

FROM EQUITY RESEARCH DESK

IDEA OF THE DAY

Bank Syariah Indonesia:Robust 3Q24 performance (in line);Potential growth outlook in Sharia market remained intact (BRIS.IJ Rp 2,950; HOLD TP Rp 3,000)

- BRIS posted 3Q24 net profit of Rp1.7tr (+2% qoq, +24% yoy, in line), supported by strong loan growth, improving NIM, and stable CoC.
- To further accelerate growth, BRIS aims to leverage its Hajj SA (deposit), gold business (loan), and bancassurance (feebased income).
- We raised our FY24-25F net profit est. by 4-5%, resulting in higher ROE, increased FV PBV of 2.8x (from 2.6x) and a TP of Rp3,000; maintain Hold To see the full version of this report, please click here.

Medikaloka Hermina: Steady FY24F Growth Outlook Remains Intact Despite Muted Inpatient Volume (HEAL.IJ Rp 1,455; BUY TP Rp 2,000)

- Despite weaker inpatient volume in 3Q24, we believe HEAL is on track to meet its FY24F rev. target (Rp6.6-6.7tr) and EBITDA margin (~28%).
- Management hinted at a potential +100bps in FY25F EBITDA margin from volume increases, cost control, and CoB Managed Care.
- We reiterate our Buy rating and DCF-based TP of Rp2,000; we believe the current valuation overlooks its sustained operational performance

To see the full version of this report, please **click here**.

RESEARCH COMMENTARY

- ADMR (Not-Rated): softer 3Q24 earnings; 9M24 Core Profit inline with Cons.
- AUTO (Non-Rated) 9M24 Result: Above-consensus
- DRMA (Non-Rated) 9M24 Result: In line revenue, strong recovery in 3Q24
- DMAS (Buy, TP: Rp190) 9M24 Earnings: Inline with Ours, Above Consensus
- ERAA (Non-Rated) 3Q24 Result
- MIKA (Buy, TP: Rp3,400) 9M24 Achievement: In-Line with Our and Consensus Estimates
- MTEL IJ (Buy, TP: Rp960) Strong 3Q24 revenue, broadly in-line earnings
- MYOR (Buy, TP: Rp3,350) 3Q24 results: Below estimates on Lower Margins.
- PWON (Buy, TP: Rp640) 9M24 Result: In-Line

MARKET NEWS

MACROECONOMY

US Job Opening Fell by 418k in Sep24

SECTOR

- Commodity Price Daily Update Oct 29, 2024
- Bank Indonesia Extends Zero Percent Down Payment Policy for Home and Vehicle Loans
- Property: Consultants and Property Developers Respond to Government's 3mn Homes Program

CORPORATE

- ANTM Conducts Affiliate Transaction worth US\$7.6mn
- BIKE Becomes Exclusive Distributor for United E-Motor
- ASLC Achieves 177% Net Profit Growth in 3Q24
- EXCL Partners with Huawei for Network Automation

EQUITY MARKET INDICES

| | | | 36.1 | |
|-------------|--------|-------|-------|----------|
| | Close | Chg | Ytd | Vol |
| | 3.000 | (%) | (%) | (US\$mn) |
| Asean - 5 | | | | |
| Indonesia | 7,607 | (0.4) | 4.6 | 565 |
| Thailand | 1,451 | (0.1) | 2.5 | 1,216 |
| Philippines | 7,240 | (1.4) | 12.2 | 96 |
| Malaysia | 1,615 | 0.3 | 11.0 | 506 |
| Singapore | 3,590 | - | 10.8 | 834 |
| Regional | | | | |
| China | 3,286 | (1.1) | 10.5 | 160,843 |
| Hong Kong | 20,701 | 0.5 | 21.4 | 19,827 |
| Japan | 38,904 | 0.8 | 16.3 | 17,637 |
| Korea | 2,618 | 0.2 | (1.4) | 6,589 |
| Taiwan | 22,927 | (1.2) | 27.9 | n.a |
| India | 80,369 | 0.5 | 11.3 | 720 |
| Nasdaq | 18,713 | 8.0 | 24.7 | 270,278 |
| Dow Jones | 42,233 | (0.4) | 12.1 | 18,440 |

CURRENCY AND INTEREST RATE

| | | | wow | mom | ytd |
|---------|-----------|--------|-------|-------|-------|
| | | Rate | (%) | (%) | (%) |
| Rupiah | Rp/1US\$ | 15,760 | (1.3) | (4.1) | (2.4) |
| BI7DRRR | % | 6.00 | - | (0.3) | - |
| 10y Gov | Indo bond | 6.86 | 0.1 | 0.4 | 0.4 |

HARD COMMODITIES

| | Unit | Price | d-d | mom | ytd |
|--------|-------------|--------|-------|-------|-------|
| | Unit | Price | (%) | (%) | (%) |
| Coal | US\$/ton | 145 | 0.5 | 3.9 | (8.0) |
| Gold | US\$/toz | 2,775 | 0.0 | 5.3 | 34.5 |
| Nickel | US\$/mt.ton | 15,751 | (1.1) | (6.0) | (3.8) |
| Tin | US\$/mt.ton | 31,213 | 0.2 | (4.9) | 24.0 |

SOFT COMMODITIES

| | I I mid | Deine | d-d | mom | ytd |
|-------------|--------------|-------|-------|-------|--------|
| | Unit | Price | (%) | (%) | (%) |
| Cocoa | US\$/mt.ton | 6,520 | 2.2 | (8.3) | 56.7 |
| Corn | US\$/mt.ton | 142 | (3.7) | (0.1) | (17.1) |
| Oil (WTI) | US\$/barrel | 67 | 0.4 | (1.0) | (5.8) |
| Oil (Brent) | US\$/barrel | 71 | (0.4) | (1.2) | (7.7) |
| Palm oil | MYR/mt.ton | 4,693 | 0.1 | 11.7 | 26.3 |
| Rubber | USd/kg | 194 | (0.5) | (2.7) | 24.0 |
| Pulp | US\$/tonne | 1,205 | n.a | 2.8 | 20.5 |
| Coffee | US\$/60kgbag | 241 | (1.1) | (7.0) | 87.4 |
| Sugar | US\$/MT | 564 | 0.7 | (2.1) | (5.4) |
| Wheat | US\$/ton | 155 | 2.1 | (1.6) | (14.7) |
| Soy Oil | US\$/lb | 43 | 0.3 | 1.5 | (10.5) |
| SoyBean | US\$/by | 965 | (0.9) | (9.4) | (25.4) |



Wednesday, 30 October 2024

- TBIG Signs Amendment Agreement for US\$35mn Revolving Loan Facility
- TOWR Announces PMHMETD I Structure and Shareholder Rights Details

PREVIOUS EQUITY RESEARCH REPORTS

- Bank Jago: 3Q24 earnings: <u>Low-risk loans continue to drive</u> growth, offseting lower NIM with lower CoC
- AKR Corporindo: <u>Recalibrating our numbers post 3Q24</u> <u>earnings miss; maintaining recovery expectation in 4Q24E</u> <u>onwards</u>
- Japfa Comfeed Indonesia: <u>3Q24 results: Beating expectations</u> on lower-than-anticipated decline in margin
- Macro Strategy: <u>Facing the Headwinds</u>
- Bank Negara Indonesia: Robust 3Q24 and in line 9M24 net profit, supported by NIM improvement and steady CoC
- Bank BTPN Syariah: 9M24 in line with ours/below cons., as persistently high CoC dragged down 3Q24 earnings
- Sido Muncul: <u>Challenging 4Q24 ahead:Revised Forecasts and Downgrade rating to Hold</u>
- Metal Mining: <u>NPI price could weaken on RKAB release, Tin Price Potential Rebound on Supply Tightness</u>
- Indocement Tunggal Prakarsa: KTA from Concall: A More Promising Outlook
- Unilever Indonesia: <u>FY24-25 Estimates Cut Post Weak 3Q24 Earnings</u>, <u>Recovery Anticipated in 2025</u>
- Bank Central Asia: Solid 3Q24 performances; FY24F NIM and loan growth guidance upgraded
- AKR Corporindo: Expect in line 3Q24E result and 4Q24E to remain as the strongest quarter



Hold

(Maintained)

| Last Price (Rp) | | | 2,950 | | | |
|---------------------------------|-----------|-------|-----------|--|--|--|
| Target Price (Rp) | | 3,000 | | | | |
| Previous Target Pr | ice (Rp) | | 2,800 | | | |
| Upside/Downside | | | +1.7% | | | |
| | | | | | | |
| No. of Shares (mn |) | | 46,129 | | | |
| Mkt Cap (Rpbn/U | S\$mn) | 136, | 081/8,635 | | | |
| Avg, Daily T/O (Rpbn/US\$mn) | 109.2/6.9 | | | | | |
| Free Float (%) | | 33.1 | | | | |
| | | | | | | |
| Major Shareholde | r (%) | | | | | |
| PT. Bank Mandiri | | 51.5 | | | | |
| PT. Bank Negara In | donesia | | 23.2 | | | |
| | | | | | | |
| EPS Consensus (Rp | o) | | | | | |
| | 2024F | 2025F | 2026F | | | |
| BRIDS | 148.0 | 170.6 | 195.7 | | | |
| Consensus | 147.9 | 179.3 | 211.8 | | | |
| BRIDS/Cons (%) | 0.0 | (4.8) | (7.6) | | | |
| | | | | | | |

BRIS relative to JCI Index



Source: Bloomberg

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Bank Syariah Indonesia (BRIS IJ)

Robust 3Q24 performance (in line); Potential growth outlook in Sharia market remained intact

- BRIS posted 3Q24 net profit of Rp1.7tr (+2% qoq, +24% yoy, in line), supported by strong loan growth, improving NIM, and stable CoC.
- To further accelerate growth, BRIS aims to leverage its Hajj SA (deposit), gold business (loan), and bancassurance (fee-based income).
- We raised our FY24-25F net profit est. by 4-5%, resulting in higher ROE, increased FV PBV of 2.8x (from 2.6x) and a TP of Rp3,000; maintain Hold.

Robust 9M24 net profit growth driven by solid loan expansion

In 9M24, BRIS reported a robust net profit of Rp5.1tr (+22% yoy), achieving 78%/75% of our/cons. estimates (i.e., in line). This growth was driven by an 8% yoy increase in PPOP, supported by solid loan expansion (+15% yoy), which mitigated the impact of a 59bps lower NIM at 5.2%, resulting from a 43bps rise in CoF. Furthermore, a substantial 25% yoy reduction in provision expenses lowered CoC to 0.9% in 9M24 from 1.4% in 9M23, enhancing profitability.

