

FROM EQUITY RESEARCH DESK

IDEA OF THE DAY

Bank Mandiri: Inline 2Q24/ 1H24 earnings on resilient NIM, with intact sound asset quality
(BMRI.IJ Rp 6,400; BUY TP Rp 7,400)

- BMRI reported 1H24 net profit of Rp26.6tr (+5% yoy) supported by 20% loan growth and lower CoC, offsetting the lower NIM.
- Mgmt revised its FY24 loan growth target from 13-15% to 16-18% while maintaining its CoC target at 1.0-1.2%.
- Maintain Buy rating with an unchanged TP of Rp7,400 based on 10.3% CoE (5-year avg.) and 20.9% FY24F ROE, implying 2.4x FY24F PBV.

To see the full version of this report, please [click here](#)

United Tractors: Lifting Our FY24-26F Forecast and TP Post 1H24 Beat; Upgrade Rating to Buy
(UNTR.IJ Rp 25,800; BUY TP Rp 29,200)

- 1H24 earnings beat demonstrated Pama and UT's coal business superior operational performance
- We raised our FY24-26F est. by 13-22% and SOTP-based TP to Rp29,200 on the better operational and coal price outlook
- We upgrade our rating to Buy on prospect of earnings upside in 2H24.

To see the full version of this report, please [click here](#)

Vale Indonesia: 2Q24 strong earnings as expected, albeit 1H24 still below seasonal achievements
(INCO.IJ Rp 3,740; BUY TP Rp 5,700)

- 2Q24 net profit of US\$31mn was still below estimate (39.5%/34.1% of our/ cons. FY24F), however the result was well anticipated.
- INCO has the potential to sell up to 14Mt of saprolite and 42.5Mt of limonite once all mines are fully operational in FY25-26.
- We maintain Buy rating with a SOTP-based TP of Rp5,700. Key risks to our call include lower nickel prices and a lower utilization rate.

To see the full version of this report, please [click here](#)

RESEARCH COMMENTARY

- ACES 2Q24 result: Inline to achieve our and consensus FY24 estimates
- BBRI 2Q24 Concall KTA
- BDMN Jun24 Bank Only Results
- Bukalapak (BUKA IJ, TP:Rp320, BUY) – 2Q24 soft demand with EBITDA in negative territory, missed est
- CPIN 2Q24 Results (Below): Robust qoq Improvement but below on higher tax rate
- CTRA 1H24 Results: In-Line with ours and consensus estimates
- GGRM 2Q24 result: Below estimates
- ICBP 2Q24 result: Solid top line and improved margins support core profit growth
- INTP 1H24 Result: Missed Consensus but ASP is recovering
- JPFA 2Q24 Results (Inline): Margin improvement across business segments
- JSMR 1H24: Beat Consensus

EQUITY MARKET INDICES

	Close	Chg (%)	Ytd (%)	Vol (US\$mn)
Asean - 5				
Indonesia	7,256	0.2	(0.2)	576
Thailand	1,321	1.0	(6.7)	1,208
Philippines	6,619	0.2	2.6	89
Malaysia	1,626	0.8	11.7	677
Singapore	3,456	0.4	6.7	889
Regional				
China	2,939	2.1	(1.2)	45,757
Hong Kong	17,345	2.0	1.7	14,749
Japan	39,102	1.5	16.8	28,613
Korea	2,771	1.2	4.3	7,438
Taiwan	22,199	(0.1)	23.8	N/A
India	81,741	0.4	13.2	1,043
Nasdaq	17,599	2.6	17.2	344,271
Dow Jones	40,843	0.2	8.4	27,190

CURRENCY AND INTEREST RATE

		Rate	wow (%)	mom (%)	ytd (%)
Rupiah	Rp/1US\$	16,260	(0.3)	0.4	(5.6)
BI7DRRR	%	6.25	-	-	0.3
10y Gov	Indo bond	6.90	(0.1)	(0.2)	0.4

HARD COMMODITIES

	Unit	Price	d-d (%)	mom (%)	ytd (%)
Coal	US\$/ton	140	0.6	5.0	(4.3)
Gold	US\$/toz	2,446	(0.1)	4.9	18.6
Nickel	US\$/mt.ton	16,336	3.4	(4.1)	(0.2)
Tin	US\$/mt.ton	29,808	4.5	(8.2)	18.4

SOFT COMMODITIES

	Unit	Price	d-d (%)	mom (%)	ytd (%)
Cocoa	US\$/mt.ton	7,206	3.6	8.3	73.2
Corn	US\$/mt.ton	142	(4.2)	(3.1)	(17.1)
Oil (WTI)	US\$/barrel	79	0.8	(5.8)	9.6
Oil (Brent)	US\$/barrel	81	3.5	(6.4)	4.9
Palm oil	MYR/mt.ton	4,044	0.2	1.2	8.8
Rubber	US\$/kg	163	1.2	(1.3)	4.6
Pulp	US\$/tonne	1,205	N/A	2.8	20.5
Coffee	US\$/60kgbag	224	0.3	4.8	70.5
Sugar	US\$/MT	535	(0.7)	(10.6)	(10.3)
Wheat	US\$/ton	144	0.6	(8.1)	(19.7)
Soy Oil	US\$/lb	43	1.3	(1.1)	(9.5)
SoyBean	US\$/by	1,029	0.1	(10.6)	(20.5)

- KLBFI 2Q24 result: Above estimates
- MAIN 2Q24 Results (Above): The first (oppor)tunity present itself
- MAPA 2Q24 result: Below expectation due to lower margins
- MAPI 2Q24 result: Below estimates on lower margins due to aggressive promotions
- MEDC 2Q24 Result: above estimate
- NCKL 2Q24 Result: Above expectation due to strong HPL performance
- NISP 2Q24 Results (Slightly Above)
- PTBA 2Q24/ 1H24 Headline: improved 2Q24 operational performance, but 1H24 earnings a slight miss
- SILO 1H24 Results: Below ours and cons expectation
- SMGR 1H24: Missed Estimate
- Tower Bersama (TBIG IJ, TP:Rp2,500, BUY) – 1H Below est, amid focus on BTS towers
- TINS 2Q24 Result: Inline

MARKET NEWS**MACROECONOMY**

- Bank of Japan Raised Their Policy Rate to Around 0.25%
- Eurozone Inflation Tick up in Jul24 to 2.6% yoy
- Indonesia: July's Inflation will be Announced Today at 11am
- The Fed Leave the Rate Unchanged at 5.25-5.50%

PREVIOUS EQUITY RESEARCH REPORTS

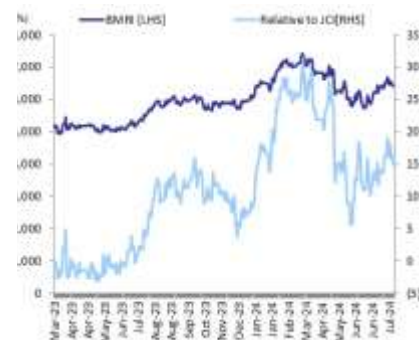
- Macro Strategy: [Ominous Carry Trade Unwind Risk](#)
- Metal Mining: [Jul24 update: weaker nickel and tin price, despite tight ore supply](#)
- AKR Corporindo: [1H24 earnings miss, 2H24 shall improve but is priced in; downgrade to Hold with a lower TP](#)
- Bank Jago: [1H24 earnings miss, but solid asset quality to support 2H24 earnings](#)
- Unilever Indonesia: [Inline 1H24 earnings, but weak 2Q24 top line; price cuts and flat volume growth may continue ahead](#)
- Telco: [2Q24 preview: expect the best momentum on IOH; TLKM and EXCL to focus on their catalysts](#)
- Bank Rakyat Indonesia: [1H24 earnings: Not yet out of the wood but progressing](#)
- Sido Muncul: [Bright outlook post solid 1H24; upgrade to Buy](#)
- Bank Central Asia: [1H24 results: in-line earnings, supported by robust loan growth, resilient NIM, and stable LaR ratio](#)
- Mitra Keluarga Karyasehat: [Proven strategy execution led to solid 1H24; expect sustainable earnings momentum in FY24-25F](#)
- Macro Strategy: [The Monetary Easing Coercion](#)
- Coal Sector: [Improved Price Outlook Amid Tighter 1H24 Market S-D and Rising Costs; Upgrade Sector to OW](#)
- Astra International: [GIIAS 2024 Visit KTA: Intensifying competition amid Chinese Producers Product Launches](#)
- Aspirasi Hidup Indonesia: [Strong 1H24 SSSG continues to support strong FY24 earnings growth](#)
- Astra International: [1H24E preview: possible earnings beat, driven by strong financials and qoq HE improvement](#)

Buy

(Maintained)

Last Price (Rp)	6,400
Target Price (Rp)	7,400
Previous Target Price (Rp)	7,400
Upside/Downside	+15.6%
No. of Shares (mn)	93,333
Mkt Cap (Rpbn/US\$mn)	597,333/36,736
Avg, Daily T/O (Rpbn/US\$mn)	782.9/48.2
Free Float (%)	39.2
Major Shareholder (%)	
Government of Indonesia	52.0
INA	8.0
EPS Consensus (Rp)	
	2024F 2025F 2026F
BRIDS	608.8 672.7 706.1
Consensus	603.6 670.7 741.6
BRIDS/Cons (%)	0.9 0.3 (4.8)

BMRI relative to JCI Index



Source: Bloomberg

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Bank Mandiri (BMRI IJ)

Inline 2Q24/ 1H24 earnings on resilient NIM, with intact sound asset quality

- BMRI reported 1H24 net profit of Rp26.6tr (+5% yoy) supported by 20% loan growth and lower CoC, offsetting the lower NIM.
- Mgmt revised its FY24 loan growth target from 13-15% to 16-18% while maintaining its CoC target at 1.0-1.2%.
- Maintain Buy rating with an unchanged TP of Rp7,400 based on 10.3% CoE (5-year avg.) and 20.9% FY24F ROE, implying 2.4x FY24F PBV.

Inline 2Q24 earnings supported by resilient qoq NIM in 2Q24

BMRI reported consolidated net profit of Rp26.6tr in 1H24 (+5% yoy), in line with our estimate of Rp26.5tr, representing 47% and 48% of our and the consensus FY24 estimates respectively. NIM declined to 5.0% (-48bps yoy) in 1H24 as loan yield fell to 8.4% (-15bps yoy) and CoF rose to 2.7% (+48bps yoy). However, on a qoq basis, NIM was relatively flat at 5.0%, despite a 7bps qoq decline in loan yield to 8.4%. This was supported by relatively flat CoF at 2.7% (+3bps qoq), made possible by a 65bps qoq increase in CASA to 75.0%.

The Livin App: gateway to improve CoF

BMRI saw an increase in its Livin app users to 25.6mn (+35.8% yoy) which boosted transaction value (98% of retail transactions were done via the app in 1H24). This translated into transaction frequencies, value, and fee-based income. Fee based income generated by the Livin app reached Rp1.2tr in 1H24 (+26.4% yoy). The development of the Livin app translated to an increase in savings deposits (+13.4% yoy, +3.2% qoq) as well, which allowed the CoF to remain flat qoq during a period of rising interest rates. Going forward, the higher usage of Livin merchant, which has 2mn users in its first year since launch, may offer further support for BMRI's CASA retention.

Robust asset quality supporting bottom line

Aside from the resilient NIM and high CASA ratio, BMRI's earnings were supported by its asset quality, as reflected in an NPL ratio of 1.2% in 1H24 (flat qoq vs. 1.6% in 1H23) and a LaR ratio of 7.8% in 1H24 (-67bps qoq, -258bps yoy). The strong asset quality drove the CoC down to 0.9% in 2Q24 from 1.0% in 1Q24 and 1.3% in 2Q23.

Maintain Buy rating with an unchanged TP of Rp7,400

We tweaked our forecasts to reflect higher loan growth, lower NIM and lower CoC post 2Q24 earnings. Our TP remains at Rp7,400 as our FY24F NP forecasts is relatively unchanged at Rp56.8tr (+3% yoy), while we also maintain our CoE assumption at 10.3%. We reiterate our Buy rating on the bank's attractive 20.9% ROE and c. 4% dividend yield. Downside risks to our view are lower-than-expected loan yield and deteriorating asset quality.

Key Financials

Year to 31 Dec	2022A	2023A	2024F	2025F	2026F
PPOP (Rpbn)	72,291	84,790	92,878	102,202	111,123
Net profit (Rpbn)	41,171	55,060	56,817	62,781	65,905
EPS (Rp)	441.1	589.9	608.8	672.7	706.1
EPS growth (%)	46.9	33.7	3.2	10.5	5.0
BVPS (Rp)	2,460.8	2,794.9	3,038.4	3,307.4	3,589.9
PER (x)	14.5	10.8	10.5	9.5	9.1
PBV (x)	2.6	2.3	2.1	1.9	1.8
Dividend yield (%)	4.1	5.5	5.7	6.3	6.6
ROAE (%)	19.0	22.4	20.9	21.2	20.5

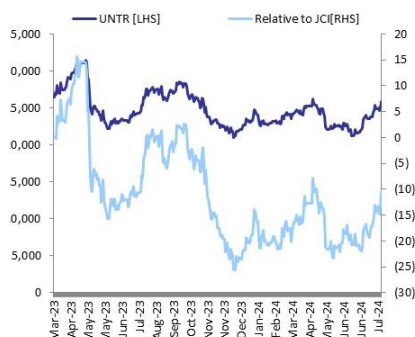
Source: BMRI, BRIDS Estimates

BUY

(Upgraded)

Last Price (Rp)	25,800
Target Price (Rp)	29,200
Previous Target Price (Rp)	24,900
Upside/Downside	+13.2%
No. of Shares (mn)	3,730
Mkt Cap (Rpbn/US\$mn)	96,237/5,919
Avg, Daily T/O (Rpbn/US\$mn)	101.7/6.3
Free Float (%)	37.9
Major Shareholder (%)	
PT. Astra International, Tbk	59.5
EPS Consensus (Rp)	
	2024F 2025F 2026F
BRIDS	5,204 4,924 4,641
Consensus	4,725 4,375 4,278
BRIDS/Cons (%)	101.1 12.5 8.5

UNTR relative to JCI Index



Source: Bloomberg

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United Tractors (UNTR II)

Lifting Our FY24-26F Forecast and TP Post 1H24 Beat; Upgrade Rating to Buy

- 1H24 earnings beat demonstrated Pama and UT's coal business superior operational performance
- We raised our FY24-26F est. by 13-22% and SOTP-based TP to Rp29,200 on the better operational and coal price outlook
- We upgrade our rating to Buy on prospect of earnings upside in 2H24.

