#### FROM EQUITY RESEARCH DESK

#### **IDEA OF THE DAY**

**Cement: Divergence between SMGR and INTP sales volumes in Aug24; prices are improving in Sep24** (NEUTRAL)

- INTP's sales vol continued to outperform with a 3.5% yoy growth (ex-Grobogan) in Aug24, vs. industry's -1% yoy and SMGR's -5% yoy.
- Bag ASP showed improvement across SMGR's and INTP's products; yet, as Merdeka is still priced relatively low, risk of price war lingers.
- Maintain Neutral rating on the sector, with INTP as our top pick; the availability and pricing of Semen Merdeka is the key factor to watch.

To see the full version of this report, please click here

#### Indosat Ooredoo Hutchison: Aggressive Distribution Fuels Future Growth While Ensuring Short-Term Resilience with Price Hikes

(ISAT.IJ Rp 10,975; BUY TP Rp 13,300)

- IOH establishes another distribution layer with Indosat retailers to transition away from low ARPU to high ARPU potential users in ex-Java.
- IOH implements 5-9% price hikes to maintain revenue resilience in 2H24 while it anticipates the sector to recover by 1Q25.
- We maintain our BUY rating on IOH (TP: Rp13,300), implying premium valuation driven by growth from IOH's expanding distribution.

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#### EQUITY MARKET INDICES

	Close	Chg	Ytd	Vol
	Close	(%)	(%)	(US\$mn)
Asean - 5				
Indonesia	7.778	0,0	7,0	934
Thailand	1.462	1,0	3,3	1.735
Philippines	7.432	0,2	15,2	200
Malaysia	1.670	0,3	14,8	764
Singapore	3.623	(0,4)	11,8	1.312
Regional				
China	2.863	4,2	(3,8)	44.946
Hong Kong	19.001	4,1	11,5	31.085
Japan	37.941	0,6	13,4	22.779
Korea	2.632	1,1	(0,9)	7.156
Taiwan	22.432	0,7	25,1	n.a
India	84.914	(0,0)	17,5	870
Nasdaq	18.075	0,6	20,4	260.383
Dow Jones	42.208	0,2	12,0	22.650

#### **CURRENCY AND INTEREST RATE**

		Dete	wow	mom	ytd
		Rate	(%)	(%)	(%)
Rupiah	Rp/1US\$	15.185	1,0	1,6	1,4
<b>BI7DRRR</b>	%	6,00	(0,3)	(0,3)	-
10y Gov	Indo bond	6,45	(0,1)	(0,2)	(0,0)

#### HARD COMMODITIES

	Unit	Price	d-d	mom	ytd
	Unit	Price	(%)	(%)	(%)
Coal	US\$/ton	140	-	(3,9)	(4,7)
Gold	US\$/toz	2.658	0,0	5,8	28,9
Nickel	US\$/mt.ton	16.465	1,0	(0,4)	0,5
Tin	US\$/mt.ton	32.644	1,3	(0,7)	29,7

#### SOFT COMMODITIES

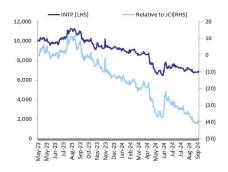
	Unit	Price	d-d	mom	ytd
	onit	THEE	(%)	(%)	(%)
Cocoa	US\$/mt.ton	6.491	(1,6)	(2,5)	56,0
Corn	US\$/mt.ton	146	(0,5)	10,9	(14,8)
Oil (WTI)	US\$/barrel	72	-	(4,4)	(0,1)
Oil (Brent)	US\$/barrel	75	1,7	(4,9)	(2,4)
Palm oil	MYR/mt.ton	4.083	1,4	3,3	9,8
Rubber	USd/kg	202	5,4	13,9	29,3
Pulp	US\$/tonne	1.205	n.a	2,8	20,5
Coffee	US\$/60kgbag	275	0,8	11,3	102,2
Sugar	US\$/MT	595	1,9	13,3	(0,1)
Wheat	US\$/ton	157	(0,8)	9,5	(13,6)
Soy Oil	US\$/Ib	44	3,1	6,0	(8,1)
SoyBean	US\$/by	1.042	0,3	9,5	(19,4)



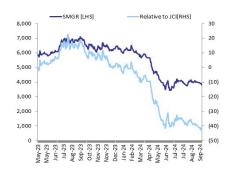
# Neutral

(Maintained)

#### **INTP relative to JCI Index**



#### **SMGR** relative to JCI Index



Source: Bloomberg

#### **BRI Danareksa Sekuritas Analysts**

#### **Richard Jerry, CFA**

(62-21) 5091 4100 ext. 3511 Richard.jerry@brids.co.id

#### **Christian Sitorus**

(62-21) 5091 4100 ext. 3506 christian.sitorus@brids.co.id

# Cement

# Divergence between SMGR and INTP sales volumes in Aug24; prices are improving in Sep24

- INTP's sales vol continued to outperform with a 3.5% yoy growth (ex-Grobogan) in Aug24, vs. industry's -1% yoy and SMGR's -5% yoy.
- Bag ASP showed improvement across SMGR's and INTP's products; yet, as Merdeka is still priced relatively low, risk of price war lingers.
- Maintain Neutral rating on the sector, with INTP as our top pick; the availability and pricing of Semen Merdeka is the key factor to watch.

#### Aug24 volumes: INTP's strong growth, flattish industry, yet weak SMGR

INTP recorded a 12.9% yoy (3.5% yoy ex-Grobogan) sales vol growth in Aug24, driven by demand from Kaltara and the Trans-Sumatra toll road, reflecting a stronger performance compared to the industry growth of 1.1% yoy (-1% yoy ex-Grobogan). Meanwhile, SMGR recorded another weak month with a -5% yoy growth for domestic and a -12% yoy for total volume, including exports. The export market was still relatively affected by the recent conflict in Bangladesh. Bulk cement (driven by ongoing infrastructure projects) remains the predominant driver with a 6% yoy growth in Aug24, vs. bag's -1% yoy, as the overall consumer market remains weak, and recent pricing adjustments are also affecting bag sales. Overall, INTP sales vol remains on track with our target (8M24 vol at 62% of FY24F), while SMGR recorded another month of miss (at 60% of FY24F).

