

# FROM EQUITY RESEARCH DESK

#### **IDEA OF THE DAY**

# Bank BTPN Syariah: NPL Cycle Hits Bottom, A Long Road to Recovery Ahead; Re-initiate with a Hold Rating (BTPS.IJ Rp 1,215; HOLD TP Rp 1,300)

- BTPS's NPL cycle has peaked, but we expect the recovery to be gradual, resulting in slow ROE improvement in FY24-26F.
- We see downside risk from potential disappointment in 4Q24, while low fund position might serve as support to the share price.
- We re-initiate coverage on BTPS with a Hold rating and a TP of Rp1,300 based on an iCoE of 11.6% (-1SD), LTG of 3%, and FY24F ROE of 11.5%.

To see the full version of this report, please click here

#### **Macro Strategy: The Fulcrum of China's Stimulus**

- The broad China stimulus from both monetary and fiscal portray substantial escalation from previous measures, a key game changer.
- A stronger China supports Asia's overall growth outlook, including Indonesia, though not without some challenges.
- USD yield and DXY remains stable despite more recent dovish statement from Fed's members. A stronger CNY would impact the IDR.

To see the full version of this report, please <u>click here</u>

#### **MARKET NEWS**

#### **RESEARCH COMMENTARY**

- AGRO Aug24 Results
- BDMN Aug24 Bank Only Results
- BMRI Aug24 Bank Only Results
- JSMR: Details on JTT Divestment
- NISP Aug24 Bank Only Results
- MBMA 2Q results: below
- MDKA 2Q results: Below
- Poultry 4th week of September 2024 Price Update
- Sarana Menara Nusantara (TOWR IJ, BUY, TP: Rp1,300) 1H24 net profit trending below FY ests. as financial costs remain relatively higher
- Seabank Aug24 Results

#### **MACROECONOMY**

- Anticipated Drop in Indonesia's Sept24 Inflation: Food Prices Contribute to Lower Rate
- Bank Indonesia Launches Central Counterparty to Centralize Forex Transactions and Mitigate Risks
- China's Manufacturing Contracts in Sept24: Caixin and NBS PMI Reveal Mixed Signals
- Indonesia: Government Maintains Electricity Rates in 4Q24

#### **CORPORATE**

- HRUM has Subscribed Nickel International Capital Pte. Ltd.
- Lintasarta Introduces Cloud GPU Marketplace
- MEDC Accelerates Terubuk Project Following West Belut Operations
- PGEO, Pertamina NRE, and Genvia Sign Hydrogen Production Technology Cooperation Agreement
- PTBA Signs Cooperation Agreement with BMRI for Power Plant Development

#### **EQUITY MARKET INDICES**

	Close	Chg	Ytd	Vol
	Close	(%)	(%)	(US\$mn)
Asean - 5				
Indonesia	7,528	(2.2)	3.5	963
Thailand	1,449	(0.1)	2.3	1,647
Philippines	7,273	(2.1)	12.8	111
Malaysia	1,649	(0.7)	13.4	650
Singapore	3,585	0.3	10.6	1,486
Regional				
China	3,336	8.1	12.2	137,608
Hong Kong	21,134	2.4	24.0	65,027
Japan	37,920	(4.8)	13.3	33,376
Korea	2,593	(2.1)	(2.3)	9,118
Taiwan	22,225	(2.6)	23.9	n.a
India	84,300	(1.5)	16.7	963
Nasdaq	18,189	0.4	21.2	252,360
Dow Jones	42,330	0.0	12.3	26,090

#### **CURRENCY AND INTEREST RATE**

		D. C.	wow	mom	ytd
		Rate	(%)	(%)	(%)
Rupiah	Rp/1US\$	15,140	0.4	2.5	1.7
BI7DRRR	%	6.00	(0.3)	(0.3)	-
10y Gov	Indo bond	6.45	0.0	(0.2)	(0.0)

#### HARD COMMODITIES

	Unit	Price	d-d	mom	ytd
	Offic	Price	(%)	(%)	(%)
Coal	US\$/ton	145	0.2	(8.0)	(0.9)
Gold	US\$/toz	2,635	0.0	5.3	27.7
Nickel	US\$/mt.ton	17,266	3.1	4.4	5.4
Tin	US\$/mt.ton	33,491	2.0	3.0	33.0

#### **SOFT COMMODITIES**

	11-24	Daire	d-d	mom	ytd
	Unit	Price	(%)	(%)	(%)
Cocoa	US\$/mt.ton	6,826	2.2	0.7	64.1
Corn	US\$/mt.ton	144	1.3	1.6	(16.0)
Oil (WTI)	US\$/barrel	68	0.1	(7.2)	(4.7)
Oil (Brent)	US\$/barrel	72	0.2	(9.0)	(6.9)
Palm oil	MYR/mt.ton	4,202	0.5	4.4	13.0
Rubber	USd/kg	216	6.2	19.6	38.1
Pulp	US\$/tonne	1,205	n.a	2.8	20.5
Coffee	US\$/60kgbag	274	0.1	2.6	101.6
Sugar	US\$/MT	578	0.2	5.6	(3.1)
Wheat	US\$/ton	159	0.7	5.9	(12.7)
Soy Oil	US\$/lb	44	3.2	0.9	(9.1)
SoyBean	US\$/by	1,057	(8.0)	7.6	(18.3)





Tuesday, 01 October 2024

# PREVIOUS EQUITY RESEARCH REPORTS

- Telkom Indonesia: Strong and Visible Catalysts to boost FY25 Growth
- Metal Mining: Hope from China's latest stimulus, albeit more is needed
- Bank Syariah Indonesia: Aug24 results: Improved NIM and cost efficiency offseting the higher CoC
- Cement: <u>Divergence between SMGR and INTP sales volumes</u> in Aug24; prices are improving in Sep24
- Indosat Ooredoo Hutchison: Aggressive Distribution Fuels Future Growth While Ensuring Short-Term Resilience with Price Hikes
- Medikaloka Hermina: On Track 9M24 Performance; Potential **Upsides from COB implementation**
- Macro Strategy: The Major Premise of Rate Cut
- Aspirasi Hidup Indonesia: Strong Aug24 SSSG; YTD Monthly Sales Surpass Pre-Pandemic Levels, in line with our FY24F
- Equity Strategy: Riding the Wave of Earnings Growth, Strong **IDR and Liquidity Catalysts**
- Banks: Better liquidity to support NIM amid the potential continuous tight competition in lending
- Macro Strategy: An Opportune Time to Initiate the Easing Cycle
- Telco: Navigating the 3Q24 Soft Season Challenges and Capitalizing on 4Q24 Opportunities
- Retail:Jul-Sep24 Retail Channel Checks: Sports brands drive promotions, Fashion discount end
- Jasa Marga: <u>Debunking Investors' Concerns, Part Deux:</u> Expect Interest expense to Remain Manageable
- Medco Energi International: No Surprises in FY24-25 quidance



# Hold

(Re-initiate coverage)

Last Price (Rp)			1,215
Target Price (Rp)			1,300
Previous Target Pr	rice (Rp)		n/a
Upside/Downside			+7.0%
No of Charge (man	,		7 704
No. of Shares (mn			7,704
Mkt Cap (Rpbn/U	S\$mn)		9,360/618
Avg, Daily T/O (Rpbn/US\$mn)			13.0/0.9
Free Float (%)			30.0
Major Shareholde	r (%)		
PT. BTPN Tbk.			70.0
EPS Consensus (Rp	p)		
	2024F	2025F	2026F
BRIDS	136.6	146.9	172.4
Consensus	150.2	179.2	225.5
BRIDS/Cons (%)	(9.1)	(18.0)	(23.5)

#### BTPS relative to JCI Index



Source: Bloomberg

# **BRI Danareksa Sekuritas Analysts**

#### **Victor Stefano**

(62-21) 5091 4100 ext. 3503 victor.stefano@brids.co.id

## Naura Reyhan Muchlis

(62-21) 5091 4100 ext. 3507 naura.muchlis@brids.co.id

# **Bank BTPN Syariah (BTPS IJ)**

# NPL Cycle Hits Bottom, A Long Road to Recovery Ahead; Re-initiate with a Hold Rating

- BTPS's NPL cycle has peaked, but we expect the recovery to be gradual, resulting in slow ROE improvement in FY24-26F.
- We see downside risk from potential disappointment in 4Q24, while low fund position might serve as support to the share price.
- We re-initiate coverage on BTPS with a Hold rating and a TP of Rp1,300 based on an iCoE of 11.6% (-1SD), LTG of 3%, and FY24F ROE of 11.5%.

#### Valuation re-rating may remain hindered by lingering asset quality issue

Pre-pandemic, BTPS's valuation earned a premium (average PBV of 4.0x in 2019) due to its compelling business model, i.e., ultra-micro women group-based lending, which not only had a high social impact but was also high-yielding and supported by robust asset quality. Post-pandemic, the bank faces issues with increasing moral hazard among its borrowers. Hence, despite maintaining its social score and high yield, it loses its edge in asset quality, resulting in a valuation de-rating (average PBV of 1.0x in YTD24). As we believe the current issue will take time to be resolved, we do not foresee valuation rerating in the near future.

#### Expecting gradual recovery in the asset quality

The bank is still facing issues with its asset quality, as shown by the NPL ratio of 3.1% in 2Q24 (2Q23: 3.0%) and higher write-offs of Rp500bn per quarter in 1H24 (FY23 average write-off at Rp375bn). As the bank's business model relies heavily on customer behavior, and given the current economic conditions, we believe it will be challenging to return to the success achieved before the pandemic.

#### Persistent high CoC might result in 4Q24 disappointment

Consensus analysts forecast net profit growth of 8.0% for FY24. However, we believe the consensus' provisions of Rp1.3tr (CoC of 11.4%) are too low, given that 8M24 bank-only provisions have already accounted for 79% of the FY24C provisions. Based on our FY24 loan assumption, to meet the consensus target, BTPS would need a CoC of 7.0% for the remainder of the year. Consequently, we anticipate a risk of a downgrade in the consensus' bottom line.

#### Re-initiate with a Hold rating and a TP of Rp1,300

Amid low positioning by both local and foreign funds, we re-initiate our coverage on BTPS with a Hold rating and a TP of Rp1,300, derived using the inverse CoE (-1SD of its 2-year average) in the GGM model, with an 11.6% CoE, 11.5% FY25F ROE, and 3% LTG, resulting in a fair value PBV of 1.0x to its FY25F BV/share of Rp1,324. Upside risks include improved asset quality and lower-than-expected CoC, while downside risks involve further asset quality deterioration.

**Key Financials** 

itcy i illulicials					
Year to 31 Dec	2022A	2023A	2024F	2025F	2026F
PPOP (Rpbn)	3,226	3,277	2,860	2,882	3,168
Net profit (Rpbn)	1,780	1,081	1,052	1,132	1,328
EPS (Rp)	231.0	140.3	136.6	146.9	172.4
EPS growth (%)	21.4	(39.3)	(2.6)	7.6	17.4
BVPS (Rp)	1,091.0	1,138.2	1,228.4	1,323.9	1,435.9
PER (x)	5.3	8.7	8.9	8.3	7.0
PBV (x)	1.1	1.1	1.0	0.9	0.8
Dividend yield (%)	7.6	4.6	3.9	4.2	5.0
ROAE (%)	23.0	12.6	11.5	11.5	12.5

Source: BTPS, BRIDS Estimates

# **BRI**danareksa sekuritas

# YTD Currency performance (%)

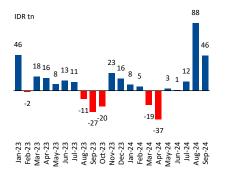


#### **IDR vs DXY**



Source: Bloomberg

#### Capital Inflow/Outflow (IDR tn)



Source: Bloomberg

#### **BRI Danareksa Sekuritas Analysts**

#### **Helmy Kristanto**

(62-21) 5091 4100 ext. 3400 helmy.kristanto@brids.co.id

#### **Kefas Sidauruk**

(62-21) 5091 4100 kefas.sidauruk@brids.co.id

# **Macro Strategy**

# The Fulcrum of China's Stimulus

- The broad China stimulus from both monetary and fiscal portray substantial escalation from previous measures, a key game changer.
- A stronger China supports Asia's overall growth outlook, including Indonesia, though not without some challenges.
- USD yield and DXY remains stable despite more recent dovish statement from Fed's members. A stronger CNY would impact the IDR.

