn to build a new data center, while Alibaba Cloud plans to double its training efforts, aiming to train 800,000 people by 2033. The partnership supports Indonesia's digital economy and data sovereignty, with GOTO ensuring local data storage and improved security for users and businesses. (Investor Daily)

INCO and GEM Co Ltd Sign US\$1.4bn Investment Agreement

INCO and GEM Co Ltd have agreed to enter a strategic partnership for a net-zero nickel smelter project using High-Pressure Acid Leaching (HPAL) technology in Central Sulawesi, with an investment valued at US\$1.4bn, or approximately Rp21.93tr. The nickel processing plant is projected to produce 60,000 tons of nickel in the form of Mixed Hydroxide Precipitate (MHP) annually. (Investor Daily)

PGEO Issues 13mn Shares in MESOP Program

PGEO has completed Stages I and II of its MESOP program, issuing 13,016,558 shares worth Rp10.4bn. This increases PGEO's total shares from 41.49bn to 41.51bn. Unexercised options can be used in future MESOP stages, reinforcing PGEO's commitment to shareholder value. (IDX)

BRI danareksa sekuritas		Equity Valuation		Rating	Outstanding		Price (Rp)	Price Target	Mkt Cap Rp Bn	PER (x)		EV / EBITDA (x)		PBV		ROE	
					Shares (Mn)					2023	2024	2023	2024	2023	2024	2023	2024
BRI-Danareksa Universe						3,202,364			4,646,847	17.2	12.9	11.1	10.5	2.3	2.1	13.5	17.0
Auto						40,484			200,798	5.9	6.0	4.2	4.0	1.0	1.0	17.3	16.4
	Astra International	ASII	BUY		40,484	4,960	5,900		200,798	5.9	6.0	4.2	4.0	1.0	1.0	17.3	16.4
Financials & Banks						333,995			2,197,013	16.8	15.6	N/A	N/A	3.1	2.8	19.3	19.0
	BCA	BBCA	BUY		123,275	10,075	12,800		1,241,997	25.5	22.7	N/A	N/A	5.1	4.7	21.0	21.6
	BNI	BBNI	BUY		37,297	4,980	7,600		185,741	8.9	8.6	N/A	N/A	1.2	1.1	14.6	13.8
	Bank Mandiri	BMRI	BUY		93,333	6,325	8,200		590,333	10.7	10.4	N/A	N/A	2.3	2.1	22.4	20.9
	Bank Jago	ARTO	BUY		13,857	2,600	3,900		36,028	497.9	293.2	N/A	N/A	4.3	4.2	0.9	1.5
	Bank Neo Commerce	BBYB	BUY		12,399	246	600		3,050	(5.3)	(48.7)	N/A	N/A	0.9	0.9	(16.2)	(1.9)
	Bank Syariah Indonesia	BRIS	HOLD		46,129	2,860	3,000		131,930	23.1	19.3	N/A	N/A	3.4	3.0	15.8	16.5
	Bank Tabungan Pensiunan Nasional Syariah	BTPS	HOLD		7,704	1,030	1,200		7,935	7.3	7.5	N/A	N/A	0.9	0.8	12.6	11.5
Cement						10,433			49,632	12.0	15.3	5.3	5.4	0.8	0.8	6.5	5.0
	Indocement	INTP	BUY		3,681	6,825	8,800		25,124	12.9	15.6	7.5	6.7	1.2	1.1	9.6	7.5
	Semen Indonesia	SMGR	HOLD		6,752	3,630	4,100		24,508	11.3	15.0	4.3	4.7	0.6	0.6	5.0	3.8