Sep-24 pricing: a mom improvement, but Merdeka's low price remains a risk Bag pricing showed an improvement in Sep24 for both SMGR and INTP. Based on our survey, SMGR and INTP recorded a 1%-1.3% mom increase in blended bag ASP in Sep24, possibly as 2Q24 price increases start to be reflected at the retail level. We observed that prices of the main brands (Semen Gresik and Semen Tiga Roda) increased by ~1% mom in Sep24, while Semen Padang continued to show improvement over the past 4 months with ~2% mom increases in Sep24. Additionally, Semen Rajawali (INTP's tier-2 brand) price improved by ~1.5% mom, marking the second month of recovery. Overall, by region, we also see improvement in mom pricing. SMGR increased its bag pricing by 1-2% in Jul/Aug24 in Java, West Sumatra, and South Sulawesi, while INTP increased its bag price by 1-2% in Java in Aug24. The remaining concern is still on Semen Merdeka (supposed to be SMGR's tier-2 brand), which despite showing ~2% mom increase in Sep24, is still priced similarly to Semen Jempolan (INTP's tier-3 product), both priced at ~27% discount to their main brands.

#### Maintain Neutral rating on the sector with INTP as our top pick

We maintain our Neutral rating for the sector. INTP remains our top pick (Buy, TP of Rp 8,800), while we maintain a Hold rating for SMGR (TP of Rp 4,100). We expect INTP to meet our FY24 vol expectation, but see downside risk to our SMGR's number. Additionally, we are also closely watching Semen Merdeka's availability and pricing, since it risks becoming a tier-3 brand with wider availability vs. Jempolan (INTP's tier-3 brand). If this condition continues, we see a risk of price war at the fighting brand level. Upside risk to our call: 1) Bag sales recovery, as lower- and middle-income segments recover. Downside risks: 1) Intensifying price war at the fighting brand level; 2) Massive shift from main brand to fighting brand.

			Target Price	Market Cap.	P/I	E (x)	P/B\	/ (x)	ROE (%)
Company	Ticker	Rec	(Rp)	(RpBn)	2024F	2025F	2024F	2025F	2025F
Indocement	INTP IJ	BUY	8,800	24,940.3	15.5	13.7	1.1	1.1	8.1
Semen Indonesia	SMGR IJ	HOLD	4,100	25,790.8	13.9	11.0	0.5	0.5	4.7
bridanareksasekur	ritas.co.id			S	ee importar	t disclosure	at the back	of this report	1



# Buy (Maintained)

Last Price (Rp)			10,975
Target Price (Rp)			13,300
Previous Target Pr	rice (Rp)		13,300
Upside/Downside	•		+21.2%
No. of Shares (mn	)		8,063
Mkt Cap (Rpbn/U	S\$mn)	88,	488/5,827
Avg, Daily T/O (Rpbn/US\$mn)			47.1/3.1
Free Float (%)			16.2
Major Shareholde	er (%)		
Ooredoo Asia Pte.	Ltd.		65.6
PPA Investasi Efek			9.6
EPS Consensus (R	p)		
	2024F	2025F	2026F
BRIDS	658.1	795.6	919.0
Consensus	669.8	823.7	970.1

#### **ISAT relative to JCI Index**

BRIDS/Cons (%)



(1.7)

(3.4)

(5.3)

Source: Bloomberg

# **Indosat Ooredoo Hutchison (ISAT IJ)** Aggressive Distribution Fuels Future Growth While Ensuring Short-Term Resilience with Price Hikes

- IOH establishes another distribution layer with Indosat retailers to transition away from low ARPU to high ARPU potential users in ex-Java.
- IOH implements 5-9% price hikes to maintain revenue resilience in 2H24 while it anticipates the sector to recover by 1Q25.
- We maintain our BUY rating on IOH (TP: Rp13,300), implying premium valuation driven by growth from IOH's expanding distribution.

#### Focus on Gross Adds with ARPU potential

IOH identifies ~20-22mn gross subscriber additions in the sector that rotate between operators monthly, causing supply bottlenecks. While IOH contributes ~1/4 of these adds, it plans to phase them out and prioritize acquisitions in ex-Java areas with higher ARPU potential. This strategy supports IOH's shift away from wholesalers to its new distribution model, which better aligns with IOH's growth and subscriber optimization objectives. As a result, IOH does not expect spikes in 3Q24 subscriber growth (contrary to market speculation).

#### Aiming for long-term growth by expanding its own distribution network

IOH has rolled out ~2,000 distribution points in ex-Java, alongside the ~48 premerger distributors. It now aims to add another layer of Preferred Indosat <u>Retailers in ex-Java</u>. To support this, IOH has deployed personnel to train these new retailers. IOH asserts that the incurred OPEX will be offset by avoiding ~700,000 annual churn due to its expanded market presence. Thus, we believe IOH can optimize its subscriber mix and derive greater profit margins.

#### Implementing price hikes while awaiting market improvement by 1Q25

IOH acknowledges the sector's growth weakness, partly due to Telkomsel's introduction of its new brand, in our view. However, Indosat expects the outlook to improve by 1Q25. In the meantime, IOH raised prices by 5-9% in its online channels in September, with plans for further increases in offline channels by the end of the month. We believe these increases target sticky customers who have come to value IOH's improved 4G network.

#### Maintain BUY: Premium valuation justified by strong ARPU upside

We maintain our BUY rating for ISAT with a TP of Rp13,300, which implies 5.2x EV/EBITDA. ISAT's new distribution model is well-positioned to unlock significant ARPU upside and expand profit margins, justifying its premium valuation (EV/EBITDA 4.6x vs. sector 4.2x). Main downside risk stems mainly from heightened competition intensity.