3Q24: Steady growth with improved margin

In 3Q24, BRIS recorded a net profit of Rp1.71tr (+2% qoq, +24% yoy), aligned with our 3Q24E of Rp1.69tr. NIM improved by 29bps qoq in 3Q24, reaching 5.3%, driven by an 8bps increase in loan yields, while CoF remained steady at 2.6%. A 15bps qoq rise in opex led to a higher CIR of 50.6%, though still an improvement over 52.9% in 3Q23, reflecting continued cost efficiency. Asset quality remained solid, with CoC stable at 0.9% and NPL stable at 2.0%.

Three avenues to drive future growth

Aside from its core business in payroll, BRIS aims to drive future growth by expanding its: 1) Haj SA to improve its low-cost funding, 2) gold business to achieve higher yields and lower CoC, and 3) partnership with Prudential Syariah to improve its fee-based income. After a more aggressive approach, the monthly new Haj SA openings rose to 62k in Sep24 from 29k in FY23. Although still forming 4% of total loans, the gold business has shown good traction with 61% yoy growth as of Sep24. The partnership with Pru Syariah has provided the bank Rp86bn fee income as access fee to its 1mn customers, with potential future income from access fee and commission.

Maintain Hold rating on premium valuation, with a higher TP of Rp3,000

Despite the robust performance and growth potential in its niche market segment, we believe the upsides have been priced in its premium valuation. We raised our FY24-25F EPS est. by 4-5% to account for better-than-expected CoC. We maintain a CoE of 7.9% (inverse CoE since merger) and an LTG of 3%, but raise our FY25F ROE to 16.9%, resulting in a higher FV PBV of 2.8x (2.6x prev.) and a TP of Rp3,000. Risks to our view are higher NIM and lower CoC.

Key Financials

| icy i illulicials | | | | | |
|--------------------|-------|--------|--------|---------|---------|
| Year to 31 Dec | 2022A | 2023A | 2024F | 2025F | 2026F |
| PPOP (Rpbn) | 9,396 | 10,214 | 11,538 | 13,149 | 14,920 |
| Net profit (Rpbn) | 4,260 | 5,704 | 6,826 | 7,871 | 9,028 |
| EPS (Rp) | 92.4 | 123.6 | 148.0 | 170.6 | 195.7 |
| EPS growth (%) | 25.4 | 33.9 | 19.7 | 15.3 | 14.7 |
| BVPS (Rp) | 726.3 | 839.8 | 953.0 | 1,066.7 | 1,163.8 |
| PER (x) | 31.9 | 23.9 | 19.9 | 17.3 | 15.1 |
| PBV (x) | 4.1 | 3.5 | 3.1 | 2.8 | 2.5 |
| Dividend yield (%) | 0.8 | 1.0 | 1.3 | 1.4 | 1.7 |
| ROAE (%) | 14.6 | 15.8 | 16.5 | 16.9 | 17.5 |
| | | | | | |

Source: BRIS, BRIDS Estimates



Buy

(Maintained)

| Last Price (Rp) | | | 1,455 | | | |
|---------------------------------|----------|-------|-----------|--|--|--|
| Target Price (Rp) | | 2,000 | | | | |
| Previous Target Pr | ice (Rp) | 2,000 | | | | |
| Upside/Downside | | | +37.5% | | | |
| | | | | | | |
| No. of Shares (mn) |) | | 14,713 | | | |
| Mkt Cap (Rpbn/US | \$mn) | 21, | 407/1,358 | | | |
| Avg, Daily T/O (Rpbn/US\$mn) | 13.0/0.8 | | | | | |
| Free Float (%) | | 28.6 | | | | |
| | | | | | | |
| Major Shareholder | r (%) | | | | | |
| Yulisar Khiat | | 11.7 | | | | |
| Astra International | | | 7.4 | | | |
| | | | | | | |
| EPS Consensus (Rp |) | | | | | |
| | 2024F | 2025F | 2026F | | | |
| BRIDS | 40.4 | 52.4 | 65.3 | | | |
| Consensus | 42.3 | 50.3 | 60.3 | | | |
| BRIDS/Cons (%) | (4.4) | 4.2 | 8.2 | | | |

HEAL relative to JCI Index



Source: Bloomberg

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Medikaloka Hermina (HEAL IJ)

Steady FY24F Growth Outlook Remains Intact Despite Muted Inpatient Volume

- Despite weaker inpatient volume in 3Q24, we believe HEAL is on track to meet its FY24F rev. target (Rp6.6-6.7tr) and EBITDA margin (~28%).
- Management hinted at a potential +100bps in FY25F EBITDA margin from volume increases, cost control, and CoB Managed Care.
- We reiterate our Buy rating and DCF-based TP of Rp2,000; we believe the current valuation overlooks its sustained operational performance.

Steady Growth Despite Weaker Demand

We believe HEAL's 9M24 earnings (net profit of Rp468bn, +34% yoy) reflects management's intact volume-focused and cost-efficiency strategy, despite relatively muted inpatient in 3Q24 (exh.1), which management attributed to overall weaker demand due to rain-season postponement and a higher base in 2Q24 (from rising dengue cases). Outpatient visits, however, offset the decline of inpatient in 3Q24, as the company started to accept MCUs from Astra's employees. Volume mix remains dominated by JKN (exh.3), yet mgmt. observed that its private-patients revenue contribution in 3Q24 has reached 50% (vs. 1H24's 40%), due to higher device utilization and complex treatment.

Potential FY25F Margin Expansion from The Kickstart of CoB Managed Care Incorporating the 9M24 results, also considering the risks of continued muted volume in 4Q24 due to the holiday season (which could trigger medical-treatment postponement to 1Q25), we trimmed our FY24F revenue/net profit by 1%/10% (exh.4). Latest management observation however sees that Oct24 patient volume has recovered compared to Sep24. HEAL also hinted at a potential continuation of EBITDA margin expansion by 100bps to ~29%, in FY25F driven by: 1) patient volume increases 2) drug and salary cost-control strategy 3) the kickstart of CoB Managed Care Implementation (our previous note) 4) additional revenue contribution from operatorship business (exh.9).

Maintain Buy rating with TP of Rp2,000; Remains our Top Pick in the Sector We raise our FY25-26F EBITDA margin est. by 1%, incorporating the projected expansion and roll-forward our DCF valuation, while also conservatively assuming a higher LT capex (from ~12% of revenue to ~17%). These result in an unchanged TP of Rp2,000 (exh.5). We believe that the current valuation of 10.8/9.2x FY24F/FY25F EV/EBITDA (35% disc. to regional peers) (exh.6) is unwarranted given its consistent growth and margin expansion despite serving lower-margin JKN patients. Key risks: 1) JKN deficits impacting receivables 2) cost-control execution 3) higher capex leading to lower FCF.

Key Financials

| Year to 31 Dec | 2022A | 2023A | 2024F | 2025F | 2026F |
|-------------------|--------|-------|-------|-------|-------|
| Revenue (Rpbn) | 4,902 | 5,784 | 6,665 | 7,728 | 9,021 |
| EBITDA (Rpbn) | 1,106 | 1,476 | 1,888 | 2,241 | 2,639 |
| EBITDA Growth (%) | (49.2) | 33.5 | 27.8 | 18.7 | 17.8 |
| Net Profit (Rpbn) | 299 | 437 | 586 | 760 | 947 |
| EPS (Rp) | 20.3 | 30.2 | 40.4 | 52.4 | 65.3 |
| EPS Growth (%) | (70.0) | 48.6 | 34.1 | 29.7 | 24.5 |
| BVPS (Rp) | 233.9 | 266.8 | 298.2 | 338.6 | 388.2 |
| DPS (Rp) | 6.1 | 7.1 | 8.9 | 11.9 | 15.4 |
| PER (x) | 71.7 | 48.2 | 36.0 | 27.7 | 22.3 |
| PBV (x) | 6.2 | 5.5 | 4.9 | 4.3 | 3.7 |
| Dividen yield (%) | 0.4 | 0.5 | 0.6 | 0.8 | 1.1 |
| EV/EBITDA | 19.7 | 15.4 | 12.3 | 10.0 | 8.5 |

Source: HEAL, BRIDS Estimates



RESEARCH COMMENTARY

ADMR (Not-Rated): softer 3Q24 earnings; 9M24 Core Profit inline with Cons.

Earnings highlights:

- 3Q24 core profit: US\$84mn (-3% qoq/ -37% yoy).
- 9M24 core profit: US\$333mn (+34% yoy; 76% of Cons; inline).
- 9M24 EBITDA: US\$437mn (+23% yoy; 73% of Cons.; slightly below).
- 9M24 Revenue: US\$841mn (+17% yoy; 73% of Cons.; slightly below).

Positives:

• 3Q24 production volume grew at a healthy rate of +30% yoy/ +21% yoy, 9M24 production volume reached 4.8Mt (above at 88-97% of co's FY24F).

Negatives:

- 3Q24 revenue fell -30% qoq/ -9% yoy on combination of softer ASP and weaker volumes.
- 3Q24 sales volume fell -22% qoq/ +1% yoy due to dry weather in Aug24 which caused shallow water level, delaying coal transportation.
- 9M24 sales volume only formed 69-76% of co's FY24F (at 3.8Mt).

Impact/ outlook:

- While water level was too shallow in Aug24, the reverse happened in Oct24 due to high rainfall, hence another potential delay in 4Q24 shipment.
- Coking coal price has averaged at US\$210/t in 4Q24-QTD hence, FY24F may come in at low end of cons. expectation (US\$200-230/t). (*Erindra Krisnawan BRIDS*)

| ADMR 9M24 (US\$ mn) | 9M24 | 9M23 | yoy% | 3Q24 | 3Q23 | yoy% | 2Q24 | qoq% | Cons FY24F | % of cons |
|---------------------------|-------|-------|-------|-------|-------|--------|-------|------|---------------|--------------|
| Revenues | 841 | 721 | 17% | 234 | 257 | -9% | 333 | -30% | 1,149 | 73% |
| COGS | (404) | (341) | 19% | (127) | (131) | -3% | (160) | -20% | (544) | 74% |
| Gross profit | 437 | 380 | 15% | 107 | 126 | -16% | 173 | -38% | 605 | 72% |
| Gross profit margin | 52% | 53% | | 48% | 49% | | 52% | | 53% | |
| Opex | (27) | (48) | -44% | (7) | (12) | -47% | (9) | -29% | (41) | 67% |
| EBIT | 409 | 331 | 24% | 100 | 114 | -12% | 164 | -39% | 565 | 72% |
| EBIT margin | 49% | 4896 | | 43% | 4496 | | 49% | | 49% | |
| Depreciation/amortization | 27 | 25 | 1096 | 10 | 9 | 1296 | 9 | 796 | 34 | 79% |
| EBITDA | 437 | 356 | 23% | 110 | 122 | -10% | 173 | -36% | 599 | 73% |
| EBITD A margin | 52% | 49% | | 4796 | 48% | | 52% | | 52% | |
| Interestincome | 22 | 13 | 62% | 7 | 5 | 33% | 7 | -9% | | |
| Interest expenses | (12) | (24) | -51% | (0) | (7) | -95% | (4) | -92% | | |
| Others | 0 | 2 | -89% | (0) | 0 | -11096 | (0) | -95% | | |
| Profit before tax | 420 | 323 | 30% | 106 | 112 | -5% | 166 | -36% | 556 | 75% |
| Tax expense | (88) | (71) | 24% | (23) | (25) | -8% | (34) | -33% | (120) | 73% |
| Minority interests | 2 | (1) | -273% | 1 | (0) | -271% | 1 | 49% | | |
| Net profit | 333 | 251 | 33% | 84 | 87 | -3% | 133 | -37% | 436 | 76% |
| C or e p rofit | 333 | 249 | 34% | 84 | 87 | -3% | 133 | -37% | 436 | 76% |

