#### FROM EQUITY RESEARCH DESK

#### **IDEA OF THE DAY**

#### **RESEARCH COMMENTARY**

- ASII 1H24 Result Slightly Above
- BBYB 2Q24 Results (inline)
- BNGA 2Q24 Results (Inline) and Meeting KTA
- Blibli (BELI IJ, TP: Rp520, BUY) 1H inline result ample improvement in GP and OPEX.
- DMAS 1H24 Results: Above Consensus Estimates
- GOTO Gojek Tokopedia (GOTO IJ, TP:Rp125, BUY) 1H24 EBITDA loss broadly inline
- Indosat Ooredoo Hutchison (ISAT IJ, TP:13,300, BUY) Well inline 1H net profit, soft 2Q revenue but still projecting 2-digit growth yoy
- Key takeaways from MIDI' 2Q24 earnings call
- MYOR 2Q24 result: Slightly above to achieve our and consensus' estimates
- Poultry Which opor \$\$ does not come twice? Opportunity
- UNTR headline earnings: steady revenue, improved 2Q24 margin drove 1H24 earnings beat

#### **MARKET NEWS**

#### MACROECONOMY

China's Politburo Prioritizes Boosting Domestic Demand, Pledges New Economic Measures

#### SECTOR

The New Regulation Regarding National Health Includes Points For Retail Cigarettes and Ready-to-eat Products.

#### **CORPORATE**

- ISAT Absorbed Capex of Rp4.52tr in 1H24.
- KLBF Signs Shareholders Agreement for the Establishment of Joint Venture

#### **PREVIOUS EQUITY RESEARCH REPORTS**

- Macro Strategy: Ominous Carry Trade Unwind Risk
- Metal Mining: Jul24 update: weaker nickel and tin price, despite tight ore supply
- AKR Corporindo: 1H24 earnings miss, 2H24 shall improve but is priced in; downgrade to Hold with a lower TP
- Bank Jago: 1H24 earnings miss, but solid asset quality to support 2H24 earnings
- Unilever Indonesia: Inline 1H24 earnings, but weak 2Q24 top line; price cuts and flat volume growth may continue ahead
- Telco: 2Q24 preview: expect the best momentum on IOH; TLKM and EXCL to focus on their catalysts
- Bank Rakyat Indonesia: 1H24 earnings: Not yet out of the wood but progressing
- Sido Muncul: Bright outlook post solid 1H24; upgrade to Buy
- Bank Central Asia: 1H24 results: in-line earnings, supported by robust loan growth, resilient NIM, and stable LaR ratio

	Close	Chg	Ytd	Vol	
	Close	(%)	(%)	(US\$mn)	
Asean - 5					
Indonesia	7,242	(0.6)	(0.4)	480	
Thailand	1,308	0.1	(7.6)	1,281	
Philippines	6,606	(0.6)	2.4	70	
Malaysia	1,612	(0.8)	10.8	626	
Singapore	3,442	(0.1)	6.2	906	
Regional					
China	2,879	(0.4)	(3.2)	45,059	
Hong Kong	17,003	(1.4)	(0.3)	11,477	
Japan	38,526	0.1	15.1	19,723	
Korea	2,738	(1.0)	3.1	7,919	
Taiwan	22,224	0.3	23.9	n.a	
India	81,455	0.1	12.8	1,478	
Nasdaq	17,147	(1.3)	14.2	293,237	
Dow Jones	40,743	0.5	8.1	20,200	

EQUITY MARKET INDICES

#### **CURRENCY AND INTEREST RATE**

		Dete	wow	mom	ytd
		Rate	(%)	(%)	(%)
Rupiah	Rp/1US\$	16,300	(0.6)	0.1	(5.9)
<b>BI7DRRR</b>	%	6.25	-	-	0.3
10y Gov	Indo bond	6.94	(0.1)	(0.1)	0.5

#### HARD COMMODITIES

Unit	Price	d-d (%)	mom (%)	ytd (%)
US\$/ton	139	(0.6)	4.3	(4.9)
US\$/toz	2,410	(0.0)	3.6	16.8
US\$/mt.ton	15,798	1.5	(7.3)	(3.5)
US\$/mt.ton	28,534	(1.8)	(12.1)	13.3
	US\$/ton US\$/toz US\$/mt.ton	US\$/ton 139 US\$/toz 2,410 US\$/mt.ton 15,798	Unit         Price         (%)           US\$/ton         139         (0.6)           US\$/toz         2,410         (0.0)           US\$/mt.ton         15,798         1.5	Unit         Price         (%)         (%)           US\$/ton         139         (0.6)         4.3           US\$/toz         2,410         (0.0)         3.6           US\$/mt.ton         15,798         1.5         (7.3)

#### SOFT COMMODITIES

	Unit	Price	d-d	mom	ytd
	onit	THEE	(%)	(%)	(%)
Cocoa	US\$/mt.ton	6,953	(2.6)	4.5	67.1
Corn	US\$/mt.ton	149	0.4	1.2	(13.5)
Oil (WTI)	US\$/barrel	75	0.7	(7.7)	5.0
Oil (Brent)	US\$/barrel	79	(1.4)	(9.0)	2.1
Palm oil	MYR/mt.ton	4,037	(0.3)	1.0	8.6
Rubber	USd/kg	162	(1.0)	(2.2)	3.7
Pulp	US\$/tonne	1,205	n.a	2.8	20.5
Coffee	US\$/60kgbag	225	(0.2)	4.5	70.1
Sugar	US\$/MT	539	0.4	(10.0)	(9.7)
Wheat	US\$/ton	143	(1.3)	(8.6)	(20.2)
Soy Oil	US\$/lb	43	(0.2)	(2.3)	(10.6)
SoyBean	US\$/by	1,027	(2.6)	(10.7)	(20.6)

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#### RESEARCH COMMENTARY

#### **ASII 1H24 Result - Slightly Above**

- 1H24/2Q24 NP declined by 9%/4% yoy, 53%/53% of our/consensus estimate, slightly higher than seasonality average of 50%
- 1H24/2Q24 revenue declined by 1.5%/1% yoy, mostly due to weaker auto segment but offset by solid financial segment and decent HE segment. Equity income improved by 8% yoy, mostly due to solid income from AHM, as 2W growth was still relatively solid (only -1% yoy by 1H24, much better than 4W)
- 1H24 auto segment revenue/EBIT declined by 1%/49% yoy (2Q24 revenue/EBIT: -2%/54% yoy). 1H24 auto margin stood at 1.3% vs 2.5% in 1H23 (2Q24: 1.0% vs 1Q24 1.5%). Auto segment revenue beat the consensus but inline on EBIT level, despite weak 4W sales (-20% yoy). However, auto segment recorded lower GPM, possibly due to product mix changes
- 1H24 financial segment's revenue/EBIT improved by 12%/13% yoy (2Q24: +11%/+8% yoy). As expected, financial segment showed better performance (above its seasonality) due to carry over impact from strong financing growth over past few years (FIF recorded 19% yoy financing growth in FY23)
- 1H24 HE's revenue/EBIT declined by 6%/12% yoy (2Q24: -5%/-16% yoy). However, in qoq basis, HE performed quite decent (revenue/EBIT: -1%/+8% qoq) due to solid Pama production despite bad weather in 2Q24
- Overall, a solid 1H24 performance by ASII. We are still expecting better 4W sales in 2H24, yet 2W growth rate might slow down in 2H24. ASII would conduct analyst meeting on August 8th. We have BUY rating for ASII with TP of Rp 5,100. (Richard Jerry, CFA & Christian Sitorus BRIDS)

ASII 6M24 Results Profit & Loss, IDRbn												
(in IDRbn)	2Q23	1024	2Q24	QoQ, %	YoY, %	6M23	6M24	YoY, %	FY24 (BRIDS)	A/F, %	FY24 (Cons)	A/F, %
Revenue	79,413	81,209	78,758	(3.0)	(0.8)	162,393	159,967	(1.5)	293,841	54	308,521	52
Gross profit	18,919	17,585	18,015	2.4	(4.8)	36,633	35,600	(2.8)	67,439	53	67,609	53
Operating income	11,940	10,154	10,694	5.3	(10.4)	22,726	20,848	(8.3)	39,815	52	38,037	55
EBITDA	15,631	14,716	15,341	4.2	(1.9)	30,043	30,057	0.0	53,490	56	51,617	58
Equity income	2,136	2,609	2,400	(8.0)	12.4	4,615	5,009	8.5	8,750	57		
Net income	8,730	7,464	8,392	12.4	(3.9)	17,449	15,856	(9.1)	30,066	53	30,189	53
Margins, %												
Gross margin	23.8	21.7	22.9			22.6	22.3		23.0		21.9	
Operating margin	15.0	12.5	13.6			14.0	13.0		13.5		12.3	
EBITDA margin	19.7	18.1	19.5			18.5	18.8		18.2		16.7	
Net margin	11.0	9.2	10.7			10.7	9.9		10.2		9.8	
Revenue Breakdown, IDRbn												
	2022	10034	2024	0-0-14	Vev at	68432	CMADA	WOX OF	EVOA (BRIDE)	A/F 9/		