Cigarettes						118,242			105,124	7.8	9.4	5.5	6.0	1.2	1.1	15.2	12.1
	Gudang Garam	GGRM	HOLD		1,924	13,225	17,500		25,446	4.8	6.4	3.3	3.6	0.4	0.4	9.0	6.3
	HM Sampoerna	HMSP	HOLD		116,318	685	730		79,678	9.8	11.1	7.6	8.2	2.7	2.7	27.9	24.4
Construction						22,115			39,606	5.5	8.8	8.76	6.87	0.8	0.7	16.0	8.3
	Pembangunan Perumahan	PTPP	BUY		6,450	402	750		2,593	8.6	5.5	5.3	4.9	0.2	0.2	2.6	4.0
	Adhi Karya	ADHI	BUY		8,408	276	500		2,321	42.5	59.2	6.2	6.5	0.3	0.3	0.6	0.5
	Jasa Marga	JSMR	BUY		7,258	4,780	6,500		34,693	5.1	8.7	10.3	7.6	1.2	0.9	27.2	11.8
Consumer						87,138			339,803	14.5	13.1	7.8	7.0	2.9	2.6	20.8	20.7
	Indofood CBP	ICBP	BUY		11,662	12,100	14,000		141,109	20.2	14.9	10.3	9.2	3.5	3.0	18.1	21.6
	Indofood	INDF	BUY		8,780	7,700	8,800		67,609	8.3	6.7	4.5	3.4	1.1	1.0	14.4	16.1
	Unilever	UNVR	SELL		38,150	1,760	2,300		67,144	14.0	18.5	9.4	12.3	19.9	19.8	130.1	107.1
	Mayora Indah	MYOR	BUY		22,359	2,590	3,050		57,909	18.1	21.0	11.3	12.8	3.9	3.6	23.1	17.7
	Nippon Indosari Corpindo	ROTI	BUY		6,186	975	1,400		6,032	18.1	15.8	8.9	8.1	2.5	2.3	13.1	15.3
Pharmaceutical						76,875			89,438	24.1	20.8	15.4	13.5	3.6	3.3	15.3	16.7
	Sido Muncul	SIDO	HOLD		30,000	575	640		17,250	18.1	16.6	14.4	14.0	5.1	5.0	27.6	30.3
	Kalbe Farma	KLBF	BUY		46,875	1,540	1,800		72,188	26.1	22.1	15.7	13.4	3.4	3.1	13.2	14.6
Healthcare						43,217			100,261	34.4	46.5	28.0	22.7	8.3	7.4	25.0	16.8
	Medikaloka Hermina	HEAL	BUY		15,366	1,380	2,000		21,205	48.5	36.2	15.2	12.2	5.5	4.9	12.0	14.3
	Mitra Keluarga	MKA	BUY		13,907	2,680	3,400		37,272	40.7	31.0	24.3	19.3	6.4	5.6	16.3	19.3
	Prodia Widyahusada	PRDA	BUY		938	2,950	6,400		2,766	7.9	7.5	3.2	2.9	1.1	1.1	14.8	14.6
	Siloam Hospital	SILO	BUY		13,006	3,000	3,000		39,018	32.2	34.4	14.4	14.1	4.9	4.5	16.3	13.7
Heavy Equipment						3,730			102,392	5.0	5.3	2.6	3.0	1.3	1.1	25.1	22.7
	United Tractors	UNTR	BUY		3,730	27,450	31,000		102,392	5.0	5.3	2.6	3.0	1.3	1.1	25.1	22.7
Industrial Estate						52,903			13,193	9.5	6.7	7.3	3.2	1.3	1.1	14.3	18.2
	Puradelta Lestari	DMAS	BUY		48,198	160	190		7,712	6.4	5.5	5.9	3.6	1.3	1.1	20.9	21.3
	Surya Semesta	SSIA	BUY		4,705	1,165	1,400		5,482	31.0	9.6	9.4	2.8	1.4	1.2	4.5	13.3
Media						89,020			14,104	4.9	5.7	2.0	1.8	0.5	0.5	10.3	8.2
	Media Nusantara Citra	MNCN	BUY		15,050	308	800		4,635	2.4	2.9	1.0	0.6	0.2	0.2	9.8	7.2
	Surya Citra Media	SCMA	BUY		73,971	128	325		9,468	10.4	10.5	4.5	4.3	1.2	1.1	11.6	10.7