The Fulcrum of Interventions. Since the beginning of the year, the Chinese government has shown an increasing sense of urgency. Earlier this year, they issued their fourth Ultra Long Bond, with the previous three issuances occurring during crisis years. This was followed by a CNY300bn property stimulus package, triple the amount from the previous year. In July, during the Third Plenum, economic reforms were introduced, allowing local governments to explore new revenue streams. Last week, the stimulus became the fulcrum of a significant intervention by the People's Bank of China (PBoC) which signaled the urgency of policymakers as the country faces economic stagnation and weak domestic demand. Subsequently, a surprise Politburo meeting was held, further emphasizing the government's strategic direction. In our view, this development represents a substantial escalation:

- 1. The broader scope from both monetary and fiscal front. Unlike previous stimulus that focused mostly on the supply side, this time the fiscal support is also aimed at stimulating demand. The PBoC's monetary measures are also simultaneously targeting property and the stock market, the key sectors which directly affect Chinese consumer welfare to stimulate consumption.
- 2 **Pledges for more stimulus.** The Chinese government announced a rare one-time cash handout for individuals living in extreme poverty. During the Politburo meeting, further stimulus measures were promised, with a particular focus on stabilizing the property market to help restore confidence.
- 3. **New exemptions introduced**. To enhance policy effectiveness, President Xi Jinping has given local governments flexibility from penalties for unintentional policy errors stemming from inexperience or experimentation, provided the policies are implemented in good faith. This marks a significant shift, as the previous punitive approach restricted local governments' capacity to innovate and generate revenue, leading to decreased local government spending.

The Impacts for Indonesia. A stronger China presents a generally positive outlook for Asia's overall growth trajectory, including Indonesia, though not without some challenges. In our view, there are three key impacts on Indonesia: 1. Trade Channel: China's fiscal stimulus is expected to positively impact its trading partners, including Indonesia, as China remains a major driver of global commodity demand. China's share as an export destination for Indonesia has doubled from 12% in 2013 to 25% in 2023. Additionally, Indonesia has the highest growth elasticity to China; 2. Tourism activity: Increased Chinese consumer confidence is expected to significantly boost the recovery of global Chinese tourism. The 12-month rolling sum of Chinese tourist arrivals to Indonesia remains below the 1m mark, a stark contrast to the pre-pandemic average of 2.1m annual visitors. Improvement on figures would support tourism-related sector and 3. Capital Flow: Stronger outlook for China could negatively impact Indonesia's foreign capital flows. Similar to late 2022, when China eased its zero-COVID policy, inflows surged into China, leading to significant outflows from Indonesia in both bonds and equities. As economic data later fell short of expectations, the capital quickly retreated. In our view, this new wave of broad-based stimulus could have a longer-term reverberation, attracting sustained capital inflows into China. The effects of the stimulus on consumer spending and housing prices will be key data points to monitor to gauge further intensity of potential capital flows into China.



**Stable Yield post FFR outsized cut.** In the U.S., yields on 10-year and 2-year Treasuries remained flat by the end of the week despite midweek pressure. The latest Personal Consumption Expenditures (PCE) and Core PCE figures showed modest month-on-month increases of 0.1%, with the annual PCE rate easing to 2.2%. This data is viewed as supporting the Federal Reserve's recent 50 bps rate cut, although there are no signs of an imminent recession.

The final estimate of Q2 2024 GDP confirmed annualized growth of 3%, which remains robust compared to 1.6% in Q1. With inflation at 2.5%, real interest rates and real yields stand at 2.5% and 1.25%, respectively, both notably higher than historical averages from 2010 to 2024.

Many Federal Open Market Committee (FOMC) members issued dovish statements last week, boosting expectations of further large rate cuts in November 2024. However, despite the anticipation of continued rate cuts, Fed Chair Jerome Powell has emphasized that the U.S. is unlikely to return to a zero-rate environment, with the expected neutral rate around 3%.

The Dollar Index (DXY) remains relatively stable, continuing to hover above the 100 mark, despite more dovish commentary from Fed officials. Recently, the rally in the Indonesian Rupiah (IDR) has been largely driven by a stronger Chinese Yuan (CNY), which is approaching the key 7.0 level against the USD. If the CNY falls below this threshold, the current large USD long holdings of Chinese firms may be prompted to unwind further, leading to a faster appreciation of the CNY and increased market volatility. While a stronger currency could impede export growth, it would offer the central bank greater flexibility to lower interest rates and stimulate domestic economic growth.

#### Capital Market - China's stimulus creates reversal of foreign inflows.

The 10-year US Treasury yield rose by modest 2 basis points (bps) to 3.75%, while the 2-year yield held steady at 3.55% last week. Similarly, the yield on the 10-year Indonesian Government Bond (INDOGB) increased by 2 bps to 6.46% as post the recent rate cut, market is in a wait and see mode to the next monetary signals. On the currency front, the US Dollar Index declined by 0.07% w-w, while the Rupiah continues its recent appreciation trend, up 0.17% w-w to IDR 15,125 per US Dollar. Meanwhile, the Indonesia's 5-year Credit Default Swap (CDS) remained unchanged at 68 bps during the same period.

**Fixed Income Flows** – The latest data from the Ministry of Finance (MoF) as of 26 Sept showed a weekly foreign inflow of IDR 9.68tn. Overall foreign holding now reaching IDR873tn with Month-to-date (MTD) inflow surged to IDR20.82tn. In contrast, the banking sector experienced a weekly outflow of IDR38.52tn, though MTD inflows totaled IDR6.16tn. Bank Indonesia (excluding Repo) reported weekly inflows of IDR 36.07 trillion and MTD inflows of IDR 3.06 trillion, reflecting the central bank's efforts to reduce yield volatility amid the potential redirection of global flows to China. Mutual funds recorded a weekly inflow of IDR1.63tn, while insurance and pension funds saw outflows of IDR1.20tn during the same period.

**Equity Flows** - Foreign outflows dominated the 4th week of Sep-24, totaling IDR4.4tn, marking the end of a six-week streak of strong inflows that began in mid-August. The Jakarta Composite Index (JCI) fell by 0.6% week-on-week. Year-to-date inflows in the regular market still reached IDR 4.7tn. Major banks saw significant outflows, with BBRI, BREN, BMRI, and BBCA among the top, as their share prices dropped by 5.1%, 18.7%, 3.4%, and 1.2% week-on-week, respectively.



# RESEARCH COMMENTARY AGRO Aug24 Results

#### 8M24 Insight:

- Net Profit: AGRO posted a net profit of Rp29bn (+132% yoy) in 8M24, driven by a significant improvement in CIR, despite incurring provision expenses of Rp245bn. The net profit also benefited from a low base effect, as the bank's tax expense dropped to Rp30bn in 8M24 from Rp125bn in 8M23.
- CIR: CIR improved substantially, falling from 74.7% in 8M23 to 57.9% in 8M24, supported by 15% yoy growth in NII and a 75% yoy rise in other operating income.
- NIM: NIM increased to 4.7% (+54bps yoy) in 8M24, bolstered by a higher LDR of 82.9% (-34bps mom, +744bps yoy) and a 101bps rise in EA yield to 8.7%, which offset the 83bps yoy increase in CoF to 5.6%.
- Loans and Customer deposits: Loans and customer deposits grew by 20% and 9% yoy, respectively, with both remaining flat on a mom basis. The CASA ratio declined to 22.8% (-120bps mom, -265bps yoy).
- CoC: CoC stood at 5.5% in 8M24.

#### Aug24 Insight:

- Net Profit: AGRO reported a net profit of Rp4.3bn in Aug24 (+3% mom, +156% yoy). The yoy growth was driven by a sharp reduction in provisions (-64% yoy), while the mom growth was supported by a tax expense reversal of Rp6.1bn.
- NIM: NIM dropped to 4.3% (-38bps mom, -37bps yoy) in Aug24, as CoF rose to 6.0% (+10bps mom, +97bps yoy), and EA yield fell to 8.5% (-22bps mom, +27bps yoy).
- CIR: CIR surged to 84.2% (+762bps mom, +3,674bps yoy) in Aug24 due to a 42% mom and 41% yoy drop in other operating income. Despite lower opex on a mom basis, CIR increased due to a 14% decline in NII. On a yoy basis, opex rose by 46%, driven by a 62% yoy increase in salaries.
- CoC: CoC rose to 2.1% (+80bps mom, -474bps yoy) in Aug24.

#### **Summary:**

Overall Performance: In our view, AGRO's performance in Aug24 was weak as its NIM declined substantially and other operating income dropped. Moreover, the risk of NIM compression remains if the upward trend in CoF continues. Additionally, asset quality concerns persist, as reflected in its 8M24 CoC of 5.5%. This, coupled with a 4.7% NIM, resulted in a risk-adjusted NIM of -0.85%, signaling potential issues with asset quality. (Victor Stefano & Naura Reyhan Muchlis – BRIDS)

4000 (; p. )				۰,	0.0	01.400	01424	24	51/22	01.420 /EV/20
AGRO (in Rpmn)	Aug-23	Jul-24	Aug-24	mom, %	yoy, %		8M24	yoy, %	FY23	8M23/FY23
Interest income	70,380	88,869	81,067	-9%	15%	590,451	679,359	15%	890,959	66%
Interest expense	(30,069)	(40,794)	(39,701)	-3%	32%	(274,002)	(315,142)	15%	(403,130)	68%
Net interest income	40,311	48,075	41,366	-14%	3%	316,449	364,217	15%	487,829	<i>65%</i>
Other operating income	34,864	35,484	20,700	-42%	-41%	208,513	364,387	75%	412,530	51%
Operating expenses	(35,712)	(64,033)	(52,289)	-18%	46%	(392,289)	(422,042)	8%	(619,966)	63%
PPOP	39,463	19,526	9,777	-50%	- <b>75</b> %	132,673	306,562	131%	280,393	47%
Provision	(31,924)	(7,156)	(11,462)	60%	-64%	4,504	(245,050)	n/a	(156,401)	-3%
Pre-tax profit	7,650	12,581	(1,796)	n/a	n/a	137,583	58,695	-57%	128,391	107%
Net profit	1,699	4,235	4,342	<b>3</b> %	156%	12,313	28,602	132%	24,351	51%
										YTD, %
Loans	5,492,390	6,590,899	6,589,531	0%	20%	5,492,390	6,589,531	20%	6,893,331	-4%
Customer deposits	7,281,539	7,920,946	7,951,429	0%	9%	7,281,539	7,951,429	9%	8,185,975	-3%
Key Ratio				mom, bps	yoy, bps			yoy, bps	8M24	4 vs FY23, bps
Earning Asset yield (%) - ann	8.2	8.7	8.5	<b>(22)</b>	27	7.7	8.7	101	7.8	<b>9</b> 86
Cost of fund (%) - ann	5.0	5.9	6.0	10 🌗	97	4.7	5.6	83	4.8	<b>4</b> 79
NIM (%) - ann	4.7	4.7	4.3	<b>(38)</b>	(37)	4.1	4.7	54	4.3	<b>№</b> 37
CIR (%) - ann	47.5	76.6	84.2	762 🌗	3,674	74.7	57.9	(1,680)	68.9	<b>(1,093)</b>
Cost of credit (%) - ann	6.8	1.3	2.1	⊌ 80 ♠	(474)	(0.1)	5.5	562	2.4	<b>4</b> 313
CASA Ratio (%)	25.4	24.0	22.8	(120) 🌗	(265)	25.4	22.8	(265)	27.3	<b>456</b> )
LDR (%)	75.4	83.2	82.9	(34) 🖖	744	75.4	82.9	744	84.2	<b>(134)</b>



#### **BDMN Aug24 Bank Only Results**

#### 8M24 Insight:

- Net Profit: BDMN posted a net profit of Rp2.0tr (-7% yoy), driven by 8% and 10% yoy increases in operating expenses and provision expenses, respectively.
- NIM: NIM declined to 5.1% (-52bps yoy) in 8M24, despite a higher EA yield of 8.0% (+18bps yoy), as CoF surged to 3.7% in 8M24 from 2.8% in 8M23, likely due to a drop in CASA to 44.2% from 52.6%, in our view.
- CIR: CIR rose to 54.2% (+209bps yoy) in 8M24, driven by an 8% yoy increase in operating expenses, with salaries and other expenses rising by 5.8% and 9.7% yoy, respectively.
- CoC: CoC improved to 1.7% (-11bps yoy) in 8M24, mainly due to 13% yoy loan growth.

