

FROM EQUITY RESEARCH DESK

IDEA OF THE DAY

PT Victoria Care Indonesia: Adapting to shifts in consumers behavior (NOT RATED)

- VICI reported a 6.7% yoy revenue increase in 1H24, driven by hair care growth despite a 2.3% decline in personal care due to competition.
- The mgmt. plans to shift partial promotional costs to offline stores due to changing consumer behavior, while keeping A&P costs at 18% of rev.
- Management maintains FY24 guidance for 11% EPS growth, with revenue growth of 12-15%, a GPM of 55% and NIM of 13%.

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MARKET NEWS

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- 4W & 2W data for Aug24
- MIDI SSSG at +12.01% yoy in Aug24

MACROECONOMY

- China's Exports Accelerated to 8.7% yoy in Aug24
- Indonesia Retail Sales Surpass Estimates in July at 4.5% yoy

SECTOR

- Government to End Sales of Gasoline Cars, Offers Rp30mn Discount on Electric Vehicles
- State Finance Accountability Committee Proposes a 2.5% Excise on Sweetened Beverages in 2025
- Iran-Israel Conflict Could Push Up Oil Prices, Subsidies Might Balloon to Rp600tr
- Telco: Several Operators Gradually Switching to eSIM

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- Jasa Marga: <u>Debunking JTT divestment payment delay</u> risks and earnings impact from minority interest
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- Coal Sector: <u>Rising Indonesia production</u>, <u>but demand and cost curve remain supportive for price</u>
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- Macro Strategy: <u>Fact Check: Expectation vs Reality</u>

EQUITY MARKET INDICES

	Close	Chg	Ytd	Vol
	Close	(%)	(%)	(US\$mn)
Asean - 5				
Indonesia	7,761	8.0	6.7	663
Thailand	1,428	(0.2)	0.9	1,896
Philippines	6,985	0.0	8.3	124
Malaysia	1,660	0.5	14.1	887
Singapore	3,513	0.5	8.4	1,096
Regional				
China	2,744	0.3	(7.8)	39,629
Hong Kong	17,234	0.2	1.1	13,502
Japan	36,159	(0.2)	8.1	20,438
Korea	2,523	(0.5)	(5.0)	5,546
Taiwan	21,064	(0.4)	17.5	n.a
India	81,921	0.4	13.4	821
Nasdaq	17,026	0.8	13.4	220,211
Dow Jones	40,737	(0.2)	8.1	18,990

CURRENCY AND INTEREST RATE

			wow	mom	ytd
		Rate	(%)	(%)	(%)
Rupiah	Rp/1US\$	15,450	0.5	3.2	(0.3)
BI7DRRR	%	6.25	-	-	0.3
10y Gov	Indo bond	6.62	(0.0)	(0.2)	0.1

HARD COMMODITIES

	I I mid	Dries	d-d	mom	ytd
	Unit	Price	(%)	(%)	(%)
Coal	US\$/ton	139	(2.0)	(5.0)	(5.2)
Gold	US\$/toz	2,518	0.1	3.6	22.1
Nickel	US\$/mt.ton	15,498	(1.0)	(2.5)	(5.4)
Tin	US\$/mt.ton	30,403	(0.9)	(3.5)	20.8

SOFT COMMODITIES

	Unit	Price	d-d	mom	ytd
	Ollit	Frice	(%)	(%)	(%)
Cocoa	US\$/mt.ton	6,446	2.8	(16.3)	54.9
Corn	US\$/mt.ton	139	(6.6)	(0.9)	(19.3)
Oil (WTI)	US\$/barrel	66	0.9	(13.7)	(7.5)
Oil (Brent)	US\$/barrel	69	(3.7)	(13.1)	(10.2)
Palm oil	MYR/mt.ton	4,005	(0.0)	4.1	7.7
Rubber	USd/kg	182	(8.0)	7.2	16.7
Pulp	US\$/tonne	1,205	n.a	2.8	20.5
Coffee	US\$/60kgbag	259	0.4	14.9	97.5
Sugar	US\$/MT	519	(1.5)	(1.4)	(13.0)
Wheat	US\$/ton	156	1.0	1.5	(14.2)
Soy Oil	US\$/lb	41	(1.8)	(4.4)	(14.6)
SoyBean	US\$/by	978	(2.3)	(4.9)	(24.4)