(in IDRbn)	2023	1024	2024	QoQ, %	YoY, %	6M23	6M24	YoY, %	FY24 (BRIDS)	A/F, %
Automotive	31,533	34,193	30,811	(9.9)	(2.3)	65,724	65,004	(1.1)	116,141	56
Financial services	7,352	7,776	8,136	4.6	10.7	14,253	15,912	11.6	31,129	51
Agribusiness	4,630	4,800	5,513	14.9	19.1	9,391	10,313	9.8	20,123	51
Information Technology	631	611	677	10.8	7.3	1,313	1,288	(1.9)	3,028	43
Heavy equipment	33,788	32,412	32,102	(1.0)	(5.0)	68,677	64,514	(6.1)	117,824	55
Infra & logistic	2,169	2,060	1,996	(3.1)	(8.0)	4,405	4,056	(7.9)	8,467	48
Property & others	177	222	298	34.2	68.4	419	520	24.1	1,049	50

(in IDRbn)	2023	1024	2024	000.%	YoY, %	6M23	6M24	YoY. %	FY24 (BRIDS)	A/F, %
Automotive	674	520	313	(39.8)	(53.6)	1,633	833	(49.0)	1,692	49
Financial services	2,041	2,200	2,212	0.5	8.4	3,888	4,412	13.5	8,333	53
Agribusiness	170	239	340	42.3	100.0	332	579	74.4	1,214	48
Information Technology	43	28	62	121.4	44.2	69	90	30.4	184	49
Heavy equipment	8,446	6,593	7,116	7.9	(15.7)	15,655	13,709	(12.4)	26,165	52
Infra & logistic	502	490	510	4.1	1.6	542	1,000	84.5	1,817	55
Property & others	9	24	31	29.2	244.4	49	55	12.2	170	32

#### **BBYB 2Q24 Results (inline)**

• BBYB's bottom line turned slightly negative at Rp20bn in 2Q24, in line with our expectations. The 2Q24 losses wiped out its 1Q24 net profits, resulting in a slight loss of Rp6bn for 1H24. These losses are still better than our and the consensus forecasts for FY24 net losses.

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- The turnaround from 1Q24's net profits was driven by a lower NII (-14% qoq), as the bank reported a 4% qoq decrease in loans and an approximately 300bps drop in NIM, both attributed to the lower contribution from loan channeling to Akulaku Finance, in our view.
- The bank continues to report opex efficiencies at -13% qoq (-29% yoy) and lower provisions (-7% qoq, -6% yoy), but this was not enough to offset the decline in NII.
- Supported by a high CoC in recent quarters, BBYB managed to maintain its NPL at 3.9% in 2Q24 and improved its LaR to 13.8% (-352bps qoq, -81bps yoy), with decent NPL coverage of 139% and LaR coverage of 39%.
- Despite the lower provisions, CoC remained high at 26.6% in 2Q24 due to lower loan balances.
- LDR dropped to 61% in 1H24 from 66% in 1H23 and 65% in 1Q24, as the bank's loans still contracted. Meanwhile, customer deposits rose by 3% qoq to Rp14.8tr (-3% yoy), providing the bank with ample liquidity to support its 2H24 earnings.
- In our view, the bank's ample liquidity and potential loan disbursement through the resumption of channeling to Akulaku Finance and collaboration with Lazada will be key growth drivers in 2H24. However, the slow progress of both channels could potentially lower the FY24 loan growth target below the current management's target of 20% yoy. (*Victor Stefano & Naura Reyhan Muchlis BRIDS*)

BBYB - Financials (Rpbn)	2Q23	1Q24	2Q24	í.	qoq, %	yoy, %	1H23	1H24	-	yoy, %	FY24F	FY24C	A/F	A/C
Interest income	797	989	890	1	-10%	12%	1,613	1,879	1	16%	3,725		50%	n/a
Interest expense	237	217	228		5%	-4%	478	444		-7%	1,029		43%	n/a
Net interest income	561	772	662		-14%	18%	1,135	1,434		26%	2,696		53%	n/a
Operating expenses	319	261	226		-13%	-29%	552	487		-12%	1,469		33%	n/a
PPOP	395	671	593		-12%	50%	860	1,264		47%	1,993		63%	n/a
Provision	653	657	613		-7%	-6%	1,187	1,270		7%	2,113		60%	n/a
Operating Profit	(259)	14	(20)	Ē	n/a	-92%	(327)	(6)	i i	-98%	(120)		5%	n/a
Net profit	(258)	14	(20)	Ŕ.	n/a	-92%	(327)	(6)	È	-98%	(119)	(24)	5%	26%
Loans	10,110	9,396	9,017		-4%	-11%								
Customer deposits	15,204	14,346	14,759		3%	-3%								
					qoq, bps	yoy, bps				yoy, bps				
Loan yield (%)	27.0	35.4	33.4	*	(198) 🏟	648	27.3	34.2	牵	683				
Cost of fund (%)	6.3	6.1	6.3		11 🔊	(7)	6.4	6.2	*	(19)				
NIM (%)	13.7	18.7	15.8	-	(295) 🏟	203	13.7	17.3	牵	355				
CIR (%)	44.7	28.0	27.6	-	(37) 🏫	(1,704)	39.1	27.8	Ŷ	(1,129)				
Cost of credit (%)	24.9	26.0	26.6	+	60 🌵	178	22.8	26.1	÷	333				
CASA ratio (%)	24.9	27.6	29.7	-	213 🏟	480								
LDR (%)	66.4	65.5	61.1	-	(440) 🏫	(529)								
NPL (%)	3.7	3.9	3.9	51	(5) 🝁	19								
LaR (%)	14.6	17.3	13.8	*	(352) 🌪	(81)								
NPL coverage (%)	92.7	142.4	139.0											
LaR coverage (%)	23.5	32,4	39.2											

# BNGA 2Q24 Results (Inline) and Meeting KTA BNGA reported net profits of Rp3.4tr in 1H24 (+5% yoy), in line with consensus (48%) FY24F. The 2Q24 NP came in at Rp1.7tr (+3% qoq, +4% yoy). (Note: 1H23 NP of Rp3.2tr formed 50% of FY23 NP).

• The NP growth was mainly driven by an improvement in CoC from 1.5% in 1H23 to 0.9% in 1H24. The CoC was below the bank's expectation of 1.0%-1.1% for FY24 as it remained focused on responsible growth, reflected by the 38bps yoy decline in NPL to 2.2% and a historical low in LaR at 10.2% in 1H24.

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- Furthermore, the bank saw no issue in the NPL across various segments, including Micro and mortgage, owing to its risk management focus and discipline in filtering for good loan quality. Although, a small rise in NPL was seen in the auto segment, which the management attributed to an uptick due to the change in OJK collection regulations.
- NIM saw a 43bps yoy decline to 4.3% in 1H24, due to a significant increase in CoF to 4.0%. Going forward, the bank remains focused on improving CASA ratio to combat the compression on NIM. In 1H24, the CASA ratio reached 64.5% (-4bps qoq, +22bps yoy). Additionally, the bank will utilize the GWM incentive given by the government and take full advantage of the GWM rate reduction.
- Furthermore, the bank was not reliant on only savings accounts as CA composition was slightly higher than SA in 1H24. Also, the bank claimed that most of its current accounts did not come from special rates customers.
- Loans and customer deposits grew 3% and 1% qoq, respectively, resulting in an LDR of 86.9% (+158bps qoq, -8bps yoy). On a yoy basis, loans and customer deposits both grew 6% yoy.
- The loan growth was driven by 10% and 6% yoy growth in SME and consumer segments, respectively, followed by a 5% growth in corporate loans.
- Loan yield fell slightly (-3bps qoq) in 2Q24 to 8.3%. However, the bank was able to maintain its interest income, as the current rates from marketable securities are deemed to be favorable for the bank and resulted in a higher yield from marketable securities. Thus, the bank was not solely reliant on loan yields.
- CIR reached 43.6% (-136bps qoq, +44bps yoy) in 2Q24 and 44.2% (-7bps yoy) in 1H24. The bank aims to maintain its CIR below 45% in FY24, and to push it down further, if possible, to improve profitability. However, the management maintains that it will not shy away from investing in human capital, digital capabilities, and cybersecurity.
- In our view, BNGA's 1H24 results reflected the bank's commitment towards better asset quality and responsible growth, despite the challenging condition which resulted in a compression on the NIM. As BNGA's Current Accounts has remained one of its greatest strengths, we believe that its NIM has reached its bottom for the year. (Victor Stefano & Naura Reyhan Muchlis – BRIDS)