#### Aug24 Insight:

- Net Profit: BDMN reported a net profit of Rp366bn (+94% mom, +5% yoy), primarily supported by a substantial drop in provisions (-74% mom, -44% yoy).
- NIM: NIM remained steady mom at 5.0% in Aug24, as a 9bps mom rise in CoF was offset by a 3bps mom increase in EA yield. However, CoF increased sharply from 3.2% in Aug23 to 4.1% in Aug24, leading to NIM compression from 5.5% in Aug23.
- CIR: CIR reached 55.6% (+174bps mom, +406bps yoy) in Aug24 due to a rise in operating expenses (+7% mom, +12% yoy). PPOP was flat mom and 5% lower yoy in Aug24.
- CoC: CoC improved significantly to 0.6% (-183bps mom, -65bps yoy).
- Loans and Customer Deposits: Loans and customer deposits grew 13% (+1% mom) and 14% yoy (flat mom), respectively. The LDR stood at 104.1% (+45bps mom, -116bps yoy), one of the highest among conventional banks. The CASA ratio dropped to 44.2% (-103bps mom, -846bps yoy).

#### Summary:

Overall Performance: In our view, BDMN's performance was weak. Elevated CoF, driven by a substantial decline
in CASA, outweighed gains in EA yield, compressing its NIM. Moreover, its high LDR raises concerns over
potential liquidity and NIM issue going forward. (Victor Stefano & Naura Reyhan Muchlis – BRIDS)

BDMN - Bank Only (Rpbn)	Aug-23	Jul-24	Aug-24	mom, %	yoy, %	8M23	8M24	yoy, %	FY23	8M23/FY23
Interestincome	1,090	1,256	1,275	2%	17%	8,135	9,655	19%	12,565	65%
Interest expense	(347)	(485)	(499)	3%	44%	(2,368)	(3,586)	51%	(3,802)	62%
Net interest income	743	771	776	1%	<b>5%</b>	5,767	6,068	5%	8,764	66%
Other operating income	397	371	405	9%	2%	2,832	2,870	1%	4,560	62%
Operating expenses	(588)	(616)	(658)	7%	12%	(4,482)	(4,846)	8%	(6,875)	65%
PPOP	552	527	524	<b>0</b> %	-5%	4,117	4,092	-1%	6,449	64%
Provision	(143)	(311)	(80)	-74%	-44%	(1,550)	(1,711)	10%	(2,288)	68%
Pre-tax profit	401	213	441	107%	10%	2,489	2,329	-6%	4,011	62%
Net profit	350	189	366	94%	<b>5%</b>	2,161	2,010	-7%	3,504	<b>62%</b>
										YTD, %
Loans	135,051	151,611	152,611	1%	13%	135,051	152,611	13%	144,643	6%
Customer deposits	128,266	146,224	146,558	0%	14%	128,266	146,558	14%	139,222	5%
Key Ratio				mom, bps	yoy, bps			yoy, bps	8M24	vs FY23, bps
Earning Asset yield (%) - ann	8.1	8.2	8.2	€ 3	<b>8</b>	7.9	8.0 ¶	18	7.9	12
Cost of fund (%) - ann	3.2	4.0	4.1	<u>)</u> 9	₩ 86	2.8	3.7 🆠	93	2.9	<b>⊎</b> 77
NIM (%) - ann	5.5	5.0	5.0	<b>(2)</b>	<b>4</b> (54)	5.6	5.1 🆠	(52)	5.5	<b>47</b> )
CIR (%) - ann	51.6	53.9	55.6	<b>J</b> 174	<b>⊎</b> 406	52.1	54.2 🌗	209	51.6	<b>⊎</b> 262
Cost of credit (%) - ann	1.3	2.5	0.6	(183)	<b>(65)</b>	1.8	1.7 ¶	(11)	1.8	<b>(2)</b>
CASA Ratio (%)	52.6	45.2	44.2	<b>(103)</b>	<b>4</b> (846)	52.6	44.2	(846)	52.1	<b>4</b> (797)
LDR (%)	105.3	103.7	104.1	<b>4</b> 5	<b>(116)</b>	105.3	104.1	(116)	103.9	<b>⊎</b> 24



Tuesday, 01 October 2024

#### **BMRI Aug24 Bank Only Results**

#### 8M24 Insight:

- Net profit up 6% yoy: BMRI reported an 8M24 NP of Rp33.6tr, up by 6% yoy, slightly down from +7% in 7M24. The 8M24 NP forms 59% and 60% of our and the consensus' FY24F, slightly lower than the 8M23 seasonality of 62%.
- NII grew 4% yoy: Supported by 23% yoy loan growth, which outpaced deposit growth of 14% yoy, the bank was able to offset the lower NIM (-46bps).
- Lower NIM despite higher LDR: NIM decreased to 5.0% (from 5.4% in 8M23), mainly due to the increase in CoF from 2.2% to 2.7% (+55bps yoy). LDR rose to 93.8% from 87.6% last year.
- Contained provision expenses: Provisions increased by 5%, but the cost of credit (CoC) remained lower at 0.8% (vs 0.9% in 8M23) due to the higher lending balance.

#### Aug24 Insight:

- NP down month-on-month: In Aug24, BMRI posted an NP of Rp4.3tr (-5% mom, +6% yoy), in line with PPOP growth of -5% mom and +10% yoy. The drop in monthly NP was driven by a lower NIM and the absence of dividend income, offsetting lower opex (-8% yoy).
- NIM slightly down: NIM slipped to 4.9% in Aug24 from 5.0% in Jul24 due to an increase in CoF from 2.8% to 3.0%, while EA yield remained flat.
- Lower CIR from a significant decline in salaries: Opex dropped to Rp2.7tr (-8% mom, -6% yoy), driven by lower salary expenses (-74% mom, -61% yoy).
- Loan and deposit growth continue: The loan-to-deposit ratio (LDR) remained unchanged mom as both loans and deposits grew by 1% each.

#### Summary:

Overall Performance: Aug24 results were slightly weak as NIM compression (due to higher CoF) persisted, offsetting the unusually sharp decline in salaries. On the positive side, loan continue to grow while CoC remained low. (Victor Stefano & Naura Reyhan Muchlis – BRIDS)

BMRI - Bank Only (Rpbn)	Aug-23	Jul-24	Aug-24	mom, %	yoy, %	8M23	8M24	yoy, %	FY23 8	M23/FY23	FY24F	8M24/FY24F	FY24C	8M24/FY24C
Interestincome	8,438	9,512	9,586	1%	14%	64,280	72,635	13%	97,831	66%	149,120	49%		
Interest expense	(2,229)	(3,056)	(3,212)	5%	44%	(16,630)	(23,121)	39%	(26,604)	63%	(47,692)	48%		
Net interest income	6,209	6,456	6,374	-1%	3%	47,650	49,515	4%	71,227	67%	101,429	49%	103,606	48%
Other operating income	2,147	2,775	2,334	-16%	9%	19,097	20,338	6%	32,452	59%	44,138	46%	45,111	45%
Operating expenses	(2,920)	(2,965)	(2,731)	-8%	-6%	(22,341)	(22,533)	1%	(35,623)	63%	(56,737)	40%		
PPOP	5,436	6,266	5,977	-5%	10%	44,407	47,320	7%	68,056	65%	92,878	51%		
Provision	(382)	(701)	(608)	-13%	59%	(5,732)	(6,046)	5%	(5,367)	107%	(15,368)	39%	(14,694)	41%
Pre-tax profit	5,056	5,569	5,401	-3%	7%	38,712	41,354	7%	62,787	62%	77,553	53%	77,058	54%
Net profit	4,072	4,579	4,331	-5%	6%	31,512	33,559	6%	51,097	<b>62</b> %	56,817	59%	56,282	60%
										YTD,%				
Loans	996,868	1,215,875	1,222,126	1%	23%	996,868	1,222,126	23%	1,085,787	13%	1,599,449		1,601,500	
Customer deposits	1,137,928	1,295,265	1,302,804	1%	14%	1,137,928	1,302,804	14%	1,242,146	5%	1,804,456		1,765,773	
Key Ratio				mom, bps	yoy, bps			yoy, bps	8M24 v	s FY23, bps		vs FY24F, bps		
Earning Asset yield (%) - ann	7.6	7.3	7.4	<b>万</b> 5 √	(25)	7.3	7.3 🚽	(4)	7.3 📑	(2)	7.2	<b>№</b> 14		
Cost of fund (%) - ann	2.3	2.8	3.0	<b>J</b> 16	63	2.2	2.7	55	2.3	44	2.5	⊌ 20		
NIM (%) - ann	5.6	5.0	4.9	<b>2</b> (7) 🎚	(71)	5.4	5.0	(46)	5.3	(35)	4.9	10		
CIR (%) - ann	34.9	32.1	31.4	<b>(76)</b>	(359)	33.5	32.3	(121)	34.4	(210)	37.9	<b>(</b> 566)		
Cost of credit (%) - ann	0.5	0.7	0.6	<b>(10)</b>	14	0.9	0.8	(11)	0.5	24	1.0	<b>(25)</b>		
CASA Ratio (%)	78.5	80.3	78.0	🌓 (222) 🎚	(46)	78.5	78.0	(46)	79.4	(136)	63.5	1,459		
LDR (%)	87.6	93.9	93.8	<b>(6)</b>	620	87.6	93.8	620	87.4	640	88.6	<b>J</b> 517		



Tuesday, 01 October 2024

## **Equity SNAPSHOT**

#### **JSMR: Details on JTT Divestment**

- JSMR officially signed SPA on JTT divestment by 27th Sept24. This agreement also includes the issuance of new shares on JTT level.
- After this transaction, JTT's final ownership would be: 65% JSMR, 24.5% Metro Pacific Tollways Indonesia Services (Salim), and 10.5% Warrington Investment Pte Ltd (GIC).
- JTT divestment proceeds would reach Rp 12.8tr (before tax) to the JSMR parent level, which could be used for deleveraging on the parent level. In addition, there would be Rp 2.5tr proceeds from the issuance of new JTT shares. This would be used to pay JTT's bridging loan in acquiring RDPT-MIET and KIK-DINFRA back in 2023 and early 2024. Thus, total proceeds would reach Rp 15.3tr.
- The proceeds of Rp12.8tr would be paid in 2 terms: Rp6.7tr in the 1st term, and Rp6.1tr in the 2nd term. We still expect the payment date to follow the timeline under Metro Pacific disclosures (Sep24 and Dec24).
- Overall, this event is in line with our expectation and should be positive for JSMR by removing the overhang on the JTT divestment. We think our FY25E core NP expectation at Rp4.2tr seems not that far-stretched (with assumptions of 10bps lower cost of debt in FY25E and total Rp8tr deleveraging in FY24E-FY25E). We are in the process of updating our model. We have a BUY rating on JSMR with a TP of Rp6,500. (Richard Jerry, CFA & Christian Sitorus - BRIDS)

#### **NISP Aug24 Bank Only Results**

#### 8M24 Insight:

- Net Profit: NISP achieved a 30% yoy growth in net profit, reaching Rp3.6tr in 8M24, primarily driven by a provision reversal of Rp500bn.
- CIR: CIR rose to 50.0% (+815bps yoy), attributed to a 24% surge in opex, largely due to a 48% increase in other expenses.
- NIM: NIM remained relatively stable yoy at 4.5% in 8M24, as a 33bps yoy increase in CoF to 3.8% was offset by a 25bps yoy increase in EA yield to 7.5%.

#### Aug24 Insight:

- Net Profit: NISP reported a net profit of Rp319bn in Aug24 (-63% mom, -2% yoy), primarily impacted by other operating income, which amounted to only Rp9bn. This low base resulted from fee income of Rp112bn being offset by a Rp101bn loss from investment in shares under the equity method.
- CIR: CIR climbed to 45.5% in Aug24 from 29.2% in Jul24, driven by a high base in other operating income last month. However, CIR improved on a yoy basis from 56.3% in Aug23, as opex declined 20% yoy.
- Other operating income: The mom decline in other operating income in Aug24 resulted primarily from the high base in Jul24, owing to gains from investments in shares under the equity method related to the Commonwealth Bank acquisition.
- NIM: NIM stood at 4.6% (-12bps mom, +15bps yoy) in Aug24, as CoF increased to 4.0% (+30bps mom, +31bps yoy), offset on a yoy basis by a higher EA yield of 7.8% (+11bps mom, +36bps yoy), but not offset on a mom basis.
- Loans and Customer Deposits: Loans and customer deposits grew 6% yoy (-1% mom) and 3% yoy (-1% mom), respectively, resulting in an LDR of 78.0% (+220bps yoy) in Aug24.