Year to 31 Dec	2022A	2023A	2024F	2025F	2026F
Revenue (Rpbn)	46,752	51,229	55,576	60,813	66,434
EBITDA (Rpbn)	19,469	23,938	27,101	29,900	32,641
EBITDA Growth (%)	40.2	23.0	13.2	10.3	9.2
Net Profit (Rpbn)	4,723	4,739	5,306	6,415	7,410
EPS (Rp)	585.8	587.7	658.1	795.6	919.0
EPS Growth (%)	(30.0)	0.3	12.0	20.9	15.5
BVPS (Rp)	3,515.3	3,813.4	4,250.6	4,717.2	5,079.3
DPS (Rp)	255.7	220.8	329.1	556.9	643.3
PER (x)	18.7	18.7	16.7	13.8	11.9
PBV (x)	3.1	2.9	2.6	2.3	2.2
Dividen yield (%)	2.3	2.0	3.0	5.1	5.9
EV/EBITDA	7.0	5.7	5.1	4.6	4.2

BRI Danareksa Sekuritas Analysts

#### **Niko Margaronis**

(62-21) 5091 4100 ext. 3512 niko.margaronis@brids.co.id



#### RESEARCH COMMENTARY

#### **BBRI Aug24 Bank Only Results**

8M24 Insight:

- Net Profit: BBRI reported net profits of Rp36.2tr in 8M24, up 4% yoy (from +2% in 7M24), partly due to a low base in Aug23. The bank continued to book robust PPOP growth of 16% yoy, partially offset by a 44% yoy increase in provisions. CoC declined to 3.2% from 3.3% in 7M24 but remained up 75bps yoy.
- Performance vs. Consensus: The 8M24 net profit represents 60% of the FY24 consensus forecast, lower than the 66% achieved in 8M23.
- Loan and Deposit Growth: Loan growth slowed to 7% yoy in 8M24, down from 9% yoy in 7M24, while deposit growth fell from 13% yoy in 7M24 to 7% yoy in 8M24. LDR increased to 89%.
- NIM: NIM remained under pressure at 6.8% in 8M24, down 50bps yoy, as CoF stayed high at 3.7%.
- CIR: CIR improved to 35.1% (-205bps) driven by a 37% increase in other operating income, offsetting a 6% increase in opex.

#### Aug24 Insight:

- Net Profit: BBRI's net profit increased to Rp4.8tr in Aug24 (+51% mom, +21% yoy) from a low base in both months. This growth was driven by robust PPOP of Rp8.9tr (+16% mom, +5% yoy) and improved provision expenses of Rp2.6tr (-32% mom, -21% yoy).
- NIM: NIM rose slightly mom to 6.8%, supported by a higher EA yield and LDR, partly offset by a slight increase in CoF.
- CoC: CoC decreased to 2.6% from high bases of Jul24 (3.7%) and Aug23 (3.5%).
- Loan and Deposit Growth: Loans remained flat mom, while deposits declined by 2%.
- Other operating income: Other operating income was high at Rp5.4tr (+18% mom, +65% yoy) with notable increases in fee income and other income.

#### Summary:

Overall Performance: Despite the higher CoF amid lower deposits and flat loan growth mom, BBRI's Aug24 results were strong, as it compensated with higher other operating income and lower CoC. (Victor Stefano & Naura Reyhan Muchlis – BRIDS)

BBRI - Bank Only (Rpbn)	Aug-23	Jul-24	Aug-24	mon	n, %	yoy, %	8M23	8M24	yoy, %	FY23	8M23/FY23	FY24C	8M24/FY24C
Interest income	12,592	13,582	13,606		0%	8%	95,249	108,213	14%	146,918	65%	195,594	55%
Interest expense	(3,179)	(4,301)	(4,340)		1%	37%	(23,685)	(34,577)	46%	(38,484)	62%	(52,855)	65%
Net interest income	9,413	9,282	9,265		0%	-2%	71,564	73,636	3%	108,434	66%	142,739	52%
Other operating income	3,282	4,587	5,403		18%	65%	26,543	36,354	37%	42,731	62%	58,972	62%
Operating expenses	(4,219)	(6,221)	(5,801)		-7%	37%	(36,461)	(38,618)	6%	(56,702)	64%		
РРОР	8,476	7,648	8,868	8	16%	5%	61,645	71,371	16%	94,462	65%		
Provision	(3,244)	(3,762)	(2,577)	-3	32%	-21%	(17,766)	(25,600)	44%	(26,860)	66%	(38,712)	66%
Pre-tax profit	5,220	3,890	6,288		52%	20%	43,486	45,660	5%	67,072	65%	76,692	60%
Net profit	3,960	3,171	4,788	-	51%	21%	34,827	36,207	4%	53,153	66%	60,755	60%
											YTD, %		
Loans	1,123,641	1,203,851	1,203,683		0%	7%	1,123,641	1,203,683	7%	1,146,083	5%	1,351,009	
Customer deposits	1,265,329	1,383,057	1,349,063		-2%	7%	1,265,329	1,349,063	7%	1,352,683	0%	1,479,611	
Key Ratio				mom,	bps	yoy, bps			yoy, bps	8N	124 vs FY23, bps		
Earning Asset yield (%) - ann	10.1	9.9	10.0	1	14	2 (5)	9.7	9.9	1 28	9.8	18		
Cost of fund (%) - ann	3.1	3.7	3.8	2	8	<b>V</b> 75	2.8	3.7	89	3.0	4 70		
NIM (%) - ann	7.5	6.8	6.8	EN	7	4 (71)	7.3	6.8	🤳 (50)	7.2	44)		
CIR (%) - ann	33.2	44.9	39.5	1 (5	531)	631	37.2	35.1	1 (205)	37.5	1 (240)		
Cost of credit (%) - ann	3.5	3.7	2.6	1	18)	(92)	2.5	3.2	4 75	2.5	4 79		
CASA Ratio (%)	63.5	63.4	64.8	1	45	130	63.5	64.8	130	64.6	<b>1</b> 26		
LDR (%)	88.8	87.0	89.2	1	218	42	88.8	89.2	42	84.7	450		

# Wednesday, 25 September 2024

### SAQU Aug24 Results

#### 8M24 Insight:

- Net Loss: SAQU reported a net loss of Rp150bn in 8M24, despite achieving an NII of Rp386bn, as opex reached Rp498bn.
- CIR and Opex: The CIR stood at 126.4% in 8M24, largely driven by elevated opex, primarily due to other expenses (Rp213bn) and salary expenses (Rp163bn).
- NIM: NIM was recorded at 5.1% in 8M24, with EA yield and CoF at 7.4% and 4.6%, respectively.
- Given that SAQU was launched as a digital bank towards the end of FY24, we believe that a yoy comparison may not fully capture the bank's performance trajectory.

#### Aug24 Insight:

- Net Loss: SAQU recorded a 3% mom decline in net loss to Rp32.2bn in Aug24, supported by a 2% increase in NII and flattish opex growth, which offset an 8% decline in other operating income.
- NIM: NIM was flat mom at 5.0% in Aug24, as both EA yield and CoF were flat mom at 7.5% and 5.0%, respectively.
- CIR: CIR improved by 274bps mom to 149.5% in Aug24. The relatively flat opex resulted from a 9% mom decline in other expenses, which offset a 13% mom rise in promotional expenses. The drop in other operating income was mainly due to an 11% mom decrease in fee income.
- CoC: CoC rose to 3.3% (+89bps mom) as provisions increased by 36% mom.
- Loans and Customer Deposits: Loans and customer deposits amounted to Rp5.0tr (flat mom) and Rp6.3tr (+3% mom), respectively, resulting in an LDR of 79.4% (-263bps mom).