Not-Rated

Last Price (Rp)			645
Target Price (Rp)			n.a
Previous Target Pr	ice (Rp)		n.a
Upside/Downside			n.a
No. of Shares (mn))		6,708
Mkt Cap (Rpbn/US	S\$mn)		4,327/282
Avg, Daily T/O (Rpbn/US\$mn)			0.1/0.0
Free Float (%)			14.7
Major Shareholder	r (%)		
PT Sukses Sejati Se	jahtera		59.9
Beauty Brands Inte	rnational		25.0
EPS Consensus (Rp	o)		
	2024F	2025F	2026F
BRIDS	n.a	n.a	n.a
Consensus	n.a	n.a	n.a
BRIDS/Cons (%)	n.a	n.a	n.a

VICI relative to JCI Index



Source: Bloomberg

BRI Danareksa Sekuritas Analysts

Sabela Nur Amalina

(62-21) 5091 4100 ext. 4202 sabela.amalina@brids.co.id

Natalia Sutanto

(62-21) 5091 4100 ext. 3508 natalia.sutanto@brids.co.id

PT Victoria Care Indonesia (VICI IJ)

Adapting to shifts in consumers behavior

- VICI reported a 6.7% yoy revenue increase in 1H24, driven by hair care growth despite a 2.3% decline in personal care due to competition.
- The mgmt. plans to shift partial promotional costs to offline stores due to changing consumer behavior, while keeping A&P costs at 18% of rev.
- Management maintains FY24 guidance for 11% EPS growth, with revenue growth of 12-15%, a GPM of 55% and NIM of 13%.

Shifting consumer behavior necessitates strategic adjustments

VICI reported a +6.7% yoy revenue increase in 1H24, attributed to a combination of volume growth and 5% ASP increase at end of FY23, driving a 10% rise in net profit to Rp9bn. The hair care segment led the growth with a 17% yoy increase, boosted by a new product launch (Miranda) and a new sales channel (i.e., Sociolla) for the CBD brand, while the personal care and antiseptic segments' revenues declined by 2.3% yoy due to stiffer competition. In our recent call with mgmt., it also mentioned a consumer shift from online to offline purchases through modern trade channels, prompting less aggressive online sales and a strategic reallocation of partial promotional spending towards offline stores, while maintaining advertising costs at 18% of revenue.

Strategic plans aim for a 4Q24 rebound

The mgmt. indicated flat yoy sales in Jul24, while Aug24's are still expected to soften. However, it anticipates a sales rebound in 4Q24, benefiting from a low base due to last year's TikTok Shop ban. VICI plans to increase its ASP by around 5% at the end of FY24 and aims to launch new products targeting men, along with new offerings under its Miranda and CBD brand. Additionally, the company is preparing to introduce new packaging for its Herborist products to support the consumer segment.

Premium valuation; mgmt. maintains optimistic FY24 growth projections

VICI maintains FY24 guidance for double-digit revenue growth of 12-15%, a gross margin of 55%, and a net margin of 13%, translating to an expectation of 11-14% yoy net profit growth. Management remains optimistic about achieving these targets while closely monitoring sales performance from Sep24 onwards. VICI trades at FY24 an annualized PE of 21.5x, a premium to the consumers sector's 16.2x (with projected average EPS growth of 11%).

Key Financials

Year to 31 Dec	2020A	2021A	2022A	2023A	6M24
Revenue (Rpbn)	1,046	1,153	1,046	1,362	699
EBITDA (Rpbn)	240	269	175	281	145
EBITDA Growth (%)	31.7	12.0	(34.9)	60.3	1.9
Net Profit (Rpbn)	148	177	98	178	98
EPS (Rp)	26	26	15	27	15
EPS Growth (%)	n.a	2.3	(44.9)	82.7	10.0
BVPS (Rp)	94	112	119	137	145
DPS (Rp)	5	11	6	n.a	n.a
PER (x)	14.9	14.5	26.4	14.4	13.2
PBV (x)	4.087	3.434	3.216	2.804	2.657
Dividen yield (%)	1.3	2.7	1.4	n.a	n.a
EV/EBITDA	18.2	16.3	25.0	15.6	22.6

Source: VICI, BRIDS Estimates





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RESEARCH COMMENTARY

4W & 2W data for Aug24

- Aug24/8M24 4W wholesale: 76.3k/560.5k (-14%/-17% yoy). Aug24 vs Jul24 improved by 3% mom
- Aug24/8M24 4W retail sales: 76.8k/584.8k (-11%/-12% yoy). Aug24 vs Jul24 improved by 2% mom
- Aug24/8M24 2W sales: 573.8k/4.3mn (+7%/+3% yoy). Aug24 vs Jul24 declined by 4% mom

Comment: we continue to see improvement in 4W sales, with 4W wholesales remaining in-line with our projection, while 2W recorded its first monthly sales decline since Lebaran. On 4W dealer inventory, we see a slight build up of inventory, although it remains relatively small. Regarding 4W discounts, we found that only Wuling offered slightly higher discount in Aug24 compared to Jul24, while we observed a normalization of discounts on Toyota and Mitsubishi post-GIIAS.