#### **Summary:**

Overall Performance: While the Aug24 results showed a sharp mom decline in net profit and a rising CoF, the bank maintained stability in NIM and achieved healthy yoy growth in loans and customer deposits, in our view. (Victor Stefano & Naura Reyhan Muchlis – BRIDS)



NISP - Bank Only (Rpbn)	Aug-23	Jul-24	Aug-24	mom, %	yoy, %	8M23	8M24	yoy, %	FY23	8M23/FY23
Interestincome	1,412	1,512	1,565	3%	11%	10,712	11,754	10%	16,425	65%
Interest expense	(575)	(593)	(650)	10%	13%	(4,140)	(4,744)	15%	(6,516)	64%
Net interest income	838	919	915	<b>0</b> %	9%	6,572	7,010	7%	9,908	66%
Other operating income	97	604	9	-99%	-91%	1,060	894	-16%	1,419	75%
Operating expenses	(526)	(444)	(420)	-6%	-20%	(3,197)	(3,955)	24%	(5,292)	60%
PPOP	409	1,079	504	-53%	23%	4,435	3,949	-11%	6,035	73%
Provision	2	(23)	9	n/a	504%	(938)	500	n/a	(864)	109%
Pre-tax profit	413	963	433	-55%	5%	3,505	4,462	27%	5,184	68%
Net profit	327	871	319	-63%	<b>-2%</b>	2,756	3,581	30%	4,091	67%
										YTD,%
Loans	143,191	153,682	151,698	-1%	6%	143,191	151,698	6%	153,497	-1%
Customer deposits	188,991	196,312	194,560	-1%	3%	188,991	194,560	3%	181,873	7%
Key Ratio				mom, bps	yoy, bps			yoy, bps	8M24	l vs FY23, bps
Earning Asset yield (%) - ann	7.5	7.7	7.8	11	<b>1</b> 36	7.2	7.5	<b>1</b> 25	7.3	<b>21</b>
Cost of fund (%) - ann	3.7	3.7	4.0	<b>J</b> 30	<b>J</b> 31	3.4	3.8	<b>⊎</b> 33	3.6	<b>J</b> 20
NIM (%) - ann	4.4	4.7	4.6	<b>J</b> (12)	<b>1</b> 5	4.4	4.5	<b>2</b>	4.4	<b>8</b>
CIR (%) - ann	56.3	29.2	45.5	<b>1,629</b>	<b>(1,083)</b>	41.9	50.0	₩ 815	46.7	<b>⊎</b> 332
Cost of credit (%) - ann	(0.0)	0.2	(0.1)	<b>(25)</b>	<b>(6)</b>	1.0	(0.5)	<b>(150)</b>	0.6	(110)
CASA Ratio (%)	50.7	56.0	55.8	<b>J</b> (17)	<b>\$</b> 506	50.7	55.8	<b>1</b> 506	55.8	<b>→</b> 0
LDR (%)	75.8	78.3	78.0	<b>(32)</b>	<b>J</b> 220	75.8	78.0	<b>J</b> 220	84.4	<b>(643)</b>

#### MBMA 2Q results: below

- 2Q NP reached US\$16.7mn, while 6M24 NP reached US\$20.4mn, achieving 43%/34% of ours/cons estimate.
- 2Q revenue slightly grew to US\$477.4mn, +7.5% qoq, while 6M24 revenue reached US\$921.6mn, +163% yoy, achieving 51%/48% of ours/cons estimate.
- Overall, margin improvements are derived from widening cash margin from NPI of US\$1,248/ton (vs. 1Q24: US\$948/ton), Matte at US\$1,831/ton (vs. 1Q24: US\$553/ton), and Limonite at US\$6.5/wmt (vs. 1Q24: US\$1/wmt). However, 3Q cash margins are likely to be lower due to weakening nickel prices.
- MBMA participated on a 12.5% stake in Meiming HPAL @IMIP with a size of 25ktpa. Once operation commences, MBMA will supply the HPAL with limonite ore from its SCM mine.

#### Slight correction on FY24 guidance:

- Lowered limonite sales target from 10-11wmt to 9.5-10.5wmt.
- Lowered NPI sales volume target from 85-92ktpa to 80-85ktpa due to a scheduled reline of refractory on BSID smelter. (*Timothy Wijaya BRIDS*)

МВМА	2Q23	1Q24	2Q24	q-q (%)	y-y (%)	6M23	6M24	y-y (%)	% of 24E	% of Cons
PROFIT & LOSS (USDmn)										
Revenue	208.2	444.2	477.4	7.5	129.3	351.0	921.6	162.6	51.0	48.2
Cost of revenue	(201.7)	(426.4)	(432.1)	1.4	114.3	(332.6)	(858.5)	158.1		
Gross profit	6.6	17.9	45.3	153.6	588.4	18.4	63.2	243.0		
Operating expenses	(11.6)	(7.4)	(6.4)	(13.9)	(45.0)	(17.5)	(13.7)	(21.5)		
Operating profit	(5.0)	10.5	39.0	271.7	(882.4)	0.9	49.4	5,274.1		
EBITDA	0.1	26.5	56.4	112.8	63,673.9	13.2	82.9	529.2	47.6	31.4
Other income/(expense)	(4.0)	2.4	(1.6)	(165.7)	(60.8)	(15.0)	0.8	(105.5)		
Pre-tax profit	(9.0)	12.9	37.4	190.3	(515.8)	(14.1)	50.3	(456.5)		
Taxes	(0.7)	(2.7)	(1.3)	(53.6)	83.8	0.2	(4.0)	(2,134.1)		
Non-controlling interests	(3.0)	(6.5)	(19.4)	199.3	553.6	(5.8)	(25.9)	349.6		
Net profit	(12.6)	3.7	16.7	356.1	(232.2)	(19.7)	20.4	(203.7)	42.7	34.3
Margins (%)										
Gross margin	3.2	4.0	9.5			5.2	6.9			
EBITDA margin	0.0	6.0	11.8			3.8	9.0			
Op. margin	(2.4)	2.4	8.2			0.3	5.4			
Net margin	(6.1)	0.8	3.5			(5.6)	2.2			



Operational data	2Q23	1Q24	2Q24	q-q (%)	y-y (%)	6M23	6M24	y-y (%)
NPI production (t)	11,870	20,900	21,882	4.7%	84.3%	21,238	21,882	3.0%
NPI sales (t)	11,053	21,621	20,846	-3.6%	88.6%	19,223	42,467	120.9%
NPI ASP (USD/t)	14,123	11,055	11,536	4.4%	-18.3%	15,543	11,291	-27.4%
NPI cash cost (USD/t)	13,459	10,107	10,288	1.8%	-23.6%	14,336	10,198	-28.9%
NPI Cash Margin	664	948	1,248	31.6%	88.0%	1,207	1,093	-9.4%
Matte production (t)	14,379	12,041	13,402	11.3%	-6.8%	14,379	25,443	76.9%
Matte sales (t)	3,036	14,404	12,805	-11.1%	321.8%	3,036	27,209	796.2%
Matte ASP (USD/t)	17,423	13,673	14,819	8.4%	-14.9%	17,426	14,212	-18.4%
Matte cash cost (USD/t)	15,954	13,120	12,988	-1.0%	-18.6%	15,954	13,050	-18.2%
Matte cash margin	1,469	553	1,831	231.1%	24.6%	1,472	1,162	-21.1%
Limonite ore production (Mn wmt)	0.4	1.2	1.8	51.0%	361.0%	0.4	3.0	668.4%
Limonite ore sales (Mn wmt)		0.6	2.9	359.9%			3.5	
Limonite ore ASP (USD/t)		13.0	16.5	26.9%			15.9	
Limonite ore cash cost + haulage (USD/t)		12.0	10.0	-16.7%		4.2	10	138.1%
Limonite cash margin		1.0	6.5	550.0%				

Source: Company, BRIDS

#### **MDKA 2Q results: Below**

- Booked a 2Q NP of US\$2.7mn, while 6M24 still a net loss of -US\$12.5mn, reaching -86%/-110% of ours/cons estimate.
- 2Q revenue was flattish at USD553mn, +2.2% qoq, while 6M24 revenue grew to US\$1,094mn, +110.3% yoy, reaching 51%/51% of ours/cons estimate.
- MDKA incurred a forex gain of US9mn in 2Q, which decreased other expense by 74% qoq. Nonetheless, there is a higher minority interest of US\$27mn in 2Q (vs. US\$5.9mn in 1Q) from MBMA. (*Timothy Wijaya BRIDS*)

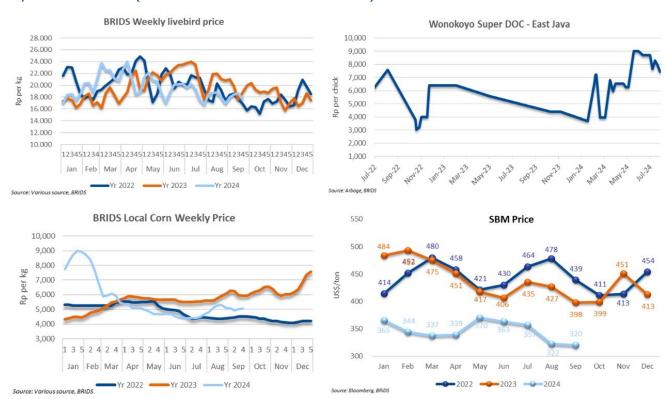
MDKA	2Q23	1Q24	2Q24	q-q (%)	y-y (%)	6M23	6M24	y-y (%)	% of 24E	% of Cons
PROFIT & LOSS (USDmn)										
Revenue	305.8	541.1	552.8	2.2	80.8	520.0	1,093.8	110.3	50.5	50.9
Cost of revenue	(291.2)	(507.8)	(497.4)	(2.0)	70.8	(473.9)	(1,005.1)	112.1		
Gross profit	14.6	33.3	55.4	66.5	279.7	46.1	88.7	92.3		
Operating expenses	(14.2)	(12.8)	(13.8)	7.9	(2.9)	(27.7)	(26.5)	(4.3)		
Operating profit	0.4	20.5	41.6	102.9	9,909.9	18.4	62.2	237.7		
EBITDA	30.9	56.5	40.6	(28.1)	31.6	74.5	97.1	30.4	31.4	28.1
Other income/(expense)	(57.2)	(28.7)	(7.4)	(74.3)	(87.1)	(69.8)	(36.1)	(48.4)		
Pre-tax profit	(56.8)	(8.2)	34.3	(519.8)	(160.4)	(51.4)	26.1	(150.7)		
Taxes	(0.9)	(1.1)	(4.4)	296.1	393.3	(3.5)	(5.6)	59.9		
Non-controlling interests	5.3	(5.9)	(27.1)	355.6	(607.7)	5.7	(33.0)	(679.7)		
Net profit	(52.3)	(15.2)	2.7	(117.9)	(105.2)	(49.2)	(12.5)	(74.6)	(85.9)	(110.7)
Margins (%)										
Gross margin	4.8	6.2	10.0			8.9	8.1			
EBITDA margin	10.1	10.4	7.4			14.3	8.9			
Op. margin	0.1	3.8	7.5			3.5	5.7			
Net margin	(17.1)	(2.8)	0.5			(9.5)	(1.1)			

Source: Company, BRIDS



#### Poultry - 4th week of September 2024 Price Update

- Livebird (LB) prices declined to Rp17.3k/kg, bringing the average price for the fourth week of Sep24 down 5% wow to Rp17.8k/kg.
- No new data on DOC prices, but our source indicates that DOC prices remained stable at around Rp5k/chick.
- Local corn prices rose slightly to Rp5.1k/kg, with the weekly average price at Rp5.1k/kg in the fourth week of Sep24, representing a 0.8% wow increase from Rp5.0k/kg the previous week.
- The soybean meal (SBM) price in the last week of Sep24 \*rose from its low base to a monthly high of around US\$344/t. The average price for Sep24 increased slightly to US\$320 (-1% mom, -20% yoy).
- Despite the slight decrease in LB prices, we expect to maintain a positive margin outlook in 3Q24, supported by lower feed costs. (*Victor Stefano & Wilastita Sofi BRIDS*)



# Sarana Menara Nusantara (TOWR IJ, BUY, TP: Rp1,300) — 1H24 net profit trending below FY ests. as financial costs remain relatively higher

#### 1H24 Earnings:

TOWR delivered Rp1.6tr in net profit for 1H24 (+9.4% yoy), trending below FY24 estimates (47.2% of ours and 45.8% of consensus) due to the following factors:

- Positive traction in non-tower revenue Rp2.0tr (+27.5%yoy) more than compensated for the decline in tower revenues Rp4.1tr (-1.4%yoy).
- EBITDA was in line, with an EBITDA margin at 83.4% (-170bps yoy).
- Financial costs, while lower, were still trending relatively higher compared to FY24 estimates.