| Operational summary | 9M24 | 9M23 | yoy% | 3Q24 | 3Q23 | yoy% | 2Q24 | qoq% |
|-------------------------|------|------|------|------|------|------|------|------|
| Coalsales (US\$ mn) | 840 | 719 | 1796 | 234 | 257 | -9% | 332 | -30% |
| CoalCOGS | 402 | 339 | 19% | 127 | 130 | -3% | 159 | -20% |
| Production volume (Mt) | 4.8 | 4.0 | 21% | 1.9 | 1.4 | 28% | 1.4 | 30% |
| Sales volume (Mt) | 3.8 | 3.0 | 26% | 1.2 | 1.2 | 196 | 1.5 | -22% |
| ASP (US\$/tonne) | 222 | 239 | -796 | 195 | 216 | -10% | 216 | -10% |
| COGS/tonne (US\$/tonne) | 108 | 113 | -896 | 106 | 109 | -3% | 103 | 2% |



AUTO (Non-Rated) - 9M24 Result: Above-consensus

- AUTO recorded 9M24 NP of Rp1.5tr (+16% yoy, 82% of cons est. i.e., above), with 3Q24 NP at Rp515bn (-4% gog, as 2Q24 has one-off other income of Rp180bn)
- 9M24 revenue improved by 1% yoy to Rp14.2tr (3Q24: +8% qoq), or inl ine, as 4W segment recovered in 3Q24. GPM/EBIT margin/EBITDA margin also improved by 90/130/110 bps qoq in 3Q24.
- Income from associates was recorded at Rp748bn in 9M24 (+13% yoy), with 3Q24 income reported at Rp299bn (+52% qoq), due to strong profit contribution from Denso (+26% yoy NP growth). (Richard Jerry, CFA BRIDS)

AUTO 9M24 Result Profit & Loss, Rpbn

| (in Rpbn) | 3Q23 | 2Q24 | 3Q24 | QoQ, % | YoY, % | 9M23 | 9M24 | YoY, % | FY24F (Cons) | A/C, % |
|------------------------|-------|-------|-------|--------|------------|--------|--------|--------|-----------------|------------|
| Revenue | 4,702 | 4,597 | 4,972 | 8.2 | <i>5.7</i> | 14,085 | 14,167 | 0.6 | 19,387 | <i>7</i> 3 |
| Gross profit | 790 | 700 | 802 | 14.5 | 1.5 | 2,273 | 2,236 | (1.6) | 3,006 | 74 |
| Operating income | 333 | 222 | 302 | 36.4 | (9.2) | 852 | 792 | (7.1) | 1,168 | 68 |
| EBITDA | 462 | 357 | 442 | 23.8 | (4.2) | 1,239 | 1,201 | (3.1) | 1,691 | 71 |
| Income from associates | 247 | 196 | 299 | 52.0 | 20.9 | 662 | 748 | 12.9 | | |
| Net income | 510 | 539 | 515 | (4.5) | 0.9 | 1,312 | 1,528 | 16.5 | 1,853 | 82 |
| Margins, % | | | | | | | | | | |
| Gross margin | 16.8 | 15.2 | 16.1 | 0.9 | (0.7) | 16.1 | 15.8 | (0.4) | 15.5 | |
| Operating margin | 7.1 | 4.8 | 6.1 | 1.3 | (1.0) | 6.1 | 5.6 | (0.5) | 6.0 | |
| EBITDA margin | 9.8 | 7.8 | 8.9 | 1.1 | (0.9) | 8.8 | 8.5 | (0.3) | 8.7 | |
| Net margin | 10.8 | 11.7 | 10.3 | (1.4) | (0.5) | 9.3 | 10.8 | 1.5 | 9.6 | |

DRMA (Non-Rated) - 9M24 Result: In line revenue, strong recovery in 3Q24

- DRMA posted 9M24 NP of Rp412bn (-21% yoy, 65% of cons est), with 3Q24 NP coming at Rp175bn (+69% qoq). NPM stood at 10.2% in 9M24 (3Q24: 11.9%), with management expecting NPM to remain at 10.5%-10.8% in FY24E.
- Revenue reached Rp4tr in 9M24, or -5% yoy (3Q24: Rp1.47tr, +20% qoq), in line vs. seasonality, helped by recovery in 4W sales and continuity of strong 2W sales in 3Q24 (revenue from AHM improved by 6% yoy). Management expects flattish revenue growth (yoy) for FY24E, implying 4Q24E revenue of ~Rp1.5tr.
- Net income from associaties, Sankei Dharma, declined by 19% yoy, while net income from Dharma Kyungshin improved by 397% yoy. DRMA expects higher revenue from Dharma Kyungshin as there is a plan to assembly KIA in Indonesia. (Richard Jerry, CFA BRIDS)

DRMA 9M24 Result

Profit & Loss, Rpbn

| (in Dulan) | 2022 | 2024 | 2024 | 0-0 % | V-V 0/ | 08422 | 00424 | V-V 0/ | FY24F | A (C 0/ |
|------------------|-------|-------|-------|--------|--------|-------|-------|--------|--------|---------|
| (in Rpbn) | 3Q23 | 2Q24 | 3Q24 | QoQ, % | YoY, % | 9M23 | 9M24 | YoY, % | (Cons) | A/C, % |
| Revenue | 1,505 | 1,220 | 1,467 | 20.3 | (2.5) | 4,246 | 4,022 | (5.3) | 5,908 | 68 |
| Gross profit | 285 | 201 | 281 | 39.4 | (1.5) | 771 | 729 | (5.4) | 1,066 | 68 |
| Operating income | 218 | 126 | 160 | 27.4 | (26.8) | 583 | 459 | (21.4) | 780 | 59 |
| EBITDA | 271 | 163 | 220 | 35.4 | (18.7) | 719 | 636 | (11.6) | 988 | 64 |
| Net income | 174 | 104 | 175 | 68.8 | 0.8 | 519 | 412 | (20.7) | 635 | 65 |
| | | | | | | | | | | |
| Margins, % | | | | | | | | | | |
| Gross margin | 18.9 | 16.5 | 19.1 | 2.6 | 0.2 | 18.2 | 18.1 | (0.0) | 18.0 | |
| Operating margin | 14.5 | 10.3 | 10.9 | 0.6 | (3.6) | 13.7 | 11.4 | (2.3) | 13.2 | |
| EBITDA margin | 18.0 | 13.3 | 15.0 | 1.7 | (3.0) | 16.9 | 15.8 | (1.1) | 16.7 | |
| Net margin | 11.5 | 8.5 | 11.9 | 3.4 | 0.4 | 12.2 | 10.2 | (2.0) | 10.7 | |



DMAS (Buy, TP: Rp190) - 9M24 Earnings: Inline with Ours, Above Consensus

- DMAS reported a net profit of Rp320bn in 3Q24 (-27% qoq), bringing its 9M24 achievement to Rp1.1tr, which is in line with our expectation (80%) and above consensus estimates (91%).
- Overall revenue in 9M24 grew by 72% yoy, driven mostly by the handover of data center land sales (64.5% overall contribution, with Microsoft contributing 49% at Rp810bn and Princeton Digital Group contributed 10% at Rp171bn).
- Gross margin improved by 1%, while opex to sales dropped by 360bps in 9M24. The Company remained at a net cash position.
- We currently have a BUY rating on DMAS with a TP of Rp190 based on 72% disc. to RNAV, as we view DMAS' story as a proxy for data center demand to remain intact, with relatively low competition as it possesses infrastructure completeness, proven by its ability to serve tier-IV providers. (Ismail Fakhri Suweleh BRIDS)

| DMAS (in Rpbn., unless stated) | 3Q23 | 2Q24 | 3Q24 | qoq, % | yoy, % | 9M23 | 9M24 | yoy, % | BRIDS FY24F | A/F,%* | Cons FY24F | A/F,%** |
|--------------------------------|---------|-------|--------|--------|-----------|--------|--------|--------|-------------|--------|------------|---------|
| Sales | 15 | 655 | 485 | (26.0) | 3,145.0 | 984 | 1,690 | 71.8 | 2,162 | 78.2% | 1,933 | 87.4% |
| COGS | (4) | (188) | (145) | (22.7) | 3,279.0 | (306) | (509) | 66.1 | (683) | 74.5% | (587) | 86.7% |
| Gross profit | 11 | 468 | 340 | (27.3) | 3,091.0 | 677 | 1,181 | 74.4 | 1,479 | 79.8% | 1,346 | 87.7% |
| Operating expenses | (35) | (55) | (58) | 4.6 | 64.2 | (129) | (160) | 24.3 | (210) | 76.3% | (204) | 78.4% |
| Operating profit | (25) | 412 | 282 | (31.6) | (1,243.5) | 549 | 1,021 | 86.1 | 1,269 | 80.4% | 1,142 | 89.4% |
| Pre-tax profit | 18 | 462 | 343 | (25.8) | 1,811.4 | 661 | 1,199 | 81.4 | 1,472 | 81.4% | 1,394 | 86.0% |
| Net profit | 8 | 437 | 320 | (26.8) | 3,793.8 | 608 | 1,123 | 84.7 | 1,402 | 80.1% | 1,240 | 90.6% |
| Net gearing (Net Cash) | | | | | | -16.2% | -27.8% | | | | | |
| ROE | | | | | | 13.9% | 21.4% | | | | | |
| | | | | | | | | | | | | |
| Gross margin (%) | 71.3 | 71.4 | 70.1 | (1.3) | (1.2) | 68.9 | 69.9 | 1.0 | 68.4 | | 69.6 | |
| Opex to sales (%) | (236.2) | (8.5) | (12.0) | 3.5 | (224.3) | (13.1) | (9.5) | (3.6) | (9.7) | | (10.6) | |
| Operating margin (%) | (165.0) | 62.9 | 58.1 | (4.8) | 223.1 | 55.8 | 60.4 | 4.7 | 58.7 | | 59.1 | |
| Net margin (%) | 54.9 | 66.7 | 65.9 | (0.8) | 11.0 | 61.8 | 66.5 | 4.6 | 64.9 | | 64.1 | |