Honda, Mitsubishi, BYD, and Wuling show better monthly sales in Aug24 (albeit Honda still recorded weak yoy trend), while ASII's market share seems to drop to 54.8% in Aug24 vs 59.6% in Jul24 (avg 57% for YTD-24). Overall, we are still optimistic about the 4W recovery trajectory and expect a monthly blip in ASII's market share is just part of the market share normalization. We have a BUY rating on ASII with a TP of Rp5,700. (Richard Jerry, CFA & Christian Sitorus - BRIDS)

MIDI SSSG at +12.01% yoy in Aug24

- MIDI reported SSSG at +12.01% yoy in Aug24 (2Q24: 9.6% yoy), marked 4 consecutive months since May24, contributed by MIDI Stores in outer Java Island (>50% of total store).
- In 8M24, MIDI opened 111 Alfamidi stores(Jul-Aug: 36 stores).
- The mgmt remains optimistic to achieve 3Q24 SSSG at +11% yoy and on track to open an additional 200 Alfamidi stores in FY24. (Natalia Sutanto & Sabela Nur Amalina BRIDS)

MACROECONOMY

China's Exports Accelerated to 8.7% yoy in Aug24

China's exports accelerated to 8.7% yoy in Aug24, against the expected deceleration of 6.5% from July's 7%. Imports, on the other hand, slowed to 0.5% yoy from 7.2% in Jul24. The export volume has been rising faster than the value in recent months, indicating Chinese companies were cutting prices to secure sales. (Bloomberg)

Indonesia Retail Sales Surpass Estimates in July at 4.5% yoy

Bank Indonesia reported slightly better-than-estimated Retail Sales in Jul24. The figure got revised up to 4.5% from 4.3% in early estimation. Food, Beverage, & Tobacco sales surged to 6.5% yoy from 3.5% in Jun24. In Aug24, Retail sales were estimated to grow by 5.8% yoy and 1.6% mom. Price expectations for the next three months from Jul24 rose to a three-month high. (Bank Indonesia)

SECTOR

Government to End Sales of Gasoline Cars, Offers Rp30mn Discount on Electric Vehicles

The government plans to stop selling conventional gasoline cars to boost electric vehicle adoption. Discounts on electric cars are making them more affordable. The policy, which is a part of Indonesia's automotive roadmap, aims to phase out new ICE cars by 2045, even though most new vehicles in the country still use fossil fuels. (Kontan)

State Finance Accountability Committee Proposes a 2.5% Excise on Sweetened Beverages in 2025

State Finance Accountability Committee (BAKN) suggests a 2.5% excise rate for Packaged Sweetened Beverages (MBDK) in 2025 and plans to gradually increase it to a maximum of 20%. BAKN stated that the suggestion is part of DPR's recommendations that the government must consider. (CNBC Indonesia)



Equity SNAPSHOT

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Iran-Israel Conflict Could Push Up Oil Prices, Subsidies Might Balloon to Rp600tr

An open war between Iran and Israel would impact oil prices, potentially causing Indonesia's energy subsidies to balloon to Rp600tr. Komaidi Notonegoro, Executive Director of the Reforminer Institute, said that tensions in the Middle East, with an open war between Iran and Israel, could drive up oil prices by up to US\$60. This is because Iran controls the Strait of Hormuz, which plays a crucial role in trade. The Strait of Hormuz affects 40%-50% of global oil trade. (Kontan)

Telco: Several Operators Gradually Switching to eSIM

Several cellular operators are gradually starting to switch to using digital SIM cards, although the government has not yet issued regulations on embedded Subscriber Identity Modules or eSIMs. As of early Aug24, according to EXCL, it has acquired over 460,000 eSIM users. eSIM users include both existing customers who previously used physical cards and new customers interested in using eSIMs directly. Meanwhile, FREN has reported a 40% growth in the number of eSIM users over the first six months of 2024. (Bisnis)

CORPORATE

AKRA: Arthakencana Acquires 32.09mn Shares for Rp46bn

Arthakencana Rayatama expanded its holdings in AKRA by purchasing 32.09mn shares through three transactions on September 4, 5, and 6, 2024. The acquisitions, made at prices between Rp1,422-Rp1,437 per share, totaled Rp46bn. Following these transactions, Arthakencana's stake in AKRA rose to 12.65bn shares, representing 63.05% ownership, up from 62.89% previously. (Emiten News)