#### Summary:

Overall Performance: In our view, the bank's performance continues to reflect the costs associated with its developmental phase, requiring substantial investments in promotional activities, which have driven high opex. We anticipate this trend to persist until the bank builds sufficient brand awareness, at which point promotion-related costs should diminish. (Victor Stefano & Naura Reyhan Muchlis – BRIDS)

Bank Sagu (in Rpmn)	Aug 22	Jul-24	A			01/22	01424		FY23	0/ +- EV22
	Aug-23		Aug-24	mom, %	yoy, %	8M23	8M24	yoy, %		% to FY23
Interest income	63,944	74,591	76,282	2%	19%	490,824	553,969	13%	737,300	75%
Interest expense	(17,521)	(24,779)	(25,605)	3%	46%	(132,761)	(168,253)	27%	(198,057)	85%
Net interest income	46,423	49,812	50,677	2%	<b>9%</b>	358,063	385,716	<mark>8%</mark>	539,243	<b>72%</b>
Other operating income	1,452	1,141	1,052	-8%	-28%	8,811	7,792	-12%	12,886	<del>60%</del>
Operating expenses	(45,213)	(77,578)	(77,341)	0%	71%	(303,062)	(497,574)	64%	(580,290)	86%
РРОР	2,662	(26,625)	(25,612)	-4%	n/a	63,812	(104,066)	n/a	(28,161)	<b>370%</b>
Provision	(1,983)	(10,082)	(13,751)	36%	<b>593%</b>	(3,165)	(75,077)	2272%	(19,379)	387%
Pre-tax profit	1,309	(36,410)	(39,363)	8%	n/a	61,462	(178,868)	n/a	(46,685)	383%
Net profit	1,021	(33,248)	(32,212)	- <b>3%</b>	n/a	47,940	(149,998)	n/a	(46,493)	<b>323%</b>
										YTD, %
Loans	2,773,793	4,993,288	4,973,835	0%	<b>79%</b>	2,773,793	4,973,835	<b>79%</b>	3,780,760	32%
Customer deposits	5,129,478	6,087,905	6,265,245	3%	22%	5,129,478	6,265,245	22%	4,838,758	<b>29%</b>
Key Ratio				mom, bps	yoy, bps			yoy, bps		vsFY23, bps
Earning Asset yield (%) - ann	7.4	7.5	7.5 🚽	4 🏫	12	7.2	7.4	20	7.2	15
Cost of fund (%) - ann	4.0	5.0	5.0 🚽	1 🖖	93	3.9	4.6	66	3.9	62
NIM (%) - ann	5.4	5.0	5.0 🚽	) (0) 🖖	(37)	5.2	5.1	(10)	5.3	<b>(15)</b>
CIR (%) - ann	94.4	152.3	149.5 🕴	(274) 🖖	5,507	82.6	126.4	4,384	105.1	2,135
Cost of credit (%) - ann	0.9	2.4	3.3	89 🖖	243	0.2	2.4	222	0.7	171
CASA Ratio (%)	14.4	15.0	15.9 🖣	91 🛖	143	14.4	15.9	143	16.4	49)
LDR (%)	54.1	82.0	79.4 🖣	(263) 🖖	2,531	54.1	79.4	2,531	78.1	125

#### MACROECONOMY

#### China's Central Bank Announces Major Monetary Stimulus Measures to Address Economic Slowdown

China's Central Bank has announced several monetary stimulus measures to tackle the ongoing economic challenges. The stimulus package includes several key rate reductions:

• A 50bps cut to the Reserve Requirement Ratio (RRR), which is expected to inject approximately CNY 1tr into the financial system.

Wednesday, 25 September 2024

- A reduction in the 7-day reverse repo rate to 1.5%.
- The Medium-term Lending Facility (MLF), which serves as the basis for the Loan Prime Rate (LPR), will be reduced by 30bps.
- A 50bps reduction in outstanding mortgage rates for individual borrowers, easing annual interest expenses by about CNY 150bn and benefiting roughly 150 million people.
- The Lowering of the minimum down payment for second home purchases, from 25% to 15%. (Bloomberg)

#### SECTOR

**Property: 11% VAT on IPL Expected to Further Impact Indonesia's Apartment Ownership and Occupancy** The recent implementation of an 11% Value Added Tax (VAT) on Environmental Management Fees (IPL) for apartment complexes is expected to further reduce public interest in vertical housing. The Association of Indonesian Apartment Owners and Residents highlighted that apartment occupancy has been declining since the COVID-19 pandemic, with many buildings still struggling to reach pre-pandemic occupancy levels. Additionally, data from Colliers show no new apartment projects have been launched between the first and second quarters of this year, with demand for apartments in Q2 2024 reaching only 330 units. (Kontan)

#### CORPORATE

#### **BUKA to Implement MESOP II**

BUKA will implement MESOP II with a maximum number of option rights to be converted amounting to 4,019,592,620 shares at an exercise price of Rp189/share (Current Price: Rp115/share). The implementation of MESOP II will take place over 30 trading days, starting from October 1, 2024 – November 12, 2024. (IDX)

#### **ELSA and PGEO Strengthen Synergy in Geothermal Development**

ELSA and PGEO are enhancing their synergy in geothermal development through strategic collaboration at the Indonesia International Geothermal Convention & Exhibition (IIGCE) 2024. Following the signing of a Joint Study Agreement (JSA) last June, ELSA has signed a Joint Development Agreement (JDA) with PGEO and Multifab for the development and manufacturing of heat exchangers. These heat exchangers play a crucial role in the geothermal energy production process, which can improve the efficiency of geothermal power plants (PLTP). (Emiten News)

#### **GOTO Officially Introduced the Associate Product Manager Bootcamp Program**

GOTO has officially introduced the Associate Product Manager (APM) Bootcamp Program, highlighting the company's commitment to developing Indonesia's tech talent. As the first initiative of its kind in the country, it provides extensive on-the-job training with a top-tier curriculum designed to cultivate the future leaders of Indonesia's technology sector (TheJakartaPost)