Mining						319,649			424,710	7.3	8.6	3.8	4.3	1.4	1.3	20.2	16.0
	Medco Energi	MEDC	BUY		25,136	1,230	1,700		30,918	6.2	6.3	2.2	4.2	1.1	1.0	19.5	16.9
	Adaro Energy	ADRO	BUY		30,759	3,830	3,770		117,806	4.8	6.8	2.1	2.6	1.2	1.2	25.7	17.2
	Timah	TINS	BUY		7,448	1,480	2,300		11,023	(24.5)	8.0	29.8	3.9	1.8	1.5	(6.8)	20.2
	Vale Indonesia	INCO	BUY		10,540	3,820	5,700		40,262	9.8	28.4	4.0	7.5	1.0	1.0	11.2	3.7
	Aneka Tambang	ANTM	BUY		24,031	1,585	2,000		38,089	12.4	12.7	7.6	7.0	1.2	1.2	11.3	9.8
	Bukit Asam	PTBA	BUY		11,521	2,800	3,100		32,258	5.3	5.8	4.6	5.4	1.5	1.4	24.4	25.3
	Indo Tambangraya Megah	ITMG	BUY		1,130	25,250	31,300		28,531	3.8	3.8	1.7	1.2	1.1	1.1	26.7	28.0
	Harum Energy	HRUM	BUY		13,518	1,145	1,700		15,478	4.9	5.0	1.7	1.3	1.2	1.1	26.1	22.4
	Merdeka Copper Gold	MDKA	BUY		24,473	2,240	3,000		54,819	(165.9)	807.6	19.0	14.6	3.7	3.2	(2.1)	0.4
	Trimegah Bangun Persada	NCKL	BUY		63,099	880	1,300		55,527	9.9	10.9	8.3	7.9	2.4	2.1	34.1	20.1
	Merdeka Battery Materials	MBMA	BUY		107,995	515	650		55,618	501.7	91.6	37.8	22.1	2.3	2.2	0.6	2.4
	Wintermar Offshore Marine	WINS	BUY		4,365	490	760		2,139	320.5	85.6	105.6	43.3	15.9	13.4	5.1	17.0
Poultry						30,363			101,579	30.7	15.6	13.4	8.4	2.4	2.1	7.9	14.4
	Charoen Pokphand	CPIN	BUY		16,398	4,860	6,400		79,694	34.4	23.0	16.8	12.6	3.0	2.7	8.7	12.3
	Japfa Comfeed	JFFA	BUY		11,727	1,725	2,900		20,228	21.8	6.9	9.6	4.6	1.5	1.3	7.2	20.1
	Malindo Feedmill	MAIN	BUY		2,239	740	1,700		1,657	26.1	12.8	5.4	4.8	0.7	0.6	2.6	5.0
Property						104,375			75,291	11.3	8.2	6.4	4.7	0.9	0.8	8.1	10.2
	Bumi Serpong Damai	BSDE	BUY		21,171	1,070	1,550		22,653	11.6	5.9	7.2	4.1	0.6	0.6	5.5	10.0
	Ciptura Development	CTRA	BUY		18,536	1,160	1,700		21,501	11.6	9.4	6.1	4.4	1.1	1.0	9.6	10.9
	Pakuw on Jati	PWON	BUY		48,160	434	640		20,901	9.9	9.7	5.8	5.3	1.1	1.0	11.6	10.8
	Summarecon	SMRA	BUY		16,509	620	1,000		10,235	13.4	11.9	6.5	5.4	1.0	1.0	8.1	8.5
Utility						65,750			37,090	25.5	23.9	11.9	11.8	2.3	2.2	16.0	15.5
	Perusahaan Gas Negara	PGAS	BUY		24,242	1,530	1,650		37,090	9.0	8.4	2.8	2.4	0.8	0.8	9.8	9.5
	Pertamina Geothermal Energy	PGEO	BUY		41,508	1,035	1,470		42,961	16.5	15.5	9.0	9.4	1.5	1.4	10.8	9.2
Retail						100,265			85,158	17.5	16.4	9.0	8.5	3.1	2.7	19.6	17.5
	Mitra Adi Perkasa	MAPI	BUY		16,600	1,490	2,000		24,734	13.1	12.5	5.8	5.7	2.5	2.0	20.9	17.9
	MAP Aktif Adiperkasa	MAPA	BUY		28,504	1,035	1,000		29,502	21.2	21.2	13.3	13.5	5.2	4.2	27.3	22.0
	Midi Utama Indonesia	MIDI	BUY														