#### 2Q24 Earnings:

TOWR delivered Rp808bn in net profit for 2Q24 (+1.3% goq, +13.0% yoy). This was supported by:

- Strong traction in non-tower revenue (likely from FTTH), with a manageable decline in tower revenue of Rp2.1tr (-1.2% qoq, -3.6% yoy). Non-tower revenue increased its contribution to 33.8% of the topline. XL Axiata helped drive growth from MNOs in 2Q24, with additional growth from third parties.
- A resilient EBITDA margin at 83.3%, maintaining the positive earnings trend for TOWR.
- TOWR also benefited from a positive bump in other operating income in 2Q24. (Niko Margaronis BRIDS)



# Sarana Menara Nusantara (TOWR IJ) 2Q/1H24 result

Rp bn	2Q23	1Q24	2Q24	QoQ, Δ%	YoY, Δ%	1H23	1H24	YoY, Δ%	2024F BRIDS	BRIDS achiev.	2024F Cons	CONS achiev.
Net Revenues	2,912	3,047	3,107	2.0	6.7	5,776	6,154	6.5	12,419	49.6%	12,402	49.6%
Tower rental	2,133	2,081	2,056	(1.2)	(3.6)	4,194	4,137	(1.4)	8,601	48.1%		
Non-tower revenue	779	965	1,052	9.0	35.1	1,582	2,017	27.5	3,818	52.8%		
% tower revenue	73.3%	68.3%	66.2%	(2.1%)	(7.1%)	72.6%	67.2%	(5.4)				
% non-tower revenue	26.7%	31.7%	33.8%	2.1%	7.1%	27.4%	32.8%	5.4				
EBITDA	2,475	2,545	2,588	1.7	4.6	4,914	5,133	4.5	10,385	49.4%	10,483	49.0%
EBITDA margin (%)	85.0	83.5	83.3	(0.2)	(1.7)	85.1	83.4	(1.7)	83.6			
EBIT	1,730	1,815	1,860	2.5	7.5	3,540	3,675	3.8	7,149	51.4%		
EBIT margin (%)	59.4	59.6	59.9	0.3	0.4	61.3	59.7	(1.6)	57.6			
Operating Income	1,639	1,710	1,794	4.9	9.4	3,378	3,503	3.7	7,293	48.0%		
OI Towers	1,335	1,300	1,284	(1.3)	(3.8)	2,648	2,584	(2.4)				
OI Non-towers	304	410	510	24.5	67.7	730	919	26.0				
Operating Income	56.3	56.1	57.7	1.6	1.4	58.5	56.9	(2.2)	58.7			
OI margin Towers (%)	62.6	62.5	62.4	(0.0)	(0.2)	63.1	62.5	(1.6)				
OI margin Non-Towers	39.1	42.4	48.5	6.0	9.4	46.1	45.6	2.3				
Other income (expense)	(739)	(703)	(721)	2.4	(2.5)	(1,473)	(1,424)	(3.3)	(2,797)	50.9%		
ЕВТ	900	1006	1073	6.6	19.3	1,905	2,079	9.1	4,365	47.6%	4,453	46.7%
Net profit	715	797	808	1.3	13.0	1,467	1,605	9.4	3,402	47.2%	3,504	45.8%
Net Profit margin (%)	24.5	32.6	32.6	0.0	8.0	25.4	26.1	0.7	27.4		28.3	

TOWR's KPIs 1Q24 (#)	2Q23	1Q24	2Q24	QoQ, Δ%	Δ%
Total Towers (#)	29,792	31,049	31,502	1.5	5.7
qoq net added towers	35	491	453		
yoy net added towers	529	1,292	1,710		
Total tenancies (#)	53,771	54,170	54,326	0.3	1.0
gog net added tenancies	-49	-114	156		
yoy net added tenancies	-945	350	555		
Collocations (#)	23,979	23,121	22,824	(1.3)	(4.8)
gog net added	(84)	(605)	(297)		
yoy net added	(1,474)	(942)	(1,155)		
Tenancy Ratio (x)	1.80	1.74	1.72		
Effective month lease per	13.2	12.8	12.6	(1.2)	(4.4)
FTTT Km generating				1 122	2075.2027
revenue capacity	172,593	186,571	192,332	3.1	11.4
Business activations	11,877	13,534	14,409	6.5	21.3
FTTH connections	38,267	124,704	135,897	9.0	255.1
Homepasses	441,961	1,062,000	1,211,600	14.1	174.1
Homepass Penetration rat	8.7%	11.7%	11.2%	7.0	5
Value of long term contract	69,258	71,420	74,212	3.9	7.2
Long term contracts	65,589	69,405	72,377	4.3	10.3
committed	3,669	2,015	1,835	-8.9	-50.0



#### **Seabank Aug24 Results**

#### 8M24 Insight:

- Net Profits: Seabank's net profits reached Rp265bn (+26% yoy) in 8M24, driven by a 26% decline in provisions, despite a 22% yoy decrease in PPOP.
- CIR: CIR increased to 28.2% in 8M24 from 19.1% in 8M23, due to a 29% yoy rise in opex, mainly attributed to promotion expenses of Rp154bn (+181% yoy), Rp104bn of which was incurred in Jun24.
- NIM: Despite a higher LDR and a 63bps drop in CoF to 4.6%, NIM declined by 256bps yoy to 18.5% in 8M24 due to a 317bps yoy drop in EA yield to 22.5%.
- Loans and Customer Deposits: In 8M24, loans and customer deposits grew 21% and 5% yoy, respectively. The LDR stood at 76.0% (+506bps mom, +1,002bps yoy) in 8M24.
- CoC: CoC improved to 19.6% in 8M24 from 31.9% in 8M23.

#### Aug24 Insight:

- Net Profits: Seabank reported net profits of Rp63bn (+47% mom, -20% yoy) in Aug24. The robust mom growth was driven by a 2% increase in NII and a 10% decline in operating expenses, while the yoy decline was attributed to a 16% yoy rise in provisions.
- CIR: CIR declined to 16.2% (-249bps mom, -641bps yoy) in Aug24.
- NIM: NIM improved to 20.0% (+44bps mom, +20bps yoy), supported by an increase in EA yield to 24.1% (+47bps mom, +27bps yoy), with CoF remaining stable as the bank has a relatively low LDR.
- CoC: Despite the higher provisions, CoC was reported lower at 23.4% (-5bps mom, -84bps yoy) due to the higher lending balances.
- Loans and Customer Deposits: Loans grew by 3% mom, while customer deposits fell by 4% mom in Aug24. The CASA ratio stood at 63.0% (-68bps mom, -209bps yoy).

#### Summary:

Overall Performance: Seabank's Aug24 performance was solid with notable improvements in NIM, contained opex and CoC, and strong loan growth from low base LDR supporting the bottom line. (Victor Stefano & Naura Reyhan Muchlis – BRIDS)

Seabank (in Rpmn)	Aug-23	Jul-24	Aug-24	mom, %	yoy, %	8M23	8M24	yoy, %	FY23	8M23/FY23
Interest income	573,561	560,312	572,980	2%	0%	4,845,511	4,189,752	-14%	7,035,396	69%
Interest expense	(96,818)	(96,175)	(97,254)	1%	0%	(864,842)	(739,191)	-15%	(1,251,495)	69%
Net interest income	476,743	464,137	475,726	2%	0%	3,980,669	3,450,561	-13%	5,783,901	69%
Other operating income	37,105	32,099	38,892	21%	5%	282,295	275,813	-2%	435,824	65%
Operating expenses	(116,146)	(92,747)	(83,357)	-10%	-28%	(812,269)	(1,050,476)	29%	(1,478,846)	55%
PPOP	397,702	403,489	431,261	<b>7</b> %	8%	3,450,695	2,675,898	-22%	4,740,879	73%
Provision	(308,534)	(352,030)	(357,616)	2%	16%	(3,195,277)	(2,355,695)	-26%	(4,451,908)	72%
Pre-tax profit	100,843	54,579	80,017	47%	-21%	270,793	338,440	25%	308,785	88%
Net profit	78,544	42,487	62,529	47%	- <b>20</b> %	210,806	264,966	26%	241,473	87%
										YTD, %
Loans	15,465,333	18,051,388	18,643,650	3%	21%	15,465,333	18,643,650	21%	17,889,027	4%
Customer deposits	23,430,516	25,437,928	24,523,214	-4%	5%	23,430,516	24,523,214	5%	20,818,298	18%
Key Ratio				mom, bps	yoy, bps			yoy, bps	8M2	4 vs FY23, bps
Earning Asset yield (%) - ann	23.8	23.6	24.1	47 4	27	25.6	22.5	<b>4</b> (317)	24.8	<b>(237)</b>
Cost of fund (%) - ann	4.7	4.7	4.7	→ (5) →	(3)	5.3	4.6	<b>(63)</b>	5.1	<b>(51)</b>
NIM (%) - ann	19.8	19.6	20.0	44 4	20	21.1	18.5	<b>4</b> (256)	20.4	<b>ψ</b> (192)
CIR (%) - ann	22.6	18.7	16.2	<b>(249)</b>	(641)	19.1	28.2	914	23.8	441
Cost of credit (%) - ann	24.2	23.4	23.4	<b>须</b> (5) ∮	(84)	31.9	19.6	(1,224)	28.4	<b>(875)</b>
CASA Ratio (%)	65.0	63.6	63.0	<b>(68)</b>	<b>(209)</b>	65.0	63.0	<b>4</b> (209)	60.9	<b>1</b> 205
LDR (%)	66.0	71.0	76.0	₩ 506 ₩	1,002	66.0	76.0	1,002	85.9	<b>(990)</b>



Equity SNAPSHOT Tuesday, 01 October 2024

#### **MACROECONOMY**

#### Anticipated Drop in Indonesia's Sept24 Inflation: Food Prices Contribute to Lower Rate

Indonesia Inflation in Sep24 will be announced today at 11 am. We expect inflation to fall to 1.81% yoy (Cons: 1.97%) from Aug's 2.12%. Declining food prices will continue to put downward pressure on inflation. For core inflation, we expect it to slightly increase to 2.06% yoy (Cons: 2.03%) from Aug's 2.02%. (BRIDS)

#### **Bank Indonesia Launches Central Counterparty to Centralize Forex Transactions and Mitigate Risks**

Bank Indonesia has officially launched a Central Counterparty (CCP) in an effort to centralize forex transactions. They expect the CCP to reduce transaction risks emerging from the Over-the-Counter system, increase transaction volume, and reduce the cost of government debt. The CCP will carry out central clearing functions in interest rate and exchange rate derivative transactions while simultaneously positioning itself as a guarantor between the parties conducting the transaction. (Kontan)

#### China's Manufacturing Contracts in Sept24: Caixin and NBS PMI Reveal Mixed Signals

China's manufacturing is in confirmed contraction, with both Caixin (focused on private-owned) and NBS (focused on state-owned) at 49.3 and 49.8 in Sep-24. Caixin's PMI was at the lowest since Jul-23, as new orders hit a two-year low. Despite the contraction, it's the softest contraction of NBS' manufacturing in five months due to a rebound in output growth to a five-month high. (Trading Economics)

#### **Indonesia: Government Maintains Electricity Rates in 4Q24**

The government has decided to maintain electricity rates in 4Q to preserve people's purchasing power despite the macro parameters (IDR, ICP, Inflation, and Reference Coal Price/HBA) warranting a price hike. (Bisnis)

#### **CORPORATE**

#### **HRUM has Subscribed Nickel International Capital Pte. Ltd.**

HRUM has subscribed for 51% of shares in the equity capital of Nickel International Capital Pte. Ltd. (NICAP), as well as acquired the corresponding portion of the shareholder payable, with a total transaction value of US\$42,064,851 (Company)

# **Lintasarta Introduces Cloud GPU Marketplace**

Lintasarta, ISAT's subsidiary, launched the Cloud GPU Marketplace. This service is an innovative website that facilitates easy access to Deka Graphics Processing Unit (GPU) services through a self-service model. The Lintasarta Cloud GPU Marketplace can be accessed at <a href="https://www.lintasarta.net/deka-gpu">www.lintasarta.net/deka-gpu</a>. (Kontan)

#### **MEDC Accelerates Terubuk Project Following West Belut Operations**

Medco E&P Natura Ltd (Medco E&P) is accelerating the development of the Terubuk project, targeting completion in 2025. The company stated that in addition to working on the Forel and Bonang projects, MEDC is currently developing the Terubuk project. Gas production from West Belut could reach 40 mmscfd, which is expected to be onstream by Sept24. The ongoing Terubuk project involves building two platforms and connecting pipes to existing facilities. With the Terubuk project, MEDC aims to deliver 60 mmscfd to buyers in 2025. (Kontan)