BNGA - Financial (Rpbn)	2Q23	1Q24	2Q24		qoq, %	yoy, %	1H23	1H24	Į.	yoy, %	FY24C	A/C
Interest income	5,645	5,845	6,006		3%	6%	11,004	11,850		8%		
Interest expense	2,218	2,560	2,635		3%	19%	4,169	5,195		25%		
Net interest income	3,427	3,285	3,371		3%	-2%	6,835	6,655		-3%		
Other operating income	1,608	1,515	1,414		-7%	-12%	3,184	2,929		-8%		
Operating expenses	2,171	2,156	2,084		-3%	-4%	4,440	4,241		-4%		
PPOP	2,864	2,643	2,700		2%	-6%	5,579	5,343		-4%		
Provision	780	490	492		0%	-37%	1,530	983		-36%		
Operating Profit	2,083	2,153	2,208		3%	6%	4,049	4,361		8%		
Net profit	1,652	1,681	1,726		3%	4%	3,233	3,407		5%	7,028	48%
Loans	205,074	211,588	217,082		3%	6%						
Customer deposits	235,794	248,029	249,844		1%	6%						
Key Ratio					qoq, bps	yoy, bps			3	yoy, bps		
Loan yield (%) - ann	8.1	8.4	8.3	1	(3) 🖷	26	8.2	8.3	P	10		
Cost of fund (%) - ann	3.5	3.9	4.1	-	23 🤞	65	3.3	4.0		68		
NIM (%) - ann	4.6	4.3	4.3	1	0 🤚	(35)	4.7	4.3	4	(43)		
CIR (%) - ann	43.1	44.9	43.6	P	(136) 🤘	44	44.3	44.2	50	(7)		
Cost of credit (%) - ann	1.5	0.9	0.9	1	(0) 🧌	(62)	1.5	0.9	P	(61)		
ROE (%) - ann	14.2	13.4	13.7	P	30 🤞	(52)	14.0	13.6	•	(42)		
CASA ratio (%)	64.3	64.6	64.5	2	(4) 🧌	22						
LDR (%)	87.0	85.3	86.9	-	158 😹	(8)						
NPL ratio (%)	2.6	2.2	2.2	-	0 1	(38)						
LaR ratio (%)	13.3	10.9	10.2	-	(70)	(310)						



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#### **Equity SNAPSHOT**

#### Blibli (BELI IJ, TP: Rp520, BUY) – 1H inline result – ample improvement in GP and OPEX.

Blibli delivered 1H24 net loss of Rp1.18tr, significantly improved by +33%yoy, mainly due to steady gross revenue performance, and substantial OPEX improvements.

- 1H Gross revenue and net revenue grew steady by +4% / +1%yoy respectively, having altered the revenue mix opting for more profitable offerings, hence we see greater weight in 3P (includes Tiket.com), Institutions and Physical stores while 1P retail has consolidated.
- Consequently this led to upbeat 1H GPBD Rp2.35tr and Gross Profit Rp1.55tr growing by 33%/30%yoy generating ample improvement.
- In parallel, Blibli has reduced OPEX by 7%yoy mostly from S&M.

In similar fashion, Blibli delivered 2Q24 net loss of Rp489bn, significantly improved by +30%qoq, with steady gross and net revenue performance, and substantial improvements in OPEX. Key highlights include:

- Optimization in Revenue mix continued from 1P shifting 3P, Physical stores.
- 2Q Gross Profit stands now at Rp 803bn growing by 8%qoq/31%yoy generating ample improvement.
- Blibli was reduced OPEX by another 3%qoq, 8%yoy. (Niko-BRIDS)

(Rp bn) unless otherwise	2023	1024	2024	∆ QoQ	Δ ΥοΥ	1H23	1H24	Δ ΥοΥ	FY24 BRIDS est	Achiev. %
Gross revenue	<b>4</b> ,234	4,308	4,352	1%	3%	8,357	<mark>8,6</mark> 60	4%	19,214	45%
1P	1,901	1,222	889	-27%	-53%	4,082	2,111	-48%	7,115	30%
3P	490	540	594	10%	21%	957	1,134	19%	2,542	45%
Institutions	760	1,209	1,502	24%	98%	1,221	2,711	122%	3,615	75%
Physical Stores	1,083	1,336	1,367	2%	26%	2,097	2,704	29%	5,941	46%
Discounts	(287)	(385)	(423)	-10%	-47%	(581)	(808)	0%	(1,582)	51%
Net revenue	3,946	3,924	3,929	0%	-0%	7,776	7,852	1%	17,632	45%
1P	1,833	1,136	828	-27%	-55%	3,927	1,964	- 50%	6,771	29%
3P	292	302	334	11%	14%	567	636	12%	1,445	44%
Institutions	760	1,191	1,453	22%	91%	1,221	2,644	117%	3,615	73%
Physical Stores	1,061	1,295	1,314	1%	24%	2,061	2,609	27%	5,800	45%
GPBD	901	1,128	1,226	9%	36%	1,772	2,354	33%	4,792	49%
1P	118	150	111	-26%	-6%	283	261	-8%	587	44%
3P	489	540	594	10%	21%	957	1,134	19%	2,542	45%
Institutions	60	155	234	51%	290%	84	390	364%	334	117%
Physical Stores	234	282	286	2%	23%	448	569	27%	1,329	43%
Gross profit	614	743	803	8%	31%	1,191	1,546	30%	3,172	49%
1P	50	63	50	-20%	0%	128	113	-12%	203	56%
3P	292	302	334	11%	14%	567	636	12%	1,445	44%
Institutions	60	137	185	35%	210%	84	323	285%	334	96%
Physical Stores	211	241	233	-3%	10%	412	474	15%	1,189	40%
GP margin (%)	15.6	18.9	20.4	151bps	489bps	15.3	19.7	438bps	18.0	
OPEX	(1,443)	(1,368)	(1,333)	3%	8%	(2,898)	(2,701)	7%	(6,376)	42%
5&M	(511)	(453)	(456)	-196	11%	(1,079)	(910)	16%	(2,120)	43%
G&A	(940)	(925)	(878)	5%	7%	(1,829)	(1,803)	1%	(4,257)	42%
Operating profit	(830)	(625)	(530)	15%	36%	(1,707)	(1,155)	32%		
Net Loss	(877)	(696)	(489)	30%	44%	(1,760)	(1,185)	33%	(3,552)	33%

#### DMAS 1H24 Results: Above Consensus Estimates

 DMAS reported 2Q24 net profits of Rp803bn, bringing its 1H24 achievement to 65% of consensus estimates (i.e., Above).

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- Its revenue in 2Q24 grew by 19% qoq, with ~86% (Rp561bn) coming from the data center land sales recognition (i.e. from Microsoft, total 1H24 revenue was recognized at Rp810bn, data center marketing sales in 1H24 ~Rp825bn).
- Gross margin improved by 1%, while opex to sales dropped by 120bps in 1H24. Company remained at a net cash position. We will revisit our forecast to adjust overall 1H24 achievement and 2H24/FY25F outlook. We currently have a BUY rating with a TP of Rp220. *(Ismail Fakhri Suweleh BRIDS)*

DMAS (in Rpbn., unless stated)	2Q23	1Q24	2Q24	qoq, %	yoy, %	1H23	1H24	yoy, %	Cons FY24F	A/F,%**
Sales	745	549	655	19.4	(12.0)	969	1,204	24.3	2,032	59.3%
COGS	(234)	(176)	(188)	6.7	(19.8)	(302)	(364)	20.4	(644)	56.5%
Gross profit	511	373	468	25.3	(8.5)	667	841	26.1	1,388	60.6%
Operating expenses	(62)	(47)	(55)	18.8	(9.9)	(93)	(102)	9.2	(207)	49.3%
Operating profit	449	326	412	26.3	(8.3)	573	739	28.9	1,181	62.6%
Pre-tax profit	472	393	462	17.6	(1.9)	643	856	33.1	1,288	66.4%
Net profit	444	366	437	19.4	(1.6)	600	803	33.9	1,238	64.9%
Net gearing (Net Cash)						-13.3%	-27.9%			
Gross margin (%)	68.6	68.0	71.4	3.4	2.8	68.8	69.8	1.0	68.3	
Opex to sales (%)	(8.3)	(8.5)	(8.5)	(0.0)	0.2	(9.7)	(8.5)	(1.2)	(10.2)	
Operating margin (%)	60.3	59.5	62.9	3.4	2.6	59.2	61.3	2.2	58.1	
Net margin (%)	59.7	66.7	66.7	0.0	7.0	61.9	66.7	4.8	60.9	

#### GOTO Gojek Tokopedia (GOTO IJ, TP:Rp125, BUY) - 1H24 EBITDA loss broadly inline

In 2Q24, group core GTV increased to Rp63.2tr (+17%qoq, +54%yoy). This was owed to:

- Increase in ODS GTV, as management saw good traction in ODS orders with mass market products (Hemat) as well as subscriptions in Gojek Plus. (Available in all ODS products).
- Core fintech GTV (excl. merchant payment gateway) grew by 16.1%qoq, +64.8%yoy, on strong downloads no. 30mn+ on cumulative Basis, and growth in outstanding loans at Rp3.5tr, +30%qoq.

2Q24 proforma gross revenue increased to Rp4.3tr (+2.5%qoq, +39%yoy), whilst net revenue reached Rp.3.5tr (+14.3%qoq), on the back of significant reduction in promotions.