MCAS Partners with Tencent Cloud to Boost AI Technology in Indonesia

MCAS is collaborating with Tencent Cloud to implement AI solutions aimed at enhancing efficiency and innovation across sectors in Indonesia. Their latest project focuses on palm verification technology for secure and efficient biometric verification, with plans to introduce more advanced solutions to the market. (Emiten News)



Equity SNAPSHOT

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BRI danareksa Equity Valuation		Rating	Rating	Outstanding Shares	Price (Rp)	Price	Mkt Cap	PER	(x) I	EV / EBITI	DA (x)	PBV	ĺ	ROE)F
		Rating	(Mn)	Price (Rp)	Target	Rp Bn	2023	2024	2023	2024	2023	2024	2023	-	
areksa Universe			3,175,350		raiget	4,874,953	17.9	13.6	11.6	10.9	2.4	2.2	13.5	_	
Auto			40,484			203,430	6.0	6.7	4.3	4.6	1.0	1.0	17.3		
Astra International	ASII	BUY	40,484	5,025	5,700	203,430	6.0	6.7	4.3	4.6	1.0	1.0	17.3	_	
Financials & Banks BCA	BBCA	BUY	340,326 123,275	10,350	11,300	2,350,275 1,275,897	17.7 26.2	16.6 24.1	N/A N/A	N/A N/A	3.2 5.3	2.9 4.8	19.1 21.0		
BNI	BBNI	BUY	37,297	5,700	6,700	212,595	10.2	9.8	N/A	N/A	1.4	1.3	14.6		
Bank Tabungan Negara	BBTN	BUY	14,034	1,425	2,000	19,999	6.3	5.6	N/A	N/A	0.7	0.6	11.6		
Bank Mandiri	BMRI	BUY	93,333	7,250	7,400	676,667	12.3	11.9	NA	N/A	2.6	2.4	22.4		
Bank Jago	ARTO	BUY	13,857	2,840	3,800	39,354	543.8	315.2	N/A	N/A	4.7	4.6	0.9		
Bank Neo Commerce	BBYB	BUY	12,399	284	600	3,521	(6.1)	(56.2)	NA	N/A	1.1	1.1	(16.2)		
Bank Syariah Indonesia	BRIS	BUY	46,129	2,650	2,700	122,243	21.4	18.6	N/A	N/A	3.2	2.8	15.8		
Indocement	INTP	BUY	10,433 3,681	6,800	8,800	52,039 25,032	12.6 12.8	16.0 15.5	5.3 6.7	5.7 6.9	0.8 1.2	0.8 1.1	6.5 9.6		
Semen Indonesia	SMGR	HOLD	6,752	4,000	4,100	27,006	12.6	16.5	4.6	5.1	0.6	0.6	5.0		
Cigarettes			118,242	.,	,,	116,424	8.7	9.5	6.0	6.0	1.3	1.2	15.2	_	
Gudang Garam	GGRM	HOLD	1,924	16,075	17,500	30,930	5.8	7.8	3.9	4.2	0.5	0.5	9.0		
HM Sampoerna	HMSP	HOLD	116,318	735	730	85,494	10.6	10.4	8.2	7.3	2.9	2.7	27.9		
Construction			22,115			41,394	5.8	9.2	8.88	6.97	0.9	0.7	16.0		
Pembangunan Perumahan	PTPP	BUY	6,450	480	750	3,096	10.3	6.5	5.4	5.0	0.3	0.3	2.6		
Adhi Karya	ADHI JSMR	BUY	8,408	308	500	2,590	47.4	66.0	6.4	6.7	0.3	0.3	0.6		
Jasa Marga Consumer	JOIVIN	BUY	7,258 87,138	4,920	6,500	35,709 348,611	5.3 14.9	9.0 12.7	10.4 8.0	7.6 7.0	1.3 2.9	0.9 2.6	27.2 20.8	_	
Indofood CBP	ICBP	BUY	11,662	11,575	12,900	134,987	19.3	13.8	9.9	9.0	3.3	2.0	18.1		
Indofood	INDF	BUY	8,780	7,050	8,000	61,902	7.6	6.3	4.2	3.3	1.0	0.9	14.4		
Unilever	UNVR	SELL	38,150	2,210	2,300	84,312	17.6	18.5	11.9	12.7	24.9	24.8	130.1		
Mayora Indah	MYOR	BUY	22,359	2,730	3,350	61,039	19.1	18.3	11.9	11.7	4.1	3.6	23.1		
Nippon Indosari Corpindo	ROTI	BUY	6,186	1,030	1,400	6,372	19.1	16.7	9.4	8.6	2.7	2.4	13.1		