#### PGEO, Pertamina NRE, and Genvia Sign Hydrogen Production Technology Cooperation Agreement

PGEO, PT Pertamina Power Indonesia (Pertamina NRE), and Genvia have signed an MoU to collaborate on developing green hydrogen production through the integration of solid oxide electrolyzer (SOEL) technology with geothermal heat sources. This agreement includes a technical and economic study on the use of Genvia's advanced high-temperature SOEL technology to reduce energy consumption in green hydrogen production. PGEO will provide geothermal heat sources for this study. (Kontan)



Equity SNAPSHOT Tuesday, 01 October 2024

#### PTBA Signs Cooperation Agreement with BMRI for Power Plant Development

PTBA, through PT Huadian Bukit Asam Power (HBAP), has partnered with BMRI regarding the development of the electricity sector in Indonesia, particularly to support the operations of the Sumsel-8 coal-fired power plant in Muara Enim Regency, South Sumatra Province. BMRI is providing investment credit financing of US\$1.27bn, designed to meet refinancing needs and strengthen HBAP's operations as a globally standardized electricity provider. Currently, the Sumsel-8 power plant is operating commercially with a production capacity of 2x660MW and is part of the National 35,000 MW Power Generation Development Program. (Emiten News)



# **Equity SNAPSHOT**

Tuesday, 01 October 2024

Sekuritas EQUITV	Valuation	Rating	Outstanding Shares	Price (Rp)	Price	Mkt Cap	PER	(x) I	EV / EBITI	)Δ (x) Δ	PBV	ı	ROE	)F
		Rating	(Mn)	Price (Rp)	Target	Rp Bn	2023	2024	2023	2024	2023	2024	2023	,_
reksa Universe			3,175,353		raiget	4,918,020	18.0	13.7	11.7	11.1	2.4	2.2	13.5	
Auto			40,484			204,442	6.0	6.8	4.3	4.6	1.0	1.0	17.3	
Astra International	ASII	BUY	40,484	5,050	5,700	204,442	6.0	6.8	4.3	4.6	1.0	1.0	17.3	
inancials & Banks BCA	BBCA	BUY	<b>340,326</b> 123,275	10,325	12,400	<b>2,323,674</b> 1,272,815	<b>17.5</b> 26.2	<b>16.4</b> 24.0	<b>N/A</b> N/A	<b>N/A</b> N/A	<b>3.2</b> 5.3	<b>2.9</b> 4.8	<b>19.1</b> 21.0	
BNI	BBNI	BUY	37,297	5,350	7,600	199,541	9.5	9.2	N/A	N/A	1.3	1.2	14.6	
Bank Tabungan Negara	BBTN	BUY	14,034	1,450	2,000	20,350	6.4	5.7	N/A	N/A	0.7	0.6	11.6	
Bank Mandiri	BMRI	BUY	93,333	6,925	8,200	646,333	11.7	11.4	N/A	N/A	2.5	2.3	22.4	
Bank Jago	ARTO	BUY	13,857	3,050	3,800	42,264	584.1	338.5	N/A	N/A	5.1	5.0	0.9	
Bank Neo Commerce	BBYB	BUY	12,399	284	600	3,521	(6.1)	(56.2)	N/A	N/A	1.1	1.1	(16.2)	
Bank Syariah Indonesia	BRIS	HOLD	46,129	3,010	2,800	138,849	24.3	21.1	N/A	N/A	3.6	3.1	15.8	
Cement Indocement	INTP	BUY	<b>10,433</b> 3,681	6,800	8,800	<b>50,621</b> 25,032	<b>12.3</b> 12.8	<b>15.6</b> 15.5	<b>5.2</b> 6.7	<b>5.5</b> 6.9	<b>0.8</b> 1.2	<b>0.8</b> 1.1	<b>6.5</b> 9.6	
Semen Indonesia	SMGR	HOLD	6,752	3,790	4,100	25,588	11.8	15.6	4.4	4.9	0.6	0.6	5.0	
Cigarettes	-		118,242	-,	,,	118,995	8.9	9.8	6.1	6.1	1.3	1.2	15.2	_
Gudang Garam	GGRM	HOLD	1,924	15,900	17,500	30,593	5.7	7.7	3.8	4.2	0.5	0.5	9.0	
HM Sampoerna	HMSP	HOLD	116,318	760	730	88,402	10.9	10.8	8.5	7.6	3.0	2.8	27.9	
Construction			22,115			40,876	5.7	9.1	8.85	6.94	0.9	0.7	16.0	
Pembangunan Perumahan	PTPP	BUY	6,450	438	750	2,825	9.4	6.0	5.3	5.0	0.2	0.2	2.6	
Adhi Karya	ADHI JSMR	BUY	8,408	270	500	2,270	41.6	57.9	6.2	6.5	0.3	0.3	0.6	
Jasa Marga Consumer	JSMR	BUY	7,258 <b>87,138</b>	4,930	6,500	35,781 <b>359,601</b>	5.3 <b>15.3</b>	9.0 <b>13.1</b>	10.4 8.2	7.7 <b>7.2</b>	1.3 3.0	0.9 <b>2.7</b>	27.2 20.8	
Indofood CBP	ICBP	BUY	11,662	12,325	12,900	143,733	20.6	14.6	10.4	9.5	3.0 3.5	3.0	2 <b>0.6</b> 18.1	
Indofood	INDF	BUY	8,780	7,050	8,000	61,902	7.6	6.3	4.2	3.3	1.0	0.9	14.4	
Unilever	UNVR	SELL	38,150	2,210	2,300	84,312	17.6	18.5	11.9	12.7	24.9	24.8	130.1	
Mayora Indah	MYOR	BUY	22,359	2,840	3,350	63,499	19.9	19.1	12.4	12.2	4.2	3.8	23.1	
Nippon Indosari Corpindo	ROTI	BUY	6,186	995	1,400	6,156	18.5	16.1	9.1	8.3	2.6	2.4	13.1	
Pharmaceutical			76,875			100,810	27.1	22.6	17.5	14.9	4.1	3.8	15.3	
Sido Muncul	SIDO	BUY	30,000	665	810	19,950	21.0	16.7	16.8	13.9	5.9	5.7	27.6	
Kalbe Farma	KLBF	BUY	46,875	1,725	1,800	80,860	29.2	24.8	17.7	15.1	3.8	3.5	13.2	
Healthcare Medikaloka Hermina	HEAL	DI N/	<b>43,556</b> 15,366	4 505	1 000	112,777	<b>38.1</b> 48.4	<b>52.0</b> 39.2	<b>31.9</b> 16.8	26.8	<b>8.7</b> 5.0	<b>7.8</b> 4.5	<b>24.5</b> 11.9	
Mtra Keluarga	MIKA	BUY BUY	15,366	1,525 3,170	1,800 3,400	23,433 45,161	48.4 49.3	39.2 37.5	16.8 29.5	14.5 23.5	5.0 7.8	4.5 6.8	11.9	
Prodia Widyahusada	PRDA	BUY	938	3,170	6,400	2,953	49.3 8.4	8.0	29.5 3.5	3.2	1.0	1.1	14.8	
Siloam Hospital	SILO	BUY	13,006	3,170	3,000	41,229	34.0	36.3	15.2	14.9	5.2	4.8	16.3	
leavy Equipment		501	3,730	0,110	0,000	101,273	4.9	5.2	2.6	2.9	1.3	1.1	25.1	_
United Tractors	UNTR	BUY	3,730	27,150	29,200	101,273	4.9	5.2	2.6	2.9	1.3	1.1	25.1	
ndustrial Estate			52,903			13,617	11.2	11.7	7.4	6.9	1.4	1.4	12.7	
Puradelta Lestari	DMAS	BUY	48,198	160	220	7,712	6.5	8.3	5.5	6.7	1.3	1.3	20.5	
Surya Semesta	SSIA	BUY	4,705	1,255	700	5,905	188.8	24.6	10.8	7.0	1.5	1.4	0.8	
Media	1.0101		89,020			13,690	4.7	5.5	2.0	1.7	0.5	0.4	10.3	
Media Nusantara Citra	MNCN SCMA	BUY	15,050	310	800	4,665	2.4	3.0	1.0	0.6	0.2	0.2	9.8	
Surya Citra Media Wining	SUWA	BUY	73,971 <b>319,649</b>	122	325	9,024 <b>443,566</b>	9.9 <b>7.5</b>	10.0 <b>9.1</b>	4.2 3.9	4.1 <b>4.7</b>	1.1 1.5	1.0 <b>1.4</b>	11.6 <b>20.5</b>	
Medco Energi	MEDC	BUY	25,136	1,265	1,700	31,797	6.4	6.5	2.3	4.2	1.2	1.0	19.5	
Adaro Energy	ADRO	BUY	30,759	3,810	3,770	117,191	4.8	6.7	2.1	2.6	1.2	1.2	25.7	
Timah	TINS	HOLD	7,448	1,155	2,100	8,602	22.1	69.1	6.3	27.6	1.2	1.2	5.3	
Vale Indonesia	INCO	BUY	10,540	4,080	5,700	43,002	10.5	30.4	4.4	8.2	1.1	1.1	11.2	
Aneka Tambang	ANTM	BUY	24,031	1,480	2,000	35,566	11.6	12.3	7.0	6.9	1.2	1.2	11.3	
Bukit Asam	PTBA	BUY	11,521	3,080	3,100	35,484	5.8	6.4	5.1	5.9	1.7	1.6	24.4	
Indo Tambangraya Megah	ITMG	BUY	1,130	26,475	31,300	29,915	4.0	4.0	1.8	1.4	1.1	1.1	26.7	
Harum Energy	HRUM MDKA	BUY	13,518	1,380	1,700	18,655	6.0	6.1	2.4	2.1	1.4	1.3	26.1	
Merdeka Copper Gold Trimegah Bangun Persada	NCKL	BUY BUY	24,473 63,099	2,720 900	3,100 1,300	66,567 56,789	(214.8) 10.1	80.7 11.2	23.2 8.5	18.0 8.1	4.8 2.4	4.1 2.1	(2.1) 34.1	
Merdeka Battery Materials	MBMA	BUY	107,995	900 585	700	63,177	607.9	88.1	6.5 45.3	26.2	93.8	162.6	10.0	
Wintermar Offshore Marine	WINS	BUY	4,365	462	760	2,017	302.2	80.7	45.5 99.6	40.8	15.0	12.6	5.1	
Poultry	**		30,363	702	. 30	95,658	28.9	16.4	12.8	8.7	2.2	2.0	7.9	_
Charoen Pokphand	CPIN	BUY	16,398	4,700	6,400	77,071	33.3	22.3	16.3	12.2	2.9	2.6	8.7	
Japfa Comfeed	JPFA	BUY	11,727	1,440	2,200	16,886	18.2	7.6	8.6	5.1	1.3	1.1	7.2	
Malindo Feedmill	MAIN	BUY	2,239	760	850	1,701	26.8	13.2	5.5	4.9	0.7	0.6	2.6	
Property	2025	DIA:	104,375			86,122	12.9	9.4	7.3	5.3	1.0	0.9	8.1	
Bumi Serpong Damai	BSDE	BUY	21,171	1,190	1,550	25,194	13.0	6.5	7.8	4.5	0.7	0.6	5.5	
Ciputra Development Pakuw on Jati	CTRA PWON	BUY	18,536	1,330	1,700	24,652	13.4 11.8	10.8	7.1 7.0	5.3	1.2	1.1	9.6 11.6	
Summarecon	SMRA	BUY BUY	48,160 16,509	515 695	640 1,000	24,802 11,473	11.8 15.0	11.5 13.3	7.0 7.1	6.4 5.9	1.3 1.2	1.2 1.1	11.6 8.1	
	OIN VI	וטם	65,747	UUU	1,000	34,787	26.6	24.9	12.5	12.4	2.4	2.3	16.0	
Itility	PGAS	BUY	24,242	1,435	1,650	34,787	8.4	7.9	2.7	2.2	0.8	0.7	9.8	
Itility Perusahaan Gas Negara		BUY	41,505	1,135	1,470	47,108	18.1	17.0	9.9	10.2	1.6	1.5	10.8	
Perusahaan Gas Negara Pertamina Geothermal Energy	PGEO	DUI				87,837	19.3	18.3	9.8	9.4	3.4	2.9	19.8	
Perusahaan Gas Negara Pertamina Geothermal Energy Retail	PGEO		95,689			29,216	15.4	14.8	6.8	6.7	2.9	2.4	20.9	
Perusahaan Gas Negara Pertamina Geothermal Energy Retail Mitra Adi Perkasa	PGEO MAPI	BUY	16,600	1,760	2,000								07.0	
Perusahaan Gas Negara Pertamina Geothermal Energy Retail Mtra Adi Perkasa MAP Aktif Adiperkasa	PGEO MAPI MAPA	BUY BUY	16,600 28,504	940	1,000	26,794	19.3	19.2	12.1	12.3	4.7	3.8	27.3	