#### **GoPay Free Transaction Fees for MSME Merchants**

GoTo Financial is promoting the wider adoption of QRIS by introducing a program that eliminates transaction fees for micro, small, and medium enterprises (MSMEs). According to GoTo Financial, this program can be utilized immediately by MSMEs that download and register their business on the GoPay Merchant app, starting in September 2024. (Kontan)

*Comment: This should be a cash burn in the beginning, but we like Gopay initiating free QRIS fees for merchants to transact with their customers. Normally, a QRIS fee of 0.3% is charged to merchants for transactions over Rp100,000. (Niko Margaronis – BRIDS)* 



#### **ISAT EGMS Approves 1:4 Stock Split**

ISAT will carry out a stock split with a ratio of 1:4 for all Series B shares, which will change the nominal value from Rp100 per share to Rp25, while the nominal value of Series A shares remains the same. Thus, the number of Series B shares recorded will increase significantly from 8.06bn (8,062,702,740) shares to 32.25bn (32,250,810,957) shares, thereby increasing market accessibility and liquidity. (Bisnis)



#### Wednesday, 25 September 2024

BRIdanareksa Equity	Valuation	Rating	Outstanding Shares	Price (Rp)	Price	Mkt Cap	PER	(x)	EV / EBIT	DA (x)	PBV	I	ROE	
		J. J	(Mn)		Target	Rp Bn	2023	2024	2023	2024	2023	2024	2023	2024
nareksa Universe			3.175.353			5.068.808	18,6	14,0	12,1	11,3	2,5	2,3	13,5	16,9
Auto Astra International	ASI	BUY	<b>40.484</b> 40.484	5.275	5.700	213.551 213.551	<b>6,3</b> 6,3	<b>7,1</b> 7,1	<b>4,5</b> 4,5	<b>4,8</b> 4,8	<b>1,1</b> 1,1	<b>1,0</b> 1,0	<b>17,3</b> 17,3	<b>14,7</b> 14,7
Financials & Banks		501	340.326	0.270	0.100	2.452.814	18,4	17,3	NA	NA	3,3	3,1	19,1	18,5
BCA	BBCA	BUY	123.275	10.800	12.400	1.331.371	27,4	25,1	N/A	N/A	5,5	5,0	21,0	20,9
BNI Bank Tabungan Negara	BBNI BBTN	BUY BUY	37.297 14.034	5.800 1.515	7.600 2.000	216.324 21.262	10,3 6,7	10,0 6,0	N/A N/A	N/A N/A	1,4 0,7	1,3 0,7	14,6 11,6	13,8 11,9
Bank Mandiri	BMRI	BUY	93.333	7.425	8.200	693.000	12,6	12,2	NA	N/A	2,7	2,4	22,4	20,9
Bank Jago	ARTO	BUY	13.857	3.150	3.800	43.650	603,2	349,6	N/A	N/A	5,2	5,1	0,9	1,5
Bank Neo Commerce	BBYB	BUY	12.399	302	600	3.745	(6,5)	(59,8)	N/A	N/A	1,1	1,1	(16,2)	(1,9
Bank Syariah Indonesia Cement	BRIS	HOLD	46.129 10.433	3.110	2.800	143.462 50.731	25,2 12,3	21,8 15,6	N/A 5,2	N/A 5,6	3,7 0,8	3,2 0,8	15,8 6,5	15,9 <b>5,0</b>
Indocement	INTP	BUY	3.681	6.775	8.800	24.940	12,3	15,5	<b>5,2</b> 6,7	6,8	1,2	1,1	9,6	7,5
Semen Indonesia	SMGR	HOLD	6.752	3.820	4.100	25.791	11,9	15,8	4,5	4,9	0,6	0,6	5,0	3,8
Cigarettes	0.0714		118.242			121.990	9,1	10,0	6,3	6,3	1,3	1,3	15,2	13,1
Gudang Garam HM Sampoerna	GGRM HMSP	HOLD HOLD	1.924 116.318	16.550 775	17.500 730	31.844 90.147	6,0 11,1	8,0 11,0	4,0 8,7	4,3 7,7	0,5 3,0	0,5 2,9	9,0 27,9	6,3 26,9
Construction	TINO	TIOLD	22.115	115	750	41.259	5,8	9,2	8,87	6,96	0,9	0,7	16,0	20,8
Pembangunan Perumahan	PTPP	BUY	6.450	448	750	2.889	9,6	6,1	5,4	5,0	0,2	0,2	2,6	4,0
Adhi Karya	ADHI	BUY	8.408	282	500	2.371	43,4	60,4	6,2	6,5	0,3	0,3	0,6	0,5
Jasa Marga Consumer	JSMR	BUY	7.258	4.960	6.500	35.999	5,3	9,0	10,5	7,7	1,3	0,9	27,2	11,8
Indofood CBP	ICBP	BUY	87.138 11.662	12.425	12.900	362.269 144.899	<b>15,4</b> 20,7	<b>13,1</b> 14,8	<b>8,2</b> 10,5	<b>7,3</b> 9,6	<b>3,1</b> 3,6	<b>2,7</b> 3,1	<b>20,8</b> 18,1	<b>21,9</b> 22,3
Indofood	INDF	BUY	8.780	7.175	8.000	63.000	7,7	6,4	4,3	3,0	3,0 1,1	1,0	14,4	15,7
Unilever	UNVR	SELL	38.150	2.260	2.300	86.219	18,0	18,9	12,1	13,0	25,5	25,4	130,1	134,
Mayora Indah	MYOR	BUY	22.359	2.770	3.350	61.934	19,4	18,6	12,1	11,9	4,1	3,7	23,1	20,9
Nippon Indosari Corpindo	ROTI	BUY	6.186	1.005	1.400	6.217	18,7	16,3 22,8	9,2	8,4 15,0	2,6	2,4	13,1	15,3 17,3
Pharm ace utical Sido Muncul	SIDO	BUY	76.875 30.000	670	810	101.897 20.100	<b>27,4</b> 21,1	22,8 16,8	<b>17,7</b> 16,9	1 <b>5,0</b> 14,0	<b>4,1</b> 5,9	<b>3,8</b> 5,8	<b>15,3</b> 27,6	17,- 34,0
Kalbe Farma	KLBF	BUY	46.875	1.745	1.800	81.797	29,6	25,0	17,9	15,3	3,8	3,5	13,2	14,0
Healthcare		-	43.556			108.503	36,6	50,0	30,7	25,8	8,4	7,5	24,5	15,
Medikaloka Hermina	HEAL	BUY	15.366	1.445	1.800	22.204	45,9	37,1	15,9	13,7	4,7	4,3	11,9	12,1
Mitra Keluarga Dradia Widwahuaada	Mika Prda	BUY	14.246	3.060	3.400	43.594	47,6	36,2	28,5	22,7	7,5	6,5	16,3	19,3
Prodia Widyahusada Siloam Hospital	SILO	BUY BUY	938 13.006	3.100 3.060	6.400 3.000	2.906 39.799	8,3 32,9	7,9 35,1	3,4 14,6	3,1 14,4	1,2 5,0	1,1 4,6	14,8 16,3	14,6 13,7