Pharm aceutical			76,875			101,213	27.2	22.7	17.6	14.9	4.1	3.8	15.3		
Sido Muncul	SIDO	BUY	30,000	655	810	19,650	20.7	16.4	16.5	13.7	5.8	5.6	27.6		
Kalbe Farma	KLBF	BUY	46,875	1,740	1,800	81,563	29.5	25.0	17.8	15.3	3.8	3.5	13.2	_	
lealthcare Medikaloka Hermina	HEAL	BUY	43,556 15,366	1,300	1,800	103,314 19,976	34.9 41.3	47.6 33.4	29.2 14.3	24.5 12.4	8.0 4.2	7.2 3.9	24.5 11.9		
Mtra Keluarga	MIKA	BUY	14,246	3,010	3,400	42,882	46.8	35.4 35.6	28.0	22.3	4.2 7.4	6.4	16.3		
Prodia Widyahusada	PRDA	BUY	938	3,060	6,400	2,869	8.2	7.8	3.3	3.0	1.4	1.1	14.8		
Siloam Hospital	SILO	BUY	13,006	2,890	3,000	37,588	31.0	33.1	13.8	13.6	4.7	4.4	16.3		
leavy Equipment	0.20	DOI	3,730	2,000	0,000	99,595	4.8	5.1	2.5	2.9	1.3	1.1	25.1	_	
United Tractors	UNTR	BUY	3,730	26,700	29,200	99,595	4.8	5.1	2.5	2.9	1.3	1.1	25.1		
ndustrial Estate			52,903			14,608	12.1	12.5	7.9	7.4	1.5	1.5	12.7	_	
Puradelta Lestari	DMAS	BUY	48,198	163	220	7,856	6.7	8.5	5.6	6.9	1.4	1.3	20.5		
Surya Semesta	SSIA	BUY	4,705	1,435	700	6,752	215.9	28.2	12.2	7.9	1.8	1.7	0.8		
Media			89,020			13,827	4.8	5.6	2.0	1.7	0.5	0.4	10.3		
Media Nusantara Citra	MNCN SCMA	BUY	15,050	324	800	4,876	2.5	3.1	1.1	0.7	0.2	0.2	9.8		
Surya Citra Media Mining	SUMA	BUY	73,971 319,649	121	325	8,950 403,111	9.8 6.8	9.9 8.3	4.2 3.5	4.0 4.2	1.1 1.3	1.0 1.3	11.6 20.5	_	
Medco Energi	MEDC	BUY	25,136	1,205	1,700	30,289	6.1	6.2	2.2	4.1	1.1	1.0	19.5		
Adaro Energy	ADRO	BUY	30,759	3,490	3,770	107,348	4.4	6.2	1.8	2.2	1.1	1.1	25.7		
Timah	TINS	HOLD	7,448	975	2,100	7,262	18.7	58.3	5.5	23.8	1.0	1.0	5.3		
Vale Indonesia	INCO	BUY	10,540	3,630	5,700	38,259	9.3	27.0	3.7	7.1	1.0	1.0	11.2		
Aneka Tambang	ANTM	BUY	24,031	1,320	2,000	31,721	10.3	11.0	6.1	5.9	1.0	1.0	11.3		
Bukit Asam	PTBA	BUY	11,521	2,670	3,100	30,760	5.0	5.5	4.3	5.1	1.4	1.4	24.4		
Indo Tambangraya Megah	ITMG	BUY	1,130	26,100	31,300	29,491	3.9	3.9	1.8	1.3	1.1	1.1	26.7		
Harum Energy	HRUM MDKA	BUY	13,518	1,315	1,700	17,776	5.7	5.8	2.2	1.9	1.4	1.2	26.1		
Merdeka Copper Gold Trimegah Bangun Persada	NCKL	BUY	24,473	2,260	3,100	55,309	(178.5)	67.1	20.1	15.6	4.0	3.4	(2.1)		
Merdeka Battery Materials	MBMA	BUY BUY	63,099 107,995	870 530	1,300 700	54,896 57,238	9.8 550.7	10.8 79.8	8.2 41.3	7.8 23.9	2.3 85.0	2.0 147.3	34.1 10.0		
Wintermar Offshore Marine	WINS	BUY	4,365	480	760	2,095	313.9	83.9	103.5	42.4	15.5	13.1	5.1		
Poultry	**		30,363	100	. 30	99,463	30.0	17.1	13.2	9.0	2.3	2.1	7.9	_	
Charoen Pokphand	CPIN	BUY	16,398	4,830	6,400	79,202	34.2	22.9	16.7	12.5	2.9	2.7	8.7		
Japfa Comfeed	JPFA	BUY	11,727	1,575	2,200	18,469	19.9	8.3	9.1	5.3	1.4	1.2	7.2		
Malindo Feedmill	MAIN	BUY	2,239	800	850	1,791	28.3	13.9	5.6	5.0	0.7	0.7	2.6	_	
Property	D0DE	DIA:	104,375			87,276	13.7	11.7	7.6	6.2	1.0	1.0	7.8		
Bumi Serpong Damai	BSDE CTRA	BUY	21,171	1,290	1,300	27,311	13.4	12.0	8.0	7.2	0.8	0.7	5.8		