^{*} BRIDS Estimates

ERAA (Non-Rated) - 3Q24 Result

- ERAA posted 3Q24 revenue of Rp15.5tr (+11.3% yoy, -5.9% qoq), leading 9M24 revenue to Rp48.6tr (+13.5% yoy), achieving 73% of consensus targets.
- 9M24 revenue was driven by cellular phone sales (+14% yoy), computers and electronics (+64% yoy), and accessories (+18% yoy), while operator products declined by 36% yoy.
- 9M24 net profit reached Rp791bn (+59.9% yoy, 83% of cons), with 3Q24 net profit at Rp223bn. Margins improved, with gross margin at 11.2% (vs. 10.5% in 9M23) and net margin at 1.6% (vs. 1.2% in 9M23). (Natalia Sutanto & Sabela Nur Amalina BRIDS)

| ERAA IJ Equity | 9M23 | 9M24 | yoy | 3Q23 | 2Q24 | 3Q24 | yoy | qoq | 2024 Cons | A/Cons |
|------------------|--------|--------|-------|--------|--------|--------|--------|--------|-----------|--------|
| Revenue, Rpbn | 42,816 | 48,608 | 13.5% | 13,919 | 16,467 | 15,491 | 11.3% | -5.9% | 66,272 | 73% |
| COGS | 38,333 | 43,172 | 12.6% | 12,513 | 14,729 | 13,631 | 8.9% | -7.5% | | |
| Gross profit | 4,483 | 5,436 | 21.2% | 1,406 | 1,738 | 1,860 | 32.4% | 7.0% | 7,082 | 77% |
| Орех | 3,465 | 3,808 | 9.9% | 1,221 | 1,074 | 1,340 | 9.8% | 24.8% | | |
| Operating profit | 1,189 | 1,628 | 36.9% | 238 | 579 | 520 | 118.5% | -10.2% | 1,817 | |
| Pretax profit | 760 | 1,140 | 50.1% | 82 | 396 | 364 | 341.5% | -8.1% | 1,320 | 86% |
| Net profit | 495 | 791 | 59.9% | 41 | 313 | 223 | 443.6% | -28.8% | 957 | 83% |
| | | | | | | | | | | |
| Gross margin | 10.5% | 11.2% | | 10.1% | 10.6% | 12.0% | | | 10.7% | |
| Operating margin | 2.8% | 3.3% | | 1.7% | 3.5% | 3.4% | | | 2.7% | |
| Opex to revenue | 8.1% | 7.8% | | 8.8% | 6.5% | 8.7% | | | 0.0% | |
| Pretax margin | 1.8% | 2.3% | | 0.6% | 2.4% | 2.4% | | | 2.0% | |
| Net margin | 1.2% | 1.6% | | 0.3% | 1.9% | 1.4% | | | 1.4% | |

^{**} Consensus



MIKA (Buy, TP: Rp3,400) - 9M24 Achievement: In-Line with Our and Consensus Estimates

- MIKA reported 3Q24 Net Profit of Rp272bn (-13%qoq, +17%yoy), bringing its 9M24 total to Rp873bn (achieving 73% of our and 74% of cons. estimates, thus in line).
- Salary cost remain increasing in 3Q24 as % of its revenue, however drugs margin continues to grow positively, which we believe reflects MIKA's sustained ability to secure higher-intensity cases.
- EBITDA margins remain on-track with company guidance of 37-38%, as well as top-line growth of 15%. Overall results are relatively aligned with our preview (3Q24 Revenue at Rp1.1tr with Net Profit at Rp289bn).
- More details on volume development will be post earnings call on Oct.30,2024 @4PM JKT Time. (Ismail Fakhri Suweleh BRIDS)

| MIKA (in Rp bn, unless stated) | 3Q23 | 2Q24 | 3Q24 | qoq, % | yoy, % | 9M23 | 9M24 | yoy, % | FY24F BRIDS | A/BRIDS,% | FY24F Cons. | A/Cons.,% |
|--|--------|--------|--------|--------|--------|---------|---------|--------|-------------|-----------|-------------|-----------|
| Revenue | 1,108 | 1,209 | 1,166 | (3.6) | 5.3 | 3,157 | 3,619 | 14.6 | 4,980 | 72.7% | 4,931 | 73.4% |
| cogs | (552) | (557) | (543) | (2.5) | (1.6) | (1,584) | (1,677) | 5.9 | (2,435) | 68.9% | (2,362) | 71.0% |
| Gross profit | 557 | 653 | 623 | (4.5) | 12.0 | 1,573 | 1,942 | 23.5 | 2,545 | 76.3% | 2,569 | 75.6% |
| Opex | (238) | (272) | (288) | 5.7 | 20.9 | (694) | (851) | 22.7 | (1,051) | 81.0% | (1,047) | 81.3% |
| Op.Profit | 318 | 380 | 335 | (11.8) | 5.4 | 879 | 1,091 | 24.1 | 1,493 | 73.0% | 1,522 | 71.7% |
| EBITDA | 403 | 470 | 428 | (8.9) | 6.2 | 1,125 | 1,360 | 20.9 | 1,888 | 72.0% | 1,835 | 74.1% |
| Pre-tax profit | 340 | 412 | 365 | (11.4) | 7.5 | 950 | 1,179 | 24.2 | 1,628 | 72.4% | 1,621 | 72.7% |
| Net profit to common | 233 | 312 | 272 | (12.6) | 16.9 | 686 | 873 | 27.2 | 1,203 | 72.5% | 1,180 | 74.0% |
| Drugs and medical supplies gross margin | 44.1% | 47.8% | 49.8% | | | 44.5% | 48.0% | | 47.2% | | | |
| Drugs and medical supplies as% of revenue | -24.2% | -23.3% | -23.1% | | | -23.9% | -23.4% | | -22.7% | | | |
| Salary expenses (COGS+Opex) as %of revenue | -20.6% | -20.9% | -21.4% | | | -21.7% | -21.2% | | -21.7% | | | |
| Gross margin (%) | 50.2 | 54.0 | 53.4 | (0.5) | 3.2 | 49.8 | 53.6 | 3.8 | 51.1 | | 52.1 | |
| Opex to sales (%) | (21.5) | (22.5) | (24.7) | (2.2) | (3.2) | (22.0) | (23.5) | (1.5) | (21.1) | | (21.2) | |
| Operating margin (%) | 28.7 | 31.4 | 28.8 | (2.7) | 0.0 | 27.8 | 30.1 | 2.3 | 30.0 | | 30.9 | |
| EBITDA margin (%) | 36.4 | 38.8 | 36.7 | (2.1) | 0.3 | 35.6 | 37.6 | 2.0 | 37.9 | | 37.2 | |
| Net margin (%) | 21.0 | 25.8 | 23.3 | (2.4) | 2.3 | 21.7 | 24.1 | 2.4 | 24.2 | | 23.9 | |

MTEL IJ (Buy, TP: Rp960) – Strong 3Q24 revenue, broadly in-line earnings

9M24 earnings:

- MTEL achieved 9M24 net profit of Rp1.53tr (+7.1% yoy). This is supported by robust topline growth and a resilient EBITDA margin of 82.5%. This result is broadly in line, achieving 71.5%/71.1% of our/cons FY24 forecast.
- 9M24 topline grew by 8.7% yoy, driven by incremental revenue from TSEL, XL, and other third parties, in line with expectations. Mitratel's controlled cost base aided EBITDA margin expansion; however, we expect to maintain our FY24 margin estimate at 80.7% for the year.

3Q24 earnings:

- MTEL's 3Q24 net profit reached Rp512bn (-5.7%gog, +25.2%yoy).
- This is owed to strong topline growth (+5.5%qoq, +10.4%yoy) and margin expansion (+50bps qoq, +390bps vov).
- However, an increase in debt led to higher interest expenses, weighing on 3Q24 earnings.
- MTEL's topline growth in 3Q24 was primarily supported by revenue from the Telkom group. (Niko Margaronis
 BRIDS)



| MITRATEL 3Q24 financial result | | | | | | | | | | | | |
|--------------------------------|------------|------------|------------|-------------|---------|---------|---------|-----------------|-------|----------|-------|---------|
| (Rp bn) | 3Q23 | 2Q24 | 3Q24 | QoQ, Δ% | YoY A% | 9M23 | 9M24 | ΥοΥ, Δ % | FY24F | BRIDS FC | FY24F | Cons FC |
| | <u> </u> | <u> </u> | | | | | | | BRIDS | Achiev. | CONS | Achiev. |
| Total Revenues | 2,144 | 2,244 | 2,368 | | 10.4 | 6,274 | 6,818 | | 9,271 | 73.5% | 9,278 | 73.5% |
| Telkomsel | 1,124 | 1,194 | 1,384 | | 23.2 | 3,507 | 3,738 | | | | | |
| XL Axiata | 223 | 266 | 243 | (8.5) | 9.0 | 634 | 782 | | | | | |
| Telkom | 220 463 | 170 430 | 205 444 | 20.8 3.2 | (6.7) | 512 | 504 | ' ' | | | | |
| Indosat (IOH) | | | | | (4.2) | 1,300 | 1,323 | | | | | |
| Other parties | 334 | 184 | 91 | (50.4) | (72.7) | 321 | 472 | 46.8 | | | | |
| COGS | (1,118) | (1,100) | (1,135) | 3.2 | 1.6 | (3,202) | (3,326) | 3.9 | | | | |
| OPEX | (147) | (138) | (149) | 8.6 | 1.6 | (411) | (438) | 6.4 | | | | |
| EBITDA | 1,701 | 1,855 | 1,970 | 6.2 | 15.8 | 5,054 | 5,622 | 11.2 | 7,480 | 75.2% | 7,588 | 74.1% |
| EBITDA margin (%) | 79.3 | 82.7 | 83.2 | 0.5 | 3.9 | 80.6 | 82.5 | 1.9 | 80.7 | | 81.8 | |
| Other income (charges) - net | (317) | (282) | (352) | 24.7 | 11.0 | (868) | (949) | 9.4 | | | | |
| Pre-tax profit | 583 | 741 | 728 | (1.8) | 24.9 | 1,965 | 2,150 | 9.4 | | | | |
| Net profit | 409 | 543 | 512 | (5.7) | 25.2 | 1,431 | 1,532 | 7.1 | 2,142 | 71.5% | 2,156 | 71.1% |
| Net Profit margin (%) | 19.1 | 24.2 | 21.6 | (2.6) | 2.6 | 22.8 | 22.5 | -0.3 | 23.1 | | 23.2 | |
| Book CAPEX | 1,887 | 1,097 | 1,230 | 12.1 | (34.8) | 4,737 | 3,216 | (32.1) | | | | |
| oFCF | (186) | 758 | 740 | (2.4) | (498.3) | 317 | 2,406 | . , | | | | |
| Total net debt (incl. leases) | 15,609 | 15,279 | 17,482 | 14.4 | 12.0 | | | | | | | |
| Net debt / Annualized EBITDA | 2.3x | 2.1x | 2.2x | 0.2x | -0.1x | | | | | | | |
| ND/Equity | | 0.5x | 0.5x | 0.1x | 0.5x | | | | | | | |
| CF (FS) | | | | | | | | | | | | |
| Cashflow from Operating | (35) | 777 | 838 | 8.0 | n/a | 3,349 | 5,673 | 69.4 | | | | |
| Cashflow from Investing | (748) | (590) | (740) | 25.4 | (1.0) | (3,701) | (1,605) | (56.6) | | | | |
| Free cash flow to the firm | (783) | 186 | 98 | (47.4) | n/a | (351) | 4,067 | n/a | | | | |
| Cashflow from Financing | (590) | (13) | (848) | 6,511.6 | 43.6 | (3,548) | (4,181) | 17.8 | | | | |
| Net cashflow | (1,373) | 174 | (750) | (531.9) | (45.4) | (3,899) | (113) | (97.1) | | | | |

MYOR (Buy, TP: Rp3,350) 3Q24 results: Below estimates on Lower Margins.