Pama and own coal mine's strong production drove 1H24 beat

UNTR's 1H24 net profit of Rp9.5tr (-15% yoy) was a beat, forming 55% of BRIDS and cons. FY24F est., driven by a 2Q24 +10% qoq (-15% yoy) net profit growth. Key drivers of the strong 1H24 earnings were: 1) Revenue beat from mining contracting on stronger-than-expected volume (+15% yoy vs. forecast of +10% yoy), combined with possible margin support from weaker IDR and lower unit cost due to the better volumes. This was made possible by the strong delivery from Pama in 2Q24 of 304mn bcm/ 37Mt OB/ coal volume (+6/ 15% qoq, +10/ 15% yoy), outperforming 2Q24 national production (-4% yoy) which suffered from the higher rainfall. 2) Stronger-than-expected 1H24 sales volumes of coal mining of 5.8Mt (70% of FY24F), with 2Q24 also showing a healthy +14.9% qoq/ +14.9% yoy production growth, and strong gold price in 1H24.

FY24-26F net profit est. uplift on better operational and coal price outlook

We raise our FY24-26F net profit estimates by 13-22% mainly to reflect our more optimistic assumptions on Pama and own coal mine's production, as well as including UNTR's nickel mine into our forecast. We have also lifted our FY24-26F blended coal ASP to US\$ 119/88/88 per tonne, aligned with our [latest view on coal price](#). Consequently, we also raised our SOTP-based TP to Rp29,200 (from Rp24,900 prev.).

Upgrade rating to Buy on potential earnings upside in 2H24

We upgrade our rating to Buy (from Hold prev.). Although we forecast UNTR's earnings to be in a downcycle (historically capping share price performance during such periods), we believe the current share price overlooks potential earnings upside in 2H24. Additionally, the current 2.7x EV/EBITDA offers value. Key risks to our view: 1) Pama and coal mine production risk if La Nina occurs in 3Q24. 2) Re-emergence of plans to acquire more nickel assets, as this was previously lacking strategic clarity.

Key Financials

Year to 31 Dec	2022A	2023A	2024F	2025F	2026F
Revenue (Rpbn)	123,607	128,583	130,662	136,998	150,402
EBITDA (Rpbn)	37,573	38,965	34,435	34,964	38,461
EBITDA Growth (%)	58.9	3.7	(11.6)	1.5	10.0
Net Profit (Rpbn)	21,005	20,612	19,411	18,365	17,311
EPS (Rp)	5,631.2	5,525.8	5,203.7	4,923.5	4,640.8
EPS Growth (%)	104.3	(1.9)	(5.8)	(5.4)	(5.7)
BVPS (Rp)	22,706.4	21,246.0	24,568.6	27,150.5	29,575.8
DPS (Rp)	7,003.0	7,004.0	2,486.6	2,341.7	2,215.6
PER (x)	4.6	4.7	5.0	5.2	5.6
PBV (x)	1.1	1.2	1.1	1.0	0.9
Dividen yield (%)	27.1	27.1	9.6	9.1	8.6
EV/EBITDA	1.6	2.4	2.8	2.8	2.5

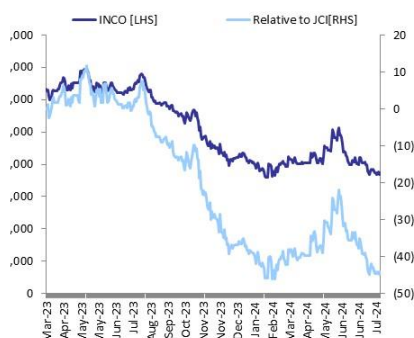
Source: UNTR, BRIDS Estimates

Buy

(Maintained)

Last Price (Rp)	3,740
Target Price (Rp)	5,700
Previous Target Price (Rp)	5,700
Upside/Downside	+52.4%
No. of Shares (mn)	9,936
Mkt Cap (Rpbn/US\$mn)	37,162/2,285
Avg, Daily T/O (Rpbn/US\$mn)	81.3/5.0
Free Float (%)	10.0
Major Shareholder (%)	
Vale Canada Ltd	43.8
Inalum	20.0
EPS Consensus (US\$cents)	
	2024F 2025F 2026F
BRIDS	1.0 0.9 1.2
Consensus	1.0 1.2 1.3
BRIDS/Cons (%)	(5.0) (22.7) (9.1)

INCO relative to JCI Index



Source: Bloomberg

Vale Indonesia (INCO IJ)

2Q24 strong earnings as expected, albeit 1H24 still below seasonal achievements

- 2Q24 net profit of US\$31mn was still below estimate (39.5%/34.1% of our/ cons. FY24F), however the result was well anticipated.
- INCO has the potential to sell up to 14Mt of saprolite and 42.5Mt of limonite once all mines are fully operational in FY25-26.
- We maintain Buy rating with a SOTP-based TP of Rp5,700. Key risks to our call include lower nickel prices and a lower utilization rate.

Stronger 2Q24 earnings, despite lower production

INCO reported a net profit of US\$31mn, +402% qoq/-55.8% yoy, driving 1H24 net profit of US\$37mn, reaching 39.5%/34.1% of our/cons est. This includes a non-cash unrealized loss of US\$6 million due to a decrease in the fair value of KNI's call option, which was revalued based on lower nickel price assumptions. Excluding this, INCO's core profit for 2Q24 stood at US\$36 million. Meanwhile, 2Q24 revenue reached US\$249mn, +8.2% qoq/ -15.9% yoy, in line with our/cons. at 49.4%/49.3% of FY24 est. The revenue growth was driven by a stronger ASP of US\$14.2k/ton, +12.4% qoq, despite a slight decline in production and sales volumes to 16.6kt and 17.5kt respectively, down by -8.5%/-3.7% qoq, due to heavy maintenance activities during the quarter.

Further clarity on INCO's huge ore reserve

INCO has prepared its mine development to meet anticipated ore demand from its growth projects as follows:

- Morowali: begin sales in 4Q24, under review to cater for production of up to 7Mt of saprolite and 11Mt of limonite (sold on the market).
- Pomalaa: begin sales in 1Q25, with 7Mt of saprolite (sold on the market) and 21Mt of limonite (for HPAL JV) with capex of US\$1bn.
- Sorowako: c.10.5Mtpa of limonite (for HPAL JV) with a capex of US\$200-300mn.

In total, INCO could achieve annual sales of 14Mt of saprolite and 42.5Mt of limonite with a competitive blended cash cost of US\$7-9/ton. (MBMA @US\$10/ton, NCKL @US\$7-13/ton).

Growth projects progress on track

The Morowali project reached 44% physical progress in June (vs. 34% in Mar24), with ore production to be expected as soon as 4Q24. Management expects to reach 70% completion by the year's end. The Pomalaa project has commenced the construction of HPAL, whilst its mine site will start producing ore by 1Q26. Meanwhile, Sorowako project has obtained FID for its mine project, and the preparation for HPAL construction is now underway.

Maintain Buy with a SOTP-based TP of Rp5,700

We maintain our Buy rating on INCO with a SOTP-based TP of Rp5,700. Key risks to our call include lower nickel prices, a lower utilization rate, and project execution delays.

Key Financials

Year to 31 Dec	2022A	2023A	2024F	2025F	2026F
Revenue (US\$mn)	1,179	1,232	969	954	981
EBITDA (US\$mn)	458	498	273	279	317
Net Profit (US\$mn)	200	274	94	92	117
BVPS (US\$cents)	23.7	25.8	25.8	26.3	27.2
PER (x)	11.4	8.3	24.2	24.8	19.5
PBV (x)	1.0	0.9	0.9	0.9	0.8
EV/EBITDA	3.6	3.2	6.1	5.8	4.9

Source: INCO, BRIDS Estimates

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RESEARCH COMMENTARY

ACES 2Q24 result: Inline to achieve our and consensus FY24 estimates

2Q24 results:

- Net profit: – 22% qoq/+11% yoy.
- Revenue: +8%qoq/+11% yoy.

1H24 results:

- Net profit: +21% yoy (42% of BRIDS/Cons FY24F).
- Top line: +14% yoy (49% of BRIDS/Cons FY24F).
- 1H24 lifestyle revenue continued its double-digit growth of +21% yoy with increasing contribution to 43% (1H23: 41%). Meanwhile, Home Improvement rev. increased by 10% yoy (51% contribution vs 1H23: 53%).

Comment:

- ACES reported improved gross margins for 1H24 and 2Q24 by 10bps, which we believe benefited from operating leverage and product mix. 1H24 SSSG reached 10.7%, higher than the company's FY24 guidance of 7%.
- In 1H24, Inventory days reached 240 (FY24 target: 250 days), lower than the 260 days in 1Q24, supported by thematic promotion with continued digital campaign.
- Further details will follow after the 2Q24 earnings call on August 5,2024. *(Natalia Sutanto & Sabela Nur Amalina – BRIDS)*

ACES	Unit	1H23	1H24	% yoy	2Q23	1Q24	2Q24	% yoy	% qoq	FY24F	A/F	A/Cons
Net sales	Rpbn	3,635	4,135	14%	1,933	1,993	2,142	11%	8%	8,458	48.9	48.9
Gross Profit	Rpbn	1,759	2,007	14%	933	967	1,041	12%	8%	4,129	48.6	48.9
EBIT	Rpbn	340	401	18%	157	237	164	5%	-31%	1,001	40.1	39.2
PBT	Rpbn	366	452	24%	172	254	198	15%	-22%	1,058	42.7	41.5
Net Profit	Rpbn	302	365	21%	144	205	160	11%	-22%	866	42.2	41.9
Gross Profit	(%)	48.4	48.5		48.3	48.5	48.6			48.6		
EBIT Margin	(%)	9.3	9.7		8.1	11.9	7.7			11.3		
PBT	(%)	10.1	10.9		8.9	12.8	9.2			12.5		
Net Profit	(%)	8.3	8.8		7.5	10.3	7.5			10.0		

Source: Company, BRIDS estimates, Bloomberg

BBRI 2Q24 Concall KTA

- The company reiterated its focus (KPI) on maintaining loan quality, obtaining maximum loan recovery, and improving CASA. In all of its branches, recovery is a major part of KPI. Furthermore, the management gives more authority to the branches to waive penalties and prioritize the settlement of the principal amounts instead.
- From Jan24-Apr24, BBRI achieved collections of Rp1.4tr per month as the banks shifted its loan officers' focus to recovery efforts. In May24 and Jun24, collections reached Rp1.8tr and Rp2.2tr, respectively. Thus, there has been a step up in BBRI's overall ability to collect and obtain recoveries on loans.
- BBRI aspires to obtain Rp22-24tr in recoveries this year, with Rp8tr coming from insurance claims and Rp14-16tr coming from its collection activities.
- BBRI maintains its 3.0% CoC target. However, the company noted that it would depend on successful restructuring (success rate around 60-70%) and loan growth. If loan growth for FY24 is below 10%, CoC might exceed 3%. However, according to the company, the impact of successful restructuring is greater than the impact of loan growth on the CoC. Moreover, current restructuring efforts focus on tenor extension, not rate reduction.
- The bank noted that NPL for the micro segment picked up to 2.95% in 1H24 and could go above 3% in FY24 if the rate of write offs is lower than the rate of downgrades to NPL. It remains cautious on SML 2 and SML 3 loans, as the ability to restructure those loans is lower than restructuring SML1 and current stage loans.
- Moreover, BBRI has started to tighten its risk scoring as it saw a deterioration in its loan portfolio. The bank has started to regulate the procedure surrounding additional facility given by regional managers; additional facilities can only be given after the customers have completed at least half of their lending terms.

- The company expects Rp500bn-800bn in modification losses for FY24-25, which may affect the NIM. However, as some companies fulfil their obligations on a cash basis (in March and September), BBRI anticipates around Rp400bn in interest income to be realised in 3Q24, which may benefit its NIM in 3Q24.
- The rate for BBRI's CA remains elevated. Thus, going forward, the company seeks to improve its CASA position. As of 1H24, CASA growth was mostly attributed to CA growth, and micro savings growth remained flat yoy.
- In terms of insurance, the company maintained that there is no need to worry about the stop loss (70% for Kupedes and no stop loss for KUR) as the bank has already contributed around Rp10tr in premium payments to the insurance company and have only made claims for Rp4.7tr, still below the 70% stop loss. The insurance payments for Kupedes are still lagging. Thus, the concern remains on the insurance company's willingness to reimburse the claims.
- The loan growth target for the year remains at 10-12%. The company did not provide specific guidance for deposit growth; however, it anticipates an increase in LDR this year (may reach above 84-86%), depending on the relaxation of reserve requirements. In general, the company expects loan growth to outstrip deposit growth. *(Victor Stefano & Naura Reyhan Muchlis – BRIDS)*

BDMN Jun24 Bank Only Results

- In 6M24, BDMN recorded an NP of Rp1.5tr (-4% yoy) due to a flat PPOP of Rp3.0tr, as CIR increased to 54.0% (+134bps), and a 10% rise in provisions.
- NIM experienced a 51bps yoy compression to 5.1% in 6M24, despite the 21bps rise in EA yield to 8.0%, due to a significant increase in CoF to 3.6% (+95bps yoy) as CASA ratio declined to 46.1% in 6M24 from 55.8% in 6M23.
- Loans and customer deposits grew 14% and 15% yoy, respectively, resulting in an LDR of 105.2% (-32bps yoy) in 6M24. On a monthly basis, in Jun24, loans and customer deposits grew 3% and 2% mom, respectively.
- In Jun24, NP declined to Rp145bn (-51% mom, -32% yoy) as CIR rose to 60.3% (+746bps mom, +581bps yoy) mainly due to a significant decline in other operating income to Rp305bn (-24% mom, -11% yoy). Loss from a decrease in fair value of financial assets amounted to Rp189bn in Jun24, from a Rp74bn gain in May24 and a lower loss of Rp44bn in Jun23.
- On a monthly basis, NIM fell 15bps mom to 5.0% in Jun24 as CoF was flat at 3.8% and EA yield declined by 15bps mom to 7.9%. Furthermore, CoC rose by 34bps mom to 1.9% as provisions increased by 23%.
- On a yearly basis, in Jun24, NIM declined 35bps yoy, despite the 30bps yoy rise in EA yield, as CoF rose by 81bps yoy. However, CoC improved from 2.2% in Jun23 to 1.9% in Jun24.
- Compared to FY23, NIM was 45bps lower in 6M24 due to a 69bps higher CoF as CASA was 606bps lower. CIR was 242bps higher in 6M24 and CoC was relatively flat.
- In our view, pressure on NIM (bank only) may continue if the bank does not return its CASA to the previous level, which may affect its CoF going forward. *(Victor Stefano & Naura Reyhan Muchlis – BRIDS)*

BDMN - Bank Only (Rpbn)	Jun-23	May-24	Jun-24	mom, %	yoy, %	6M23	6M24	yoy, %	FY23	6M23/FY23
Interest income	1,014	1,217	1,206	-1%	19%	5,970	7,123	19%	12,565	48%
Interest expense	(304)	(443)	(447)	1%	47%	(1,689)	(2,602)	54%	(3,802)	44%
Net interest income	710	774	759	-2%	7%	4,281	4,521	6%	8,764	49%
Other operating income	341	402	305	-24%	-11%	2,056	2,093	2%	4,560	45%
Operating expenses	(573)	(622)	(641)	3%	12%	(3,338)	(3,572)	7%	(6,875)	49%
PPOP	478	555	422	-24%	-12%	2,999	3,041	1%	6,449	46%
Provision	(234)	(197)	(242)	23%	3%	(1,201)	(1,320)	10%	(2,288)	52%
Pre-tax profit	236	348	173	-50%	-27%	1,738	1,675	-4%	4,011	43%
Net profit	212	296	145	-51%	-32%	1,508	1,455	-4%	3,504	43%
									YTD, %	
Loans	132,931	147,952	152,103	3%	14%	132,931	152,103	14%	144,643	5%
Customer deposits	125,941	141,443	144,538	2%	15%	125,941	144,538	15%	139,222	4%
Key Ratio				mom, bps	yoy, bps			yoy, bps		6M24 vs FY23, bps
Earning Asset yield (%) - ann	7.6	8.1	7.9	↓ (15)	↑ 30	7.8	8.0	↑ 21	7.9	↓ 7
Cost of fund (%) - ann	2.9	3.7	3.8	↓ 2	↓ 81	2.7	3.6	↓ 95	2.9	↓ 69
NIM (%) - ann	5.3	5.1	5.0	↓ (15)	↓ (35)	5.6	5.1	↓ (51)	5.5	↓ (45)
CIR (%) - ann	54.5	52.8	60.3	↓ 746	↓ 581	52.7	54.0	↓ 134	51.6	↓ 242
Cost of credit (%) - ann	2.2	1.6	1.9	↓ 34	↑ (23)	1.9	1.8	↑ (14)	1.8	↓ 4
CASA Ratio (%)	55.8	46.3	46.1	↓ (24)	↓ (970)	55.8	46.1	↓ (970)	52.1	↓ (606)
LDR (%)	105.6	104.6	105.2	↓ 63	↓ (32)	105.6	105.2	↓ (32)	103.9	↓ 134

Bukalapak (BUKA IJ, TP:Rp320, BUY) – 2Q24 soft demand with EBITDA in negative territory, missed est
BUKA reported 1H24 core net profit of Rp306bn from negative Rp136bn, primarily supported by rationalization in OPEX and gains in liquid investments.