Group adjusted EBITDA loss was reduced by +53.5%qoq, 94.6%yoy to Rp48bn. This was supported by keeping steady the recurring cash fixed costs to Rp1.3tr (slightly up by ~+1.8%qoq, down -5.0%yoy). The 2Q24 Fintech EBITDA loss showed the most improvement, followed by Ecommerce adj. EBITDA whilst ODS adj. EBITDA declined in 2Q24, mainly due to competition (lower take rate, but having larger market share currently than GRAB). The management suggested that 2H24 earnings have seasonally been higher

for GOTO. (Niko Margaronis - BRIDS)

Rpbn	2023	1024	2024	A Nqoq	∆% yoy	1H23	1H24	A Ngoq	FY24 BRIOS Forecast	Achiev.	FY24 Cons	Achiev. N
Gross revenue	5,833	5,304	4,409	(16.9)	(24.4)	11,814	9,713	(17.8)	22,676	42.8		
Promotions to customers	(2,282)	(1,225)	(751)	38.7	67.1	(4,930)	(1,975)	59.9	(8,762)	22.5		
Net Revenue	3,551	4,079	3,658	(10.3)	3.0	6,884	7,737	12.4	13,914	55.6	13,825	56.0
Cash OPEX	(4,942)	(4,681)	(4,297)	(8.2)	18.1	(11,614)	(8.978)	22.7				
OPEX	(5,615)	(5,021)	(4,444)	(11.5)	20.9	(12,993)	(9,465)	27.2				
Reported EBITDA	(2,708)	(679)	(1,861)	(173.9)	31.3	(6,230)	(2,540)	59.2				
EBIT (EBIT Loss)	[2,064]	(942)	[785]	16.6	61.9	(6,109)	(1,727)	71.7	(3,231)	53.5	(4,122)	42.9
On-demand services (ODS)	(623)	(54)	(33)	n/a	n/a	(1,176)	(87)	92.6				
e-commerce	(705)	534	25	95.3	103.5	(1,594)	559	n/a				
Fintech	(809)	(400)	(306)	23.3	62.1	(1,505)	(706)	53.1				
Logistics	(150)	[123]	123	n/m	n/m	(334)	1.25	n/m				
Other segment	34	-	(121)	n/m	n/m	(32)	(121)	n/m				
Corporate costs	188	[899]	(473)	47.4	351.2	(1,469)	(1,371]	6.6				
EBT	(3,321)	(aeo)	(1,938)	(102.0)	41.7	(7,457)	(2,898)	61_1	(4,485)	64.6	(3,688)	78.6
Net loss	(3,299)	(862)	(1,838)	(113.2)	44.3	(7,162)	(2,700)	62.3	(4,485)	60.2	(4,001)	67.5

Rpbn	2023	1024	2024	<b>∆% qoq</b>	<b>∆% yoy</b>	1H23	1H24	<b>∆% qoq</b>
	05 035	116 506	131.451	4.2	26.5	102 049	222.052	
GOTO GTV GOTO Core GTV	96,035 41.039	116,506 53,944	121,451 63,200	17.2	54.0	193,048 79,745	237,957	23.3 45.8
On-demand services (ODS)	13,571	13,891	15,482	11.5	14.1	27,505	29,373	6.8
Financial technology services	90,482	110,962	115,340	3.9	27.5	182,003	226,302	24.3
Merchant payments	(56,382)	(62,562)	(59,140)	(5.5)	4.9	(113,303)	(121,702)	7.4
Core Fintech GTV	34,100	48,400	56,200	16.1	64.8	68,700	104,600	52.3
Elimination between segments	(8,018)	(8,347)	(9,371)	(12.3)	16.9	(16,460)	(17,718)	7.6
Take rate	(0,010)	[0,.547]	(3,371)	[20-3]	10.5	(10,400)	(17,710)	7.0
On-demand services (ODS)	21.2%	24.1%	21.8%	(2.2%)	0.6%	21.3%	22.9%	1.6%
Financial technology services	0.4%	0.6%	0.7%	0.1%	0.2%	0.5%	0.6%	0.2%
rindiniculi cecninology services	0.470	0.078	0.775	0.170	0.270	0.378	0.076	1.4.10
Gross revenue	3,072	4,165	4,268	2.5	38.9	6,595	8,433	27.9
Promotions to customers	(1,439)	(1,087)	(750)	31.0	47.9	(3,076)	(1,837)	40.3
Net Revenue	1,633	3,078	3,518	14.3	115.4	3,519	6,596	87.4
Variable cost	(1,139)	(1,930)	(2,307)	(19.5)	(102.5)	(2,299)	(4,237)	(84.3)
Contribution margin (loss)	494	1,148	1,211	5.5	145.1	1,220	2,359	93.4
Recurring cash fixed costs	(1,349)	(1,253)	(1,276)	(1.8)	5.4	(3,003)	(2,529)	15.8
Non operating income (expense)	30	3	17	(569.2)	n/a	0	20	100.7
Adjusted EBITDA (Loss)	(885)	(102)	(48)	53.5	94.6	(1,783)	(150)	91.6
On-demand services (ODS)	(164)	166	90	(45.8)	n/a	(410)	256	n/a
e-commerce		127	157	23.6	n/a		284	n/a
Fintech	(508)	(248)	(168)	32.3	66.9	(1,024)	(416)	59.4
Logistics		(87)	87	n/m	n/a	10 C	31 12	n/a
Other segment			(140)	n/m	n/a		(140)	n/a
Corporate costs		(97)	(96)	1.0	n/a		(193)	n/a
Excl. Tokopedia & GTL		37	22	n/m	n/a			<u>ੱ</u>

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# Indosat Ooredoo Hutchison (ISAT IJ, TP:13,300, BUY) – Well inline 1H net profit, soft 2Q revenue but still projecting 2-digit growth yoy

IOH reported 1H24 net profits Rp2,7tr (+43.3%yoy), achieving 51.5%/52.9% of ours/cons est. on the back of strong revenue growth and margin expansion.

- IOH 1H24 net revenue reached Rp27.97tr (+13.4%yoy) inline with ours/cons est.
- Moreover, EBITDA margin expanded by 180bps yoy in 1H24 to reach 47.9%, with an EBITDA of Rp13.4tr (+17.8%yoy).

IOH reported 2Q24 net profits of Rp1.44tr (+11.2%qoq, 47.0%yoy) on the back of revenue growth and margin expansion.

- 2Q24 Revenue grew by +2.2%qoq, +11.1%yoy, owed to data traffic growth and ARPU increase to Rp38.4k, whilst the customer base is seen flat.
- IOH experienced a margin expansion of 180bps qoq in 2Q24 to reach 48.8%, delivering an EBITDA of Rp6.9tr (+6.0%qoq, +14%yoy) by realizing operational leverages and reporting lower network costs and marketing. (*Niko Margaronis BRIDS*)

#### INDOSAT OOREDOO HUTCHISON 2Q 2024 financial results

	2022	1024	1014	QoQ, %	YoY, %	1H23	11174	YoY, %		FY24F	achievem	ent
Rp bn -	2023	Trice	2024	QOQ, 70	101, 10	Anco	1H24	101776	2024F	BRIDS, %	2024F	Cons, %
Total revenue	12,730	13,835	14,141	2.2	11.1	24,675	27,976	13.4	55,576	50.3	55,702	50.2
Net Cellular revenue	10,920	11,657	11,944	2.5	9.4	21,178	23,601	11.4	46,751	50.5		
Multimedia, Data, Internet (MIDI)	1,574	1,971	1,945	(1,3)	23.6	3,029	3,916	29.3	7,759	50.5		
Fixed telecommunications	236	207	252	21.5	6.8	468	459	(1.9)	1,066	43.0		
Total operating expense	(10,323)	(11,069)	(11,154)	0.8	8.1	(19,909)	(22,224)	11.6	(44,082)	50.4		
Cash Costs	(6,676)	(7,326)	(7,238)	(1.2)	8.4	(13,292)	(14,564)	9.6	(28,475)	51.1		
Cost of services	(5,246)	(5,612)	(5,539)	(1.3)	5,6	(10,472)	(11,151)	6.5	(21,953)	50.8		
Depreciation & amortization	(3,537)	(3,732)	(4,009)	7.4	13.3	(7,241)	(7,741)	6.9	(15,607)	49.6		
Personnel cost	(961)	(962)	(998)	3.8	3.8	(1,886)	(1,960)	3.9	(3,877)	50.5		
Marketing	(276)	(527)	(459)	(12.9)	66.3	(587)	(986)	67.9	(1,740)	56.7		
G&A	(193)	(226)	(242)	7.3	25.4	(346)	(468)	35.0	(906)	51.6		
Other income (expense)	(110)	(12)	93	n/a	(184.6)	624	81	(86.9)	0			
EBITDA	6,054	6,509	6,903	6.0	14.0	11,383	13,412	17.8	27,101	49.5	26,955	49.8
EBITDA margin (%)	47.6	47.0	48.8	1.8	1.3	46.1	47.9	1.8	48.8		48.4	
EBIT	2,517	2,778	2,894	4.2	15.0	4,142	5,671	36.9	11,494	49.3		
EBIT margin (%)	19.8	20.1	20.5	0.4	0.7	16.8	20.3	3.5	20.7			
Total other income (expenses)	(1,143)	(997)	(1,034)	3.7	(9.6)	(2,345)	(2,031)	(13.4)	(4,311)	47.1		
Reported Net profit / (loss)	979	1,295	1,440	11.2	47.0	1,908	2,735	43.3	5,306	51.5	5,380	50.8
Net margin (%)	7.7	9.4	10.2	0.8	2.5	7.7	9.8	2.0				

#### INDOSAT OOREDOO HUTCHISON 2Q 2024 operational KPIs

	2Q23	1Q24	2Q24	QoQ, %	YoY, %	1H23	1H24	YoY, %
Customers - total (mn)	100.0	100.8	100.9	0.1	0.9	100.0	100.9	0.9
Data traffic (Petabytes)	3,652	3,858	4,107	6.5	12.5	7,196	7,965	10.7
ARPU (blended) (Rp thousand)	35.8	37.5	38.4	2.4	7.3	34.3	37.9	10.5
Network BTS (# '000)	-							
2G	48.9	51.3	52.1	1.7	6.7	48.9	52.1	6.7
4G	166.5	183.8	188.2	2.4	13.0	166.5	188.2	13.0
5G	0.1	0.1	0.1	14.4	14.4	0.1	0.1	14.4
Total BTS	215.5	235.2	240.5	2.2	11.6	215.5	240.5	11.6

#### Key takeaways from MIDI' 2Q24 earnings call

 Guidance: Following strong 1H24 result, MIDI increased its SSSG target to 8% (up from 6% prev.) and its top and bottom-line growth guidance to 13% (up from 11% prev.), while maintaining a gross margin of approximately 26%.