- MYOR posted 3Q24 core profit of Rp502bn, down 36% yoy and 5% qoq, bringing 9M24 core profit to approximately Rp2.1tr, down 5% yoy. This 9M24 core profit represents 64% of our FY24F and 62% of consensus estimates, i.e below.
- In 3Q24, MYOR booked solid rev. growth of 16.6% yoy mainly driven by beverages (33.6% yoy) while food saw an increase by 16.7% yoy. However, higher sugar and coffee prices pressured 3Q24 GPM, which declined to 20.5% (2Q24:23.5% and FY23: 26.7%). (Natalia Sutanto & Sabela Nur Amalina BRIDS)

| MYOR | 9M23 | 9M24 | yoy | 3Q23 | 2Q24 | 3Q24 | yoy | qoq | 2024F | A/F | A/C |
|--------------------------|-----------|--------|-----|-------|-------|-------|--------|--------|--------|-----|-----|
| Revenue, Rpbn | 22,894 | 25,639 | 12% | 8,075 | 7,462 | 9,416 | 16.6% | 26.2% | 35,073 | 73% | 749 |
| Gross profit | 6,112 | 6,117 | 0% | 2,170 | 1,755 | 1,926 | -11.2% | 9.7% | 8,943 | 68% | 69 |
| Opex | 3,317 | 3,382 | 2% | 1,114 | 1,061 | 1,200 | 7.7% | 13.1% | 4,593 | | |
| Operating profit | 2,795 | 2,735 | -2% | 1,056 | 695 | 726 | -31.2% | 4.5% | 4,349 | 63% | 639 |
| Pretax profit | 2,574 | 2,593 | 1% | 1,047 | 795 | 391 | -62.7% | -50.9% | 4,285 | | |
| Net profit | 2,026 | 2,015 | -1% | 807 | 606 | 298 | -63.1% | -50.8% | 3,340 | 60% | 619 |
| Core profit | 2,181 | 2,083 | -5% | 778 | 529 | 502 | -35.5% | -5.0% | 3,260 | 64% | 629 |
| Gross margin | 26.7% | 23.9% | | 26.9% | 23.5% | 20.5% | | | 25.5% | | |
| Operating margin | 12.2% | 10.7% | | 13.1% | 9.3% | 7.7% | | | 12.4% | | |
| Opex to revenue | 14.5% | 13.2% | | 13.8% | 14.2% | 12.7% | | | 13.1% | | |
| Pretax margin | 11.2% | 10.1% | | 13.0% | 10.7% | 4.1% | | | 12.2% | | |
| Net margin | 8.9% | 7.9% | | 10.0% | 8.1% | 3.2% | | | 9.5% | | |
| | 9M23 | 9M24 | yoy | 3Q23 | 2Q24 | 3Q24 | yoy | qoq | | | |
| Revenue breakdown - F | Rpbn | | | | | | | | | | |
| Packaged food | 13,619 | 15,532 | 14% | 4,988 | 4,253 | 5,820 | 16.7% | 36.8% | | | |
| Packaged Beverages | 11,037 | 13,379 | 21% | 3,738 | 4,225 | 4,993 | 33.6% | 18.2% | | | |
| Gross margin - by divisi | ons | | | | | | | | | | |
| Packaged food | 24.0% | 21.2% | | 25.1% | 20.0% | 17.8% | | | | | |
| Packaged Beverages | 25.8% | 21.1% | | 24.5% | 21.4% | 17.8% | | | | | |
| Operating margin - by o | divisions | | | | | | | | | | |
| Packaged food | 11.9% | 8.2% | | 13.0% | 4.7% | 4.6% | | | | | |
| | 10.6% | 10.9% | | 10.9% | 11.7% | 9.2% | | | | | |



PWON (Buy, TP: Rp640) 9M24 Result: In-Line

- PWON booked net profit of Rp816bn (+59%qoq, +110%yoy) in 3Q24, bringing its 9M24 achievement to Rp1.6tr (+12%yoy), which formed 77%/78% of our/cons. FY24F estimates (i.e., In-Line).
- Overall revenue in 9M24 grew 5% yoy, contributed mostly from recurring revenue (79.5%) with 11%yoy growth.
- Property development revenue remains slow at -15% yoy in 9M24, which is expected due to weak condo market, while handover of Bekasi apartment (Amor Tower-up to ~Rp500bn acc. sales) should be done by 4Q24-1H25.
- Forex gain (non-cash) was recorded at Rp375bn in 3Q24 vs. loss of Rp170bn in 2Q24, due to stabilizing IDR. Stripping out forex gain, 9M24 core profit remained in-line (75% to our FY24F estimates)
- We currently have a BUY rating on PWON with a TP of Rp640 based on \sim 58% dic.to RNAV, which implies 14.3/13.1 FY24F/FY25F P/E. (Ismail Fakhri Suweleh BRIDS)

| PWON (in Rpbn, unless stated) | 3Q23 | 2Q24 | 3Q24 | qoq, % | yoy, % | 9M23 | 9M24 | yoy, % | FY24F BRIDS | A/F,%* | FY24F Cons. | A/F,%** |
|-------------------------------|--------|--------|--------|--------|--------|---------|---------|--------|--------------------|--------|-------------|---------|
| Sales | 1,673 | 1,731 | 1,525 | (11.9) | (8.8) | 4,569 | 4,786 | 4.7 | 6,370 | 75.1% | 6,665 | 71.8% |
| COGS | (779) | (735) | (656) | (10.8) | (15.9) | (2,058) | (2,070) | 0.6 | (2,773) | 74.6% | (2,988) | 69.3% |
| Gross profit | 893 | 996 | 869 | (12.7) | (2.7) | 2,511 | 2,716 | 8.2 | 3,597 | 75.5% | 3,677 | 73.9% |
| Operating expenses | (188) | (210) | (211) | 0.5 | 12.1 | (534) | (610) | 14.1 | (779) | 78.3% | (846) | 72.0% |
| Operating profit | 705 | 785 | 658 | (16.2) | (6.6) | 1,977 | 2,107 | 6.6 | 2,818 | 74.8% | 2,831 | 74.4% |
| EBITDA | 705 | 785 | 658 | (16.2) | (6.6) | 1,977 | 2,107 | 6.6 | 3,545 | 59.4% | 3,653 | 57.7% |
| Pre-tax profit | 565 | 736 | 1,016 | 38.0 | 79.8 | 1,995 | 2,272 | 13.9 | 2,870 | 79.1% | 2,688 | 84.5% |
| Net profit | 388 | 515 | 816 | 58.6 | 110.2 | 1,487 | 1,663 | 11.8 | 2,154 | 77.2% | 2,110 | 78.8% |
| Core profit | 537 | 628 | 534 | (14.9) | (0.5) | 1,482 | 1,647 | 11.1 | 2,185 | 75.3% | | |
| Gearing (%) | 27.6 | 28.0 | 24.8 | | | 27.6 | 24.8 | (2.8) | | | | |
| Net gearing (%) | (6.2) | (10.2) | (11.3) | | | (6.2) | (11.3) | (5.1) | | | | |
| Gross margin (%) | 53.4 | 57.5 | 57.0 | (0.5) | 3.6 | 55.0 | 56.8 | 1.8 | 56.5 | | 55.2 | |
| Opex to sales (%) | (11.3) | (12.1) | (13.8) | (1.7) | (2.6) | (11.7) | (12.7) | (1.0) | (12.2) | | (12.7) | |
| Operating margin (%) | 42.1 | 45.4 | 43.2 | (2.2) | 1.0 | 43.3 | 44.0 | 0.8 | `44.2 [´] | | 42.5 | |
| Net margin (%) | 23.2 | 29.7 | 53.5 | 23.8 | 30.3 | 32.5 | 34.7 | 2.2 | 33.8 | | 31.7 | |

Source: Company, BRIDS, Bloomberg

MACROECONOMY

US Job Opening Fell by 418k in Sep24

US Job Openings fell by 418k to 7.4mn in Sep24 from a downwardly revised 7.9mn in August and below market expectations of 7.99mn. It is the lowest level since January 2021, indicating that the labor market is cooling. Number of job quits (3.1mn) and layoffs and discharges (1.8mn) changed a little. (Trading Economics)

SECTOR

Commodity Price Daily Update Oct 29, 2024

| | Units | 28-Oct-24 | 29-Oct-24 | Chg % | WoW % | 2023 | 3Q24 | Ytd 2023 | Ytd 2024 | YoY% |
|------------------------|----------|-----------|-----------|-------|-------|--------|--------|-------------|-------------|--------|
| Copper | US\$/t | 9,542 | 9,542 | 0.0% | -0.2% | 8,523 | 9,339 | 8,554 | 9,293 | 8.6% |
| Brent Oil | US\$/bbl | 71 | 71 | -0.4% | 0.6% | 82 | 79 | 83 | 81 | -1.7% |
| LME Tin | US\$/t | 31,304 | 30,947 | -1.1% | -2.6% | 25,891 | 31,712 | 26,195 | 30,279 | 15.6% |
| Cobalt | US\$/t | 24,261 | 24,261 | 0.0% | 0.1% | 34,337 | 25,233 | 34,904 | 26,752 | -23.4% |
| Gold Spot | US\$/oz | 2,742 | 2,775 | 1.2% | 2.0% | 1,943 | 2,477 | 1,929 | 2,335 | 21.0% |
| LME Nickel | US\$/t | 15,819 | 15,674 | -0.9% | -5.2% | 21,576 | 16,308 | 22,562 | 17,124 | -24.1% |
| NPI Indonesia (Ni>14%) | US\$/t | 12,629 | 12,659 | 0.2% | 0.2% | 14,007 | 12,083 | 14,502 | 11,832 | -18.4% |
| Nickel Sulphate | US\$/t | 15,222 | 15,171 | -0.3% | -1.5% | 17,377 | 15,449 | 17,974 | 14,410 | -19.8% |
| Indonesia NPI | US\$/t | | | | 0.6% | 113 | 120 | - | 117 | n.a |
| Indo 1.6% Nickel Ore | US\$/wmt | | | | -0.5% | 37 | 51 | - | 45 | n.a |
| Coal Price - ICI 3 | US\$/t | | | | 0.3% | 84 | 72 | 85 | 75 | -12.7% |
| Coal Price - ICI 4 | US\$/t | | | | 0.2% | 63 | 52 | 64 | 54 | -15.6% |
| Coal Price - Newcastle | US\$/t | 145 | 145 | 0.5% | -0.7% | 176 | 140 | 184 | 136 | -26.4% |