- 1H24 net revenue of Rp2.4tr (+10.6%yoy) is broadly inline with est. amid transformation towards all-commerce platform incl. 1P retail for selected goods. This transformation has helped BUKA score higher take rates.
- Amid this transformation, COGS increased by a wide margin, leading to a lower GP in 1H24 at Rp461bn (-16.1%qoq).
- BUKA has made drastic changes in OPEX, allowing it to cut adj. EBITDA loss to Rp26bn in 1H.
- Profits from liquid investments allowed BUKA to post 1H core net profit of Rp306bn.

BUKA reported 2Q24 positive core net profit of Rp120bn but adj. EBITDA turned negative.

- Net revenue reached Rp1.2tr (+6.4%qoq, +5.9%yoy), amid transformation making gains in the blended take rate to 3.02%.
- GP grew to Rp251bn (+19.8%qoq) in 2Q24.
- However, normalization of G&A costs in 2Q24 weighed significantly on the earnings, hence adj. EBITDA declined to negative territory.
- Management suggests that the growth in GP was not high enough to accommodate the the G&A OPEX normalization, due to weakness in consumer spending.
- Profits from liquid investments allowed BUKA to post 2Q core net profits of Rp120bn. *(Niko Margaronis – BRIDS)*

Key Financials & KPIs Bukalapak.com (Rp bn) 2Q24

Rpbn	2Q23	1Q24	2Q24	Δ %qoq	Δ% yoy	1H23	1H24	Δ %yoy	FY24F BRIDS	Achiev. %	FY24F Midpoint Guidance	Achiev. %	FY24F Consensus	Achiev. %
TPV	41,113	41,790	41,203	(1.4)	0.2	81,563	82,993	1.8	178,726	46%				
Mitra TPV	18,447	20,195	20,984	3.9	13.8	37,193	41,179	10.7	97,182	42%				
Marketplace TPV	22,666	21,595	20,219	(6.4)	(10.8)	44,370	41,814	(5.8)	81,545	51%				
Blended take rate %	2.86	2.80	3.02	0.22	0.16	2.67	2.91	0.23						
Mitra take rate %	2.82	3.17	2.72	(0.45)	(0.10)	2.79	2.93	0.15						
Marketplace take rate %	3.02	2.59	3.50	0.91	0.48	2.71	2.88	0.18						
Net Revenue	1,175	1,169	1,244	6.4	5.9	2,181	2,413	10.6	5,200	46.4	5,215	46.3	5,225	46.2
Mitra	521	640	571	(10.8)	9.6	1,036	1,211	16.9						
Marketplace	684	560	708	26.4	3.5	1,201	1,268	5.6						
IC	(30)	(31)	(35)	n/m	n/m	(56)	(66)	n/m						
Gross Profit (GP)	295	210	251	19.8	(14.7)	550	461	(16.1)						
Mitra	34	48	46	(4.0)	35.3	70	93	32.8						
Marketplace	293	162	206	26.7	(29.7)	545	368	(32.5)						
BukaPengadaan	(32)	-	-	n/a	n/a	(65)	-	n/m						
Selling & marketing (S&M)	(171)	(85)	(90)	(5.1)	47.4	(322)	(175)	45.7						
Contribution margin (net revenue - S&M)	124	124	162	29.9	30.5	228	286	25.7	811	35.3				
G&A (adj. SBC)	(251)	(156)	(239)	(53.2)	4.8	(572)	(395)	31.0						
Adjusted EBITDA	(125)	15	(41)	n/a	n/a	(334)	(26)	92.2	205	(12.7)	200	(13.0)		
Income (loss) from operations	476	(287)	(950)	(231.0)	299.4	(701)	(1,237)	(535.4)						
% of TPV	1.2	(0.7)	(2.3)	(1.6)	(3.5)	(0.9)	(1.5)	(0.6)						
Loss before income tax	637	(34)	(703)	(1,992.0)	210.3	(371)	(736)	98.2	205					
Net profit (loss)	617	(42)	(710)	(1,592.2)	215.1	(389)	(752)	(93.2)						
Core Net profit (loss)	1	185	120	(35.1)	(8,865.1)	(136)	306	n/a	409	74.8			486	62.9

CPIN 2Q24 Results (Below): Robust qoq Improvement but below on higher tax rate

- CPIN reported net profits of Rp1.1tr in 2Q24 (-7% yoy, +49% qoq), below our lower estimate of Rp1.4tr for 2Q24. Despite that, the 1H24 net profits of Rp1.8tr represent 60% and 58% of our and the consensus FY24 forecasts.
- The lower-than-expected 2Q24 performance was caused by the processed food segment, which still reported net losses (versus our net profit estimate) and a higher tax rate of 35% during the quarter.
- Despite the 4% qoq decrease in feed revenues (+3% yoy), which we believe is due to the lower ASP, the feed segment recorded 18% higher operating profits in 2Q24 as the operating profit margin (OPM) increased to 7.3% from 5.9% in the previous quarter.
- The DOC segment's operating profit (OP) turned positive with an OP of 13.2% in 2Q24 (1Q24/2Q23: -5.8%/-9.2%), while the broiler OPM slightly decreased to 5.4% from 5.7% in the previous quarter.
- The processed food segment continued to report operating losses of Rp82bn in 2Q24, with an OPM of -2.7%, slightly better than -3.4% in 1Q24 but still down from +7.7% in 2Q23. Processed food revenues grew 2% qoq and 28% yoy.
- Consolidated gross revenues reached Rp30.3tr in 2Q24 (+4% qoq, +9% yoy), with OPM improving qoq to 5.7% from 3.6% in 1Q24, though slightly lower than 5.8% in 2Q23.
- In 1H24, CPIN booked a net profit (NP) of Rp1.8tr (+28% yoy), driven by 12% higher gross revenues and a 71bps OPM expansion.
- In our view, a positive aspect of CPIN's 2Q24 earnings is the improvement in the feed margin, as expected from its 1Q24 low base. However, the company continues to book losses in the processed food segment, which does not align with management's previous guidance. We currently have a BUY rating with a TP of Rp5,900.

(Victor Stefano & Wilastita Sofi – BRIDS)

CPIN (Rp bn)	2Q23	1Q24	2Q24	y-o-y	q-o-q	6M23	6M24	y-o-y	FY24F	FY24C	A/F	A/C
Consolidated												
Net Revenue	16,328	15,913	17,049	4%	7%	30,892	32,962	7%	62,789	65,729	52%	50%
COGS	(13,671)	(13,786)	(14,224)	4%	3%	(26,763)	(28,010)	5%	(53,831)	(56,111)	52%	50%
Gross Profit	2,657	2,126	2,826	6%	33%	4,129	4,952	20%	8,959	9,618	55%	51%
Total Opex	(1,049)	(1,079)	(1,114)	6%	3%	(2,036)	(2,193)	8%	(4,427)	(4,837)	50%	45%
Operating Profit	1,608	1,048	1,712	6%	63%	2,093	2,759	32%	4,531	4,781	61%	58%
Pretax profit	1,499	867	1,626	8%	87%	1,742	2,493	43%	3,733	3,875	67%	64%
Net profit	1,138	711	1,057	-7%	49%	1,379	1,768	28%	2,948	3,055	60%	58%
Gross margin	16.3%	13.4%	16.6%	30 bp	321 bp	13.4%	15.0%	166 bp	14.3%	14.6%		
Opex to revenue	6.4%	6.8%	6.5%	11 bp	(24)bp	6.6%	6.7%	6 bp	7.1%	7.4%		
Operating margin	9.8%	6.6%	10.0%	19 bp	346 bp	6.8%	8.4%	160 bp	7.2%	7.3%		
Tax rate	24.1%	18.0%	35.0%	1,084 bp	1,697 bp	20.9%	29.1%	816 bp	21.0%			
Net margin	7.0%	4.5%	6.2%	(77)bp	173 bp	4.5%	5.4%	90 bp	4.7%	4.6%		
Segment breakdown												
Feed revenue	11,878	12,726	12,184	3%	-4%	23,868	24,910	4%				
DOC revenue	1,834	1,967	2,679	46%	36%	3,128	4,646	49%				
Live birds revenue	10,129	9,514	10,939	8%	15%	18,427	20,453	11%				
Processed food revenue	2,374	2,988	3,046	28%	2%	4,488	6,034	34%				
Total gross revenue	27,789	29,088	30,330	9%	4%	53,123	59,418	12%				
Feed margin	9.8%	5.9%	7.3%	(250)bp	136 bp	9.1%	6.6%	(255)bp				
DOC margin	-9.2%	-5.8%	13.2%	2,233 bp	1,896 bp	-16.4%	5.1%	2,152 bp				
Live birds margin	4.8%	5.7%	5.4%	58 bp	(34)bp	1.1%	5.5%	443 bp				
Processed food margin	7.7%	-3.4%	-2.7%	(1,040)bp	70 bp	6.4%	-3.0%	(945)bp				
Total operating margin	5.8%	3.6%	5.7%	(15)bp	203 bp	4.0%	4.7%	71 bp				

CTRA 1H24 Results: In-Line with ours and consensus estimates

- CTRA reported net profits of Rp546bn in 2Q24 (+13%qoq; +49%yoy), bringing its 1H24 achievement to Rp1.03tr (+32%yoy), forming 45% and 49% of our and consensus estimates, respectively.
- Landed residential now contributes 71% to total revenue (vs.68% in 1Q24). We believe all major projects (e.g. CitraGarden City Jakarta, CitraLand Surabaya, CitraGarden Serpong) should contribute to overall 1H24 revenue recognition. We also reckon one project from last year's (1H23) marketing sales with strong take-up rate was coming from initial launch of CitraGarden Serpong (Rp1.3tr).
- Recurring income (malls, hotels, hospitals, golf) posted an average growth of 17%yoy in 1H24, except for office leased (-21%yoy) due to the weak market demand.
- Profitability margins improved across all levels, supported also by lower opex to sales. Company remained at a net cash position. *(Ismail Fakhri Suweleh & Wilastita Sofi – BRIDS)*

CTRA (in Rpbn, unless stated)	2Q23	1Q24	2Q24	qoq, %	yoy, %	1H23	1H24	yoy, %	FY24F BRIDS	A/BRIDS, %	FY24F Cons.	A/Cons, %
Sales	2,339	2,316	2,722	17.5	16.4	4,469	5,038	12.7	10,998	46%	10,255	49%
COGS	(1,264)	(1,138)	(1,451)	27.5	14.8	(2,362)	(2,589)	9.6	(5,402)	48%	(5,078)	51%
Gross profit	1,075	1,178	1,271	7.9	18.2	2,108	2,449	16.2	5,596	44%	5,177	47%
Operating expenses	(481)	(445)	(478)	7.5	(0.6)	(856)	(922)	7.7	(2,268)	41%	(2,101)	44%
Operating profit	594	733	793	8.1	33.5	1,252	1,526	21.9	3,328	46%	3,076	50%
Other income/(expenses)	(125)	(135)	(103)	(24.2)	(17.9)	(285)	(238)	(16.6)	(517)	46%	(693)	34%
Pre-tax profit	469	598	690	15.5	47.2	966	1,289	33.3	2,811	46%	2,383	54%
Net profit	366	483	546	13.0	49.2	779	1,030	32.2	2,290	45%	2,090	49%
Core net profit	468	630	647	2.7	38.2	993	1,277	28.6	2,858	45%		
Net gearing (%)	(5.0)	(11.4)	(14.5)									
Gearing (%)	39.1	34.8	34.5									
Gross margin (%)	45.9	50.9	46.7			47.2	48.6		50.9		50.5	
Opex to sales (%)	(20.6)	(19.2)	(17.6)			(19.2)	(18.3)		(20.6)		(20.5)	
Operating margin (%)	25.4	31.7	29.1			28.0	30.3		30.3		30.0	
Net margin (%)	15.7	20.9	20.1			17.4	20.4		20.8		20.4	

Source: Company, BRIDS Estimates, Bloomberg

GGRM 2Q24 result: Below estimates

2Q24 earnings:

- Net profit: - 45% qoq/-75% yoy.
- Revenue: -10%qoq/-9% yoy.

1H24 earnings:

- Net profit: -72% yoy (23%/24% of BRIDS/Cons FY24F).
- Top line: -10% yoy (49%/46% of BRIDS/Cons FY24F).
- 1H24 SKM revenue decreased by 12% yoy, while SKT rev. +11% yoy.