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- July SSSG: SSSG remained in the low-teens (2Q24: 9.6%).
- Store Opening Alfamidi: MIDI is on track to open 200 new Alfamidi stores this year. In 1H24, MIDI opened 75 new Alfamidi stores and has 119 stores in the renovation process, slated to open in 2H24.
- Store Expansion: MIDI will add new stores in 2 additional provinces in 2H24 (1H24: 21 provinces). In 1H24, MIDI opened new stores in 1 new province and 7 new cities/districts.
- Lawson: In 3Q24, MIDI opened 3 new stores (stand-alone), bringing the total number of Lawson stores to 696 for 1H24. The company will continue to review more stores with negative EBITDA and may close some to maintain profitability. (*Natalia Sutanto, Sabela Nur Amalina BRIDS*)

#### MYOR 2Q24 result: Slightly above to achieve our and consensus' estimates

- MYOR reported 2Q24 net profit of Rp606bn, +23% yoy but down 46% qoq, leading to 1H24 bottom line of Rp1.7tn, +13% yoy, supported by solid top line (+9% yoy) lower opex/revenue despite lower gross margin by 80bps (25.8% vs 1H24: 25.8%). On the core profit, MYOR reported 1H24 core profit of approximately Rp1.6tn, +13% yoy.
- The 1H24 net profit was 51% of our FY24F and 52% of consensus, i.e slightly above.
- In 1H24, Beverage's revenue +15% yoy with improved operating margin to 12% (1H23: 10.5%), while Food' revenue also grew +13% yoy with lower OP margin of 10.3% (1H23: 11.3%). (*Natalia &Sabela BRIDS*)

1H23	1H24	үсү	2023	1Q24	2024	γογ	pop	2024F	A/F	A/C
14,819	16,223	9%	6,367	8,761	7,462	17.2%	-14.8%	33,946	48%	489
10,877	12,033	11%	4,740	6,326	5,707	20.4%	-9.8%			
3,942	4,190	6%	1,626	2,435	1,755	7.9%	-27.9%	8,835	47%	489
2,203	2,182	-1%	1,040	1,121	1,061	2.0%	-5.4%	4,446		
1,739	2,008	16%	586	1,314	695	18.5%	-47.1%	4,390	46%	46%
1,527	2,202	44%	612	1,407	795	30.0%	-43.5%	4,314		
1,219	1,718	41%	492	1,112	606	23.2%	-45.5%	3,365	51%	52%
1,403	1,581	13%	527	1,052	529	0.3%	-49.8%	3,288	48%	489
26.6%	25.8%		25.5%	27.8%	23.5%			26.0%		
11.7%	12.4%		9.2%	15.0%	9.3%			12.9%		
14.9%	13.4%		16.3%	12.8%	14.2%			13.1%		
10.3%	13.6%		9.6%	16.1%	10.7%			12.7%		
8.2%	10.6%		7.7%	12.7%	8.1%			9.9%		
	14,819 10,877 3,942 2,203 1,739 1,527 1,219 1,403 26.6% 11.7% 14.9% 10.3%	14,819         16,223           10,877         12,033           3,942         4,190           2,203         2,182           1,739         2,008           1,527         2,202           1,219         1,718           1,403         1,581           26.6%         25.8%           11.7%         12.4%           14.9%         13.4%           10.3%         13.6%	14,819         16,223         9%           10,877         12,033         11%           3,942         4,190         6%           2,203         2,182         -1%           1,739         2,008         16%           1,527         2,202         44%           1,219         1,718         41%           1,403         1,581         13%           26.6%         25.8%         11.7%           11.7%         12.4%         14.9%           14.9%         13.4%         10.3%	14,819         16,223         9%         6,367           10,877         12,033         11%         4,740           3,942         4,190         6%         1,626           2,203         2,182         -1%         1,040           1,739         2,008         16%         586           1,527         2,202         44%         612           1,219         1,718         41%         492           1,403         1,581         13%         527           26.6%         25.8%         25.5%         11.7%           11.7%         12.4%         9.2%         14.9%           10.3%         13.6%         9.6%	14,819         16,223         9%         6,367         8,761           10,877         12,033         11%         4,740         6,326           3,942         4,190         6%         1,626         2,435           2,203         2,182         -1%         1,040         1,121           1,739         2,008         16%         586         1,314           1,527         2,202         44%         612         1,407           1,219         1,718         41%         492         1,112           1,403         1,581         13%         527         1,052	14,819         16,223         9%         6,367         8,761         7,462           10,877         12,033         11%         4,740         6,326         5,707           3,942         4,190         6%         1,626         2,435         1,755           2,203         2,182         -1%         1,040         1,121         1,061           1,739         2,008         16%         586         1,314         695           1,527         2,202         44%         612         1,407         795           1,219         1,718         41%         492         1,112         606           1,403         1,581         13%         527         1,052         529	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $

	1H23	1H24	γογ	2Q23	1024	2Q24	γογ	pop	
Revenue breakdown - R	pbn		an ar						
Packaged food	8,631	9,712	13%	3,677	5,459	4,253	15.7%	-22.1%	
Packaged Beverages	7,299	8,386	15%	3,183	4,161	4,225	32.7%	1.5%	
Gross margin - by divisio	ons								
Packaged food	23.3%	23.3%		21.0%	25.8%	20.0%			
Packaged Beverages	26.4%	23.0%		26.8%	24.6%	21.4%			
Operating margin - by d	ivisions								
Packaged food	11.3%	10.3%		6.1%	14.7%	4.7%			
Packaged Beverages	10.5%	12.0%		11.4%	12.3%	11.7%			



#### Poultry – Which opor 🏠 does not come twice? Opportunity

- As of today's closing, JPFA and MAIN share prices have contracted by 7.2% and 4.7%, respectively, while CPIN's share price remains positive at 0.5%. We believe this was partly due to the MTD share price performance of CPIN, JPFA, and MAIN, which increased by 2.0%, 16.5%, and 27.8%, respectively, as of June 29, 2024.
- As the integrators are maintaining a positive tone on the results, one of the main reasons for the share price contraction was the declining LB price, in our view. From its peak at Rp20.5k/kg in the 1st week of Suro month, LB price has dropped to Rp16.5k currently (3rd week of Suro).
- We see the drop in LB prices in the 3rd week of Suro as normal (in line with historical data) at c. 10%. Although LB prices are lower compared to the third week of Suro during 2022-2023 (due to timing differences, as 2022-2023 prices bottomed in the second week and rebounded in the third week), average LB prices during the first three weeks of Suro in 2024 are still higher than our initial expectations, at Rp18.9k.
- We believe this presents an opportunity to buy into the poultry sector (we opine for lower LB prices during Suro despite the resilient prices in the first two weeks) given the potential strong earnings momentum and rebound in LB prices post Suro month. (Victor Stefano & Wilastita Sofi BRIDS)

West Java's Livebird Price (Rp '000/kg)	2020	0	2021	Ú	202	2	202:	3	2024E	Average 2017-2024 (exc. 2021)	2024A	Changes vs last month avg.
1 month before Suro	15.5		15.3		21.0		23.6		19.6		19.6	
1 week of Suro month	12.3	-21%	17.7	16%	18.8	-10%	21.9	-7%	17.4	-11%	20.1	3%
2 week of Suro month	13.4	-13%	16.3	7%	16.6	-21%	17.9	-24%	16.7	-15%	19.4	-1%
3 week of Suro month	15.5	0%	19.1	25%	18.9	-10%	19.8	-16%	17.7	-10%	17.5	-11%
4 week of Suro month	11.7	-25%	19.5	28%	20.3	-4%	22.1	-6%	18.6	-5%		
Suro month (avg.)	13.6	-12%	18.3	20%	18.6	-12%	20.6	-13%	17.9	-9%	18.9	-4%
Suro month (min.)	11.3	-27%	15.5	2%	16.0	-24%	17.0	-28%	14.7	-25%	16.5	-16%
1 month after Suro	14.4	6%	18.3	0%	17.9	-4%	20.3	-2%	20.7	6%		