Heavy Equipment		501	3.730	0.000	0.000	102.112	5,0	5,3	2,6	3,0	1,3	1,1	25,1	22,
United Tractors	UNTR	BUY	3.730	27.375	29.200	102.112	5,0	5,3	2,6	3,0	1,3	1,1	25,1	22,7
Industrial Estate			52.903			13.904	11,5	11,9	7,5	7,0	1,4	1,4	12,7	11,9
Puradelta Lestari Surya Semesta	DMAS SSIA	BUY	48.198	164	220	7.904	6,7	8,5	5,6	6,9	1,4	1,4	20,5	16,0
Media	221A	BUY	4.705 89.020	1.275	700	5.999 13.766	191,8 <b>4,8</b>	25,0 5,6	11,0 <b>2,0</b>	7,1 <b>1,7</b>	1,6 0,5	1,5 <b>0,4</b>	0,8 <b>10,3</b>	6,1 <b>8,</b> 2
Media Nusantara Citra	MNCN	BUY	15.050	320	800	4.816	2,4	3,1	1,1	0,7	0,2	0,2	9,8	7,2
Surya Citra Media	SCMA	BUY	73.971	121	325	8.950	9,8	9,9	4,2	4,0	1,1	1,0	11,6	10,7
Mining			319.649			429.318	7,2	8,8	3,8	4,5	1,4	1,4	20,5	15,
Medco Energi A dero Energy	MEDC ADRO	BUY	25.136	1.315	1.700	33.054	6,7	6,7	2,3	4,3	1,2	1,1	19,5	16,9
Adaro Energy Timah	TINS	buy Hold	30.759 7.448	3.740 1.070	3.770 2.100	115.037 7.969	4,7 20,5	6,6 64,0	2,0 5,9	2,5 25,8	1,1 1,1	1,1 1,1	25,7 5,3	17,2 1,7
Vale Indonesia	INCO	BUY	10.540	3.790	5.700	39.946	9,7	28,2	3,9	7,5	1,0	1,0	11,2	3,7
Aneka Tambang	ANTM	BUY	24.031	1.410	2.000	33.883	11,0	11,7	6,6	6,5	1,1	1,1	11,3	9,5
Bukit Asam	PTBA	BUY	11.521	3.100	3.100	35.714	5,8	6,4	5,1	6,0	1,7	1,6	24,4	25,3
Indo Tambangraya Megah Herum Energy	ITMG HRUM	BUY	1.130	26.900	31.300	30.395	4,1	4,0	1,9	1,4	1,1	1,1	26,7	28,0
Harum Energy Merdeka Copper Gold	MDKA	BUY BUY	13.518 24.473	1.425 2.340	1.700 3.100	19.263 57.267	6,2 (184,8)	6,3 69,5	2,6 20,6	2,2 16,0	1,5 4,1	1,3 3,5	26,1 (2,1)	22,4 5,5
Trimegah Bangun Persada	NCKL	BUY	63.099	900	1.300	56.789	10,1	11,2	8,5	8,1	2,4	2,1	34,1	20,1
Merdeka Battery Materials	MBMA	BUY	107.995	540	700	58.318	561,1	81,3	42,0	24,3	86,6	150,1	10,0	135,1
Wintermar Offshore Marine	WINS	BUY	4.365	456	760	1.990	298,2	79,7	98,3	40,3	14,8	12,5	5,1	17,0
Poultry Chargon Dekehand	CPIN	DLM	30.363	4 000	C 400	100.877	30,5	17,3	13,3	9,2	2,4	2,2	7,9	13,0
Charoen Pokphand Japfa Comfeed	JPFA	BUY BUY	16.398 11.727	4.920 1.565	6.400 2.200	80.678 18.352	34,8 19,7	23,3 8,2	17,0 9,1	12,7 5,3	3,0 1,4	2,8 1,2	8,7 7,2	12,: 15,1
Malindo Feedmill	MAIN	BUY	2.239	825	850	1.847	29,1	14,3	5,7	5,1	0,7	0,7	2,6	5,0
Property			104.375			88.729	13,3	9,7	7,5	5,5	1,0	0,9	8,1	10,2
Bumi Serpong Damai	BSDE	BUY	21.171	1.265	1.550	26.782	13,8	6,9	8,3	4,8	0,7	0,7	5,5	10,0
Ciputra Development Pakuw on Jati	CTRA PWON	BUY	18.536	1.385	1.700	25.672	13,9	11,2	7,4	5,6	1,3	1,2	9,6	10,9
Summarecon	SMRA	BUY BUY	48.160 16.509	515 695	640 1.000	24.802 11.473	11,8 15,0	11,5 13,3	7,0 7,1	6,4 5,9	1,3 1,2	1,2 1,1	11,6 8,1	10,1 8,1
Utility		501	65.746	000		35.999	27,4	25,7	12,9	12,8	2,5	2,3	16,0	15,5
Perusahaan Gas Negara	PGAS	BUY	24.242	1.485	1.650	35.999	8,7	8,2	2,7	2,3	0,8	0,8	9,8	9,
Pertamina Geothermal Energy	PGEO	BUY	41.504	1.170	1.470	48.560	18,7	17,5	10,2	10,5	1,7	1,6	10,8	9,2
Retail Mitra Adi Perkasa	MAPI	DIN	<b>95.689</b> 16.600	1.820	2.000	87.745	19,2	18,2	9,8 7.0	9,4	3,4	2,9	<b>19,8</b> 20,9	<b>17</b> ,4 17,9
MAP Aktif Adiperkasa	MAPA	BUY BUY	28.504	940	1.000	30.212 26.794	16,0 19,3	15,3 19,2	7,0 12,1	6,9 12,3	3,0 4,7	2,5 3,8	20,9	22,0
Midi Utama Indonesia	MIDI	BUY	33.435	468	600	15.648	30,3	26,1	12,5	10,7	4,2	3,8	18,0	15,
Ace Hardw are	ACES	BUY	17.150	880	1.100	15.092	19,8	18,0	13,5	11,8	2,5	2,3	12,7	13,2
Technology			1.377.157			139.805	(1,5)	(19,5)	- 8,6 -	23,1	2,0	2,2	(81,4)	(10,
Bukalapak Golek Tekenedia	BUKA	BUY	103.109	115	340	11.858	(19,7)	41,5	13,1	140,4	0,5	0,5	(2,3)	(12)
Gojek Tokopedia Blibli (Global Digital Niaga)	GOTO BELI	BUY BUY	1.150.838 123.211	63 450	120 520	72.503 55.445	(0,8) (15,9)	(16,7) (17,8)	- 6,5 - - 19,2 -	23,2 27,7	1,9 8,3	2,1 15,5	(111,0) (41,4)	(12,0 (60,0
Telco		201	277.478	-100	020	572.224	15,3	14,1	- <u>19,2</u> - 5,0	4,5	2,2	2,1	15,1	15,
Telekomunikasi Indonesia	TLKM	BUY	99.062	3.160	4.400	313.037	12,7	12,4	4,3	4,0	2,3	2,2	18,5	17,
Indosat	ISAT	BUY	8.063	10.975	13.300	88.488	18,7	16,7	4,1	3,6	2,9	2,6	16,0	16,
XL Axiata	EXCL	BUY	13.128	2.290	3.300	30.064	23,7	14,3	2,2	2,0	1,1	1,1	4,9	7,8
Tow er Bersama Sarana Menara Nusantara	TBIG TOWR	BUY BUY	22.657 51.015	1.885 855	3.200 1.300	42.708 43.618	29,3 12,8	24,9 10.6	12,4 8,6	11,7 7,8	3,9 2.6	3,4 2,3	13,7 22,0	14,
Sarana Menara Nusantara Mitra Telekomunikasi Indonesia	IOWR	BUY	51.015 83.553	855 650	1.300 960	43.618 54.309	12,8 27,0	10,6 24,8	8,6 10,4	7,8 9,3	2,6 1,6	2,3 1,6	22,0 5,9	22,9 6,4
		001	00.000	JUU	000	54.303	21,0	∠+,0	10,4		1,0	1,0	5,5	0,4
Trade			20.073			31.315	11,3	11,4	7,3	7,1	2,7	2,4	24,5	22,1