Ciputra Development Pakuw on Jati	PWON	BUY BUY	18,536 48,160	1,340 510	1,600 640	24,838 24,561	15.1 11.7	11.2 11.4	7.8 6.9	6.6 6.4	1.3 1.3	1.1 1.2	8.6 11.6		
Summarecon	SMRA	BUY	48,160 16,509	510 640	1,000	10,565	11.7	11.4	6.9 7.4	3.8	1.3	1.2	6.0		
Itility	5.1.2 V 1	501	65,744	UTU	1,000	35,756	27.0	25.3	12.7	12.6	2.4	2.3	16.0	_	
Perusahaan Gas Negara	PGAS	BUY	24,242	1,475	1,650	35,756	8.7	8.1	2.7	2.3	0.8	0.7	9.8		
Pertamina Geothermal Energy	PGE0	BUY	41,502	1,150	1,470	47,727	18.4	17.2	10.0	10.3	1.6	1.5	10.8	_	
Retail			95,689			82,303	18.0	17.1	9.2	8.8	3.2	2.8	19.8	Ī	
Mitra Adi Perkasa	MAPI	BUY	16,600	1,665	2,000	27,639	14.6	14.0	6.5	6.4	2.8	2.3	20.9		
MAP Aktif Adiperkasa	MAPA	BUY	28,504	930	1,000	26,509	19.1	19.0	12.0	12.2	4.7	3.8	27.3		
Mdi Utama Indonesia	MIDI	BUY	33,435 17,150	442	600 1 100	14,778	28.6	24.6	11.8	10.1	4.0	3.6	18.0		
Ace Hardware Technology	ACES	BUY	17,150 1,377,157	780	1,100	13,377 131,646	17.5 (1.4)	16.0 (18.3)	11.8 - 7.9 -	10.3 21.2	2.2 1.9	2.0 2.0	12.7 (81.4)	_	
	BUKA	BUY	1,377,137	114	340	131,646	(1.4) (19.5)	(1 0.3) 41.1	13.2	142.1	0.5	0.4	(2.3)		
Bukalapak	GOTO	BUY	1,150,838	56	120	64,447	(0.7)	(14.8)	- 5.5 -	19.4	1.7	1.9	(111.0)		
Bukalapak Goiek Tokopedia	BELI	BUY	123,211	450	520	55,445	(15.9)	(17.8)	- 19.2 -	27.7	8.3	15.5	(41.4)		
Bukalapak Gojek Tokopedia Blibli (Global Digital Niaga)			277,478			561,864	15.0	13.8	4.9	4.5	2.2	2.0	15.1	_	
Gojek Tokopedia Blibli (Global Digital Niaga)				3,030	4,400	300,159	12.2	11.9	4.1	3.9	2.2	2.1	18.5		
Gojek Tokopedia Blibli (Global Digital Niaga)	TLKM	BUY	99,062	3,030	4,400										
Gojek Tokopedia Blibli (Global Digital Niaga) Felco	TLKM ISAT	BUY BUY	99,062 8,063	10,950	13,300	88,287	18.6	16.6	4.1	3.6	2.9	2.6	16.0		
Gojek Tokopedia Blibli (Global Digital Niaga) Teleco Telekomunikasi Indonesia	ISAT EXCL	BUY BUY				88,287 29,802	23.4	14.2	2.2	2.0	2.9 1.1	2.6 1.1	4.9		
Gojek Tokopedia Bilbii (Global Digital Niaga) Teleo Telekomunikasi Indonesia Indosat XL Axiata Tow er Bersama	ISAT EXCL TBIG	BUY BUY BUY	8,063 13,128 22,657	10,950 2,270 1,905	13,300 3,300 3,200	29,802 43,162	23.4 29.6	14.2 25.2	2.2 12.4	2.0 11.8	2.9 1.1 3.9	2.6 1.1 3.4	4.9 13.7		
Gojek Tokopedia Blibli (Global Digital Niaga) Felco Telekomunikasi Indonesia Indosat XL Axiata Tow er Bersama Sarana Menara Nusantara	ISAT EXCL TBIG TOWR	BUY BUY BUY BUY	8,063 13,128 22,657 51,015	10,950 2,270 1,905 880	13,300 3,300 3,200 1,300	29,802 43,162 44,893	23.4 29.6 13.2	14.2 25.2 10.9	2.2 12.4 8.7	2.0 11.8 8.0	2.9 1.1 3.9 2.7	2.6 1.1 3.4 2.3	4.9 13.7 22.0		
Gojek Tokopedia Bilbil (Global Digital Niaga) Felco Telekomunikasi Indonesia Indosat XL Axiata Tow er Bersama	ISAT EXCL TBIG	BUY BUY BUY	8,063 13,128 22,657	10,950 2,270 1,905	13,300 3,300 3,200	29,802 43,162	23.4 29.6	14.2 25.2	2.2 12.4	2.0 11.8	2.9 1.1 3.9	2.6 1.1 3.4	4.9 13.7		