## **UNTR headline earnings: steady revenue, improved 2Q24 margin drove 1H24 earnings beat** 2Q24 earnings

- Net profit: +10% qoq/ -15% yoy
- Operating profit: +8% qoq/ -16% yoy
- Revenue: -1% qoq/ -5% yoy

#### 1H24 earnings:

- Net profit: -15% yoy (forming 55% of BRIDS/ cons FY24F)
- Operating profit: -13% yoy (58%/ 57% of BRIDS/ cons FY24F)
- Revenue: -6% yoy (58%/ 57% of BRIDS/ cons FY24F)

Divisional performance key drivers:

- Revenue beat from mining contracting on stronger-than-expected volume (+15% yoy vs. forecast of +10% yoy); possible margin support from weaker IDR and better volumes.
- Stronger-than-expected 1H24 sales volumes of coal mining (70% of FY24F)
- Strong gold price in 1H24

UNTR 1H24 results (Rpbn)	1H24	1H23	yoy%	2Q24	2Q23	yoy%	1Q24	qoq%	BRIDS FY24F	% of BRIDS	Cons FY24F	% of Cons
Revenues	64,514	68,677	-6%	32,102	33,788	-5%	32,412	-1%	96,788	67%	119,920	54%
Heavy equipment	15,605	20,273	-23%	7,257	9,627	-25%	8,348	-13%	20,177	77%		
Mining contracting	27,930	24,302	15%	14,585	12,637	15%	13,345	9%	49,495	56%		
Mining Concession	19,836	23,296	-15%	9,669	11,067	-13%	10,167	-5%	24,876	80%		
Construction business	1,109	798	39%	573	453	27%	535	7%	1,200	92%		
COGS	(47,646)	(49,985)	-5%	(23, 420)	(23,768)	-1%	(24,226)	-3%	(68,407)	70%	(89,674)	53%
Gross profit	16,869	18,692	-10%	8,682	10,020	-13%	8,187	6%	28,381	59%	30,246	56%
Gross profit margin (%)	26%	27%		27%	30%		25%		29%		25%	
Opex	(3,159)	(3,013)	5%	(1,566)	(1,549)	1%	(1,593)	-2%	(4,564)	69%	(6,001)	53%
Opex as % of revenues	4.9%	4.4%		4.9%	4.6%		4.9%		-4.7%		-5.0%	
EBIT	13,710	15,679	-13%	7,117	8,470	-16%	6,594	8%	23,817	58%	24,245	57%
EBIT margin (%)	21%	23%		22%	25%		20%		25%			
Interest expenses	(1,381)	(560)	147%	(701)	(335)	110%	(680)	3%	(1,856)	74%		
Interest income	538	586	-8%	285	277	3%	253	13%	531	101%		
Income from associates	265	303	-12%	(2)	124	-101%	267	-101%	585	45%		
Forex losses	0	0	n.a	0	0	n.a	0		0			
Others	(575)	(165)	249%	(231)	(211)	9%	(344)	-33%	(200)			
Profit before tax	12,558	15,843	-21%	6,467	8,326	-22%	6,090	6%	22,877	55%	23,087	54%
Tax	(2,665)	(3,499)	-24%	(1.379)	(1.845)	-25%	(1,286)	7%	(4.347)	61%	(5,867)	45%
Tax rate (%)	21%	22%		21%	22%		21%		19%			
Minority interest	(360)	(1,127)		(103)	(587)		(257)					
Net income	9,532	11,216	-15%	4,985	5,893	-15%	4,547	10%	17,388	55%	17,220	55%
Net margin (%)	15%	16%		16%	17%		14%		18%		14%	

**BRI Danareksa Sekuritas – Equity SNAPSHOT** 

#### MACROECONOMY

#### China's Politburo Prioritizes Boosting Domestic Demand, Pledges New Economic Measures

China latest politburo meeting ended with a new commitment to address the domestic demand slump and making it a priority in the short-term. The focus on "high-quality" development, penciled in the Third Plennum communique, is expected to be set aside for a longer-term objective. Officials vowed to roll out a batch of new measures to support the economy. (Bloomberg)

#### **SECTOR**

# The New Regulation Regarding National Health Includes Points For Retail Cigarettes and Ready-to-eat Products.

The President has signed a new regulation regarding national health, Government Regulation Number 28 of 2024, is an extension of Law Number 17 of 2023 concerning Health. Several points in this regulation regarding cigarettes are prohibited from being sold retail or to anyone under the age of 21 (Article 434 (1)), and the impose of excise on processed food, including ready-to-eat items. This regulation, referred to as. The central government can determine the maximum limit of sugar, salt, and fat content in processed food, including ready-to-eat items. (Kontan)

#### **CORPORATE**

#### ISAT Absorbed Capex of Rp4.52tr in 1H24.

ISAT has utilized a capital expenditure budget of Rp4.52tr in 1H24, or about 37.5% of its 2024 Capex budget of Rp12tr. Approximately 89.8% of ISAT's capex was allocated to the mobile business to support data service demand, with the remainder allocated to multimedia, data communication, internet, and information technology segments. (Kontan)

#### **KLBF Signs Shareholders Agreement for the Establishment of Joint Venture**

KLBF, through its subsidiary PT Global Chemindo Megatrading (GCM), signed a Shareholders Agreement (SHA) on July 29, 2024, to establish a joint venture with Lian SGP Holding Pte. Ltd. (Lian SGP), a subsidiary of Livzon Pharmaceutical Group Inc. GCM and Lian SGP have agreed to establish a new company named PT Livzon Pharma Indonesia (LPI), based in Central Jakarta, focused on the active pharmaceutical ingredients industry with an initial investment of Rp650bn. The shareholding structure will be 80% Lian SGP and 20% GCM. (Emiten News)