Comment:

- If we estimate a 4-5% ASP impact to 1H24 revenue growth, this translates to continued double digit negative yoy growth for 1H24 volume (FY23: -26% yoy).
- 1H24 gross margin decreased by 4.1%.
- GGRM needs to adjust ASP further at the expense of volume. Amidst continued downtrading, higher volume from value products (lower margins) may also put pressure on margin. *(Natalia Sutanto & Sabela - BRIDS)*

GGRM	1H23	1H24	yoy	2Q23	1Q24	2Q24	qoq	yoy	2024F	A/F	A/Cons
Revenue, Rpbn	55,851	50,019	-10%	26,120	26,265	23,754	-10%	-9%	101,631	49%	46%
Gross profit	7,933	5,069	-36%	3,577	2,792	2,276	-18%	-36%	11,797	43%	39%
Operating profit	4,363	1,405	-68%	1,840	922	483	-48%	-74%	5,333	26%	25%
Pretax profit	4,213	1,251	-70%	1,714	791	460	-42%	-73%	5,104		
Net profit	3,289	926	-72%	1,326	596	330	-45%	-75%	3,981	23%	24%
Gross margin, %	14.2%	10.1%		13.7%	10.6%	9.6%			11.6%		
Opex to revenue, %	6.4%	7.3%		6.7%	7.1%	7.6%			6.4%		
Operating margin, %	7.8%	2.8%		7.0%	3.5%	2.0%			5.2%		
Pretax margin, %	7.5%	2.5%		6.6%	3.0%	1.9%			5.0%		
Net margin, %	5.9%	1.9%		5.1%	2.3%	1.4%			3.9%		
By divisions	1H23	1H24	yoy	2Q23	1Q24	2Q24	qoq	yoy			
Revenue, Rpbn											
Export	826	767	-7%	438	384	383	-0.4%	-12.6%			
Domestic											
SKM	49,996	43,829	-12%	23,288	23,018	20,811	-9.6%	-10.6%			
SKT	4,407	4,905	11%	2,162	2,562	2,343	-8.6%	8.4%			

Source: Company, BRI Danareksa Sekuritas, Bloomberg

ICBP 2Q24 result: Solid top line and improved margins support core profit growth

2Q24 results:

- Net profit: – 49.6% qoq/-33% yoy.
- Core profit: -27.6% qoq/+13% yoy.
- Revenue: -14.5%qoq/+11% yoy.

1H24 results:

- Net profit: -38% yoy (36%/38% of BRIDS/Cons FY24F).
- Core profit: +35% yoy (57%/60% of BRIDS/Cons FY24F).
- Top line: +7% yoy (51% of BRIDS/Cons FY24F).
- In 1H24, the revenue from noodles, snack food, Bev and Food Seasoning booked around 8% yoy growth, with improved EBIT margin in most segments except Food Seasoning and Nutrition.

Comment:

- We believe that ICBP's solid 2Q24 and 1H24 rev. growth was driven by volume.
- Revenue from Middle East and Africa (22% of 1H24 rev.) grew 6.6% yoy in 1H24, while domestic revenue grew +5.6% yoy.
- Further details will follow after the 2Q24 earnings call on August 1,2024. *(Natalia Sutanto, Sabela Nur Amalina – BRIDS)*

ICBP	1H23	1H24	yoy	2Q23	1Q24	2Q24	yoy	qoq	2024F	A/F	A/C
Revenue - Rpbn	34,479	36,961	7.2%	15,335	19,922	17,039	11.1%	-14.5%	72,592	51%	51%
COGS	21,948	22,979	4.7%	9,766	12,321	10,658	9.1%	-13.5%	45,672		
Gross profit	12,530	13,983	11.6%	5,569	7,601	6,381	14.6%	-16.0%	26,920	52%	53%
Opex	4,991	5,316	6.5%	2,335	2,800	2,516	7.8%	-10.1%	10,972		
Operating profit	7,539	8,667	15.0%	3,235	4,802	3,865	19.5%	-19.5%	15,948	54%	55%
Pretax profit	8,363	5,532	-33.9%	2,857	3,399	2,133	-25.3%	-37.2%	14,496		
Net profit	5,725	3,538	-38.2%	1,771	2,352	1,186	-33.0%	-49.6%	9,811	36%	38%
Core profit	4,222	5,713	35.3%	2,124	3,313	2,400	13.0%	-27.6%	10,076	57%	60%
Gross margin	36.3%	37.8%		36.3%	38.2%	37.5%			37.1%		
Opex to revenue	14.5%	14.4%		15.2%	14.1%	14.8%			15.1%		
Operating margin	21.9%	23.4%		21.1%	24.1%	22.7%			22.0%		
Pretax margin	24.3%	15.0%		18.6%	17.1%	12.5%			20.0%		
Net margin	16.6%	9.6%		11.5%	11.8%	7.0%			13.5%		
ICBP - Revenue by divisions											
	1H23	1H24	yoy	2Q23	1Q24	2Q24	yoy	qoq			
Noodles	24,679	26,602	7.8%	11,028	14,307	12,295	11.5%	-14.1%			
Dairy	4,757	4,920	3.4%	2,126	2,704	2,216	4.3%	-18.0%			
Snack food	2,014	2,184	8.5%	901	1,119	1,065	18.2%	-4.9%			
Beverage	783	844	7.8%	389	426	417	7.4%	-2.1%			
Nutrition & special food	610	648	6.2%	293	335	313	6.7%	-6.7%			
Food Seasoning	1,636	1,764	7.8%	600	1,030	734	22.3%	-28.8%			
EBIT margin											
	1H23	1H24		2Q23	1Q24	2Q24					
Noodles	26.9%	27.9%		26.0%	28.6%	27.1%					
Dairy	6.7%	11.5%		6.0%	13.4%	9.3%					
Snack food	7.9%	9.6%		8.0%	8.0%	11.3%					
Beverage	12.0%	15.2%		12.2%	16.5%	14.0%					
Nutrition & special food	8.3%	8.2%		6.3%	9.9%	6.4%					
Food Seasoning	16.7%	15.8%		17.2%	14.8%	17.1%					

Source: Company, BRI Danareksa Sekuritas, Bloomberg

INTP 1H24 Result: Missed Consensus but ASP is recovering

- 1H24 NP reached Rp435bn (-38% yoy), 25%/26% of our/consensus estimate, a miss vs seasonality of 28%. 2Q24 NP reached Rp197bn (-17% qoq/-40% yoy).
- 1H24 NP was dragged down by lower GPM/EBITDAM, -220/-230 bps yoy, as higher USD cost led to an increase in raw material prices per ton (+8% yoy). Direct labor cost per ton also increased by 9% yoy.
- 1H24 revenue improved by 1.9% yoy (2Q24: +8% yoy), reaching 43%/43% of our/consensus estimate, inline with seasonality of 44%. Revenue was mostly driven by volume (1H24: +10% yoy, 2Q24: +13% yoy) due to additional volume from Grobogan acquisition, while ASP was still declining on yoy basis (1H24: -7%, 2Q24: -4% yoy). However, we observed a 3% qoq higher ASP in 2Q24, signifying better pricing situation compared to 1Q24 after INTP decided to raise bag price in May-24, despite higher bulk portion.
- Overall, it was a weak result due to higher cost per ton that dragged the margin. Yet, we observed better ASP in 2Q24, signifying better trajectory for cement. INTP will conduct an analyst meeting on August 2nd. We still have a BUY rating on INTP with a TP of Rp 8,400. *(Richard Jerry, CFA & Christian Sitorus – BRIDS)*

INTP 6M24 Results												
Profit & Loss, IDRbn												
(IDRbn)	2Q23	1Q24	2Q24	QoQ, %	YoY, %	1H23	1H24	YoY, %	FY24E (BRIDS)	A/F, %	FY24E (Cons)	A/C, %
Revenue	3,724	4,083	4,042	(1.0)	8.5	7,970	8,125	1.9	18,886	43	18,971	43
Gross profit	1,156	1,180	1,118	(5.3)	(3.3)	2,432	2,298	(5.5)	6,074	38	6,010	38
Operating income	388	314	262	(16.5)	(32.4)	828	576	(30.5)	2,145	27	2,129	27
EBITDA	1,169	685	647	(5.5)	(44.6)	1,490	1,333	(10.6)	3,572	37	3,684	36
Net income	327	238	197	(17.4)	(39.9)	698	435	(37.8)	1,733	25	1,704	26
Margins, %												
Gross margin	31.0	28.9	27.7			30.5	28.3		32.2		31.7	
Operating margin	10.4	7.7	6.5			10.4	7.1		11.4		11.2	
EBITDA margin	31.4	16.8	16.0			18.7	16.4		18.9		19.4	
Net margin	8.8	5.8	4.9			8.8	5.4		9.2		9.0	

JPFA 2Q24 Results (Inline): Margin improvement across business segments

- JPFA reported net profits of Rp814bn in 2Q24 (+145% yoy, +23% qoq), relatively in line with our lower estimate of Rp870bn for 2Q24, despite the tax rate being higher at 32% in 2Q24. The 1H24 net profits of Rp1.5tr represent 82% and 87% of our and the consensus FY24 forecasts.
- JPFA recorded a 12% qoq decrease in feed revenues (+7% yoy), which we believe was due to lower ASP, resulting in a 7% qoq decrease in operating profits (+32% yoy). This was slightly offset by a small margin increase to 8.5% in 2Q24 from 8.1% in the previous quarter.
- The company reported almost double qoq operating profit from the DOC segment, supported by higher revenues (+21% qoq, +45% yoy) and a higher OPM of 20.5% in 2Q24 (1Q24/2Q23: 12.6%/-0.3%), driven by higher ASP during the quarter.
- Also supported by higher ASP, the broiler segment reported a 30% increase in qoq operating profits (+14% yoy), as the margin improved to 5.7% in 2Q24 (1Q24/2Q23: 4.5%/5.5%).
- The processed food segment's 2Q24 operating profit doubled qoq (tripled yoy), mainly due to the higher OPM of 5.9% in 2Q24 (1Q24/2Q23: 3.0%/2.0%).
- Consolidated gross revenues slightly decreased (-2% qoq) to Rp21.2tr in 2Q24 (+10% yoy), with OPM improving qoq to 8.6% from 6.7% in 1Q24 and 5.0% in 2Q23.
- In 1H24, JPFA recorded a net profit of Rp1.5tr (18x from the low base in 1H23), driven by 14% higher gross revenues and a 478bps OPM expansion.
- In our view, JPFA posted robust 2Q24 earnings momentum with a slight improvement in feed margin and contained operating expenses (+1% yoy in 1H24). We could see some upside in earnings upgrades given the strong 2Q24 earnings and relatively resilient LB prices in July 2024. We currently have a BUY rating with a TP of Rp1,800. *(Victor Stefano & Wilastita Sofi – BRIDS)*

JPFA (Rp bn)	2Q23	1Q24	2Q24	y-o-y	q-o-q	6M23	6M24	y-o-y	FY24F	FY24C	A/F	A/C
Consolidated												
Revenue	12,394	13,925	13,723	11%	-1%	24,156	27,649	14%	54,197	54,711	51%	51%
COGS	(10,323)	(11,451)	(10,841)	5%	-5%	(20,797)	(22,292)	7%	(45,075)	(45,854)	49%	49%
Gross Profit	2,071	2,474	2,882	39%	16%	3,358	5,357	59%	9,122	8,857	59%	60%
Total Opex	(1,323)	(1,360)	(1,347)	2%	-1%	(2,675)	(2,707)	1%	(5,559)	(5,622)	49%	48%
Operating Profit	748	1,115	1,535	105%	38%	683	2,650	288%	3,563	3,235	74%	82%
Pretax profit	478	891	1,279	168%	43%	179	2,176	1115%	2,527	2,434	86%	89%
Net profit	332	665	814	145%	23%	82	1,479	1705%	1,803	1,705	82%	87%
Gross margin	16.7%	17.8%	21.0%	429 bp	324 bp	13.9%	19.4%	547 bp	16.8%	16.2%		
Opex to revenue	10.7%	9.8%	9.8%	(86)bp	6 bp	11.1%	9.8%	(128)bp	10.3%	10.3%		
Operating margin	6.0%	8.0%	11.2%	515 bp	318 bp	2.8%	9.6%	675 bp	6.6%	5.9%		
Tax rate	26.3%	20.2%	31.8%	550 bp	1,161 bp	37.3%	26.9%	(1,031)bp	25.0%			
Net margin	2.7%	4.8%	5.9%	326 bp	116 bp	0.3%	5.4%	501 bp	3.3%	3.1%		
Segment breakdown												
Feed revenue	7,483	9,116	8,021	7%	-12%	15,659	17,138	9%				
DOC revenue	1,558	1,860	2,252	45%	21%	2,823	4,112	46%				
Live birds revenue	6,194	6,678	6,807	10%	2%	11,435	13,484	18%				
Total revenue	19,203	21,720	21,215	10%	-2%	37,778	42,935	14%				
Feed margin	7.0%	8.1%	8.5%	159 bp	43 bp	8.1%	8.3%	17 bp				
DOC margin	-0.3%	12.6%	20.5%	2,080 bp	793 bp	-11.1%	16.9%	2,807 bp				
Live birds margin	5.5%	4.5%	5.7%	20 bp	122 bp	-0.9%	5.1%	602 bp				
Total operating margin	5.0%	6.7%	8.6%	367 bp	190 bp	2.9%	7.7%	478 bp				

JSMR 1H24: Beat Consensus

- JSMR recorded NP of Rp 2.3t in 1H24 (+104% yoy, 77% of cons - above) due to robust revenue and one-off gain from deferred tax reversal of Rp 749b. Excluding this gain, JSMR NP was still excellent at Rp 1.6t (+39% yoy)
- 1H24 revenue improved by 46% yoy (2Q24: +16% qoq/+57% yoy), 71% of cons estimate (above). Revenue was driven by 30% yoy higher toll operating revenues, as JSMR enjoyed higher traffic due to Mudik period, and results from multiple toll fare increases since last year. Some notable hikes include hikes from toll roads with high volume, such as Jakarta-Cikampek (+35%, since Mar-24) and Surabaya-Gempol (6-12% increased, since Sep-23). 1H24 construction revenue also doubled on a yoy basis
- 1H24 GP/EBIT/EBITDA improved by 48%/55%/52% yoy (2Q24: +73%/+90%/+79% yoy), improving GPM/EBITM/EBITDAM in 1H24 by 30 bps/190 bps/160 bps.w
- Income from toll road JV improved by 5% yoy in 1H24
- JSMR will conduct an analyst meeting on August 2th. (Richard Jerry, CFA & Christian Sitorus – BRIDS)

(Rpbn)	2Q23	1Q24	2Q24	QoQ, %	YoY, %	1H23	1H24	YoY, %	FY24 (Cons)	A/C, %
Revenue	4,478	6,045	7,028	16.3	56.9	8,924	13,073	46.5	18,304	71
Gross profit	1,708	2,411	2,963	22.9	73.5	3,637	5,374	47.7	10,706	50
EBIT	1,295	1,927	2,468	28.1	90.7	2,835	4,396	55.1	8,526	52
EBITDA	1,759	2,571	3,151	22.5	79.2	3,767	5,722	51.9	11,486	50
Net income	651	586	1,761	200.6	170.5	1,149	2,347	104.3	3,056	77
Margins, %										
Gross margin	38.1	39.9	42.2			40.8	41.1		58.5	
EBIT	28.9	31.9	35.1			31.8	33.6		46.6	
EBITDA margin	39.3	42.5	44.8			42.2	43.8		62.8	
Net margin	14.5	9.7	25.1			12.9	18.0		16.7	

KLBF 2Q24 result: Above estimates

2Q24 earnings:

- Net profit: – 11.5% qoq/+25.8% yoy.
- Revenue: -4.8%qoq/+9% yoy.