COVERAGE PERFORMANCE

LEADERS

	Code	10-Sep-24	09-Sep-24	Chg, %	wow, %	mom, %	YTD, %	Rating
Mitra Adi Perkasa	MAPI	1,665	1,505	10.6	11.0	17.7	(7.0)	BUY
M-Cash Integrasi	MCAS	1,285	1,210	6.2	18.4	23.6	(70.5)	BUY
Gojek Tokopedia	GOTO	56	53	5.7	7.7	9.8	(34.9)	BUY
Sarana Menara Nusantara	TOWR	880	840	4.8	8.0	5.4	(11.1)	BUY
Ace Hardware	ACES	780	750	4.0	8.3	8.3	8.3	BUY
Pembangunan Perumahan	PTPP	480	464	3.4	8.0	25.0	12.1	BUY
Mayora Indah	MYOR	2,730	2,640	3.4	4.6	7.1	9.6	BUY
Summarecon	SMRA	640	620	3.2	6.7	5.8	11.3	BUY
Surya Semesta	SSIA	1,435	1,400	2.5	16.2	32.3	230.6	BUY
Wijaya Karya	WIKA	452	442	2.3	(1.7)	113.2	121.7	BUY

Sources: Bloomberg

LAGGARDS

Price as on									
	Code	10-Sep-24	09-Sep-24	Chg, %	wow, %	mom, %	YTD, %	Rating	
Indo Tambangraya Megah	ITMG	26,100	27,225	(4.1)	(6.1)	1.0	1.8	BUY	
Jasa Marga	JSMR	4,920	5,050	(2.6)	(6.3)	(10.1)	1.0	BUY	
PGN	PGAS	1,475	1,510	(2.3)	(5.1)	(6.1)	30.5	BUY	
Silloam Hospital	SILO	2,890	2,950	(2.0)	(6.2)	6.3	32.6	BUY	
United Tractors	UNTR	26,700	27,250	(2.0)	(3.9)	8.1	18.0	BUY	
BPD Jatim	BJTM	565	575	(1.7)	-	4.6	(9.6)	BUY	
Metrodata Electronics	MTDL	620	630	(1.6)	3.3	-	15.9	BUY	
Bumi Serpong Damai	BSDE	1,290	1,310	(1.5)	1.2	16.2	19.4	BUY	
Sido Muncul	SIDO	655	665	(1.5)	-	(7.7)	24.8	BUY	
Bekasi Fajar	BEST	131	133	(1.5)	4.8	24.8	(4.4)	HOLD	