COVERAGE PERFORMANCE

LEADERS

	Code	Price as on		Chg, %	wow, %	mom, %	YTD, %	Rating
		08-Nov-24	07-Nov-24					
Surya Semesta	SSIA	1,165	1,105	5.4	(2.1)	0.9	168.4	BUY
M-Cash Integrasi	MCAS	1,240	1,180	5.1	3.8	2.1	(71.5)	BUY
AKR Corporindo	AKRA	1,375	1,310	5.0	1.9	(11.0)	(6.8)	BUY
Gojek Tokopedia	GOTO	63	61	3.3	(7.4)	5.0	(26.7)	BUY
Mitra Adi Perkasa	MAPI	1,490	1,445	3.1	(7.2)	(12.1)	(16.8)	BUY
Trimegah Bangun Persada	NCKL	880	855	2.9	(0.6)	(4.3)	(12.0)	BUY
Sido Muncul	SIDO	575	560	2.7	(5.0)	(12.2)	9.5	HOLD
Vale Indonesia	INCO	3,820	3,730	2.4	0.5	(7.7)	(10.1)	BUY
HM Sampoerna	HMSP	685	670	2.2	0.7	(5.5)	(23.5)	HOLD
Merdeka Battery Materials	MBMA	515	505	2.0	(4.6)	(2.8)	(8.0)	BUY

Sources: Bloomberg

LAGGARDS

	Code	Price as on		Chg, %	wow, %	mom, %	YTD, %	Rating
		08-Nov-24	07-Nov-24					
Indosat	ISAT	2,180	2,290	(4.8)	(10.3)	(14.5)	(7.0)	BUY
MAP Aktif Adiperkasa	MAPA	1,035	1,075	(3.7)	(4.6)	11.3	26.2	BUY
Sarana Menara Nusantara	TOWR	755	780	(3.2)	(5.6)	(10.1)	(23.7)	BUY
Indofood	INDF	7,700	7,900	(2.5)	5.5	9.6	19.4	BUY
Ciputra Development	CTRA	1,160	1,190	(2.5)	(9.4)	(12.8)	(0.9)	BUY
Adaro Energy	ADRO	3,830	3,920	(2.3)	1.1	0.3	60.9	BUY
Wintermar Offshore Marine.	WINS	490	500	(2.0)	(7.5)	(3.9)	22.5	BUY
PGN	PGAS	1,530	1,560	(1.9)	-	1.7	35.4	BUY
Kalbe Farma	KLBF	1,540	1,570	(1.9)	(1.9)	(6.7)	(4.3)	BUY
Media Nusantara Citra	MNCN	308	314	(1.9)	(3.1)	(1.3)	(20.2)	BUY