1H24 earnings:

- Net profit: +18% yoy (63%/58% of BRIDS/Cons FY24F).
- Top line: +7.6% yoy (50% of BRIDS/Cons FY24F).
- 1H24 prescription revenue +7.6% yoy and distribution +17% yoy, While nutrition and OTC were flattish.

Comment:

- KLBF' 1H24 gross margin decreased by 110bps, following lower margins in the prescription division, which we believe was driven by unbranded generics. Meanwhile, the gross margin of the Nutrition and OTC divisions improved yoy due to soft raw material prices.
- Lower opex (especially A&P and Salary) supported solid 1H24 net profit growth.
- 1H24 core profit increased by 12% yoy, supported by a forex gain (Rp23bn vs 1H23 Forex loss Rp61bn) and the absence of Covid-related written-off inventory (1H23:Rp56bn). *(Natalia Sutanto & Sabela Nur Amalina – BRIDS)*

KLBF	1H23	1H24	yoy	2Q23	1Q24	2Q24	yoy	qoq	2024F	A/F	A/C
Revenue - Rpbn	15,179	16,328	7.6%	7,310	8,363	7,965	9.0%	-4.8%	32,425	50.4%	50.1%
Gross profit	6,173	6,464	4.7%	2,954	3,321	3,143	6.4%	-5.4%	12,549	51.5%	50.3%
Opex	4,146	4,171	0.6%	2,076	2,101	2,070	-0.3%	-1.5%	8,853		
Operating profit	2,027	2,293	13.1%	878	1,220	1,073	22.2%	-12.0%	3,696	62.0%	56.7%
Net profit	1,529	1,805	18.1%	674	958	848	25.8%	-11.5%	2,850	63.3%	57.6%
Core profit	1,640	1,782	8.6%	716	946	836	16.7%	-11.7%			
Gross margin	40.7%	39.6%		40.4%	39.7%	39.5%			38.7%		
Opex to revenue	27.3%	25.5%		28.4%	25.1%	26.0%			27.3%		
Operating margin	13.4%	14.0%		12.0%	14.6%	13.5%			11.4%		
Net margin	10.1%	11.1%		9.2%	11.4%	10.6%			8.8%		
By divisions											
	1H23	1H24	yoy	2Q23	1Q24	2Q24	yoy	qoq			
Revenue (Rpbn)											
Prescription	4,196	4,516	7.6%	2,084	2,196	2,320	11.3%	5.6%			
Nutrition	4,120	4,139	0.5%	2,014	2,146	1,993	-1.0%	-7.1%			
Consumer Health	2,293	2,322	1.3%	1,057	1,247	1,075	1.7%	-13.7%			
Distribution	4,569	5,351	17.1%	2,155	2,774	2,577	19.6%	-7.1%			
Gross margin											
Prescription	53.5%	52.4%		53.3%	52.4%	52.4%					
Nutrition	50.2%	51.4%		50.1%	51.2%	51.6%					
Consumer Health	61.0%	61.8%		58.4%	63.6%	59.7%					
Distribution	10.2%	10.1%		10.1%	10.1%	10.0%					

Source: BRI Danareksa Sekuritas, Company

MAIN 2Q24 Results (Above): The first (oppo)rportunity present itself

- MAIN reported stellar net profits of Rp205bn in 2Q24 (+384% yoy, +133% qoq), above our upper estimate of Rp156bn for 2Q24. The 1H24 net profits of Rp292bn represent 226% of our current FY24 forecast.
- The strong 2Q24 performance was driven by the DOC segment, which reported gross revenues of Rp714bn (+35% yoy, +32% qoq), with operating margins of 21.6% (compared to negative operating margins in both 2Q23 and 1Q24).
- Feed operating profit declined by 27% qoq (+12% yoy) in 2Q24 due to declining revenues (-11% qoq, -4% yoy) and a lower operating profit margin (OPM) of 7.1%, down from 8.6% in the previous quarter. We believe this was mainly due to the lower feed ASP (which contributed to a higher DOC margin).
- The broiler and processed food segments remained at a loss, though their impact was negligible compared to the feed and DOC profits.
- On the back of strong earnings and high operating cash flow, MAIN reduced its debt (mainly short-term), lowering its total net gearing to 59% in 1H24 from 75% in 1Q24.
- Operating expenses (opex) rose significantly to Rp269bn in 2Q24 (+83% yoy, +77% qoq), resulting in 1H24 opex of Rp422bn (+45% yoy). This increase was mainly due to salaries and employee benefits, which doubled yoy in 1H24.
- In our view, the positive earnings momentum can continue, albeit at a slower pace, as DOC prices have remained relatively high and feed costs are still on the lower side. We are reviewing our forecasts and target price (TP) given the robust 2Q24 earnings. We currently have a BUY rating with a TP of Rp850. (*Victor Stefano & Wilastita Sofi – BRIDS*)

MAIN (Rp bn)	2Q23	1Q24	2Q24	y-o-y	q-o-q	6M23	6M24	y-o-y	FY24F	FY24C	A/F	A/C
Consolidated												
Revenue	2,972	3,247	3,244	9%	0%	5,651	6,491	15%	12,659	12,659	51%	51%
COGS	(2,693)	(2,862)	(2,706)	0%	-5%	(5,309)	(5,568)	5%	(11,608)	(11,608)	48%	48%
Gross Profit	279	386	538	93%	40%	342	924	170%	1,051	1,051	88%	88%
Total Opex	(147)	(152)	(269)	83%	77%	(290)	(422)	45%	(638)	(638)	66%	66%
Operating Profit	132	233	269	103%	15%	52	502	873%	413	413	122%	122%
Pretax profit	54	114	265	389%	133%	(163)	378	n/a	179	179	211%	211%
Net profit	42	88	205	384%	133%	(131)	292	n/a	129	129	226%	227%
Gross margin	9.4%	11.9%	16.6%	720 bp	472 bp	6.0%	14.2%	819 bp	8.3%	8.3%		
Opex to revenue	4.9%	4.7%	8.3%	336 bp	360 bp	5.1%	6.5%	136 bp	5.0%	5.0%		
Operating margin	4.4%	7.2%	8.3%	384 bp	111 bp	0.9%	7.7%	682 bp	3.3%	3.3%		
Net margin	1.4%	2.7%	6.3%	489 bp	361 bp	-2.3%	4.5%	681 bp	1.0%	1.0%		
Segment breakdown												
Feed revenue	2,183	2,364	2,107	-4%	-11%	4,324	4,471	3%				
DOC revenue	529	541	714	35%	32%	882	1,255	42%				
Live birds revenue	892	947	1,028	15%	9%	1,736	1,975	14%				
Processed food revenue	55	77	78	42%	2%	116	155	34%				
Total revenue	3,660	3,929	3,927	7%	0%	7,058	7,856	11%				
Feed margin	6.1%	8.6%	7.1%	97 bp	(153)bp	7.4%	7.9%	43 bp				
DOC margin	-3.5%	-9.3%	21.6%	2,508 bp	3,090 bp	-30.9%	8.3%	3,917 bp				
Live birds margin	0.0%	0.6%	-0.2%	(22)bp	(82)bp	-3.8%	0.2%	402 bp				
Processed food margin	-19.0%	-19.6%	-18.1%	92 bp	146 bp	-19.6%	-18.8%	79 bp				
Total operating margin	2.8%	3.7%	7.3%	445 bp	365 bp	-0.5%	5.5%	604 bp				

MAPA 2Q24 result: Below expectation due to lower margins

2Q24 results:

- Net profit: +8% qoq/-21% yoy.
- Revenue: +13.6%qoq/+29.2% yoy.

1H24 results:

- Net profit: -9% yoy (37%/40% of BRIDS/Cons FY24F).
- Top line: +32% yoy (49%/47% of BRIDS/Cons FY24F).

Comment:

- We think the 1H24 rev. was in line to achieve our and cons FY24F, given the seasonality of strong 2H.
- However, the 1H24 gross margin was lower vs our and cons FY24F. Coupled with Rp41bn forex loss and higher financing costs (Rp94.6bn vs 1H23: 46.5bn), the 1H24 net profit down 9% yoy.
- We view the result as below expectations, with the risk of a downward margin revision and higher opex. *(Natalia Sutanto & Sabela Nur Amalina – BRIDS)*

MAPA IJ	1H23	1H24	yoy	2Q23	1Q24	2Q24	qoq	yoy	2024F	A/F	A/C
Revenue (Rpbn)	5,970	7,887	32%	3,246	3,693	4,194	13.6%	29.2%	16,225	48.6%	46.6%
COGS	3,033	4,228	39%	1,649	1,925	2,303	19.6%	39.6%	8,469		
Gross profit	2,937	3,659	25%	1,597	1,768	1,891	7.0%	18.4%	7,755	47.2%	45.3%
Opex	2,043	2,745	34%	1,070	1,363	1,382	1.4%	29.1%	5,601		
Operating profit	894	914	2%	527	405	509	25.8%	-3.3%	2,155	42.4%	42.6%
Pretax profit	851	790	-7%	498	355	435	22.4%	-12.8%	2,047		
Net profit	646	586	-9%	386	281	305	8.2%	-21.1%	1,568	37.4%	39.7%
Gross margin	49.2%	46.4%		49.2%	47.9%	45.1%			47.8%		
Opex to revenue	34.2%	34.8%		33.0%	36.9%	32.9%			34.5%		
Operating margin	15.0%	11.6%		16.2%	11.0%	12.1%			13.3%		
Pretax margin	14.3%	10.0%		15.4%	9.6%	10.4%			12.6%		
Net margin	10.8%	7.4%		11.9%	7.6%	7.3%			9.7%		
Source: BRI Danareksa Sekuritas, Bloomberg, Company											

MAPI 2Q24 result: Below estimates on lower margins due to aggressive promotions

2Q24 results:

- Net profit: +17% qoq/-26% yoy.
- Revenue: +5%qoq/+13% yoy.

1H24 results:

- Net profit: -14.4% yoy (42%/44% of BRIDS/Cons FY24F).
- Top line: +15% yoy (46%/47% of BRIDS/Cons FY24F).

Comment:

- Revenue in 1H24 and 2Q24 showed positive growth, supported by Specialty and Dept stores. For F&B revenue, 2Q24 showed a growth of 6% qoq.
- Overseas revenue (16% contribution to 1H24) continued its robust growth of 88% yoy in 1H24, while domestic (84% to rev.) reported an 8% yoy growth.
- The gross and EBIT margins showed a declining trend in 1H24 and 2Q24 compared to same period last year. We believe aggressive promotions and store expansions, especially under MAPA in 2Q24, led to lower EBIT margins for Specialty stores (83% contribution to 1H24 rev.). *(Natalia Sutanto & Sabela Nur Amalina – BRIDS)*

Equity SNAPSHOT

Thursday, 01 August 2024

MAPI IJ	1H23	1H24	yoy	2Q23	1Q24	2Q24	qoq	yoy	2024F	A/F	A/C
Revenue (Rpbn)	15,595	17,993	15.4%	8,132	8,788	9,205	5%	13.2%	39,346	45.7%	47.1%
COGS	8,522	10,198	19.7%	4,362	5,041	5,157	2%	18.2%	22,062		
Gross profit	7,073	7,795	10.2%	3,771	3,748	4,048	8%	7.3%	17,284	45.1%	46.1%
Opex	5,339	6,179	15.7%	2,701	3,035	3,144	4%	16.4%	13,507		
Operating profit	1,734	1,616	-6.8%	1,069	713	903	27%	-15.5%	3,778	42.8%	43.5%
Pretax profit	1,601	1,351	-15.6%	969	608	744	22%	-23.3%	3,423		
Net profit	1,051	899	-14.4%	660	414	485	17%	-26.4%	2,161	41.6%	44.1%
Gross margin	45.4%	43.3%		46.4%	42.6%	44.0%			43.9%		
Opex to revenue	34.2%	34.3%		33.2%	34.5%	34.2%			34.3%		
Operating margin	11.1%	9.0%		13.2%	8.1%	9.8%			9.6%		
Pretax margin	10.3%	7.5%		11.9%	6.9%	8.1%			8.7%		
Net margin	6.7%	5.0%		8.1%	4.7%	5.3%			5.5%		
Revenue (Rpbn)											
Specialty stores	12,045	14,892	23.6%	6,259	7,305	7,587	4%	21.2%			
F&B	1,999	1,626	-18.7%	1,042	788	838	6%	-19.6%			
Dept stores	1,262	1,323	4.8%	722	621	703	13%	-2.7%			
EBIT Margin											
Specialty stores	11.9%	9.7%		14.9%	8.3%	11.1%					
F&B	4.5%	-3.0%		5.6%	-3.4%	-2.6%					
Dept stores	17.0%	13.6%		14.3%	16.3%	11.3%					
Others	-1.7%	24.8%		-21.1%	43.8%	6.3%					

Source: BRI Danareksa Sekuritas, Bloomberg, Company

MEDC 2Q24 Result: above estimate

- 2Q net profit slightly grew to US\$128mn, +76.6% qoq (vs. our preview of US\$98mn), reaching 60%/57% of our/cons estimate.
- 2Q revenue grew to US\$609mn, +9.4% qoq, (vs. our preview of US\$557mn), reaching 52%/52% of ours/cons estimate.

Comment: We believe the strong performance was attributable to AMMN's contribution of US\$66.5mn, +160% qoq, and dividends of US\$18.8mn. (Timothy Wijaya – BRIDS)

Medco Energi International

MEDC	2Q23	1Q24	2Q24	q-q (%)	y-y (%)	1H23	1H24	y-y (%)	% of 24E BRIDS	% of FY24E Cons
PROFIT & LOSS (US\$Mn)										
Revenue	558	556	609	9.4	9.1	1,116	1,165	4.4	52.3%	52.0%
Cost of revenue	(321)	(324)	(390)	20.5	21.8	(646)	(714)	10.5		
Gross profit	238	233	219	(6.0)	(8.0)	470	451	(4.0)		
Operating expenses	(64)	(52)	(44)	(14.8)	(30.6)	(118)	(96)	(18.3)		
Operating profit	174	181	174	(3.5)	0.4	352	355	0.8	43.8%	40.9%
EBITDA	307	328	322	(2.0)	4.7	634	650	2.5	50.4%	49.8%
Other income/(expense)	(66)	(30)	26	(185.7)	(139.5)	(78)	(4)	(94.5)		
Pre-tax profit	108	150	201	33.5	86.0	274	351	28.1		
Taxes	(71)	(71)	(66)	(7.5)	(7.6)	(150)	(137)	(8.8)		
Loss discontinued operations	5	(0)	(1)	282.9	(122.4)	7	(1)	(119.3)		
Non-controlling interests	(4)	(6)	(5)	(12.6)	45.7	(11)	(12)	7.4		
Net profit	37	73	128	76.6	243.1	119	201	68.2	59.8%	57.2%
Margins (%)										
Gross	42.6	41.8	35.9			42.1	38.7			
EBIT	31.1	32.5	28.6			31.6	30.5			
EBITDA	55.0	59.0	52.8			56.8	55.7			
Net	6.7	13.1	21.1			10.7	17.2			

Source: Company, BRIDS

NCKL 2Q24 Result: Above expectation due to strong HPL performance

- 2Q net profit grew to Rp1.8tn, +80.2% qoq (vs. our preview of Rp1.1tn), reaching 54%/49% of our/cons estimate.
- 2Q revenue reached Rp6.7tn, +12.2% qoq, (vs. our preview of Rp6.3tn), reaching 48%/47% of our/cons estimate.