Perusahaan Gas Negara Pertamina Geothermal Energy Retail Mitra Adi Perkasa MAP Aktif Adiperkasa Mid Utama Indonesia	MAPI MAPA MIDI	BUY BUY BUY	16,600 28,504 33,435	940 480	1,000 600	26,794 16,049	31.1	26.7	12.8	10.9	4.3	3.9	18.0	
Perusahaan Gas Negara Pertamina Geothermal Energy Retali Mitra Adi Perkasa MAP Aktif Adiperkasa Mdi Utama Indonesia Ace Hardware	PGEO MAPI MAPA	BUY BUY	16,600 28,504 33,435 17,150	940	1,000	26,794 16,049 15,778	31.1 20.7	26.7 18.8	12.8 14.2	10.9 12.5	4.3 2.6	3.9 2.4	18.0 12.7	
Perusahaan Gas Negara Pertamina Geothermal Energy  Retail  Mitra Adi Perkasa  MAP Aktif Adiperkasa  Mid Utama Indonesia  Ace Hardware	PGEO MAPI MAPA MIDI ACES	BUY BUY BUY BUY	16,600 28,504 33,435 17,150 1,377,157	940 480 920	1,000 600 1,100	26,794 16,049 15,778 <b>143,876</b>	31.1 20.7 (1.5)	26.7 18.8 (20.0)	12.8 14.2 - <b>9.0</b> -	10.9 12.5 <b>24.0</b>	4.3 2.6 <b>2.0</b>	3.9 2.4 <b>2.2</b>	18.0 12.7 (81.4)	
Perusahaan Gas Negara Pertamina Geothermal Energy  Retail  Mitra Adi Perkasa  MAP Aktif Adiperkasa  Mdi Utama Indonesia  Ace Hardware  Fechnology  Bukalapak	PGEO MAPI MAPA MIDI ACES BUKA	BUY BUY BUY BUY	16,600 28,504 33,435 17,150 1,377,157 103,109	940 480 920	1,000 600 1,100	26,794 16,049 15,778 <b>143,876</b> 12,476	31.1 20.7 (1.5) (20.7)	26.7 18.8 (20.0) 43.7	12.8 14.2 - <b>9.0</b> - 12.1	10.9 12.5 <b>24.0</b> 130.8	4.3 2.6 <b>2.0</b> 0.5	3.9 2.4 <b>2.2</b> 0.5	18.0 12.7 (81.4) (2.3)	
Perusahaan Gas Negara Pertamina Geothermal Energy  Retail Mitra Adi Perkasa MAP Aktif Adiperkasa Mdi Utama Indonesia Ace Hardw are  Technology Bukalapak Gojek Tokopedia	PGEO MAPI MAPA MIDI ACES	BUY BUY BUY BUY BUY	16,600 28,504 33,435 17,150 1,377,157 103,109 1,150,838	940 480 920 121 66	1,000 600 1,100 340 120	26,794 16,049 15,778 <b>143,876</b> 12,476 75,955	31.1 20.7 (1.5) (20.7) (0.8)	26.7 18.8 (20.0) 43.7 (17.4)	12.8 14.2 - 9.0 - 12.1 - 6.9 -	10.9 12.5 <b>24.0</b> 130.8 24.9	4.3 2.6 <b>2.0</b> 0.5 2.0	3.9 2.4 <b>2.2</b> 0.5 2.2	18.0 12.7 (81.4) (2.3) (111.0)	
Perusahaan Gas Negara Pertamina Geothermal Energy Retail  Mitra Adi Perkasa MAP Aktif Adiperkasa Mdi Utama Indonesia Ace Hardware Technology Bukalapak Gojek Tokopedia Bilbii (Global Digital Niaga)	MAPI MAPA MIDI ACES BUKA GOTO	BUY BUY BUY BUY	16,600 28,504 33,435 17,150 1,377,157 103,109	940 480 920	1,000 600 1,100	26,794 16,049 15,778 <b>143,876</b> 12,476	31.1 20.7 (1.5) (20.7)	26.7 18.8 (20.0) 43.7	12.8 14.2 - <b>9.0</b> - 12.1	10.9 12.5 <b>24.0</b> 130.8	4.3 2.6 <b>2.0</b> 0.5	3.9 2.4 <b>2.2</b> 0.5	18.0 12.7 (81.4) (2.3)	
Perusahaan Gas Negara Pertamina Geothermal Energy Retail  Mitra Adi Perkasa MAP Aktif Adiperkasa Mdi Utama Indonesia Ace Hardware Technology Bukalapak Gojek Tokopedia Bilbii (Global Digital Niaga)	MAPI MAPA MIDI ACES BUKA GOTO	BUY BUY BUY BUY BUY	16,600 28,504 33,435 17,150 1,377,157 103,109 1,150,838 123,211	940 480 920 121 66	1,000 600 1,100 340 120	26,794 16,049 15,778 <b>143,876</b> 12,476 75,955 55,445	31.1 20.7 (1.5) (20.7) (0.8) (15.9)	26.7 18.8 (20.0) 43.7 (17.4) (17.8)	12.8 14.2 - <b>9.0</b> - 12.1 - 6.9 - - 19.2 -	10.9 12.5 <b>24.0</b> 130.8 24.9 27.7	4.3 2.6 <b>2.0</b> 0.5 2.0 8.3	3.9 2.4 2.2 0.5 2.2 15.5	18.0 12.7 (81.4) (2.3) (111.0) (41.4)	
Pertamina Geothermal Energy  Retail  Mtra Adi Perkasa  MAP Aktif Adiperkasa  Mdi Utama Indonesia  Ace Hardw are  Fechnology  Bukalapak  Gojek Tokopedia  Biibif (Global Digital Niaga)	MAPI MAPA MIDI ACES BUKA GOTO BELI	BUY BUY BUY BUY BUY BUY	16,600 28,504 33,435 17,150 1,377,157 103,109 1,150,838 123,211 277,478	940 480 920 121 66 450	1,000 600 1,100 340 120 520	26,794 16,049 15,778 <b>143,876</b> 12,476 75,955 55,445 <b>554,686</b>	31.1 20.7 (1.5) (20.7) (0.8) (15.9)	26.7 18.8 (20.0) 43.7 (17.4) (17.8)	12.8 14.2 - <b>9.0</b> - 12.1 - 6.9 - - 19.2 - <b>4.8</b>	10.9 12.5 <b>24.0</b> 130.8 24.9 27.7 <b>4.6</b>	4.3 2.6 2.0 0.5 2.0 8.3 2.2	3.9 2.4 2.2 0.5 2.2 15.5 2.1	18.0 12.7 (81.4) (2.3) (111.0) (41.4) 15.1	
Perusahaan Gas Negara Pertamina Geothermal Energy  Retail  Mitra Adi Perkasa MaP Akif Adiperkasa Mdi Utama Indonesia Ace Hardware  Fechnology  Bukalapak Gojek Tokopedia Bibli (Global Digital Niaga)  Felco Telekomunikasi Indonesia	PGEO  MAPI MAPA MIDI ACES  BUKA GOTO BELI  TLKM	BUY BUY BUY BUY BUY BUY BUY	16,600 28,504 33,435 17,150 1,377,157 103,109 1,150,838 123,211 277,478 99,062	940 480 920 121 66 450 2,990	1,000 600 1,100 340 120 520	26,794 16,049 15,778 143,876 12,476 75,955 55,445 554,686 296,196	31.1 20.7 (1.5) (20.7) (0.8) (15.9) 14.8 12.1	26.7 18.8 (20.0) 43.7 (17.4) (17.8) 14.3 12.7	12.8 14.2 - 9.0 - 12.1 - 6.9 - - 19.2 - 4.8 4.1	10.9 12.5 <b>24.0</b> 130.8 24.9 27.7 <b>4.6</b> 4.1	4.3 2.6 2.0 0.5 2.0 8.3 2.2 2.2	3.9 2.4 2.2 0.5 2.2 15.5 2.1 2.1	18.0 12.7 (81.4) (2.3) (111.0) (41.4) 15.1 18.5	
Perusahaan Gas Negara Pertamina Geothermal Energy  Retail  Mitra Adi Perkasa Mah Aktif Adiperkasa Mdi Utama Indonesia Ace Hardware  Fechnology  Bukalapak Gojek Tokopedia Bilibii (Global Digital Nlaga)  Felco  Telekomunikasi Indonesia Indosat XL Axiata Tower Bersama	MAPI MAPA MIDI ACES BUKA GOTO BELI TLKM ISAT EXCL TBIG	BUY BUY BUY BUY BUY BUY BUY BUY BUY BUY	16,600 28,504 33,435 17,150 1,377,157 103,109 1,150,838 123,211 277,478 99,062 8,063 13,128 22,657	940 480 920 121 66 450 2,990 10,950 2,290 1,900	1,000 600 1,100 340 120 520 4,250 13,300 3,300 3,200	26,794 16,049 15,778 143,876 12,476 75,955 55,445 554,686 296,196 88,287 30,064 43,048	31.1 20.7 (1.5) (20.7) (0.8) (15.9) 14.8 12.1 18.6 23.7 29.5	26.7 18.8 (20.0) 43.7 (17.4) (17.8) 14.3 12.7 16.6 14.3 25.1	12.8 14.2 - 9.0 - 12.1 - 6.9 - - 19.2 - 4.8 4.1 4.1 2.2 12.4	10.9 12.5 24.0 130.8 24.9 27.7 4.6 4.1 3.6 2.0 11.8	4.3 2.6 2.0 0.5 2.0 8.3 2.2 2.2 2.9 1.1 3.9	3.9 2.4 2.2 0.5 2.2 15.5 2.1 2.1 2.6 1.1 3.4	18.0 12.7 (81.4) (2.3) (111.0) (41.4) 15.1 18.5 16.0 4.9 13.7	
Perusahaan Gas Negara Pertamina Geothermal Energy  Retali  Mitra Adi Perkasa MAP Aktif Adiperkasa Mdi Ulama Indonesia Ace Hardware  Fechnology  Bukalapak Gojek Tokopedia Bilbif (Global Digital Niaga)  Felco  Telekomunikasi Indonesia Indosat Indosat Tow er Bersama Sarana Menara Nusantara	PGEO  MAPI MAPA MIDI ACES  BUKA GOTO BELI  TLKM ISAT EXCL TBIG TOWR	BUY BUY BUY BUY BUY BUY BUY BUY BUY BUY	16,600 28,504 33,435 17,150 1,377,157 103,109 1,150,838 123,211 277,478 99,062 8,063 13,128 22,657 51,015	940 480 920 121 66 450 2,990 10,950 2,290 1,900 855	1,000 600 1,100 340 120 520 4,250 13,300 3,300 3,200 1,300	26,794 16,049 15,778 143,876 12,476 75,955 55,445 554,686 296,196 88,287 30,064 43,048 43,618	31.1 20.7 (1.5) (20.7) (0.8) (15.9) 14.8 12.1 18.6 23.7 29.5 12.8	26.7 18.8 (20.0) 43.7 (17.4) (17.8) 14.3 12.7 16.6 14.3 25.1 10.6	12.8 14.2 - 9.0 - 12.1 - 6.9 - 19.2 - 4.8 4.1 4.1 2.2 12.4 8.6	10.9 12.5 24.0 130.8 24.9 27.7 4.6 4.1 3.6 2.0 11.8 7.8	4.3 2.6 2.0 0.5 2.0 8.3 2.2 2.2 2.9 1.1 3.9 2.6	3.9 2.4 2.2 0.5 2.2 15.5 2.1 2.6 1.1 3.4 2.3	18.0 12.7 (81.4) (2.3) (111.0) (41.4) 15.1 18.5 16.0 4.9 13.7 22.0	
Perusahaan Gas Negara Pertamina Geothermal Energy Retail  Mira Adi Perkasa MAP Aktif Adiperkasa Mdi Utama Indonesia Ace Hardware Fechnology Bukalapak Gojek Tokopedia Bilibi (Giobal Digital Niaga) Felco Telekomunikasi Indonesia Indosat XL Axiata Tower Bersama	MAPI MAPA MIDI ACES BUKA GOTO BELI TLKM ISAT EXCL TBIG	BUY BUY BUY BUY BUY BUY BUY BUY BUY BUY	16,600 28,504 33,435 17,150 1,377,157 103,109 1,150,838 123,211 277,478 99,062 8,063 13,128 22,657	940 480 920 121 66 450 2,990 10,950 2,290 1,900	1,000 600 1,100 340 120 520 4,250 13,300 3,300 3,200	26,794 16,049 15,778 143,876 12,476 75,955 55,445 554,686 296,196 88,287 30,064 43,048	31.1 20.7 (1.5) (20.7) (0.8) (15.9) 14.8 12.1 18.6 23.7 29.5	26.7 18.8 (20.0) 43.7 (17.4) (17.8) 14.3 12.7 16.6 14.3 25.1	12.8 14.2 - 9.0 - 12.1 - 6.9 - - 19.2 - 4.8 4.1 4.1 2.2 12.4	10.9 12.5 24.0 130.8 24.9 27.7 4.6 4.1 3.6 2.0 11.8	4.3 2.6 2.0 0.5 2.0 8.3 2.2 2.2 2.9 1.1 3.9	3.9 2.4 2.2 0.5 2.2 15.5 2.1 2.1 2.6 1.1 3.4	18.0 12.7 (81.4) (2.3) (111.0) (41.4) 15.1 18.5 16.0 4.9 13.7	_