Wednesday, 31 July 2024



#### Wednesday, 31 July 2024

	Valuation		Outstanding											
🔣 BRI 🕬 🕬 Equity	valuation	Rating	Shares	Price (Rp)	Price	Mkt Cap	PER (		EV / EBITI		PBV		ROE	
BRI-Danareksa Universe			(Mn) 3,205,618		Target	Rp Bn 4,672,920	2023	2024 13.1	2023	2024 10.5	2023	2024 2.1	2023	2024
Auto			40,484			4,072,920	5.4	6.1	4.4	4.2	0.9	0.9	17.3	14.7
Astra International	ASI	BUY	40,484	4,540	5,100	183,795	5.4	6.1	4.4	4.2	0.9	0.9	17.3	14.7
Financials & Banks	DDCA	514	340,326			2,216,287	16.7	15.6	N/A	N∕A	3.0	2.8	19.1	18.5
BCA BNI	BBCA BBNI	BUY BUY	123,275 37,297	10,175 4,950	11,300 6,800	1,254,324 184,622	25.8 8.8	23.7 8.4	N/A N/A	N/A N/A	5.2 1.2	4.7 1.1	21.0 14.6	20.9 14.0
Bank Tabungan Negara	BBTN	BUY	14,034	4,930	2,000	18,385	5.8	5.1	NA	N/A	0.6	0.6	14.0	14.0
Bank Mandiri	BMRI	BUY	93,333	6,475	7,400	604,333	11.0	10.6	NA	N/A	2.3	2.1	22.4	20.9
Bank Jago	ARTO	BUY	13,857	2,670	3,800	36,998	511.3	296.4	N/A	N/A	4.4	4.4	0.9	1.5
Bank Neo Commerce	BBYB	BUY	12,399	260	600	3,224	(5.6)	(27.0)	NA	N/A	1.0	1.0	(16.2)	(3.7)
Bank Syariah Indonesia	BRIS	BUY	46,129	2,480	2,700	114,401	20.1	17.4	NA	N/A	3.0	2.6	15.8	15.9
Cement Indocement	INTP	BUY	<b>10,433</b> 3,681	7,225	8,400	52,928 26,597	<b>12.8</b> 13.6	<b>13.8</b> 15.3	5.4 7.2	<b>5.3</b> 7.0	<b>0.8</b> 1.3	<b>0.8</b> 1.2	<b>6.5</b> 9.6	<b>5.9</b> 8.0
Semen Indonesia	SMGR	BUY	6,752	3,900	6,700	26,331	13.0	12.5	4.5	4.5	0.6	0.6	5.0	4.8
Cigarettes			118,242	-,		110,848	8.3	9.1	5.7	5.7	1.2	1.2	15.2	13.1
Gudang Garam	GGRM	HOLD	1,924	16,200	17,500	31,170	5.9	7.8	3.9	4.2	0.5	0.5	9.0	6.3
HM Sampoerna	HMSP	HOLD	116,318	685	730	79,678	9.8	9.7	7.6	6.8	2.7	2.6	27.9	26.9
Construction	DTDD	51.07	21,865			43,010	17.4	14.3	8.28	7.84	1.0	0.9	5.7	6.5
Pembangunan Perumahan Adhi Karya	PTPP ADHI	BUY BUY	6,200 8,408	378 240	750 500	2,344 2,018	7.8 36.9	5.0 51.4	5.2 6.0	4.8 6.4	0.2 0.2	0.2 0.2	2.6 0.6	4.0 0.5
Jasa Marga	JSMR	BUY	0,400 7,258	5,325	5,100	38,648	18.3	15.5	9.9	9.2	1.6	1.5	9.1	9.8
Consumer		501	87,138	0,020	0,100	336,651	14.3	12.2	7.7	6.8	2.8	2.5	20.8	21.9
Indofood CBP	ICBP	BUY	11,662	10,900	12,900	127,115	18.2	13.0	9.4	8.5	3.1	2.7	18.1	22.3
Indofood	INDF	BUY	8,780	6,050	8,000	53,122	6.5	5.4	3.9	3.0	0.9	0.8	14.4	15.7
Unilever	UNVR	SELL	38,150	2,430	2,300	92,705	19.3	20.4	13.1	14.0	27.4	27.3	130.1	134.2
Mayora Indah Nippon Indosari Corpindo	MYOR ROTI	BUY BUY	22,359	2,570	3,200	57,462 6,248	18.0	17.1	11.2 9.3	10.9 8.4	3.8 2.6	3.4 2.4	23.1	21.1
Pharmaceutical	Non	DUI	6,186 76,875	1,010	1,400	0,240 95,110	18.7 25.6	16.3 23.5	9.5	0.4	3.8	3.6	13.1 15.3	15.3 15.8
Sido Muncul	SIDO	BUY	30,000	725	810	21,750	22.9	18.2	18.4	15.2	6.4	6.2	27.6	34.8
Kalbe Farma	KLBF	BUY	46,875	1,565	1,600	73,360	26.5	25.7	16.0	15.6	3.4	3.2	13.2	12.9
Healthcare			43,556			101,828	34.4	47.0	28.8	24.2	7.8	7.1	24.5	15.8
Medikaloka Hermina	HEAL	BUY	15,366	1,360	1,800	20,898	43.2	34.9	15.0	12.9	4.4	4.0	11.9	12.1
Mitra Keluarga Prodia Widyahusada	Mika Prda	BUY BUY	14,246 938	3,010 2,850	3,400 6,400	42,882 2,672	46.8 7.6	35.6 7.3	28.0 3.0	22.3 2.7	7.4 1.1	6.4 1.0	16.3 14.8	19.3 14.6
Siloam Hospital	SILO	BUY	13,006	2,830	2,900	35,377	29.2	31.2	13.0	12.8	4.5	4.1	14.0	13.7
Heavy Equipment			3,730	_,+	_,	93,253	4.5	5.4	2.4	2.3	1.2	0.9	25.1	18.4
United Tractors	UNTR	HOLD	3,730	25,000	24,900	93,253	4.5	5.4	2.4	2.3	1.2	0.9	25.1	18.4
Industrial Estate			62,551			13,852	10.3	10.2	7.0	6.4	1.0	1.0	9.6	9.5
Puradelta Lestari	DMAS	BUY	48,198	159	220	7,663	6.5	8.3	5.4	6.7	1.3	1.3	20.5	16.0
Bekasi Fajar Surya Semesta	BEST SSIA	HOLD BUY	9,647 4,705	105	140 700	1,013 5,176	7.5 165.5	5.2 21.6	7.5 9.7	6.2 6.2	0.2 1.3	0.2 1.3	3.1 0.8	4.2
Media	UUN	DUI	4,705 89,020	1,100	700	15,426	5.4	6.2	2.3	0.2 2.0	0.5	0.5	10.3	6.1 8.2
Media Nusantara Citra	MNCN	BUY	15,050	332	800	4,997	2.5	3.2	1.1	0.7	0.2	0.2	9.8	7.2
Surya Citra Media	SCMA	BUY	73,971	141	325	10,430	11.5	11.6	5.2	4.9	1.3	1.2	11.6	10.7
Mining			320,876			407,262	6.9	8.3	3.6	4.3	1.3	1.3	20.5	15.8
Medco Energi	MEDC	BUY	25,136	1,295	1,700	32,551	6.6	6.6	2.3	4.2	1.2	1.1	19.5	16.9
Adaro Energy Timah	ADRO TINS	BUY HOLD	31,986 7,448	3,230 960	3,770 2,100	103,315 7,150	4.2 18.4	5.9 57.4	1.7 5.4	2.1 23.5	1.0 1.0	1.0 1.0	25.7 5.3	17.2 1.7
Vale Indonesia	INCO	BUY	10,540	3,680	5,700	38,786	9.4	27.4	3.8	7.2	1.0	1.0	5.5 11.2	3.7
Aneka Tambang	ANTM	BUY	24,031	1,300	2,000	31,240	10.2	10.8	5.9	5.8	1.0	1.0	11.3	9.5
Bukit Asam	PTBA	BUY	11,521	2,640	3,100	30,415	5.0	5.5	4.3	5.1	1.4	1.3	24.4	25.3
Indo Tambangraya Megah	ITMG	BUY	1,130	26,350	31,300	29,774	4.0	4.0	1.8	1.3	1.1	1.1	26.7	28.0
Harum Energy	HRUM	BUY	13,518	1,180	1,700	15,951	5.1	5.2	1.8	1.5	1.2	1.1	26.1	22.4
Merdeka Copper Gold	MDKA NCKL	BUY	24,473	2,440	3,100	59,714	(192.7)	72.4	21.3	16.6	4.3	3.7	(2.1)	5.5
Trimegah Bangun Persada Merdeka Battery Materials	MBMA	BUY BUY	63,099 107,995	925 580	1,300 700	58,366 62,637	10.4 602.7	11.5 87.4	8.7 45.0	8.3 26.0	2.5 93.0	2.2 161.2	34.1 10.0	20.1 135.1
Poultry	WDWV (	DOT	30,363	500	700	105,142	31.8	21.5	13.8	11.0	2.5	2.3	7.9	11.0
Charoen Pokphand	CPIN	BUY	16,398	5,200	5,900	85,270	36.8	28.9	17.9	15.5	3.2	3.0	8.7	10.6
Japfa Comfeed	JPFA	BUY	11,727	1,540	1,800	18,059	19.4	10.0	9.0	6.3	1.4	1.2	7.2	12.9
Malindo Feedmill	MAIN	BUY	2,239	810	850	1,813	28.6	14.0	5.7	5.0	0.7	0.7	2.6	5.0
Property Alon Sutoro	ASRI	DIN	124,025	407	040	76,548	10.7	9.7	5.8	5.0	0.8	0.7	7.7	7.9
Alam Sutera Bumi Serpong Damai	BSDE	BUY BUY	19,649 21,171	137 1,040	240 1,300	2,692 22,018	3.7 10.8	6.8 9.6	4.0 6.7	4.9 6.0	0.2 0.6	0.2 0.6	6.7 5.8	3.5 6.1
Ciputra Development	CTRA	BUY	18,536	1,040	1,600	22,010	13.8	10.2	7.1	6.0	1.1	1.0	8.6	10.7
Pakuw on Jati	PWON	BUY	48,160	420	610	20,227	9.4	9.3	4.6	4.1	1.1	1.0	11.8	10.8
Summarecon	SMRA	BUY	16,509	545	1,000	8,997	15.9	11.7	6.6	3.2	0.9	0.9	6.0	7.8
Utility			65,737			38,908	29.9	28.0	14.0	13.9	2.7	2.5	16.0	15.5
Perusahaan Gas Negara	PGAS	BUY	24,242	1,605	1,650	38,908	9.4	8.8	2.9	2.5	0.9	0.8	9.8	9.5
Pertamina Geothermal Energy Retail	PGEO	BUY	41,495 95,689	1,280	1,470	53,114 <b>75,142</b>	20.5 16.5	19.1 <b>14.4</b>	11.1 8.4	11.4 7.6	1.8 2.9	1.7 2.5	10.8 19.8	9.2 18.7
Mitra Adi Perkasa	MAPI	BUY	16,600	1,445	2,200	23,987	12.7	11.1	5.7	5.2	2.4	1.9	20.9	19.4
MAP Aktif Adiperkasa	MAPA	BUY	28,504	825	1,100	23,516	16.9	15.0	10.7	9.8	4.1	3.3	27.3	24.4
Midi Utama Indonesia	MIDI	BUY	33,435	424	600	14,177	27.4	23.0	11.3	10.0	3.8	3.4	18.0	15.6
Ace Hardw are	ACES	BUY	17,150	785	1,200	13,463	17.6	15.6	11.9	9.8	2.2	2.0	12.7	13.6
Technology	DUKA	DUM	1,377,157	445	040	130,598	(1.4)	(18.2)	- 7.8 -	21.0	1.9	2.0	(81.4)	(10.6)
Bukalapak Gojek Tokopedia	BUKA GOTO	BUY BUY	103,109 1,150,838	115 55	340 120	11,858 63,296	(19.7) (0.7)	41.5 (14.5)	13.1 - 5.3 -	140.4 18.8	0.5 1.7	0.5 1.8	(2.3) (111.0)	1.1 (12.0)
Blibli (Global Digital Niaga)	BELI	BUY	1,150,838	55 450	520	63,296 55,445	(0.7) (15.9)	(14.5)	- 5.3 - - 19.2 -	27.7	8.3	1.8	(111.0) (41.4)	(12.0)
Telco	<b>Deel</b>	50.	277,478	.00	020	545,719	14.6	13.4	4.8	4.4	2.1	2.0	15.1	15.4
Telekomunikasi Indonesia	TLKM	BUY	99,062	2,880	4,400	285,299	11.6	11.3	3.9	3.7	2.1	2.0	18.5	17.9
Indosat	ISAT	BUY	8,063	11,400	13,300	91,915	19.4	17.3	4.2	3.7	3.0	2.7	16.0	16.3
XL Axiata	EXCL	BUY	13,128	2,170	3,300	28,489	22.4	13.6	2.1	1.9	1.1	1.0	4.9	7.8
Tow er Bersama	TBIG	BUY	22,657	1,960	3,200	44,408	30.4	25.9	12.6	12.0	4.0	3.5	13.7	14.5
Sarana Menara Nusantara Mitra Telekomunikasi Indonesia	TOWR MTEL	BUY BUY	51,015 83,553	785 665	1,300 960	40,046 55,563	11.7 27.6	9.7 25.3	8.2 10.6	7.5 9.5	2.4 1.6	2.1 1.6	22.0 5.9	22.9 6.4
Trade	WITEL	100	20,073	000	900	30,612	11.0	20.3 11.2	7.1	9.5 7.0	2.7	2.3	5.9 24.5	22.1
AKR Corporindo	AKRA	HOLD	20,073	1,525	1,700	30,612	11.0	11.2	7.1	7.0	2.7	2.3	24.5	22.1
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BRI Danareksa Sekuritas – Equity