Sources: Bloomberg

PREVIOUS REPORTS

- Aneka Tambang: [Upside potentials from ore sales to boost FY25 earnings](#)
- Indocement Tunggal Prakarsa: [Finetuning FY24-25 est. on lower ASP yet higher Opex efficiency; maintain Buy rating](#)
- Mayora Indah: [Eyeing Margin Protection with ASP Adjustments in 4Q24, Maintain Buy with a Lower TP](#)
- Indofood CBP Sukses Makmur: [Positive Outlook for FY24-25F Intact with Potential Boost from Festive Season Demand](#)
- Indofood Sukses Makmur: [CPO price stability and volume growth underpin FY24-25F Outlook](#)
- Sarana Menara Nusantara: [Well-positioned for Further Inorganic Growth Amid Strong EBITDA Deliveries in 9M24](#)
- Timah: [Upgrading FY24-25F est. post 3Q24 earnings beat](#)
- Astra International: [Raising our FY24F-FY26F est., amid above-expected 2W sales, financial, and HE segment in 3Q24](#)
- Mitra Keluarga Karyasehat: [Better entry point emerges as volume headwinds are priced in](#)
- United Tractors: [Raising FY24-26F est. post 3Q24 earnings beat; reiterate Buy on bottoming earnings, strong FCF](#)
- Macro Strategy: [US Election: The Lexicon, Scenarios and Impacts](#)
- Indosat Ooredoo Hutchison: [Set to rebound on growth opportunities in 4Q24 onwards with strong margin expansion](#)
- Mitratel: [Strong 3Q24 Revenue Growth with Resilient Margins; Positioned for Further Upside](#)
- Telkom Indonesia: [Soft 3Q24 earnings \(Broadly In-line\); FMC strategy on track with stronger mobile user productivity](#)
- Bank Mandiri: [3Q24 Earnings: Strong profitability supported by loan growth and asset quality](#)
- Charoen Pokphand Indonesia: [Compressed margin in 3Q24, but core profit remained robust amid non-cash losses](#)
- Malindo Feedmill: [Delivering solid 3Q24 earnings amid margin compression; cheaper options in the poultry space](#)
- Bank Rakyat Indonesia: [3Q24 earnings: Strong recovery income offset the higher CoC, FY24 guidance maintained](#)
- Bank Neo Commerce: [Turning positive in 3Q24, lower CoC offsetting the lower NIM; maintain FY24F net losses forecasts](#)
- HM Sampoerna: [Trimming FY24F post weak 3Q24 earnings; expect modest FY25 growth outlook](#)
- Bank Syariah Indonesia: [Robust 3Q24 performance \(in line\); Potential growth outlook in Sharia market remained intact](#)
- Medikaloka Hermina: [Steady FY24F Growth Outlook Remains Intact Despite Muted Inpatient Volume](#)
- Bank Jago: [3Q24 earnings: Low-risk loans continue to drive growth, offsetting lower NIM with lower CoC](#)
- AKR Corporindo: [Recalibrating our numbers post 3Q24 earnings miss; maintaining recovery expectation in 4Q24E onwards](#)
- Japfa Comfeed Indonesia: [3Q24 results: Beating expectations on lower-than-anticipated decline in margin](#)
- Macro Strategy: [Facing the Headwinds](#)
- Bank Negara Indonesia: [Robust 3Q24 and in line 9M24 net profit, supported by NIM improvement and steady CoC](#)
- Bank BTPN Syariah: [9M24 in line with ours/below cons., as persistently high CoC dragged down 3Q24 earnings](#)
- Sido Muncul: [Challenging 4Q24 ahead: Revised Forecasts and Downgrade rating to Hold](#)
- Metal Mining: [NPI price could weaken on RKAB release, Tin Price Potential Rebound on Supply Tightness](#)
- Indocement Tunggal Prakarsa: [KTA from Concall: A More Promising Outlook](#)
- Unilever Indonesia: [FY24-25 Estimates Cut Post Weak 3Q24 Earnings, Recovery Anticipated in 2025](#)
- Bank Central Asia: [Solid 3Q24 performances; FY24F NIM and loan growth guidance upgraded](#)
- AKR Corporindo: [Expect in line 3Q24E result and 4Q24E to remain as the strongest quarter](#)
- Telco: [Telco Operators' Tactical Adjustments Amid 3Q24 Weakness, Poised for 4Q24 Rebound](#)
- Macro Strategy: [Welcoming the New Government](#)
- Aspirasi Hidup Indonesia: [Solid Sept24 SSSG; Expect strong 9M24 core profit of 13% yoy, in line with our FY24F](#)
- Healthcare: [3Q24 Preview: Expect Earnings to Remain Solid, In-Line 9M24](#)
- Cement: [3Q24 preview: expanding volume, stabilizing ASP; Expect SMGR to miss, INTP to meet cons. forecast](#)
- Banks: [3Q24 preview: Gradual improvement in liquidity and strong loan growth to drive earnings](#)

