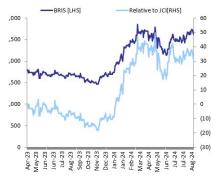


# BUY (Maintained)

Last Price (Rp)			2,610	
Target Price (Rp)	2,700			
Previous Target Pr	2,700			
Upside/Downside			+3.4%	
No. of Shares (mn	)		46,129	
Mkt Cap (Rpbn/U	120,397/7,755			
Avg, Daily T/O (Rpbn/US\$mn)	. ,	- ,	99.1/6.4	
Free Float (%)			33.0	
Major Shareholde	r (%)			
PT. Bank Mandiri		51.5		
PT. Bank Negara In		23.2		
EPS Consensus (R	o)			
	2024F	2025F	2026F	
BRIDS	142.8	162.7	186.8	
Consensus	144.7	174.0	202.8	
BRIDS/Cons (%)	(1.4)	(6.5)	(7.6)	

#### **BRIS relative to JCI Index**



Source: Bloomberg

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- BRIS booked net profit of Rp1.7tr in 2Q24 (flat qoq, +24% yoy), bringing its 1H24 NP to Rp3.4tr (+20% yoy), i.e., in line with ours and consensus.
- NIM declined to 5.1% in 2Q24 (-23bps qoq, -76bps yoy), but the CoC remained robust at 0.9%, supported by improving MSME loan quality.
- We maintain our FY24F forecasts and TP of Rp2,700; reiterate our Buy rating with superior earnings growth vs. its peers as the key catalyst.

#### Strong net profit growth supported by higher loans and lower provisions

BRIS booked net profit of Rp1.7tr in 2Q24 (flat qoq, +24% yoy), with PPOP of Rp2.8tr (flat qoq, +2% yoy). The strong yoy growth was supported by the lower provisions (-40% yoy). Net profit grew to Rp3.4tr in 1H24 (+20% yoy), reaching 52% and 51% of our and consensus FY24F, respectively, i.e., in line. NIM came in at 5.2% in 1H24, a drop from 5.9% in 1H23, due to a 10bps decrease in yield and a 48bps increase in CoF, but this was offset by higher loans, which grew 16% yoy, resulting in a 2% NII growth.

#### NIM remained under pressure, but CoC remained robust

BRIS's NIM declined to 5.1% in 2Q24 (-23bps qoq, -76bps yoy), driven by a lower financing yield of 8.2% (-19bps qoq, -22bps yoy) and a higher CoF of 2.6% (flat qoq, +38bps yoy). Despite the lower NIM, the bank grew its PPOP through strong loan growth (+4% qoq, +16% yoy), higher other operating income (+9% qoq, +33% yoy), and slower opex growth (flat qoq, +14% yoy). CoC remained robust at 0.9% (flat qoq, -86bps yoy), as mgmt maintained confidence in overall loan quality, especially from its new loans. Deposit growth was flat qoq in 2Q24 (+17% yoy). Management stated that this demonstrated the minimal impact of the Muhammadiyah case.

#### Improving quality in MSME loans driven by new loan disbursement

MSME loans grew 19% yoy to Rp45tr in 2Q24, driven by subsidized KUR, which grew 34% yoy, partly offset by SME loan, which grew by only 8% yoy, and non-subsidized KUR, which contracted 13% yoy. Overall, MSME loan quality improved with NPL declining from 3.8% in 2Q23 to 2.9% in 2Q24. Non-subsidized KUR NPL remained at a high level of 9.6% in 2Q24 (vs. 14% in 2Q23) but is a small part (4%) of MSME loan. The MSME loan quality also reflected legacy loans. As of Jun24, new booking's NPL was robust at 0.12%.

#### Solid 2Q24 performances, maintain BUY

We maintain our Buy rating given the robust growth and high potential in the Shariah financial market, hence justifying the premium 2.6x FY24F PBV. We keep our TP of Rp2,700 (based on inverse CoE GGM), with our forecasts and valuation unchanged. Risk to our view is rising NPL and CoC.

Key Fillalicials					
Year to 31 Dec	2022A	2023A	2024F	2025F	2026F
PPOP (Rpbn)	9,396	10,214	11,561	13,033	14,777
Net profit (Rpbn)	4,260	5,704	6,586	7,503	8,615
EPS (Rp)	92.4	123.6	142.8	162.7	186.8
EPS growth (%)	25.4	33.9	15.5	13.9	14.8
BVPS (Rp)	726.3	839.8	959.6	1,086.3	1,210.4
PER (x)	28.3	21.1	18.3	16.0	14.0
PBV (x)	3.6	3.1	2.7	2.4	2.2
Dividend yield (%)	0.9	1.2	1.4	1.6	1.8
ROAE (%)	14.6	15.8	15.9	15.9	16.3

Source: BRIS, BRIDS Estimates



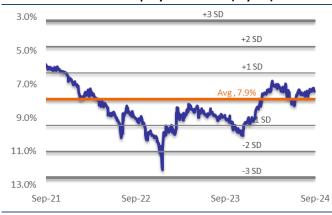
#### Improving presence and customer engagement

The bank continues to expand its presence through EDC and ATM networks. The number of EDCs has reached 1,000, tripling qoq (with a target of 20,000), while ATMs have increased to 2,641, up 2% qoq (with a target of 7,000). At the same time, the bank is expecting the launch of its superapps within the next few weeks (during 3Q24), which is expected to boost customer engagement across its various product offerings.