### **COVERAGE PERFORMANCE**

#### LEADERS

		Price	as on					
	Code	24-Sep-24	23-Sep-24	Chg, %	wow, %	<b>mom, %</b>	YTD, %	Rating
Gudang Garam	GGRM	16.550	15.625	5,9	3,8	2,0	(18,6)	HOLD
HM Sampoerna	HMSP	775	735	5,4	2,6	2,6	(13,4)	HOLD
Medco Energi Internasional	MEDC	1.315	1.255	4,8	6,9	1,9	13,9	BUY
Indo Tambangraya Megah	ITMG	26.900	26.175	2,8	4,1	0,8	4,9	BUY
AKR Corporindo	AKRA	1.560	1.520	2,6	5,4	7,6	5,8	HOLD
Ciputra Development	CTRA	1.385	1.350	2,6	6,5	7,4	18,4	BUY
Unilever	UNVR	2.260	2.210	2,3	3,7	(3,8)	(36,0)	SELL
Merdeka Copper Gold	MDKA	2.340	2.290	2,2	1,7	0,9	(13,3)	BUY
Indofood CBP	ICBP	12.425	12.200	1,8	9,0	8,3	17,5	BUY
Pertamina Geothermal Energy	PGEO	1.170	1.150	1,7	4,5	(0,4)	-	BUY
Courses Pleambarg								

Sources: Bloomberg

#### LAGGARDS

		Price	as on					
	Code	24-Sep-24	23-Sep-24	Chg, %	wow, %	mom, %	YTD, %	Rating
Surya Semesta	SSIA	1.275	1.320	(3,4)	(7,6)	21,4	193,8	BUY
Gojek Tokopedia	GOTO	63	65	(3,1)	(3,1)	18,9	(26,7)	BUY
Ace Hardware	ACES	880	900	(2,2)	12,1	21,4	22,2	BUY
MAP Aktif Adiperkasa	MAPA	940	955	(1,6)	0,5	11,2	14,6	BUY
BCA	BBCA	10.800	10.950	(1,4)	2,9	4,6	14,9	BUY
Bank Syariah Indonesia	BRIS	3.110	3.150	(1,3)	0,3	15,2	78,7	HOLD
Mayora Indah	MYOR	2.770	2.800	(1,1)	2,2	3,4	11,2	BUY
M-Cash Integrasi	MCAS	1.395	1.410	(1,1)	2,2	(7,9)	(67,9)	BUY
Pakuwon Jati	PWON	515	520	(1,0)	2,0	7,3	13,4	BUY
Bank Jago	ARTO	3.150	3.180	(0,9)	5,4	9,8	8,6	BUY