PT BRI Danareksa Sekuritas

Gedung BRI II Lt.23, Jl. Jenderal Sudirman Kav.44-46
Bendungan Hilir, Tanah Abang – Jakarta Pusat 10210
Indonesia
Indonesia
Tel (62 21) 50914100
Fax (62 21) 2520990

Equity Research Team**Erindra Krisnawan**erindra.krisnawan@brids.co.id

(62-21) 50914100 ext. 3500

Head of Equity Research, Strategy, Coal**Natalia Sutanto**natalia.sutanto@brids.co.id

(62-21) 50914100 ext.3508

Consumer, Tobacco, Pharmacy, Retail**Victor Stefano**victor.stefano@brids.co.id

(62-21) 50914100 ext.3503

Banks, Poultry**Niko Margaronis**niko.margaronis@brids.co.id

(62-21) 50914100 ext.3512

Telco, Tower, Technology, Media**Timothy Wijaya**timothy.wijaya@brids.co.id

(62-21) 50914100 ext.3530

Metal, Oil and Gas, Mining Service**Ismail Fakhri Suweleh**ismail.suweleh@brids.co.id

(62-21) 50914100 ext.3505

Healthcare, Property, Industrial Estate**Richard Jerry**richard.jerry@brids.co.id

(62-21) 50914100 ext.3511

Automotive, Cement, Infrastructure**Economic Research Team****Helmy Kristanto**helmy.kristanto@brids.co.id

(62-21) 50914100 ext. 3400

Chief Economist, Macro Strategy**Dr. Telisa Aulia Falianty**telisa.falianty@brids.co.id

(62-21) 50914100

Senior Advisor**Kefas Sidauruk**kefas.sidauruk@brids.co.id

(62-21) 50914100

Economist**Sales Team****Yofi Lasini**yofi.lasini@brids.co.id

(62-21) 50914100 ext. 3120

Ehrlicch Suhartoehrliech@brids.co.id

(62-21) 50914100 ext.3508

Yunita L. Nababanyunita@brids.co.id

(62-21) 50914100 ext.3503

Andreas Kennyandreas.kenny@brids.co.id

(62-21) 50914100 ext. 3500

Adeline Solaimanadeline.solaiman@brids.co.id

(62-21) 50914100 ext.3508

Novrita Endah Putriantinovrita.putrianti@brids.co.id

(62-21) 50914100 ext.3503

Christy Halimchristy.halim@brids.co.id

(62-21) 50914100 ext. 3500

Jason Josephjason.joseph@brids.co.id

(62-21) 50914100 ext.3508

Disclaimer

The information contained in this report has been taken from sources which we deem reliable. However, none of P.T. BRI Danareksa Sekuritas and/or its affiliated companies and/or their respective employees and/or agents makes any representation or warranty (express or implied) or accepts any responsibility or liability as to, or in relation to, the accuracy or completeness of the information and opinions contained in this report or as to any information contained in this report or any other such information or opinions remaining unchanged after the issue thereof.

We expressly disclaim any responsibility or liability (express or implied) of P.T. BRI Danareksa Sekuritas, its affiliated companies and their respective employees and agents whatsoever and howsoever arising (including, without limitation for any claims, proceedings, action, suits, losses, expenses, damages or costs) which may be brought against or suffered by any person as a result of acting in reliance upon the whole or any part of the contents of this report and neither P.T. BRI Danareksa Sekuritas, its affiliated companies or their respective employees or agents accepts liability for any errors, omissions or misstatements, negligent or otherwise, in the report and any liability in respect of the report or any inaccuracy therein or omission therefrom which might otherwise arise is hereby expressly disclaimed.

The information contained in this report is not to be taken as any recommendation made by P.T. BRI Danareksa Sekuritas or any other person to enter into any agreement with regard to any investment mentioned in this document. This report is prepared for general circulation. It does not have regard to the specific person who may receive this report. In considering any investments you should make your own independent assessment and seek your own professional financial and legal advice.