#### 1H23 1H24 BRIS - Financials (Rpbn) 1Q24 2Q24 qoq, % yoy, % yoy, % FY24F FY240 A A/C Revenue from Fund Management 5.484 6,107 6,009 -2% 10% 10,880 12.115 11% 25,476 25,680 48% 47% Third parties share on return 1,454 1,927 1,934 0% 33% 2,778 3,861 39% 7,177 7,328 54% 53% 45% Net profit sharing 4,031 4,180 4,075 -3% 1% 8,102 8,254 2% 18,299 18,352 45% 988 1,205 1,312 **9%** 33% 1,973 2,517 28% 4,625 54% Other operating income n/a 2,250 2,570 0% 4,606 10,746 45% 48% 2,570 5,139 12% 11,363 Operating expenses 14% 2.768 2.815 2.817 5.469 5.631 11.561 49% PPOP 0% 2% 3% n/a 6% -35% 40% Provision 969 549 580 -40% 1 7 3 1 1 1 2 9 2 7 9 6 n/a 2,236 2.266 8.975 **Operating Profit** 1,799 -1% 24% 3.738 4.502 20% 8.765 51% 50% Net profit 1,364 1,707 1,687 -1% 24% 2,822 3,395 20% 6,586 6,674 52% 51% 221,901 247,163 257,388 4% 221,901 257,388 276,028 93% Financing 16% n/a 253,116 297,916 297,303 0% 17% 253,116 297,303 330,543 90% n/a Customer deposits **Key Ratio** qoq, bps yoy, bps yoy, bps Financing yield (%) 8.5 8.4 8.2 🎍 (19) 🖕 (22) 8.4 8.3 (10)Cost of fund (%) 22 26 2.6 -0 di. 38 21 2.6 de 48 NIM (%) - ann 5.8 5.3 5.1 d. (23) 🖕 (76) 5.9 5.2 • (74)CIR (%) - ann 44.8 47.7 47.7 🌧 (1) 🖖 287 45.7 47.7 Ь 200 Cost of financing (%) - ann 1.8 0.9 0.9 🌧 Ŷ 1.6 0.9 🌪 (71) 2 (86) 16.4 16.8 ROE (%) - ann 15.4 17.2 d (81) 🌪 103 16.2 ŵ 62 60.0 60.9 62.1 🌪 CASA ratio (%) 120 214 86.9 82.5 86.3 🖕 377 FDR (%) (67) NPF ratio (%) 2.3 2.0 2.0 🌩 (2) 🏚 (32)

Exhibit 1. BRIS 1H24 earnings summary

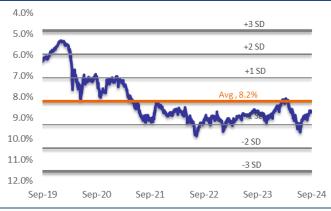
Source: Company, BRIDS Estimates



#### Exhibit 2. BRIS' cost of equity band chart (3-year)

Source: Company, BRIDS Estimates

### Exhibit 3. Big 5 Banks' cost of equity band chart (5-year)

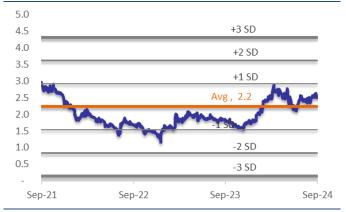


Source: Company, BRIDS Estimates

# **Equity Research – Company Update**

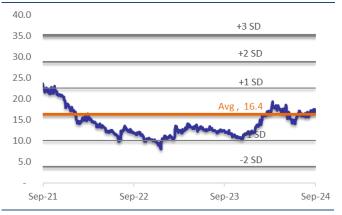
# **BRI**danareksa sekuritas Tuesday, 03 September 2024

#### Exhibit 4. BRIS's PBV band chart (3-year)



Source: Company, Bloomberg, BRIDS Estimates

#### Exhibit 5. BRIS's PE band chart (3-year)



Source: Company, Bloomberg, BRIDS Estimates



Tuesday, 03 September 2024

#### **Exhibit 6. Income Statement**

Year to 31 Dec (Rpbn)	2022A	2023A	2024F	2025F	2026F
Interest Income	19,623	22,252	25,476	28,281	31,167
Interest Expense	(4,032)	(5,993)	(7,177)	(7,948)	(8,626)
Net Interest Income	15,591	16,259	18,299	20,334	22,541
Non-Interest Income (NII)	3,701	4,204	4,625	5,087	5,884
Oper. Income	19,292	20,463	22,924	25,421	28,424
Oper. Expenses	(9 <i>,</i> 895)	(10,249)	(11,363)	(12,388)	(13,647)
Pre-provisions profit	9,396	10,214	11,561	13,033	14,777
Provisions & Allowances	(3 <i>,</i> 749)	(2,622)	(2,796)	(3,048)	(3,311)
<b>Operating Profits</b>	5,648	7,591	8,765	9,985	11,466
Non-Operating Income	9	(2)	(2)	(2)	(3)
Exceptionals	0	0	0	0	0
Pre-tax Profit	5,656	7,589	8,763	9,984	11,463
Income Tax	(1,396)	(1,885)	(2,177)	(2,480)	(2 <i>,</i> 848)
Minorities	0	0	0	0	0
Net Profit	4,260	5,704	6,586	7,503	8,615