Sources: Bloomberg



PREVIOUS REPORTS

- Poultry: Concern on low livebird prices is overdone; Reaffirming robust FY24 earnings growth outlook
- Macro Strategy: <u>The Prelude to Rate Cut</u>
- Property: Riding on the Rate Cut Sentiment
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- Coal Sector: Rising Indonesia production, but demand and cost curve remain supportive for price
- Bank Syariah Indonesia: <u>In line 1H24 net profit supported by financing growth and lower provisions</u>
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- Consumer: Sticking with the Winners Amid Lingering Challenges
- Healthcare: FY25 Budget: Continuation of The Reform Agenda
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 TP
- Mitra Adiperkasa FY24-25 estimates cut, but expect a stronger recovery in 2H24 and FY25
- Metal Mining: <u>Aug24 Metal Sector Update: supports for tin price; nickel ore tightness persists</u>
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- Astra International: <u>Valuation discount implies auto business is still underappreciated; maintain Buy with a higher TP</u>
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- Pakuwon Jati: <u>Investment Property Remains an Underappreciated Growth Driver; Resume Coverage with a Buy</u>
 Rating
- Macro Strategy : <u>2025 Proposed Budget: The Groundwork for Transition</u>
- Digital Banks: Still Robust Earnings Growth Potentials Despite Increasing Competition
- Midi Utama Indonesia: Strong 1H24 Earnings Bolster FY24 Guidance; Focus on Profitability Enhances Outlook
- Mitratel: Resilient Growth and Strategic Advantages Amid Telco Consolidation
- Wintermar Offshore Marine: Riding the charter rates upcycle; initiate with Buy
- Macro Strategy: What's Priced In and What's Not
- Jasa Marga: Reinitiate with Buy rating; Attractive FY24-25 28%-33% EPS growth from deleveraging and tariff hikes
- Property: KTA from meeting with JLL: Landed Housing and Retails as Key Growth Driver in Greater Jakarta
- XL Axiata : <u>Inline earnings on robust operational</u>; <u>potential catalysts ahead</u>
- Bank Neo Commerce: <u>Turning into net loss in 2Q24 on loans and NIM contraction (inline 1H24); maintain FY24F net losses</u>
- Aspirasi Hidup Indonesia: <u>Steady SSSG, but Challenges Loom; reaffirm Buy Rating with a lower TP</u>
- Charoen Pokphand Indonesia: Strong 2024 earnings on higher sales and margin; 1H24 beat estimates
- Indocement Tunggal Prakarsa: <u>Lowering FY24E/FY25E EPS est by 7%-8%; reiterate Buy on Better ASP Management</u>
- Telkom Indonesia: <u>Resilient 1H24 earnings (inline)</u>; <u>diversified growth drivers to mitigate downside risks</u>
- Semen Indonesia: Lowering FY24E/FY25E est. EPS by 20%-22 on weak ASP; downgrade rating to Hold
- Macro Strategy: <u>Anathema to Growth</u>
- Mayora Indah: Expect solid 2Q24 volume growth to sustain in 2H24
- Astra International: <u>Upgrading est. and TP on better 4W market share and more upbeat UNTR earnings post</u> <u>1H24 beat</u>

Equity SNAPSHOT



PT BRI Danareksa Sekuritas

Gedung BRI II Lt.23, Jl. Jenderal Sudirman Kav.44-46 Bendungan Hilir, Tanah Abang – Jakarta Pusat 10210 Indonesia Indonesia

Tel (62 21) 50914100 Fax (62 21) 2520990

Equity Research Team

Erindra Krisnawan

erindra.krisnawan@brids.co.id (62-21) 50914100 ext. 3500 Head of Equity Research, Strategy, Coal

Niko Margaronis

niko.margaronis@brids.co.id (62-21) 50914100 ext.3512 **Telco, Tower, Technology, Media**

Richard Jerry

richard.jerry@brids.co.id (62-21) 50914100 ext.3511 **Automotive, Cement**

Natalia Sutanto

natalia.sutanto@brids.co.id

(62-21) 50914100 ext.3508 Consumer, Tobacco, Pharmacy, Retail

Timothy Wijaya

timothy.wijaya@brids.co.id (62-21) 50914100 ext.3530 Metal, Oil and Gas, Mining Service

Victor Stefano

victor.stefano@brids.co.id (62-21) 50914100 ext.3503 Banks, Poultry

Ismail Fakhri Suweleh

ismail.suweleh@brids.co.id (62-21) 50914100 ext.3505 Healthcare, Property, Industrial Estate

Economic Research Team

Helmy Kristanto

helmy.kristanto@brids.co.id (62-21) 50914100 ext. 3400 Chief Economist, Macro Strategy

Dr. Telisa Aulia Falianty

telisa.falianty@brids.co.id (62-21) 50914100 Senior Advisor

Kefas Sidauruk

kefas.sidauruk@brids.co.id (62-21) 50914100 **Economist**

Sales Team

Yofi Lasini

yofi.lasini@brids.co.id (62-21) 50914100 ext. 3120

Andreas Kenny

andreas.kenny@brids.co.id (62-21) 50914100 ext. 3500

Christy Halim

<u>christy.halim@brids.co.id</u> (62-21) 50914100 ext. 3500

Ehrliech Suharto

ehrliech@brids.co.id (62-21) 50914100 ext.3508

Adeline Solaiman

adeline.solaiman@brids.co.id (62-21) 50914100 ext.3508

Jason Joseph

jason.joseph@brids.co.id (62-21) 50914100 ext.3508

Yunita L. Nababan

yunita@brids.co.id (62-21) 50914100 ext.3503

Novrita Endah Putrianti

novrita.putrianti@brids.co.id (62-21) 50914100 ext.3503



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