Source: Bloomberg, SMM, BRIDS



Wednesday, 30 October 2024

Bank Indonesia Extends Zero Percent Down Payment Policy for Home and Vehicle Loans

Bank Indonesia (BI) has extended its zero percent down payment policy for homeownership loans (KPR) and motor vehicle loans (KKB) until December 31, 2025. The policy allows for a Loan-to-Value/Financing-to-Value (LTV/FTV) ratio of up to 100% for property loans and a minimum down payment of zero percent for vehicle loans, initially set to expire on December 31 this year. Under this policy, buyers can purchase homes, apartments, or new vehicles without a down payment, applicable to all types of properties, including landed houses, apartments, and shop houses. (Kontan)

Property: Consultants and Property Developers Respond to Government's 3mn Homes Program

JLL Indonesia and property issuers have responded to the government's 3mn homes program, initiated by the new government, expressing cautious optimism about its potential impact on the property market. JLL Indonesia emphasized the need to understand the target demographic and implementation details, suggesting that effective execution could boost the economy significantly. Similarly, CTRA noted that while they are studying the program further, CTRA Group is prepared to contribute land if needed, recognizing the high housing demand. Meanwhile, PANI stated their commitment to assist in providing adequate housing, and the government plans to begin the program in early 2025, targeting the construction of 2mn homes in rural areas and 1 million in urban areas. (Kontan)

CORPORATE

ANTM Conducts Affiliate Transaction worth US\$7.6mn

ANTM has conducted an affiliate transaction with PT Feni Haltim (PT FHT) in the form of a shareholder loan from ANTM to PT FHT, valued at US\$7.6mn on October 25, 2024. This transaction is intended to provide financial support for the implementation of PT FHT's projects in 2024. (IDX)

BIKE Becomes Exclusive Distributor for United E-Motor

BIKE has officially become the sole distributor of United E-Motor, a local electric motorcycle brand from UNTD. Currently, BIKE operates 620 dealers across 28 provinces in Indonesia and holds the Genio Bike brand, along with being the official distributor for United Bike and Avand. Mgmt. emphasizes that expanding their marketing area is crucial to their strategy, and the company remains optimistic about competing in Indonesia's vast market. (Kontan)

ASLC Achieves 177% Net Profit Growth in 3Q24

ASLC reported a significant surge in net profit in 3Q24, up by 177% yoy, driven by robust revenue growth across all its business units. As of 9M24, ASLC achieved total revenue of Rp618.18bn, marking a 36% increase from Rp453.50bn, with net profit reaching Rp44.6bn, soaring from Rp16.15bn in 9M23. JBA Auction House recorded revenue growth of 43%, reaching Rp201.40bn in 9M24, compared to Rp140.57bn in 9M23. ASLC's retail used car business, under Caroline.id, posted revenue of Rp416.7bn, up 32% from Rp315.07bn last year. Meanwhile, MotoGadai, ASLC's pawnshop venture, recorded revenue of Rp2.38bn—a 42-fold increase from Rp57mn in 9M23. (Kontan)

EXCL Partners with Huawei for Network Automation

EXCL, through its partnership with Huawei, has achieved AOMM Level 3.0 in network automation, setting a high industry benchmark and improving connectivity quality and efficiency for customers in Indonesia. The collaboration marks a critical step towards EXCL's goal of becoming a fully convergent and automated network provider, enhancing productivity and customer satisfaction. (Emiten News)

TBIG Signs Amendment Agreement for US\$35mn Revolving Loan Facility

TBIG signed an amendment agreement related to its US\$35mn revolving loan facility with the Overseas Chinese Banking Corporation Limited, originally dated July 28, 2023. Under this agreement, TBIG, as the parent company, and the group of subsidiaries, as the original guarantors, have adjusted terms concerning the loan facility, which received an initial disbursement of US\$10mn. The final repayment is now scheduled for October 2025. (Company)



Wednesday, 30 October 2024

TOWR Announces PMHMETD I Structure and Shareholder Rights Details

TOWR announced its PMHMETD I structure, which includes up to 4.99bn new shares with a nominal value of Rp10/share. Shareholders holding 1,001 old shares as of December 16, 2024, will receive 100 preemptive rights (HMETD), each allowing the purchase of one new share at an exercise price of Rp900. The total emission value is projected at Rp4.49tr, with a maximum ownership dilution of 9.08% after the rights issue, excluding treasury shares. (Company)