#### **Exhibit 7. Balance Sheet**

Year to 31 Dec (Rpbn)	2022A	2023A	2024F	2025F	2026F
Gross Loans	207,705	240,316	276,028	316,032	360,732
Provisions	(9,198)	(9,688)	(11,016)	(12,423)	(14,248)
Net Loans	198,506	230,628	265,012	303,609	346,484
Govt. Bonds	0	0	0	0	0
Securities	57,841	71,169	64,171	57,754	41,872
Other Earnings Assets	0	0	0	0	0
Total Earnings Assets	268,499	314,216	343,067	376,776	405,721
Fixed Assets	5,655	6,481	8,316	8,994	9,717
Non-Earnings Assets	2,367	3,253	3,654	4,490	5,293
Total Assets	305,727	353,624	394,468	446,942	495,260
Customer Deposits	262,425	294,556	330,543	376,345	418,023
Banks Deposits	2,219	1,761	1,884	2,180	2,523
Int. Bearing Liab Others	0	0	0	0	0
Total Liabilities	272,222	314,885	350,202	396,831	439,425
Share capital & Reserves	19,793	19,828	19,756	19,787	19,803
Retained Earnings	13,712	18,911	24,509	30,324	36,032
Shareholders' Funds	33,506	38,739	44,266	50,111	55,835
Minority interests	0	0	0	0	0
Total Equity & Liabilities	305,727	353,624	394,468	446,942	495,260



#### **Exhibit 8. Key Ratios**

Year to 31 Dec	2022A	2023A	2024F	2025F	2026F
Yield on Earning Assets	7.7	7.6	7.8	7.9	8.0
Cost of funds	1.6	2.1	2.3	2.2	2.1
Interest Spread	6.1	5.5	5.5	5.6	5.8
Net Interest Margin	6.1	5.6	5.6	5.6	5.8
Cost/Income Ratio	51.3	50.1	49.6	48.7	48.0
Oper. Exp./Oper. Gross Inc.	75.8	71.3	70.9	70.1	69.1
Gross NPL Ratio	2.4	2.1	0.0	0.0	0.0
LLP/Gross NPL	183.0	193.8	0.0	0.0	0.0
Cost of Credit	2.0	1.2	1.1	1.0	1.0
Loan to Deposit Ratio	79.1	81.6	83.5	84.0	86.3
Loan to Funding Ratio	78.7	81.5	83.5	83.9	86.3
CASA Mix	61.1	60.3	59.9	59.8	60.4
ROAE	14.6	15.8	15.9	15.9	16.3
ROAA	1.5	1.7	1.8	1.8	1.8
CAR	20.4	17.3	18.2	18.3	18.7

#### Exhibit 9. Dupont and Growth

Year to 31 Dec	2022A	2023A	2024F	2025F	2026F
Dupont					
Pre-Tax ROAA	2.0	2.3	2.3	2.4	2.4
Tax Retention rate	75.3	75.2	75.2	75.2	75.2
Post-Tax ROAA	1.5	1.7	1.8	1.8	1.8
Goodwil, Assoc& Min	0.0	0.0	0.0	0.0	0.0
Leverage	9.8	9.1	9.0	8.9	8.9
ROAE	14.6	15.8	15.9	15.9	16.3
Growth (%)					
Interest income	10.2	13.4	14.5	11.0	10.2
Net Interest Income	16.1	4.3	12.5	11.1	10.9
Other Oper. Expenses	12.7	3.6	10.9	9.0	10.2
Fee Based Income	14.9	20.4	10.0	10.0	15.0
Pre-Provision Oper. Profit	22.7	8.7	13.2	12.7	13.4
Net Profit	40.7	33.9	15.5	13.9	14.8
Shareholders' Equity	33.9	15.6	14.3	13.2	11.4
Loan	21.3	15.7	14.9	14.5	14.1
Earnings Asset	11.5	17.0	9.2	9.8	7.7
Deposit	12.9	12.0	12.2	13.9	11.1
Int. Bearing Liab.	13.4	11.5	11.7	13.8	11.1
CASA	19.2	10.5	11.6	13.6	12.2
Total Asset	15.2	15.7	11.5	13.3	10.8

Source : BRIS, BRIDS Estimates

## Equity Research – Company Update

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# BRI Danareksa Sales TradersMitcha SondakhHead of Sales TraderSuryanti SalimSales TraderSuryanti SalimSales Trader

BUY Expected total return of 10% or more within a 12-month period	
HOLD Expected total return between -10% and 10% within a 12-mont	h period
SELL Expected total return of -10% or worse within a 12-month period	d

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Tuesday, 03 September 2024