# **COVERAGE PERFORMANCE**

# **LEADERS**

	Code	31-Sep-24	27-Sep-24	Chg, %	wow, %	mom, %	YTD, %	Rating
Midi Utama Indonesia	MIDI	480	470	2.1	4.3	12.1	11.6	BUY
Wintermar Offshore Marine.	WINS	462	454	1.8	1.8	(3.8)	15.5	BUY
Vale Indonesia	INCO	4,080	4,030	1.2	8.8	6.3	(4.0)	BUY
Merdeka Copper Gold	MDKA	2,720	2,700	0.7	18.8	15.3	0.7	BUY
Aneka Tambang	ANTM	1,480	1,470	0.7	6.1	6.5	(13.2)	BUY
Silloam Hospital	SILO	3,170	3,150	0.6	2.9	12.4	45.4	BUY
Ace Hardware	ACES	920	915	0.5	2.2	28.7	27.8	BUY
Jasa Marga	JSMR	4,930	4,930	-	(8.0)	(7.9)	1.2	BUY
Sido Muncul	SIDO	665	665	-	(1.5)	0.8	26.7	BUY
Puradelta Lestari	DMAS	160	160	-	(3.0)	(1.8)	(1.8)	BUY

Sources: Bloomberg

# **LAGGARDS**

Price as on										
	Code	31-Sep-24	27-Sep-24	Chg, %	wow, %	mom, %	YTD, %	Rating		
Gojek Tokopedia	GOTO	66	70	(5.7)	1.5	26.9	(23.3)	BUY		
Surya Semesta	SSIA	1,255	1,325	(5.3)	(4.9)	4.6	189.2	BUY		
Mitra Adi Perkasa	MAPI	1,760	1,830	(3.8)	(2.8)	17.7	(1.7)	BUY		
Bank Jago	ARTO	3,050	3,160	(3.5)	(4.1)	6.3	5.2	BUY		
Ciputra Development	CTRA	1,330	1,375	(3.3)	(1.5)	2.3	13.7	BUY		
Indosat	ISAT	10,950	11,300	(3.1)	-	5.5	16.8	BUY		
Mayora Indah	MYOR	2,840	2,930	(3.1)	1.4	6.8	14.1	BUY		
BCA	BBCA	10,325	10,650	(3.1)	(5.7)	-	9.8	BUY		
BRI	BBRI	4,950	5,100	(2.9)	(10.0)	(3.9)	(13.5)	NON RATED		
Bumi Serpong Damai	BSDE	1,190	1,225	(2.9)	(5.2)	(7.4)	10.2	BUY		

Sources: Bloomberg



#### **PREVIOUS REPORTS**

- Telkom Indonesia: Strong and Visible Catalysts to boost FY25 Growth
- Metal Mining: Hope from China's latest stimulus, albeit more is needed
- Bank Syariah Indonesia: Aug24 results: Improved NIM and cost efficiency offseting the higher CoC
- Cement: <u>Divergence between SMGR and INTP sales volumes in Aug24; prices are improving in Sep24</u>
- Indosat Ooredoo Hutchison: <u>Aggressive Distribution Fuels Future Growth While Ensuring Short-Term Resilience</u> with Price Hikes
- Medikaloka Hermina: On Track 9M24 Performance; Potential Upsides from COB implementation
- Macro Strategy: <u>The Major Premise of Rate Cut</u>
- Aspirasi Hidup Indonesia: <u>Strong Aug24 SSSG</u>; <u>YTD Monthly Sales Surpass Pre-Pandemic Levels, in line with</u> our FY24F
- Equity Strategy: Riding the Wave of Earnings Growth, Strong IDR and Liquidity Catalysts
- Banks: Better liquidity to support NIM amid the potential continuous tight competition in lending
- Macro Strategy: <u>An Opportune Time to Initiate the Easing Cycle</u>
- Telco: Navigating the 3Q24 Soft Season Challenges and Capitalizing on 4Q24 Opportunities
- Retail:Jul-Sep24 Retail Channel Checks: Sports brands drive promotions, Fashion discount end
- Jasa Marga: <u>Debunking Investors' Concerns, Part Deux: Expect Interest expense to Remain Manageable</u>
- Medco Energi International: No Surprises in FY24-25 guidance
- PT Victoria Care Indonesia: Adapting to shifts in consumers behavior
- Poultry: Concern on low livebird prices is overdone; Reaffirming robust FY24 earnings growth outlook
- Macro Strategy: <u>The Prelude to Rate Cut</u>
- Property:Riding on the Rate Cut Sentiment
- Bumi Serpong Damai: Well-Connected Township Remains Key Selling Points to Support FY24F-26F Core Marketing Sales
- Jasa Marga: Debunking JTT divestment payment delay risks and earnings impact from minority interest
- Aneka Tambang: <u>Upbeat 3Q24 Operational Outlook</u>
- Coal Sector: Rising Indonesia production, but demand and cost curve remain supportive for price
- Bank Syariah Indonesia: In line 1H24 net profit supported by financing growth and lower provisions
- Sarana Menara Nusantara: <u>Navigating merger headwinds with strategic positioning in ex-Java</u>
- Macro Strategy: <u>Fact Check: Expectation vs Reality</u>
- Oil and Gas: Supply-driven Price Movement; Offshore Investment Appetite Remains Promising
- Cement: Jul24 Sales: Strong 14% mom vol growth, but risk from fighting brand pricing of Merdeka
- Technology: E-commerce Players Raise Commissions; A Potential Positive Implications for GOTO
- Consumer: Sticking with the Winners Amid Lingering Challenges
- Healthcare: FY25 Budget: Continuation of The Reform Agenda
- GOTO Gojek Tokopedia: <u>Diversified growth drivers to unlock potentials for further expansion in margins</u>
- Macro Strategy: <u>The Time Has Come</u>
- MAP Aktif: 2H24 recovery expected, but overseas expansion remains a risk; maintain Buy rating with a lower
   TP
- Mitra Adiperkasa FY24-25 estimates cut, but expect a stronger recovery in 2H24 and FY25
- Metal Mining: Aug24 Metal Sector Update: supports for tin price; nickel ore tightness persists
- Bank Negara Indonesia: <u>Inline 2Q24 results: improving NIM supported by strong loan growth, higher LDR,</u> and contained CoC
- Astra International: <u>Valuation discount implies auto business is still underappreciated; maintain Buy with a higher TP</u>
- Aspirasi Hidup Indonesia: Growth Momentum Intact Despite a Normalized Jul24 SSSG
- Equity Strategy: Potential Tailwind from a Smooth Govt. Transition
- Kalbe Farma: Improving growth outlook from higher margins and steady revenue; reiterate Buy rating
- Pakuwon Jati: <u>Investment Property Remains an Underappreciated Growth Driver; Resume Coverage with a Buy</u>
   Rating
- Macro Strategy: <u>2025 Proposed Budget: The Groundwork for Transition</u>
- Digital Banks: Still Robust Earnings Growth Potentials Despite Increasing Competition
- Midi Utama Indonesia: Strong 1H24 Earnings Bolster FY24 Guidance; Focus on Profitability Enhances Outlook
- Mitratel: Resilient Growth and Strategic Advantages Amid Telco Consolidation
- Wintermar Offshore Marine: Riding the charter rates upcycle; initiate with Buy
- Macro Strategy: What's Priced In and What's Not



# Equity SNAPSHOT Tuesday, 01 October 2024

#### **PT BRI Danareksa Sekuritas**

Gedung BRI II Lt.23, Jl. Jenderal Sudirman Kav.44-46 Bendungan Hilir, Tanah Abang – Jakarta Pusat 10210 Indonesia Indonesia

Tel (62 21) 50914100 Fax (62 21) 2520990

# **Equity Research Team**

#### **Erindra Krisnawan**

erindra.krisnawan@brids.co.id (62-21) 50914100 ext. 3500 Head of Equity Research, Strategy, Coal

#### **Niko Margaronis**

niko.margaronis@brids.co.id (62-21) 50914100 ext.3512 **Telco, Tower, Technology, Media** 

## **Richard Jerry**

richard.jerry@brids.co.id (62-21) 50914100 ext.3511 **Automotive, Cement** 

#### **Natalia Sutanto**

natalia.sutanto@brids.co.id (62-21) 50914100 ext.3508 Consumer, Tobacco, Pharmacy, Retail

#### **Timothy Wijaya**

timothy.wijaya@brids.co.id (62-21) 50914100 ext.3530 Metal, Oil and Gas, Mining Service

#### **Victor Stefano**

victor.stefano@brids.co.id (62-21) 50914100 ext.3503 Banks, Poultry

#### **Ismail Fakhri Suweleh**

ismail.suweleh@brids.co.id (62-21) 50914100 ext.3505 Healthcare, Property, Industrial Estate

# **Economic Research Team**

### **Helmy Kristanto**

helmy.kristanto@brids.co.id (62-21) 50914100 ext. 3400 Chief Economist, Macro Strategy

# **Dr. Telisa Aulia Falianty**

telisa.falianty@brids.co.id (62-21) 50914100 Senior Advisor

#### **Kefas Sidauruk**

kefas.sidauruk@brids.co.id (62-21) 50914100 **Economist** 

#### **Sales Team**

#### **Yofi Lasini**

yofi.lasini@brids.co.id (62-21) 50914100 ext. 3120

#### **Andreas Kenny**

andreas.kenny@brids.co.id (62-21) 50914100 ext. 3500

### **Christy Halim**

christy.halim@brids.co.id (62-21) 50914100 ext. 3500

# **Ehrliech Suharto**

ehrliech@brids.co.id (62-21) 50914100 ext.3508

#### **Adeline Solaiman**

adeline.solaiman@brids.co.id (62-21) 50914100 ext.3508

#### **Jason Joseph**

jason.joseph@brids.co.id (62-21) 50914100 ext.3508

# Yunita L. Nababan

yunita@brids.co.id (62-21) 50914100 ext.3503

#### **Novrita Endah Putrianti**

novrita.putrianti@brids.co.id (62-21) 50914100 ext.3503





Tuesday, 01 October 2024

#### Disclaimer

The information contained in this report has been taken from sources which we deem reliable. However, none of P.T. BRI Danareksa Sekuritas and/or its affiliated companies and/or their respective employees and/or agents makes any representation or warranty (express or implied) or accepts any responsibility or liability as to, or in relation to, the accuracy or completeness of the information and opinions contained in this report or as to any information contained in this report or any other such information or opinions remaining unchanged after the issue thereof.

We expressly disclaim any responsibility or liability (express or implied) of P.T. BRI Danareksa Sekuritas, its affiliated companies and their respective employees and agents whatsoever and howsoever arising (including, without limitation for any claims, proceedings, action, suits, losses, expenses, damages or costs) which may be brought against or suffered by any person as a results of acting in reliance upon the whole or any part of the contents of this report and neither P.T. BRI Danareksa Sekuritas, its affiliated companies or their respective employees or agents accepts liability for any errors, omissions or misstatements, negligent or otherwise, in the report and any liability in respect of the report or any inaccuracy therein or omission there from which might otherwise arise is hereby expresses disclaimed.

The information contained in this report is not be taken as any recommendation made by P.T. BRI Danareksa Sekuritas or any other person to enter into any agreement with regard to any investment mentioned in this document. This report is prepared for general circulation. It does not have regards to the specific person who may receive this report. In considering any investments you should make your own independent assessment and seek your own professional financial and legal advice.