Sources: Bloomberg

# Wednesday, 25 September 2024

#### **PREVIOUS REPORTS**

- Medikaloka Hermina: On Track 9M24 Performance; Potential Upsides from COB implementation
- Macro Strategy: <u>The Major Premise of Rate Cut</u>
- Aspirasi Hidup Indonesia: <u>Strong Aug24 SSSG; YTD Monthly Sales Surpass Pre-Pandemic Levels, in line with</u> <u>our FY24F</u>
- Equity Strategy: <u>Riding the Wave of Earnings Growth, Strong IDR and Liquidity Catalysts</u>
- Banks: <u>Better liquidity to support NIM amid the potential continuous tight competition in lending</u>
- Macro Strategy: <u>An Opportune Time to Initiate the Easing Cycle</u>
- Telco: <u>Navigating the 3Q24 Soft Season Challenges and Capitalizing on 4Q24 Opportunities</u>
- Retail: Jul-Sep24 Retail Channel Checks: Sports brands drive promotions, Fashion discount end
- Jasa Marga: Debunking Investors' Concerns, Part Deux: Expect Interest expense to Remain Manageable
- Medco Energi International: <u>No Surprises in FY24-25 guidance</u>
- PT Victoria Care Indonesia: <u>Adapting to shifts in consumers behavior</u>
- Poultry: Concern on low livebird prices is overdone; Reaffirming robust FY24 earnings growth outlook
- Macro Strategy: <u>The Prelude to Rate Cut</u>
- Property: Riding on the Rate Cut Sentiment
- Bumi Serpong Damai: <u>Well-Connected Township Remains Key Selling Points to Support FY24F-26F Core</u> <u>Marketing Sales</u>
- Jasa Marga: <u>Debunking JTT divestment payment delay risks and earnings impact from minority interest</u>
- Aneka Tambang: <u>Upbeat 3Q24 Operational Outlook</u>
- Coal Sector: <u>Rising Indonesia production, but demand and cost curve remain supportive for price</u>
- Bank Syariah Indonesia: In line 1H24 net profit supported by financing growth and lower provisions
- Sarana Menara Nusantara: <u>Navigating merger headwinds with strategic positioning in ex-Java</u>
- Macro Strategy: <u>Fact Check: Expectation vs Reality</u>
- Oil and Gas: <u>Supply-driven Price Movement</u>; Offshore Investment Appetite Remains Promising
- Cement: Jul24 Sales: Strong 14% mom vol growth, but risk from fighting brand pricing of Merdeka
- Technology: <u>E-commerce Players Raise Commissions; A Potential Positive Implications for GOTO</u>
- Consumer: Sticking with the Winners Amid Lingering Challenges
- Healthcare: <u>FY25 Budget: Continuation of The Reform Agenda</u>
- GOTO Gojek Tokopedia: <u>Diversified growth drivers to unlock potentials for further expansion in margins</u>
- Macro Strategy: <u>The Time Has Come</u>
- MAP Aktif : <u>2H24 recovery expected, but overseas expansion remains a risk; maintain Buy rating with a lower</u> <u>TP</u>
- Mitra Adiperkasa <u>FY24-25 estimates cut, but expect a stronger recovery in 2H24 and FY25</u>
- Metal Mining: <u>Aug24 Metal Sector Update: supports for tin price; nickel ore tightness persists</u>
- Bank Negara Indonesia: <u>Inline 2Q24 results: improving NIM supported by strong loan growth, higher LDR,</u> and contained CoC
- Astra International: <u>Valuation discount implies auto business is still underappreciated; maintain Buy with a higher TP</u>
- Aspirasi Hidup Indonesia: Growth Momentum Intact Despite a Normalized Jul24 SSSG
- Equity Strategy: <u>Potential Tailwind from a Smooth Govt. Transition</u>
- Kalbe Farma: Improving growth outlook from higher margins and steady revenue; reiterate Buy rating
- Pakuwon Jati: <u>Investment Property Remains an Underappreciated Growth Driver; Resume Coverage with a Buy</u> <u>Rating</u>
- Macro Strategy : <u>2025 Proposed Budget: The Groundwork for Transition</u>
- Digital Banks: <u>Still Robust Earnings Growth Potentials Despite Increasing Competition</u>
- Midi Utama Indonesia: <u>Strong 1H24 Earnings Bolster FY24 Guidance; Focus on Profitability Enhances Outlook</u>
- Mitratel: <u>Resilient Growth and Strategic Advantages Amid Telco Consolidation</u>
- Wintermar Offshore Marine: <u>Riding the charter rates upcycle</u>; initiate with Buy
- Macro Strategy: <u>What's Priced In and What's Not</u>
- Jasa Marga: <u>Reinitiate with Buy rating</u>; <u>Attractive FY24-25 28%-33% EPS growth from deleveraging and tariff</u> <u>hikes</u>
- Property: KTA from meeting with JLL: Landed Housing and Retails as Key Growth Driver in Greater Jakarta

#### **PT BRI Danareksa Sekuritas**

Gedung BRI II Lt.23, Jl. Jenderal Sudirman Kav.44-46 Bendungan Hilir, Tanah Abang – Jakarta Pusat 10210 Indonesia Indonesia (62 21) 50914100 Tel (62 21) 2520990 Fax

#### **Equity Research Team**

#### **Erindra Krisnawan**

erindra.krisnawan@brids.co.id (62-21) 50914100 ext. 3500 Head of Equity Research, Strategy, Coal

#### Niko Margaronis

niko.margaronis@brids.co.id (62-21) 50914100 ext.3512 Telco, Tower, Technology, Media

#### **Richard Jerry**

richard.jerry@brids.co.id (62-21) 50914100 ext.3511 Automotive, Cement

#### **Economic Research Team**

#### **Helmy Kristanto**

helmy.kristanto@brids.co.id (62-21) 50914100 ext. 3400 Chief Economist, Macro Strategy

#### **Dr. Telisa Aulia Falianty**

telisa.falianty@brids.co.id (62-21) 50914100

#### **Kefas Sidauruk**

kefas.sidauruk@brids.co.id (62-21) 50914100 Economist

#### **Sales Team**

Yofi Lasini yofi.lasini@brids.co.id (62-21) 50914100 ext. 3120

**Andreas Kenny** andreas.kenny@brids.co.id (62-21) 50914100 ext. 3500

**Christy Halim** christy.halim@brids.co.id (62-21) 50914100 ext. 3500 ehrliech@brids.co.id (62-21) 50914100 ext.3508

**Ehrliech Suharto** 

**Adeline Solaiman** adeline.solaiman@brids.co.id (62-21) 50914100 ext.3508

**Jason Joseph** jason.joseph@brids.co.id (62-21) 50914100 ext.3508 Yunita L. Nababan yunita@brids.co.id (62-21) 50914100 ext.3503

#### Novrita Endah Putrianti

novrita.putrianti@brids.co.id (62-21) 50914100 ext.3503

# **Victor Stefano**

victor.stefano@brids.co.id (62-21) 50914100 ext.3503 Banks, Poultry

#### **Ismail Fakhri Suweleh**

ismail.suweleh@brids.co.id (62-21) 50914100 ext.3505 Healthcare, Property, Industrial Estate



Senior Advisor

Natalia Sutanto

**Timothy Wijaya** 

timothy.wijaya@brids.co.id

(62-21) 50914100 ext.3530

natalia.sutanto@brids.co.id

(62-21) 50914100 ext.3508

Consumer, Tobacco, Pharmacy, Retail

Metal, Oil and Gas, Mining Service



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