Comments: Profits from associate, mainly from HPL reached Rp658bn in 2Q, +125% qoq, supported by strong MHP price. More operational info in tomorrow's analyst meeting. (Timothy Wijaya – BRIDS)

Trimegah Bangun Persada

NCKL	2Q23	1Q24	2Q24	q-q (%)	y-y (%)	6M23	6M24	y-y (%)	% of 24E BRIDS	% of FY24E Cons
PROFIT & LOSS (IDRbn)										
Revenue	5,456	6,034	6,770	12.2	24.1	10,242	12,804	25.0	48.2%	46.8%
Cost of revenue	(3,524)	(4,417)	(4,565)	3.4	29.5	(6,744)	(8,982)	33.2		
Gross profit	1,932	1,618	2,205	36.3	14.1	3,499	3,822	9.2		
Operating expenses	(358)	(374)	(344)	(7.9)	(3.8)	(752)	(718)	(4.6)		
Operating profit	1,574	1,244	1,860	49.5	18.2	2,747	3,105	13.0	44.0%	45.2%
Other income/(expense)	412	239	643	169.1	55.9	1,046	882	(15.7)		
Pre-tax profit	1,987	1,483	2,503	68.8	26.0	3,792	3,986	5.1		
Taxes	(279)	(192)	(252)	31.2	(9.5)	(585)	(444)	(24.0)		
Non-controlling interests	(332)	(290)	(446)	54.2	34.5	(462)	(736)	59.2		
Net profit	1,376	1,001	1,805	80.2	31.1	2,745	2,806	2.2	53.5%	48.5%
Margins (%)										
Gross	35.4	26.8	32.6			34.2	29.9			
EBIT	28.9	20.6	27.5			26.8	24.2			
Net	25.2	16.6	26.7			26.8	21.9			

NISP 2Q24 Results (Slightly Above)

- NISP reported an NP of Rp2.4tr (+16% yoy) in 1H24, despite recording a 13% decline in PPOP, primarily supported by a provision reversal of Rp98bn. This result is slightly above (53%) consensus FY24 NP expectations. (Note: 1H23 NP of Rp2.1tr formed 51% of FY23 NP of Rp4.1tr).
- The decline in PPOP in 1H24 was largely attributed to a significant increase in CIR to 50.9% (+728bps yoy), driven by a 48% decline in other operating income (with fee-based income down 16%) and a 16% rise in opex. The rise in opex was due to a 17% and 15% increase in salaries expense and G&A, respectively.
- In 1H24, NIM fell 9bps yoy to 4.3%, despite a 200bps increase in LDR to 81.8%, due to a 40bps yoy increase in CoF to 3.8% and a flat loan yield of 7.7%.
- In terms of asset quality, NISP's NPL improved yoy to 2.0% in 2Q24 from 2.3% in 2Q23, though it remained higher than the 1Q24 NPL of 1.8%.
- NISP's 2Q24 NP reached Rp1.2tr (+5% qoq, +18% yoy), despite a higher CIR of 54.0% (+616bps qoq, +1,078bps yoy), due to a Rp110bn provision reversal.
- In 2Q23, NIM was relatively flat qoq (-3bps qoq) at 4.3%, as both loan yield and CoF remained relatively flat qoq. The stable qoq CoF is noteworthy as it represents one of the lowest qoq increases in CoF across the industry, despite a 58bps qoq decrease in CASA ratio to 56.0%.
- In 2Q24, loans and customer deposits reached Rp162.5tr (+6% qoq, +14% yoy) and Rp198.6tr (+10% qoq, +11% yoy), respectively, resulting in an LDR of 81.8% (-302bps qoq, +200bps yoy).
- In our view, NISP's performance was largely driven by improved asset quality, as evidenced by the yoy decline in NPL and the bank's confidence in lowering provisions to the point of recording a reversal. Furthermore, the bank's ability to keep CoF stable qoq amid a high interest rate environment may help in maintaining a positive growth in NII going forward. (Victor Stefano & Naura Reyhan Muchlis – BRIDS)

Equity SNAPSHOT

Thursday, 01 August 2024

NISP - Financial (Rpbn)	2Q23	1Q24	2Q24	qoq, %	yoy, %	1H23	1H24	yoy, %	FY24C	A/C
Interest income	3,985	4,350	4,470	3%	12%	7,907	8,820	12%		n/a
Interest expense	1,541	1,747	1,813	4%	18%	3,011	3,560	18%		n/a
Net interest income	2,444	2,603	2,657	2%	9%	4,897	5,259	7%		n/a
Other operating income	451	256	183	-28%	-59%	837	439	-48%		n/a
Operating expenses	1,251	1,367	1,533	12%	23%	2,500	2,900	16%		n/a
PPOP	1,644	1,491	1,307	-12%	-21%	3,233	2,798	-13%		n/a
Provision	327	12	(110)	n/a	n/a	607	(98)	n/a		n/a
Operating Profit	1,317	1,479	1,417	-4%	8%	2,625	2,896	10%		n/a
Net profit	1,035	1,167	1,224	5%	18%	2,065	2,391	16%	4,501	53%
Loans	142,348	152,631	162,470	6%	14%					
Customer deposits	178,345	179,914	198,574	10%	11%					
Key Ratio										
				qoq, bps	yoy, bps			yoy, bps		
Loan yield (%) - ann	7.8	7.8	7.8	⇒ (3)	⇒ (1)	7.7	7.7	⇒ 4		
Cost of fund (%) - ann	3.6	3.9	3.8	⇒ (3)	↓ 28	3.4	3.8	↓ 40		
NIM (%) - ann	4.4	4.4	4.3	⇒ (3)	⇒ (8)	4.4	4.3	⇒ (9)		
CIR (%) - ann	43.2	47.8	54.0	↓ 616	↓ 1,078	43.6	50.9	↓ 728		
Cost of credit (%) - ann	0.9	0.0	(0.3)	↑ (31)	↑ (122)	0.9	(0.1)	↑ (100)		
ROE (%) - ann	11.7	12.6	13.1	↑ 49	↑ 136	11.8	12.8	↑ 98		
CASA ratio (%)	54.8	56.6	56.0	↓ (58)	↑ 122					
LDR (%)	79.8	84.8	81.8	↑ (302)	↓ 200					
NPL ratio (%)	2.3	1.8	2.0	↓ 26	↑ (23)					

PTBA 2Q24/ 1H24 Headline: improved 2Q24 operational performance, but 1H24 earnings a slight miss

1H24 earnings:

- Net profit: -27% yoy (36%/ 40% of BRIDS/ Cons FY24F) – a slight miss on lower non-operating income (interest and profit from JV).
- EBITDA: +6% yoy (42%/ 43% of BRIDS/ Cons FY24F) – a slight miss, as 2Q24 revenue improved but insufficient to offset higher cost in 1Q24.
- Revenue: +4% yoy (52%/ 51% of BRIDS/ Cons FY24F) – inline, implying on track production (limited impact from higher rainfall in Jun24) and flat coal prices.

2Q24 earnings

- Net profit: -23% yoy/ +57% qoq – lower interest income and profit from JV qoq.
- EBITDA: +6% yoy/ + 94% qoq – strong jump qoq reflecting normalizing cost from high-base in 1Q24.
- Revenue: +15% yoy/ +9% qoq - strong top line, implying on track production growth delivery.

We currently have a Buy rating on PTBA with a TP of Rp3,100. (Erindra Krisnawan & Christrian Sitorus – BRIDS)

PTBA 1H24 (Rpbn)	1H24	1H23	yoy%	2Q24	2Q23	yoy%	1Q24	qoq%	BRIDS FY24F	% of BRIDS	Cons FY24F	% of cons
Revenue	19,643	18,859	4%	10,233	8,901	15%	9,410	9%	35,542	55%	38,880	51%
COGS	-16,239	-14,760	10%	-8,249	-6,860	20%	-7,990	3%	-26,713	61%	-30,571	53%
Gross profit	3,404	4,099	-17%	1,984	2,041	-3%	1,419	40%	8,829	39%	8,309	41%
Gross profit margin (%)	17%	22%		19%	23%		15%		25%		21%	
Opex	-886	-1,083	-18%	-230	-384	-40%	-657	-65%	-1,958	45%	-2,577	34%
EBIT	2,517	3,016	-17%	1,755	1,657	6%	763	130%	6,871	37%	5,732	44%
EBIT margin (%)	13%	16%		17%	19%		8%		19%		15%	
Depreciation and amortization	683	635	7%	356	338	5%	327	9%	785	87%		
EBITDA	3,200	3,651	-12%	2,111	1,996	6%	1,089	94%	7,656	42%	7,430	43%
EBITDA margin (%)	16%	19%		21%	22%		12%		22%		19%	
Interest income	119	409	-71%	54	223	-76%	66	-18%	344	35%		
Interest expenses	-114	-111	3%	-62	-65	-5%	-52	19%	-331	-35%		
Profit from JV/associate	182	327	-44%	73	266	-73%	109	-33%	588	31%		
Others	0	0	n.a	-185	39	-573%	185	-200%	0			
Profit before tax	2,704	3,642	-26%	1,634	2,121	-23%	1,070	53%	7,472	36%	6,610	41%
Tax expenses	-650	-756	-14%	-382	-422	-9%	-268	43%	-1,706	38%		
Tax rate	24%	21%		23%	20%		25%		23%			
Minority interest	-22	-110	-80%	-10	-86	-89%	-12	-18%	-187	12%		
Net profit	2,033	2,776	-27%	1,242	1,613	-23%	791	57%	5,580	36%	5,139	40%
Net margin	10%	15%		12%	18%		8%		16%		13%	

SILO 1H24 Results: Below ours and cons expectation

- SILO reported Net profit of Rp301bn in 2Q24, bringing its 1H24 achievement at Rp314bn, forming 28% of our and consensus estimates, respectively. Excluding the 1Q24 write-offs, core net profit was recorded at Rp715bn in 1H24, only forming 42% of our estimates (i.e. Below).
- Net revenue in 2Q was down by -0.9%qoq, while opex to sales was up 260bps, causing weakened core net profit to decline by -4.1%qoq. We believe that this was related to higher 2Q opex seasonality, as reflected in higher salary cost (up by 390bps as a% to revenue in 2Q). We reckon that there was no more material impairment addition in 2Q24. (*Ismail Fakhri Suweleh – BRIDS*)

SILO (in Rpbn, unless stated)	2Q23	1Q24	2Q24	qoq, %	yoy, %	6M23	6M24	yoy, %	FY24F BRIDS	A/BRIDS, %	FY24F Cons.	A/Cons, %
Revenue	2,628	3,027	2,990	(1.2)	13.8	5,282	6,017	13.9	12,951	46.5%	12,549	47.9%
Net Revenue	2,040	2,341	2,319	(0.9)	13.7	4,086	4,659	14.0	10,092	46.2%		
COGS	(1,630)	(1,872)	(1,783)	(4.8)	9.4	(3,270)	(3,654)	11.8	(7,944)	46.0%	(7,545)	48.4%
Gross profit	998	1,155	1,207	4.5	21.0	2,012	2,362	17.4	5,007	47.2%	5,004	47.2%
Opex	(579)	(656)	(724)	10.4	25.0	(1,183)	(1,380)	16.7	(2,776)	49.7%	(2,966)	46.5%
Salaries and Employees' Benefit as % of Revenue	(131)	(176)	(186)			(291)	(362)					
	5.0%	5.8%	6.2%			5.5%	6.0%					
Op.Profit	418	500	483	(3.4)	15.4	829	982	18.4	2,231	44.0%	2,038	48.2%
EBITDA (Reported)	607	398	688	72.9	13.4	1,210	1,086	(10.2)	2,755	39.4%	3,060	35.5%
EBITDA (Adjusted)	654	749	737	(1.6)	12.7	1,301	1,486	14.3	3,340	44.5%		
Pre-tax profit	356	133	416	212.2	16.9	709	550	(22.5)				
Tax expenses	(97)	(108)	(105)	(2.7)	8.4	(193)	(213)	10.6	(376)			
Net profit to common	254	14	301	2,098	18.5	503	314	(37.6)	1,135	27.7%	1,143	27.5%
Core Net Profit	301	365	350	(4.1)	16.2	594	715	20.2	1,721	41.5%		
Gross margin (%)	38.0	38.2	40.4	2.2	2.4	38.1	39.3	1.2	38.7		39.9	
Opex to sales (%)	(22.0)	(21.7)	(24.2)	(2.6)	(2.2)	(22.4)	(22.9)	(0.5)	(21.4)		(23.6)	
Operating margin (%)	15.9	16.5	16.1	(0.4)	0.2	15.7	16.3	0.6	17.2		16.2	
EBITDA margin to Gross Revenue (%) - Reported	23.1	13.1	23.0	9.9	(0.1)	22.9	18.0	(4.9)	21.3		24.4	
EBITDA margin to Net Revenue (%) - Adjusted	32.1	32.0	31.8	(0.2)	(0.3)	31.8	31.9	0.1				
Net margin (%)	9.7	0.5	10.1	9.6	0.4	9.5	5.2	(4.3)	8.8		9.1	

Source: Company, BRIDS, Bloomberg

SMGR 1H24: Missed Estimate

SMGR 1H24 NP reached Rp501bn (-42% yoy, 24%/22% of our/consensus estimate - missed its seasonality of 38%, and weaker than our preview of Rp763bn), due to weak revenue and rising costs. 2Q24 NP only reached Rp30bn (-90% yoy).

- 1H24/2Q24 revenue declined by 4%/1% yoy, as sales vol (1H24/2Q24 sales vol -1% yoy/+1% yoy) and ASP (-5% yoy/-6% yoy) were weak. On a qoq basis, ASP still declined by 3%, as we suspect the price hike at end of May was not executed across the board.
- 1H24 GPM/EBITDAM declined by 240 bps/280 bps, as we observed rising raw material cost per ton (1H24/2Q24: +2%/+4% yoy) and labor cost per ton (1H24/2Q24: +7%/+2%). On a qoq basis, labor cost per ton jumped by 21%, while raw material cost jumped by 11%. Rising USD and higher price on raw materials were affecting cement players, including INTIP.