Wednesday, 30 October 2024

| BRI danareksa Equity Val | uation | Rating | Shares | Price (Rp) | Price | Mkt Cap | PER | (x) | EV / EBIT | DA (x) | PBV | I | ROE | E |
|--|--------------|------------|-------------------------|-----------------|-----------------|-------------------------|---------------------|---------------------|---------------------|--------------------|------------|-------------------|---------------------|---|
| | | | (Mn) | () | Target | Rp Bn | 2023 | 2024 | 2023 | 2024 | 2023 | 2024 | 2023 | |
| reksa Universe | | | 3,202,363 | | | 4,859,111 | 17.9 | 13.6 | 11.6 | 10.9 | 2.4 | 2.2 | 13.6 | |
| Auto | | | 40,484 | | | 207,478 | 6.1 | 6.9 | 4.4 | 4.7 | 1.0 | 1.0 | 17.3 | |
| Astra International | ASII | BUY | 40,484 | 5,125 | 5,700 | 207,478 | 6.1 | 6.9 | 4.4 | 4.7 | 1.0 | 1.0 | 17.3 | _ |
| Financials & Banks BCA | BBCA | DLIV | 333,995 | 40.500 | 40.000 | 2,316,736 | 17.7 | 16.5 | N/A | N/A | 3.3 | 3.0 | 19.3 | |
| BNI | BBNI | BUY BUY | 123,275 37,297 | 10,500 5,300 | 12,800 7,600 | 1,294,389 197,676 | 26.6 9.5 | 23.7 9.1 | N/A N/A | N/A N/A | 5.3 1.3 | 4.9 1.2 | 21.0 14.6 | |
| Bank Mandiri | BMRI | BUY | 93,333 | 6,825 | 8,200 | 637,000 | 11.6 | 11.2 | N/A | N/A | 2.4 | 2.2 | 22.4 | |
| Bank Jago | ARTO | BUY | 13,857 | 2,890 | 3,900 | 40,047 | 553.4 | 325.9 | N/A | N/A | 4.8 | 4.7 | 0.9 | |
| Bank Neo Commerce | BBYB | BUY | 12,399 | 260 | 600 | 3,224 | (5.6) | (51.5) | N/A | N/A | 1.0 | 1.0 | (16.2) | |
| Bank Syariah Indonesia | BRIS | HOLD | 46,129 | 2,950 | 2,800 | 136,081 | 23.9 | 20.7 | N/A | N/A | 3.5 | 3.1 | 15.8 | |
| Bank Tabungan Pensiunan Nasional Syariah | n BTPS | HOLD | 7,704 | 1,080 | 1,200 | 8,320 | 7.7 | 7.9 | N/A | N/A | 0.9 | 0.9 | 12.6 | |
| Cement | | | 10,433 | | | 55,174 | 13.4 | 17.0 | 5.6 | 6.0 | 0.9 | 0.8 | 6.5 | Ī |
| Indocement | INTP | BUY | 3,681 | 7,450 | 8,800 | 27,425 | 14.1 | 17.0 | 7.4 | 7.6 | 1.3 | 1.2 | 9.6 | |
| Semen Indonesia | SMGR | HOLD | 6,752 | 4,110 | 4,100 | 27,749 | 12.8 | 17.0 | 4.7 | 5.2 | 0.6 | 0.6 | 5.0 | _ |
| Cigarettes | 00014 | | 118,242 | | | 110,043 | 8.2 | 9.0 | 5.7 | 5.7 | 1.2 | 1.1 | 15.2 | |
| Gudang Garam HM Sampoerna | GGRM HMSP | HOLD | 1,924 | 14,875 | 17,500 | 28,621 | 5.4 | 7.2 | 3.6 | 3.9 | 0.5 | 0.4 | 9.0 | |
| Construction | HIVISP | HOLD | 116,318 | 700 | 730 | 81,423 40,327 | 10.1 5.6 | 9.9 9.0 | 7.8 8.81 | 7.0 6.91 | 2.7 0.8 | 2.6 0.7 | 27.9 16.0 | _ |
| Pembangunan Perumahan | PTPP | BUY | 22,115 6,450 | 454 | 750 | 2,928 | 9.7 | 6.2 | 5.4 | 5.0 | 0.8 | 0.7 | 2.6 | |
| Adhi Karya | ADHI | BUY | 8,408 | 296 | 500 | 2,489 | 45.6 | 63.4 | 6.3 | 6.6 | 0.3 | 0.2 | 0.6 | |
| Jasa Marga | JSMR | BUY | 7,258 | 4,810 | 6,500 | 34,910 | 5.1 | 8.8 | 10.4 | 7.6 | 1.3 | 0.9 | 27.2 | |
| Consumer | 00.1111 | DOT | 87,138 | 4,010 | 0,000 | 353,332 | 15.1 | 13.3 | 8.0 | 7.2 | 3.0 | 2.6 | 20.8 | - |
| Indofood CBP | ICBP | BUY | 11,662 | 12,575 | 12,900 | 146,649 | 21.0 | 14.9 | 10.6 | 9.7 | 3.6 | 3.1 | 18.1 | |
| Indofood | INDF | BUY | 8,780 | 7,575 | 8,000 | 66,512 | 8.2 | 6.7 | 4.4 | 3.5 | 1.1 | 1.0 | 14.4 | |
| Unilever | UNVR | SELL | 38,150 | 2,020 | 2,300 | 77,063 | 16.1 | 21.2 | 10.8 | 14.1 | 22.8 | 22.7 | 130.1 | |
| Mayora Indah | MYOR | BUY | 22,359 | 2,550 | 3,350 | 57,015 | 17.9 | 17.1 | 11.1 | 11.0 | 3.8 | 3.4 | 23.1 | |
| Nippon Indosari Corpindo | ROTI | BUY | 6,186 | 985 | 1,400 | 6,094 | 18.3 | 15.9 | 9.0 | 8.2 | 2.5 | 2.3 | 13.1 | |
| Pharmaceutical | | | 76,875 | | | 93,853 | 25.2 | 21.8 | 16.2 | 14.2 | 3.8 | 3.5 | 15.3 | |
| Sido Muncul | SIDO | HOLD | 30,000 | 605 | 640 | 18,150 | 19.1 | 17.5 | 15.2 | 14.7 | 5.4 | 5.2 | 27.6 | |
| Kalbe Farma | KLBF | BUY | 46,875 | 1,615 | 1,800 | 75,703 | 27.4 | 23.2 | 16.5 | 14.1 | 3.5 | 3.3 | 13.2 | _ |
| Healthcare | LIEAL | DI N | 43,217 | | 4 000 | 104,504 | 35.3 | 48.2 | 29.5 | 24.8 | 8.0 | 7.2 | 24.5 | |
| Medikaloka Hermina | HEAL MIKA | BUY | 15,366 | 1,455 | 1,800 | 22,357 | 46.2 | 37.4 | 16.0 | 13.8 | 4.7 | 4.3 | 11.9 | |
| Mitra Keluarga Prodia Widyahusada | PRDA | BUY BUY | 13,907 938 | 2,800 2,940 | 3,400 | 38,941 2,756 | 42.5 7.9 | 32.4 7.5 | 25.4 3.2 | 20.2 2.9 | 6.7 | 5.8 | 16.3 14.8 | |
| Siloam Hospital | SILO | BUY | 13,006 | 3,110 | 6,400 3,000 | 40,449 | 33.4 | 7.5 35.6 | 3.2 14.9 | 14.6 | 1.1 5.1 | 1.1 4.7 | 16.3 | |
| Heavy Equipment | SILO | DUT | 3,730 | 3,110 | 3,000 | 98,289 | 4.8 | 5.1 | 2.5 | 2.9 | 1.2 | 1.1 | 25.1 | _ |
| United Tractors | UNTR | BUY | 3,730 | 26,350 | 29,200 | 98,289 | 4.8 | 5.1 | 2.5 | 2.9 | 1.2 | 1.1 | 25.1 | |
| ndustrial Estate | OHIT | DUI | 52.903 | 20,330 | 25,200 | 13,524 | 9.8 | 6.8 | 7.5 | 3.3 | 1.4 | 1.1 | 14.3 | - |
| Puradelta Lestari | DMAS | BUY | 48,198 | 161 | 190 | 7,760 | 6.4 | 5.5 | 6.0 | 3.6 | 1.3 | 1.1 | 20.9 | |
| Surya Semesta | SSIA | BUY | 4,705 | 1,225 | 1,400 | 5,764 | 32.6 | 10.1 | 9.8 | 3.0 | 1.4 | 1.3 | 4.5 | |
| Media | | | 89,020 | -, | ., | 14,624 | 5.1 | 5.9 | 2.1 | 1.9 | 0.5 | 0.5 | 10.3 | _ |
| Media Nusantara Citra | MNCN | BUY | 15,050 | 318 | 800 | 4,786 | 2.4 | 3.0 | 1.1 | 0.7 | 0.2 | 0.2 | 9.8 | |
| Surya Citra Media | SCMA | BUY | 73,971 | 133 | 325 | 9,838 | 10.8 | 10.9 | 4.8 | 4.6 | 1.2 | 1.1 | 11.6 | |
| Mining | | | 319,649 | | | 424,172 | 7.2 | 8.8 | 3.8 | 4.5 | 1.4 | 1.3 | 20.5 | Ī |
| Medco Energi | MEDC | BUY | 25,136 | 1,235 | 1,700 | 31,043 | 6.3 | 6.3 | 2.2 | 4.2 | 1.1 | 1.0 | 19.5 | |
| Adaro Energy | ADRO | BUY | 30,759 | 3,630 | 3,770 | 111,654 | 4.5 | 6.4 | 1.9 | 2.4 | 1.1 | 1.1 | 25.7 | |
| Timah | TINS | HOLD | 7,448 | 1,305 | 2,100 | 9,719 | 25.0 | 78.0 | 7.0 | 30.7 | 1.3 | 1.4 | 5.3 | |
| Vale Indonesia | INCO ANTM | BUY | 10,540 | 3,990 | 5,700 | 42,054 | 10.2 | 29.7 | 4.2 | 8.0 | 1.1 | 1.1 | 11.2 | |
| Aneka Tambang Bukit Asam | PTBA | BUY BUY | 24,031 11,521 | 1,615 2,850 | 2,000 3,100 | 38,810 32,834 | 12.6 5.4 | 13.4 5.9 | 7.8 4.7 | 7.6 5.5 | 1.3 1.5 | 1.3 1.4 | 11.3 24.4 | |
| Indo Tambangraya Megah | ITMG | BUY | 1,130 | 25,450 | 31,300 | 28,757 | 3.4 | 3.8 | 1.7 | 1.3 | 1.1 | 1.4 | 26.7 | |
| Harum Energy | HRUM | BUY | 13,518 | 1,185 | 1,700 | 16,019 | 5.1 | 5.2 | 1.7 | 1.5 | 1.2 | 1.1 | 26.1 | |
| Merdeka Copper Gold | MDKA | BUY | 24,473 | 2,360 | 3,000 | 57,756 | (174.7) | 850.9 | 19.7 | 15.2 | 3.9 | 3.4 | (2.1) | |
| Trimegah Bangun Persada | NCKL | BUY | 63,099 | 880 | 1,300 | 55,527 | 9.9 | 10.9 | 8.3 | 7.9 | 2.4 | 2.1 | 34.1 | |
| Merdeka Battery Materials | MBMA | BUY | 107,995 | 525 | 650 | 56,698 | 511.4 | 93.4 | 38.5 | 22.5 | 2.3 | 2.3 | 0.6 | |
| Wintermar Offshore Marine | WINS | BUY | 4,365 | 545 | 760 | 2,379 | 356.5 | 95.2 | 117.4 | 48.1 | 17.7 | 14.9 | 5.1 | |
| Poultry | | | 30,363 | | | 109,985 | 33.2 | 16.9 | 14.3 | 9.0 | 2.6 | 2.3 | 7.9 | _ |
| Charoen Pokphand | CPIN | BUY | 16,398 | 5,275 | 6,400 | 86,499 | 37.3 | 25.0 | 18.1 | 13.6 | 3.2 | 3.0 | 8.7 | |
| Japfa Comfeed | JPFA | BUY | 11,727 | 1,830 | 2,900 | 21,460 | 23.1 | 7.4 | 10.0 | 4.8 | 1.6 | 1.4 | 7.2 | |
| Malindo Feedmill | MAIN | BUY | 2,239 | 905 | 850 | 2,026 | 32.0 | 15.7 | 6.0 | 5.3 | 0.8 | 0.8 | 2.6 | |
| Property | 0000 | | 104,375 | | · · | 84,206 | 12.6 | 9.2 | 7.1 | 5.2 | 1.0 | 0.9 | 8.1 | |
| Bumi Serpong Damai | BSDE | BUY | 21,171 | 1,220 | 1,550 | 25,829 | 13.3 | 6.7 | 8.0 | 4.6 | 0.7 | 0.6 | 5.5 | |
| Ciputra Development | CTRA | BUY | 18,536 | 1,310 | 1,700 | 24,282 | 13.2 | 10.6 | 6.9 | 5.2 | 1.2 | 1.1 | 9.6 | |
| Pakuw on Jati | PWON SMRA | BUY | 48,160 | 480 | 640 | 23,117 | 11.0 | 10.7 | 6.5 | 6.0 | 1.2 | 1.1 | 11.6 | |
| Summarecon Utility | SIVIKA | BUY | 16,509 65,750 | 665 | 1,000 | 10,978 36,241 | 14.3 26.5 | 12.7 24.9 | 6.9 12.4 | 5.7 12.3 | 1.1 2.4 | 1.0 2.2 | 8.1 16.0 | _ |
| Perusahaan Gas Negara | PGAS | BUY | 65,750 24,242 | 1,495 | 1,650 | 36,241 36,241 | 2 6.5 8.8 | 8.2 | 1 2.4 2.7 | 12.3 2.3 | 0.8 | 0.8 | 1 6.0 9.8 | |
| Pertamina Geothermal Energy | PGEO | BUY | 41,508 | 1,495 | 1,000 | 46,074 | 0.0 17.7 | 16.6 | 9.7 | 10.0 | 1.6 | 1.5 | 10.8 | |
| Retail | . 520 | וטם | 100,265 | 1,110 | 1,710 | 88,820 | 18.2 | 17.1 | 9.4 | 8.9 | 3.2 | 2.8 | 19.6 | - |
| Mitra Adi Perkasa | MAPI | BUY | 16,600 | 1,690 | 2,000 | 28,054 | 14.8 | 14.2 | 6.6 | 6.5 | 2.8 | 2.3 | 20.9 | |
| MAP Aktif Adiperkasa | MAPA | BUY | 28,504 | 965 | 1,000 | 27,506 | 19.8 | 19.7 | 12.5 | 12.6 | 4.8 | 3.9 | 27.3 | |
| Midi Utama Indonesia | MIDI | BUY | 33,435 | 470 | 600 | 15,715 | 30.5 | 26.2 | 12.5 | 10.7 | 4.2 | 3.8 | 18.0 | |
| Hartadinata Abadi | HRTA | BUY | 4,605 | 464 | 600 | 2,137 | 7.0 | 5.4 | 5.6 | 4.5 | 1.1 | 0.9 | 16.6 | |
| Ace Hardw are | ACES | BUY | 17,120 | 900 | 1,100 | 15,408 | 20.2 | 18.4 | 13.8 | 12.1 | 2.5 | 2.4 | 12.7 | _ |
| Technology | | | 1,382,070 | | | 151,717 | (1.6) | (21.1) | - 9.6 - | 25.8 | 2.2 | 2.4 | (81.4) | _ |
| Bukalapak | BUKA | BUY | 103,122 | 131 | 340 | 13,509 | (22.4) | 47.3 | 10.5 | 114.6 | 0.5 | 0.5 | (2.3) | |
| Gojek Tokopedia | GOTO | BUY | 1,150,838 | 70 | 120 | 80,559 | (0.9) | (18.5) | - 7.5 - | 27.1 | 2.1 | 2.3 | (111.0) | |
| Blibli (Global Digital Niaga) | BELI | BUY | 128,111 | 450 | 520 | 57,650 | (16.5) | (18.5) | - 19.9 - | 28.8 | 8.6 | 16.1 | (41.4) | _ |
| ГеІсо | | | 301,666 | | | 528,986 | 14.2 | 13.9 | 4.7 | 4.5 | 2.1 | 2.0 | 15.0 | |
| Telekomunikasi Indonesia | TLKM | BUY | 99,062 | 2,900 | 4,250 | 287,280 | 11.7 | 12.3 | 3.9 | 4.0 | 2.1 | 2.0 | 18.5 | |
| Indosat | ISAT | BUY | 32,251 | 2,320 | 3,300 | 74,822 | 15.8 | 14.1 | 3.5 | 3.1 | 2.4 | 2.2 | 16.0 | |
| XL Axiata | EXCL | BUY | 13,128 | 2,280 | 3,300 | 29,933 | 23.5 | 14.2 | 2.2 | 2.0 | 1.1 | 1.1 | 4.9 | |
| Tow er Bersama | TBIG | BUY | 22,657 | 1,880 | 3,200 | 42,595 | 29.2 | 24.8 | 12.3 | 11.7 | 3.9 | 3.4 | 13.7 | |
| Sarana Menara Nusantara Mtra Telekomunikasi Indonesia | TOWR | BUY | 51,015 | 785 650 | 1,400 | 40,046 54,309 | 12.3 27.0 | 12.4 | 8.4 | 8.2 | 2.4 1.6 | 2.2 1.6 | 21.1 | |
| IVIITA TERROTOTINIKASI INDONESIA | MTEL | BUY | 83,553 | 650 | 960 | 54.309 | Z1.U | 24.8 | 10.4 | 9.3 | 1.0 | 1.0 | 5.9 | |
| Trade | | | 20,073 | | | 27,099 | 9.7 | 11.6 | 6.2 | 7.7 | 2.4 | 2.3 | 24.5 | _ |