Overall, it is a weak result. We will review our rating and estimates after SMGR's analyst meeting (somewhere between the end of this week or early next week). (*Richard Jerry, CFA & Christian Sitorus – BRIDS*)

SMGR 6M24 Results

Profit & Loss, IDRbn

(IDRbn)	2Q23	1Q24	2Q24	QoQ, %	YoY, %	1H23	1H24	YoY, %	FY24 (BRIDS)	A/F, %	FY24 (Cons)	A/F, %
Revenue	8,097	8,375	8,036	(4.0)	(0.8)	17,032	16,411	(3.6)	38,660	42	39,637	41
Gross profit	1,970	2,207	1,650	(25.2)	(16.2)	4,416	3,857	(12.7)	9,385	41	10,365	37
Operating income	771	913	337	(63.1)	(56.3)	1,870	1,250	(33.2)	3,741	33	4,255	29
EBITDA	1,535	1,731	1,162	(32.9)	(24.3)	3,481	2,893	(16.9)	7,076	41	7,684	38
Net income	305	472	30	(93.7)	(90.3)	866	501	(42.1)	2,095	24	2,298	22

Margins, %

Gross margin	24.3	26.3	20.5			25.9	23.5		24.3		26.2	
Operating margin	9.5	10.9	4.2			11.0	7.6		9.7		10.7	
EBITDA margin	19.0	20.7	14.5			20.4	17.6		18.3		19.4	
Net margin	3.8	5.6	0.4			5.1	3.1		5.4		5.8	

Tower Bersama (TBIG IJ, TP: Rp2,500, BUY) – 1H Below est, amid focus on BTS towers

TBIG delivered 1H net profit of Rp731bn (+6.1%yoy), below our/cons. est., mainly owing to increased D&A charges and financial expenses.

- 1H Revenue reached Rp3.4tr (+4.1%yoy), in line with our/cons est., as it was rolling out a lot more BTS towers 1H YTD.
- However, 1H gross profit was down amid higher D&A charges, as TBIG was more focused on BTS towers (higher no. of BTS vs. collo) in ex-Java and deploying fiber.
- Financial expenses are trending than our FY24 est. amid rising TBIG debt.

TBIG delivered 2Q net profit of Rp381bn (+8.9%qoq, +6.8%yoy), with little topline growth for TBIG, whilst the lower tax charges supported the bottomline.

- TBIG 2Q revenue of Rp1.7tr was flattish as it delivered fewer BTS towers and collos to clients in 2Q on a qoq and a yoy basis. Similarly, EBITDA was flattish too.
- The increased financial charges were more than compensated for by the lower tax charge in the quarter. *(Niko Margaronis – BRIDS)*

Tower Bersama (TBIG IJ) 2Q24 financial result

(Rp bn)	2Q23	1Q24	2Q24	QoQ, Δ%	YoY, Δ%	1H23	1H24	YoY, Δ%	FY24F	BRIDS ACHIEV. %	2024 Cons.	Cons. ACHIEV. %
Total Revenues	1,662	1,705	1,710	0.3	2.9	3,280	3,414	4.1	6,945	49.2	6,861	49.8
Gross Profit	1,320	1,240	1,225	(1.2)	(7.1)	2,507	2,466	(1.6)	4,929	76.0	5,188	69.6
Gross Profit margin (%)	79.4	72.7	71.7	4.3	(7.7)	76.4	72.2	(4.2)	71.0		75.8	
EBITDA	1,449	1,465	1,472	0.4	1.6	2,844	2,937	3.3	5,955	49.3	5,879	50.0
EBITDA margin %	87.2	86.0	86.1	0.1	(1.1)	86.7	86.0	(0.7)	85.7		85.7	
Income from Operations / EBIT	1,103	1,097	1,078	(1.7)	(2.3)	2,163	2,174	0.5	4,397	49.5	4,362	49.8
Operating Income margin (%)	66.4	64.3	63.0	(1.3)	(3.4)	65.9	63.7	(2.3)				
Other income (charges) - net	(597)	(502)	(573)	14.1	(4.0)	(1,073)	(1,075)	0.2	(1,910)	56.3		
Net profit	357	350	381	8.9	6.8	689	731	6.1	1,681	43.5	1,659	44.1
Net Profit margin (%)	21.5	20.5	22.3	1.8	0.8	21.0	21.4	0.4				
Revenue breakdown												
Total Revenues	1,662	1,705	1,710	0.3	2.9	3,280	3,414	4.1				
Telkomsel towers	567	567	565	(0.3)	(0.3)	1,132	1,133	0.1				
IOH towers	480	437	438	0.3	(8.7)	969	876	(9.6)				
XL Axiata towers	286	317	322	1.7	12.9	566	639	13.1				
Smartfren towers	234	241	239	(0.7)	2.2	469	480	2.4				
Other Tower	5	5	8	64.7	73.0	9	13	51.6				
Fiber optic	89	137	135	(1.0)	52.0	134	272	102.9				
Investment properties	1	1	1	0.1	(38.4)	3	2	(38.3)				
Leverage position												
Interest Coverage (x)	2.69x	2.42x	2.33x									
Total net debt (incl. lease)	27,292	29,344	30,142									
Total hedged net debt	26,530	27,688	27,871									
Hedged Net debt / Annual. EBITDA	4.58x	4.72x	4.73x									

Operational KPIs (#)	2Q23	1Q24	2Q24	QoQ, Δ%	YoY, Δ%
TBIG reported KPIs					
Tower Sites	22,026	22,838	23,211	1.6	5.4
Tower tenants	41,318	41,693	42,061	0.9	1.8
<i>Tower Tenancy Ratio (x)</i>	<i>1.88</i>	<i>1.83</i>	<i>1.81</i>		
Total gross adds	1,605	837	1,325		
Built-to-Suit ytd gross adds	347	509	902		
Collocations ytd gross adds	1,258	328	423		
TOWER QTR KPIs					
QTR gross change in towers	182	509	393		
Qtr Net change in tower sites	146	481	373		
<i>Implied mon. revenue / Site (Rpmm)</i>	<i>25.0</i>	<i>24.8</i>	<i>24.4</i>		
TENANCY QTR KPIs					
QTR gross tenancy adds	1,008	837	488		
of which: anchor tenancies	182	509	393		
of which: Collocations	826	328	95		
QTR net change in tenancies	419	584	368		
<i>Implied revenue / Tenancy (Rpmm)</i>	<i>12.6</i>	<i>12.5</i>	<i>12.4</i>		

TINS 2Q24 Result: Inline

- 2Q net profit grew to Rp405bn, +12.7x qoq, reaching 50.2% of our estimate.
- 2Q revenue improved to Rp3.2tn, +53.4% qoq, reaching 45.1% of our estimate, driven by stronger ASP (c.+21% qoq) and sales (35.5% qoq).

Operational

- Tin ore production slightly declined to 4,890 ton, -8.8% qoq, due to lower onshore output that was partially offset by stronger offshore production.
- Refined tin sales increased by 35.5% qoq to 4.7kt, whilst production also grew by +16.2% qoq to 5.2kt, signifying an improvement in run rate from 1.5kt/mo to 1.7kt/mo. *(Timothy Wijaya – BRIDS)*

PT Timah

TINS	2Q23	1Q24	2Q24	q-q (%)	y-y (%)	6M23	6M24	y-y (%)	% of 23E	% of Cons
PROFIT & LOSS (IDRbn)										
Revenue	2,398	2,057	3,155	53.4	31.6	4,569	5,212	14.1	45.1%	48.4%
Cost of revenue	(2,254)	(1,761)	(2,237)	27.0	(0.8)	(4,162)	(3,998)	(3.9)		
Gross profit	144	295	919	211.0	539.0	407	1,214	198.2		
Operating expenses	(252)	(226)	(301)	33.3	19.6	(494)	(527)	6.7		
Operating profit	(108)	70	618	786.2	(673.0)	(87)	688	(894.8)	54.3%	49.2%
EBITDA	107	300	848	182.7	692.4	323	1,149	255.7	65.1%	64.7%
Other income/(expense)	67	(21)	(26)	25.3	(139.1)	217	50	(77.0)		
Pre-tax profit	(41)	49	592	1,112.6	(1,551.9)	130	737	465.7		
Taxes	7	(19)	(187)	870.1	(2,871.3)	(26)	(206)	684.4		
Net profit	(34)	30	405	1,270.7	(1,289.6)	16	434	2,575.1	50.2%	49.3%
Margins (%)										
Gross	6.0	14.4	29.1			8.9	23.3			
EBIT	(4.5)	3.4	19.6			(1.9)	13.2			
Net	(1.4)	1.4	12.8			0.4	8.3			

Operational data	2Q23	1Q24	2Q24	q-q (%)	y-y (%)	6M23	6M24	y-y (%)
Tin ore production								
Onshore	941	3,260	1,658	(49.1)	76.2	2,653	4,918	85.4
Offshore	2,675	2,100	3,232	53.9	20.8	5,102	5,332	4.5
Refined tin production								
Refined tin sales	4,130	4,475	5,200	16.2	25.9	8,100	9,675	19.4
ASP	26,712	27,071	32,770	21.1	22.7	26,828	30,397	13.3

Source: Company, BRIDS

MACROECONOMY**Bank of Japan Raised Their Policy Rate to Around 0.25%**

Bank of Japan (BoJ) raised their policy rate to around 0.25% from 0.1%, basing on the recent economic activity and prices that's been "developing generally inline with the Bank's outlook". BoJ also noted that the import price growth has turned positive and posed a risk for further inflation. Accompanying the rate hike is the reduction of the monthly size of JGB purchase by BoJ. Starting from Aug-24, the monthly purchase will decrease to JPY5.3tn and gradually reduced by JPY400bn per quarter until it reaches JPY2.9tn/month in Apr-26. (Bank of Japan)

Eurozone Inflation Tick up in Jul24 to 2.6% yoy

Eurozone inflation ticked up in Jul24 to 2.6% yoy (vs. Jun's 2.5%) with core inflation remaining unchanged at 2.9% yy. Both figures came above expectations. Service inflation, one indicator that remains elevated, fall for the first time in three months to 4% yoy. (Bloomberg)

Indonesia: July's Inflation will be Announced Today at 11am

July's inflation will be announced today at 11am. We expect further deceleration to 2.18% y-y (Cons: 2.37%) from Jun's 2.51% for the headline figure. For core inflation, we expect the y-y number at 1.89% y-y (vs. cons: 1.90%), a slight decrease from Jun's 1.9%. (Economic Research – BRIDS)

The Fed Left the Rate Unchanged at 5.25-5.50%

The Fed left the rate unchanged at 5.25-5.50%. Overall tone remains neutral with emphasize on balancing risks between cutting too soon or too late. The Fed Chair, Jerome Powell, stated that inflation has eased substantially, and the labor market has returned to the eve of the pandemic with no significant inflationary pressure. He also said that there's a possibility of September rate cut, and current scenario could be everywhere from no rate cut to several rate cuts. (FOMC)

BRI Danareksa Equity Valuation		Rating	Outstanding		Price (Rp)	Price	Mkt Cap	PER (x)		EV / EBITDA (x)		PBV		ROE	
			Shares (Mn)		Target		Rp Bn	2023	2024	2023	2024	2023	2024	2023	2024
BRI-Danareksa Universe			3,205,618				4,703,128	17.5	13.2	11.2	10.6	2.3	2.1	13.3	16.6
Auto			40,484				191,082	5.6	6.4	4.6	4.4	1.0	0.9	17.3	14.7
	Astra International	ASII	BUY	40,484	4,720	5,100	191,082	5.6	6.4	4.6	4.4	1.0	0.9	17.3	14.7
Financials & Banks			340,326				2,228,307	16.8	15.7	NA	NA	3.0	2.8	19.1	18.5
	BCA	BBCA	BUY	123,275	10,275	11,300	1,266,652	26.0	23.9	NA	NA	5.2	4.8	21.0	20.9
	BNI	BBNI	BUY	37,297	4,970	6,800	185,368	8.9	8.5	NA	NA	1.2	1.1	14.6	14.0
	Bank Tabungan Negara	BBTN	BUY	14,034	1,315	2,000	18,455	5.8	5.2	NA	NA	0.6	0.6	11.6	11.9
	Bank Mandiri	BMRI	BUY	93,333	6,400	7,400	597,333	10.8	10.5	NA	NA	2.3	2.1	22.4	20.9
	Bank Jago	ARTO	BUY	13,857	2,700	3,800	37,414	517.0	299.7	NA	NA	4.5	4.4	0.9	1.5
	Bank Neo Commerce	BBYB	BUY	12,399	254	600	3,149	(5.5)	(26.4)	NA	NA	0.9	1.0	(16.2)	(3.7)
	Bank Syariah Indonesia	BRIS	BUY	46,129	2,600	2,700	119,936	21.0	18.2	NA	NA	3.1	2.7	15.8	15.9
Cement			10,433				53,087	12.9	13.8	5.4	5.3	0.8	0.8	6.5	5.9
	Indocement	INTP	BUY	3,681	7,250	8,400	26,689	13.7	15.4	7.2	7.0	1.3	1.2	9.6	8.0
	Semen Indonesia	SMGR	BUY	6,752	3,910	6,700	26,399	12.2	12.6	4.5	4.5	0.6	0.6	5.0	4.8
Cigarettes			118,242				108,819	8.1	8.9	5.6	5.6	1.2	1.1	15.2	13.1
	Gudang Garam	GGRM	HOLD	1,924	15,750	17,500	30,304	5.7	7.6	3.8	4.1	0.5	0.5	9.0	6.3
	HM Sampoerna	HMSP	HOLD	116,318	675	730	78,515	9.7	9.6	7.5	6.7	2.6	2.5	27.9	26.9
Construction			21,865				44,597	18.1	14.9	8.40	7.94	1.0	0.9	5.7	6.5
	Pembangunan Perumahan	PTPP	BUY	6,200	376	750	2,331	7.8	4.9	5.2	4.8	0.2	0.2	2.6	4.0
	Adhi Karya	ADHI	BUY	8,408	236	500	1,984	36.3	50.6	6.0	6.3	0.2	0.2	0.6	0.5
	Jasa Marga	JSMR	BUY	7,258	5,550	5,100	40,281	19.1	16.2	10.0	9.4	1.6	1.5	9.1	9.8
Consumer			87,138				338,877	14.4	12.3	7.8	6.8	2.9	2.5	20.8	21.9
	Indofood CBP	ICBP	BUY	11,662	10,925	12,900	127,406	18.2	13.0	9.4	8.6	3.1	2.7	18.1	22.3
	Indofood	INDF	BUY	8,780	6,125	8,000	53,780	6.6	5.5	3.9	3.0	0.9	0.8	14.4	15.7
	Unilever	UNVR	SELL	38,150	2,440	2,300	93,086	19.4	20.5	13.1	14.1	27.5	27.4	130.1	134.2
	Mayora Indah	MYOR	BUY	22,359	2,610	3,200	58,356	18.3	17.3	11.4	11.1	3.9	3.5	23.1	21.1
	Nippon Indosari Corpindo	ROTI	BUY	6,186	1,010	1,400	6,248	18.7	16.3	9.3	8.4	2.6	2.4	13.1	15.3
Pharmaceutical			76,875				96,281	25.9	23.8	16.7	15.7	3.9	3.7	15.3	15.8
	Sido Muncul	SIDO	BUY	30,000	725	810	21,750	22.9	18.2	18.4	15.2	6.4	6.2	27.6	34.8
	Kalbe Farma	KLBF	BUY	46,875	1,590	1,600	74,531	26.9	26.2	16.2	15.9	3.5	3.3	13.2	12.9
Healthcare			43,556				103,002	34.8	47.5	29.1	24.5	7.9	7.1	24.5	15.8
	Medikaloka Hermina	HEAL	BUY	15,366	1,355	1,800	20,821	43.0	34.8	14.9	12.9	4.4	4.0	11.9	12.1
	Mitra Keluarga	MIKA	BUY	14,246	3,020	3,400	43,024	47.0	35.8	28.1	22.4	7.4	6.5	16.3	19.3
	Prodia Widyahusada	PRDA	BUY	938	3,200	6,400	3,000	8.6	8.2	3.6	3.3	1.2	1.2	14.8	14.6
	Siloam Hospital	SILO	BUY	13,006	2,780	2,900	36,157	29.9	31.9	13.3	13.1	4.6	4.2	16.3	13.7
Heavy Equipment			3,730				96,237	4.7	5.6	2.5	2.4	1.2	0.9	25.1	18.4
	United Tractors	UNTR	HOLD	3,730	25,800	24,900	96,237	4.7	5.6	2.5	2.4	1.2	0.9	25.1	18.4
Industrial Estate			62,551				13,785	10.2	10.1	7.0	6.3	1.0	0.9	9.6	9.5
	Puradelta Lestari	DMAS	BUY	48,198	158	220	7,615	6.4	8.2	5.4	6.6	1.3	1.3	20.5	16.0
	Bekasi Fajar	BEST	HOLD	9,647	103	140	994	7.4	5.1	7.4	6.1	0.2	0.2	3.1	4.2
	Surya Semesta	SSIA	BUY	4,705	1,100	700	5,176	165.5	21.6	9.7	6.2	1.3	1.3	0.8	6.1
Media			89,020				15,383	5.3	6.2	2.3	2.0	0.5	0.5	10.3	8.2
	Media Nusantara Citra	MNCN	BUY	15,050	334	800	5,027	2.5	3.2	1.1	0.7	0.2	0.2	9.8	7.2
	Surya Citra Media	SOMA	BUY	73,971	140	325	10,356	11.4	11.5	5.1	4.9	1.3	1.2	11.6	10.7
Mining			320,876				408,850	6.9	8.4	3.6	4.3	1.3	1.3	20.5	15.8
	Medco Energi	MEDC	BUY	25,136	1,320	1,700	33,180	6.7	6.8	2.3	4.3	1.2	1.1	19.5	16.9
	Adaro Energy	ADRO	BUY	31,986	3,220	3,770	102,995	4.2	5.9	1.7	2.1	1.0	1.0	25.7	17.2
	Timah	TINS	HOLD	7,448	945	2,100	7,038	18.1	56.5	5.4	23.2	1.0	1.0	5.3	1.7
	Vale Indonesia	INCO	BUY	10,540	3,740	5,700	39,419	9.6	27.8	3.9	7.3	1.0	1.0	11.2	3.7
	Aneka Tambang	ANTM	BUY	24,031	1,315	2,000	31,600	10.3	10.9	6.0	5.9	1.0	1.0	11.3	9.5
	Bukit Asam	PTBA	BUY	11,521	2,680	3,100	30,875	5.1	5.5	4.4	5.2	1.4	1.4	24.4	25.3
	Indo Tambangraya Megah	ITMG	BUY	1,130	26,300	31,300	29,717	4.0	4.0	1.8	1.3	1.1	1.1	26.7	28.0
	Harum Energy	HRUM	BUY	13,518	1,190	1,700	16,087	5.1	5.2	1.9	1.5	1.2	1.1	26.1	22.4
	Merdeka Copper Gold	MDKA	BUY	24,473	2,460	3,100	60,204	(194.3)	73.0	21.4	16.7	4.3	3.7	(2.1)	5.5
	Trimegah Bangun Persada	NCKL	BUY	63,099	915	1,300	57,735	10.3	11.4	8.6	8.2	2.5	2.1	34.1	20.1
	Merdeka Battery Materials	MBMA	BUY	107,995	595	700	64,257	618.3	89.6	46.1	26.6	95.5	165.4	10.0	135.1
Poultry			30,363				106,904	32.3	21.9	14.0	11.2	2.5	2.3	7.9	11.0
	Charoen Pokphand	CPIN	BUY	16,398	5,225	5,900	85,680	37.0	29.1	17.9	15.5	3.2	3.0	8.7	10.6
	Japfa Comfeed	JFPA	BUY	11,727	1,640	1,800	19,232	20.7	10.7	9.3	6.6	1.5	1.3	7.2	12.9
	Malindo Feedmill	MAIN	BUY	2,239	890	850	1,992	31.4	15.4	6.0	5.3	0.8	0.8	2.6	5.0
Property			124,025				77,588	10.9	9.9	5.9	5.0	0.8	0.8	7.7	7.9
	Alam Sutera	ASRI	BUY	19,649	135	240	2,653	3.6	6.7	4.0	4.9	0.2	0.2	6.7	3.5
	Bumi Serpong Damai	BSDE	BUY	21,171	1,035	1,300	21,912	10.8	9.6	6.6	5.9	0.6	0.6	5.8	6.1
	Ciputra Development	CTRA	BUY	18,536	1,255	1,600	23,262	14.2	10.5	7.3	6.2	1.2	1.1	8.6	10.7
	Paku on Jati	PWON	BUY	48,160	426	610	20,516	9.6	9.4	4.7	4.2	1.1	1.0	11.8	10.8
	Summarecon	SMRA	BUY	16,509	560	1,000	9,245	16.3	12.0	6.7	3.3	1.0	0.9	6.0	7.8
Utility			65,737				38,786	30.4	28.5	14.3	14.1	2.7	2.6	16.0	15.5
	Perusahaan Gas Negara	PGAS	BUY	24,242	1,600	1,650	38,786	9.4	8.8	2.9	2.5	0.9	0.8	9.8	9.5
	Pertamina Geothermal Energy	PGEO	BUY	41,495	1,315	1,470	54,566	21.0	19.7	11.4	11.7	1.9	1.8	10.8	9.2
Retail			95,689				75,055	16.5	14.4	8.4	7.6	2.9	2.5	19.8	18.7
	Mitra Adi Perkasa	MAPI	BUY	16,600	1,450	2,200	24,070	12.7	11.1	5.7	5.2	2.4	2.0	20.9	19.4
	MAPA Aktif Adiperkasa	MAPA	BUY	28,504	810	1,100	23,088	16.6	14.7	10.5	9.7	4.1	3.2	27.3	24.4
	Midi Utama Indonesia	MIDI	BUY	33,435	424	600	14,177	27.4	23.0	11.3	10.0	3.8	3.4	18.0	15.6
	Ace Hardware	ACES	BUY	17,150	800	1,200	13,720	18.0	15.8	12.2	10.0	2.2	2.1	12.7	13.6
Technology			1,377,157				128,852	(1.4)	(17.9)	-	20.6	1.8	2.0	(81.4)	(10.6)
	Bukalapak	BUKA	BUY	103,10											

COVERAGE PERFORMANCE

LEADERS

	Code	Price as on		Chg, %	wow, %	mom, %	YTD, %	Rating
		31-Jul-24	30-Jul-24					
Prodia Widyahusada	PRDA	3,200	2,850	12.3	10.3	13.5	(40.7)	BUY
Malindo Feedmill	MAIN	890	810	9.9	9.2	32.8	72.8	BUY
Japfa Comfeed	JPFA	1,640	1,540	6.5	(3.0)	11.9	39.0	BUY
Bank Syariah Indonesia	BRIS	2,600	2,480	4.8	4.0	(0.4)	49.4	BUY
Saratoga Investama Sedaya	SRTG	1,675	1,600	4.7	12.4	13.2	2.1	BUY
Mitra Telekomunikasi Indonesia	MTEL	695	665	4.5	0.7	7.8	(1.4)	BUY
Jasa Marga	JSMR	5,550	5,325	4.2	1.8	12.1	14.0	BUY
Astra International	ASII	4,720	4,540	4.0	4.2	2.2	(16.5)	BUY
United Tractors	UNTR	25,800	25,000	3.2	3.9	16.6	14.0	HOLD
Ciputra Development	CTRA	1,255	1,220	2.9	0.8	11.1	7.3	BUY

Sources: Bloomberg

LAGGARDS

	Code	Price as on		Chg, %	wow, %	mom, %	YTD, %	Rating
		31-Jul-24	30-Jul-24					
Gojek Tokopedia	GOTO	53	55	(3.6)	(1.9)	6.0	(38.4)	BUY
Elang Mahkota Teknologi	EMTK	408	422	(3.3)	(5.6)	4.1	(30.8)	BUY
Gudang Garam	GGRM	15,750	16,200	(2.8)	(6.3)	(10.0)	(22.5)	HOLD
Indosat	ISAT	11,100	11,400	(2.6)	(2.6)	5.7	18.4	BUY
Adi Sarana Armada	ASSA	765	785	(2.5)	(5.0)	19.5	(3.2)	BUY
Metrodata Electronics	MTDL	605	620	(2.4)	(8.3)	5.2	13.1	BUY
Bank Neo Commerce	BBYB	254	260	(2.3)	0.8	5.8	(41.7)	BUY
Dharma Satya	DSNG	685	700	(2.1)	6.2	4.6	23.4	BUY
Bekasi Fajar	BEST	103	105	(1.9)	-	9.6	(24.8)	HOLD
Adhi Karya	ADHI	236	240	(1.7)	(1.7)	11.3	(24.4)	BUY

Sources: Bloomberg

PREVIOUS REPORTS

- Macro Strategy: [Ominous Carry Trade Unwind Risk](#)
- Metal Mining: [Jul24 update: weaker nickel and tin price, despite tight ore supply](#)
- AKR Corporindo: [1H24 earnings miss, 2H24 shall improve but is priced in; downgrade to Hold with a lower TP](#)
- Bank Jago: [1H24 earnings miss, but solid asset quality to support 2H24 earnings](#)
- Unilever Indonesia: [Inline 1H24 earnings, but weak 2Q24 top line; price cuts and flat volume growth may continue ahead](#)
- Telco: [2Q24 preview: expect the best momentum on IOH; TLKM and EXCL to focus on their catalysts](#)
- Bank Rakyat Indonesia: [1H24 earnings: Not yet out of the wood but progressing](#)
- Sido Muncul: [Bright outlook post solid 1H24; upgrade to Buy](#)
- Bank Central Asia: [1H24 results: in-line earnings, supported by robust loan growth, resilient NIM, and stable LaR ratio](#)
- Mitra Keluarga Karyasehat: [Proven strategy execution led to solid 1H24; expect sustainable earnings momentum in FY24-25F](#)
- Macro Strategy: [The Monetary Easing Coercion](#)
- Coal Sector: [Improved Price Outlook Amid Tighter 1H24 Market S-D and Rising Costs; Upgrade Sector to OW](#)
- Astra International: [GIIAS 2024 Visit KTA: Intensifying competition amid Chinese Producers Product Launches](#)
- Aspirasi Hidup Indonesia: [Strong 1H24 SSSG continues to support strong FY24 earnings growth](#)
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- HM Sampoerna: [Regulatory uncertainty loom over HMSP](#)
- Medco Energi International: [Expect 2Q24 earnings support from AMMN amidst flattish oil price; resume coverage with Buy rating](#)
- Gudang Garam: [A still challenging outlook limits re-rating potential; downgrade rating to Hold](#)
- Banks: [2Q24E preview: stepping into the light](#)
- Macro Strategy: [The Rate Cut Rotation](#)
- Ciputra Development: [Expect Landed-residential to Remain a Key Pillar for 2H24 Marketing Sales](#)
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- Metal Mining: [2Q24 preview: Strong qoq earnings growth on higher ASP, expect 1H24 to be mixed](#)
- Cement: [2Q24 preview: a weak quarter yet inline 1H24 NP, expecting turnaround in 2H24E](#)
- Poultry: [Potential re-rating intact from strong FY24-25F earnings growth and light funds' positioning](#)
- Consumer: [2Q24 preview: expect solid core profit growth on better margins, revenue growth may remain soft](#)
- Vale Indonesia: [Lowering our FY24-25F post 1Q24 earnings miss; maintain Buy rating on upside from HPAL projects](#)
- Equity Strategy: [Still soft growth outlook, but improving versus EM peers; potential tailwind for liquidity in 3Q24](#)
- Ciputra Development: [Expect Strong Marketing Sales Trend to Continue in 2H24 from Top-10 Key Projects](#)
- Banks: [5M24 Banks-Only Results: Big banks outperformed on more resilient NIM despite higher provisions](#)
- Macro Strategy: [The Amalgam of Catalysts](#)
- Astra International: [KTA from analyst day: challenges from used 4W, but expect 2H24F sales to improve from 1H24](#)
- Telkom Indonesia: [Robust traffic growth on the cards for 2Q24; upside from WIB strategic positioning](#)
- Healthcare: [KTAs from IHC meeting: Potential operation of BIH by FY25F to potentially drive Med-Tourism growth](#)
- Banks: [Attractive entry point amid valuation derating, supported by the still robust asset quality](#)
- AKR Corporindo: [Expect a better 2H24 land sales; resume coverage with a Buy rating and TP of Rp1,850](#)
- Macro Strategy: [Still No Utopia](#)
- Healthcare: [KTAs from the meeting with ARSSI: KRIS and Single-Tariff JKN Still Awaits Further Regulation](#)
- Ace Hardware Indonesia: [Solid SSSG in May24, expect the positive trend to continue in Jun24](#)
- Mayora Indah: [Steady indicative 2Q24 sales growth, with intact margin outlook](#)
- Poultry: [Encouraging chicken and raw material prices to support the sector's growth and re-rating potential](#)
- Macro Strategy: [The Conflation of Currency Risk and Fiscal Frailty](#)
- Astra International: [Expect new models to boost 2H24F sales; upgrade rating to Buy with an unchanged TP of Rp5,100](#)
- Indocement Tunggal Prakarsa: [May24 sales volume: solid industry and INTP sales](#)

PT BRI Danareksa Sekuritas

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