COVERAGE PERFORMANCE

LEADERS

| | Price as on | | | | | | | | | | |
|--------------------------|-------------|-----------|-----------|--------|--------|--------|--------|--------|--|--|--|
| | Code | 29-Oct-24 | 28-Oct-24 | Chg, % | wow, % | mom, % | YTD, % | Rating | | | |
| Japfa Comfeed | JPFA | 1,830 | 1,665 | 9.9 | 16.2 | 27.1 | 55.1 | BUY | | | |
| Malindo Feedmill | MAIN | 905 | 840 | 7.7 | 9.0 | 19.1 | 75.7 | BUY | | | |
| Indosat | ISAT | 2,320 | 2,190 | 5.9 | (4.1) | (15.3) | (1.0) | BUY | | | |
| Digital Mediatama Maxima | DMMX | 189 | 181 | 4.4 | (3.6) | 53.7 | (39.8) | BUY | | | |
| MAP Aktif Adiperkasa | MAPA | 965 | 925 | 4.3 | 6.0 | 2.7 | 17.7 | BUY | | | |
| Summarecon | SMRA | 665 | 645 | 3.1 | (2.2) | (4.3) | 15.7 | BUY | | | |
| Gojek Tokopedia | GOTO | 70 | 68 | 2.9 | (2.8) | 6.1 | (18.6) | BUY | | | |
| Charoen Pokphand | CPIN | 5,275 | 5,125 | 2.9 | 5.7 | 12.2 | 5.0 | BUY | | | |
| Jasa Marga | JSMR | 4,810 | 4,680 | 2.8 | (0.6) | (2.4) | (1.2) | BUY | | | |
| Medikaloka Hermina | HEAL | 1,455 | 1,430 | 1.7 | (3.6) | (4.6) | (2.3) | BUY | | | |

Sources: Bloomberg

LAGGARDS

| | | Price | as on | | | | | |
|----------------------------|------|-----------|-----------|--------|--------|--------|--------|--------|
| | Code | 29-Oct-24 | 28-Oct-24 | Chg, % | wow, % | mom, % | YTD, % | Rating |
| Harum Energy | HRUM | 1,185 | 1,240 | (4.4) | (11.9) | (14.1) | (11.2) | BUY |
| BNI | BBNI | 5,300 | 5,500 | (3.6) | (6.2) | (0.9) | (1.4) | BUY |
| Surya Citra Media | SCMA | 133 | 137 | (2.9) | (5.0) | 9.0 | (21.8) | BUY |
| M-Cash Integrasi | MCAS | 1,215 | 1,250 | (2.8) | (6.5) | (9.7) | (72.1) | BUY |
| Wintermar Offshore Marine. | WINS | 545 | 560 | (2.7) | 6.9 | 18.0 | 36.3 | BUY |
| Merdeka Copper Gold | MDKA | 2,360 | 2,420 | (2.5) | (8.2) | (13.2) | (12.6) | BUY |
| Astra International | ASII | 5,125 | 5,250 | (2.4) | (2.8) | 1.5 | (9.3) | BUY |
| Mayora Indah | MYOR | 2,550 | 2,610 | (2.3) | (3.8) | (10.2) | 2.4 | BUY |
| Ace Hardware | ACES | 900 | 920 | (2.2) | (3.7) | (2.2) | 25.0 | BUY |
| Bank Syariah Indonesia | BRIS | 2,950 | 3,010 | (2.0) | (1.7) | (2.0) | 69.5 | HOLD |

Sources: Bloomberg



PREVIOUS REPORTS

- Bank Jago: 3Q24 earnings: Low-risk loans continue to drive growth, offseting lower NIM with lower CoC
- AKR Corporindo: Recalibrating our numbers post 3Q24 earnings miss; maintaining recovery expectation in 4Q24E onwards
- Japfa Comfeed Indonesia: 3Q24 results: Beating expectations on lower-than-anticipated decline in margin
- Macro Strategy: <u>Facing the Headwinds</u>
- Bank Negara Indonesia: Robust 3Q24 and in line 9M24 net profit, supported by NIM improvement and steady CoC
- Bank BTPN Syariah: 9M24 in line with ours/below cons., as persistently high CoC dragged down 3Q24 earnings
- Sido Muncul: Challenging 4Q24 ahead:Revised Forecasts and Downgrade rating to Hold
- Metal Mining: NPI price could weaken on RKAB release, Tin Price Potential Rebound on Supply Tightness
- Indocement Tunggal Prakarsa: <u>KTA from Concall: A More Promising Outlook</u>
- Unilever Indonesia: FY24-25 Estimates Cut Post Weak 3Q24 Earnings, Recovery Anticipated in 2025
- Bank Central Asia: Solid 3Q24 performances; FY24F NIM and loan growth guidance upgraded
- AKR Corporindo: Expect in line 3Q24E result and 4Q24E to remain as the strongest quarter
- Telco: Telco Operators' Tactical Adjustments Amid 3Q24 Weakness, Poised for 4Q24 Rebound
- Macro Strategy: <u>Welcoming the New Government</u>
- Aspirasi Hidup Indonesia: Solid Sept24 SSSG; Expect strong 9M24 core profit of 13% yoy, in line with our FY24F
- Healthcare: 3Q24 Preview: Expect Earnings to Remain Solid, In-Line 9M24
- Cement: 3Q24 preview: expanding volume, stabilizing ASP; Expect SMGR to miss, INTP to meet cons. forecast
- Banks: 3Q24 preview: Gradual improvement in liquidity and strong loan growth to drive earnings
- Technology: <u>3Q24 Preview: GOTO Poised for EBITDA Growth; Temu facing an uphill battle to enter Indonesia</u>
- Puradelta Lestari: <u>Data Center Growth Proxy Amid its Cikarang Location</u>
- Surya Semesta Internusa: <u>Potential Future Hub of Indonesia's EV Ecosystem</u>
- Macro Strategy: <u>At the Crossroad</u>
- Metal Mining: 3Q24 preview: expect a slower quarter, but a majority beat in 9M24 due to low expectations
- Retail: 3Q24 preview: Solid growth, normalized margins; expect strong results from ACES and MIDI
- Wintermar Offshore Marine: Recently acquired WM Mentawai PSV to bolster earnings growth in 2H24 onwards
- Consumer: 3Q24 preview: sustained solid core profit growth on stable margins, in line with our and consensus
 Equity Strategy: Headwind from outflows may persist; a slight cut in consensus est. despite intact fundamentals
- Poultry: Good entry points amid low expectations on LB prices, mild fund positions, and cheap valuations
- Macro Strategy: The Travails of Resurgent Risk Catalysts
- Sarana Menara Nusantara: <u>Fiber-Driven Growth and Rate Cut Catalysts to Enhance Long-Term Value</u>
- Hartadinata Abadi: <u>Capitalizing on solid volume growth and robust gold price</u>; initiate with a Buy rating
- Merdeka Battery Materials: <u>Solid 2Q24 earnings</u>, <u>but 1H24 still a miss</u>, <u>downgrading numbers on weaker commodity prices</u>
- Merdeka Cooper Gold: 1H24 Earnings miss, a potential breakeven in FY24
- Jasa Marga: JTT divestment is signed and sealed
- Bank BTPN Syariah: NPL Cycle Hits Bottom, A Long Road to Recovery Ahead; Re-initiate with a Hold Rating
- Macro Strategy: <u>The Fulcrum of China's Stimulus</u>
- Telkom Indonesia: Strong and Visible Catalysts to boost FY25 Growth
- Metal Mining: <u>Hope from China's latest stimulus</u>, <u>albeit more is needed</u>
- Bank Syariah Indonesia: <u>Aug24 results: Improved NIM and cost efficiency offseting the higher CoC</u>
- Cement: Divergence between SMGR and INTP sales volumes in Aug24; prices are improving in Sep24
- Indosat Ooredoo Hutchison: <u>Aggressive Distribution Fuels Future Growth While Ensuring Short-Term Resilience</u> with <u>Price Hikes</u>
- Medikaloka Hermina: On Track 9M24 Performance; Potential Upsides from COB implementation
- Macro Strategy: <u>The Major Premise of Rate Cut</u>
- Aspirasi Hidup Indonesia: <u>Strong Aug24 SSSG; YTD Monthly Sales Surpass Pre-Pandemic Levels, in line with</u> our FY24F
- Equity Strategy: Riding the Wave of Earnings Growth, Strong IDR and Liquidity Catalysts
- Banks: Better liquidity to support NIM amid the potential continuous tight competition in lending
- Macro Strategy: An Opportune Time to Initiate the Easing Cycle
- Telco: Navigating the 3Q24 Soft Season Challenges and Capitalizing on 4Q24 Opportunities
- Retail: Jul-Sep24 Retail Channel Checks: Sports brands drive promotions, Fashion discount end
- Jasa Marga: <u>Debunking Investors' Concerns</u>, <u>Part Deux: Expect Interest expense to Remain Manageable</u>
- Medco Energi International: <u>No Surprises in FY24-25 guidance</u>



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