#### **COVERAGE PERFORMANCE**

#### LEADERS

		Price						
	Code	30-Jul-24	29-Jul-24	Chg, %	wow, %	mom, %	YTD, %	Rating
Bank Jago	ARTO	2,670	2,490	7.2	5.5	10.8	(7.9)	BUY
Saratoga Investama Sedaya	SRTG	1,600	1,505	6.3	8.1	11.5	(2.4)	BUY
Bank Neo Commerce	BBYB	260	246	5.7	1.6	5.7	(40.4)	BUY
Mitra Adi Perkasa	MAPI	1,445	1,380	4.7	5.1	(2.0)	(19.3)	BUY
Sido Muncul	SIDO	725	705	2.8	(0.7)	(6.5)	38.1	BUY
Bekasi Fajar	BEST	105	103	1.9	1.9	11.7	(23.4)	HOLD
Puradelta Lestari	DMAS	159	156	1.9	2.6	2.6	(2.5)	BUY
Gojek Tokopedia	GOTO	55	54	1.9	-	10.0	(36.0)	BUY
Merdeka Copper Gold	MDKA	2,440	2,400	1.7	2.5	2.5	(9.6)	BUY
Trimegah Bangun Persada	NCKL	925	910	1.6	-	(8.4)	(7.5)	BUY

Sources: Bloomberg

#### LAGGARDS

		Price						
	Code	30-Jul-24	29-Jul-24	Chg, %	wow, %	mom, %	YTD, %	Rating
Japfa Comfeed	JPFA	1,540	1,660	(7.2)	(9.1)	8.1	30.5	BUY
Telekomunikasi Indonesia	TLKM	2,880	3,050	(5.6)	(8.9)	(8.0)	(27.1)	BUY
Malindo Feedmill	MAIN	810	850	(4.7)	(1.2)	21.8	57.3	BUY
Wijaya Karya	WIKA	195	202	(3.5)	(12.9)	126.7	(4.4)	BUY
Adhi Karya	ADHI	240	248	(3.2)	(4.8)	21.8	(23.1)	BUY
Pembangunan Perumahan	PTPP	378	390	(3.1)	(6.9)	30.3	(11.7)	BUY
BTPS	BTPS	1,125	1,160	(3.0)	(3.4)	(1.7)	(33.4)	BUY
Summarecon	SMRA	545	560	(2.7)	(2.7)	9.0	(5.2)	BUY
Indosat	ISAT	11,400	11,700	(2.6)	(2.1)	6.5	21.6	BUY
Bukalapak	BUKA	115	118	(2.5)	(9.4)	(17.3)	(46.8)	BUY

Sources: Bloomberg

- Macro Strategy: <u>Ominous Carry Trade Unwind Risk</u>
- Metal Mining: Jul24 update: weaker nickel and tin price, despite tight ore supply
- AKR Corporindo: <u>1H24 earnings miss</u>, 2H24 shall improve but is priced in; downgrade to Hold with a lower TP
- Bank Jago: <u>1H24 earnings miss, but solid asset quality to support 2H24 earnings</u>
- Unilever Indonesia: <u>Inline 1H24 earnings, but weak 2Q24 top line; price cuts and flat volume growth may continue ahead</u>
- Telco: <u>2Q24 preview: expect the best momentum on IOH; TLKM and EXCL to focus on their catalysts</u>
- Bank Rakyat Indonesia: <u>1H24 earnings: Not yet out of the wood but progressing</u>
- Sido Muncul: Bright outlook post solid 1H24; upgrade to Buy
- Bank Central Asia: <u>1H24 results: in-line earnings, supported by robust loan growth, resilient NIM, and stable LaR ratio</u>
- Mitra Keluarga Karyasehat: <u>Proven strategy execution led to solid 1H24; expect sustainable earnings momentum</u> in FY24-25F
- Macro Strategy: <u>The Monetary Easing Coercion</u>
- Coal Sector: Improved Price Outlook Amid Tighter 1H24 Market S-D and Rising Costs; Upgrade Sector to OW
- Astra International: GIIAS 2024 Visit KTA: Intensifying competition amid Chinese Producers Product Launches
- Aspirasi Hidup Indonesia: <u>Strong 1H24 SSSG continues to support strong FY24 earnings growth</u>
- Astra International: <u>1H24E preview: possible earnings beat, driven by strong financials and gog HE improvement</u>
- HM Sampoerna: <u>Regulatory uncertainty loom over HMSP</u>
- Medco Energi International: <u>Expect 2Q24 earnings support from AMMN amidst flattish oil price; resume</u> <u>coverage with Buy rating</u>
- Gudang Garam: <u>A still challenging outlook limits re-rating potential; downgrade rating to Hold</u>
- Banks: <u>2Q24E preview: stepping into the light</u>
- Macro Strategy: <u>The Rate Cut Rotation</u>
- Ciputra Development: <u>Expect Landed-residential to Remain a Key Pillar for 2H24 Marketing Sales</u>
- Summarecon Agung: Inline 1H24 pre-sales; Potential one-off tax expenses in 2Q24 from MKG asset transfer
- Retail: <u>2Q24 preview: ACES and MIDI shine, MAPA/MAPI may face challenges</u>
- Metal Mining: 2Q24 preview: Strong qoq earnings growth on higher ASP, expect 1H24 to be mixed
- Cement: 2Q24 preview: <u>a weak quarter yet inline 1H24 NP, expecting turnaround in 2H24E</u>
- Poultry: <u>Potential re-rating intact from strong FY24-25F earnings growth and light funds' positioning</u>
- Consumer: 2Q24 preview: expect solid core profit growth on better margins, revenue growth may remain soft
- Vale Indonesia: Lowering our FY24-25F post 1Q24 earnings miss; maintain Buy rating on upside from HPAL projects
- Equity Strategy: <u>Still soft growth outlook, but improving versus EM peers; potential tailwind for liquidity in</u> <u>3Q24</u>
- Ciputra Development: Expect Strong Marketing Sales Trend to Continue in 2H24 from Top-10 Key Projects
- Banks: 5M24 Banks-Only Results: Big banks outperformed on more resilient NIM despite higher provisions
- Macro Strategy: <u>The Amalgam of Catalysts</u>
- Astra International: <u>KTA from analyst day: challenges from used 4W, but expect 2H24F sales to improve from 1H24</u>
- Telkom Indonesia: <u>Robust traffic growth on the cards for 2Q24; upside from WIB strategic positioning</u>
- Healthcare: <u>KTAs from IHC meeting: Potential operation of BIH by FY25F to potentially drive Med-Tourism</u> growth
- Banks: <u>Attractive entry point amid valuation derating</u>, supported by the still robust asset quality
- AKR Corporindo: Expect a better 2H24 land sales; resume coverage with a Buy rating and TP of Rp1,850
- Macro Strategy <u>Still No Utopia</u>
- Healthcare: KTAs from the meeting with ARSSI: KRIS and Single-Tariff JKN Still Awaits Further Regulation
- Ace Hardware Indonesia: Solid SSSG in May24, expect the positive trend to continue in Jun24
- Mayora Indah: <u>Steady indicative 2Q24 sales growth, with intact margin outlook</u>
- Poultry: Encouraging chicken and raw material prices to support the sector's growth and re-rating potential
- Macro Strategy: <u>The Conflation of Currency Risk and Fiscal Frailty</u>
- Astra International: <u>Expect new models to boost 2H24F sales; upgrade rating to Buy with an unchanged TP of</u> <u>Rp5,100</u>
- Indocement Tunggal Prakarsa: <u>May24 sales volume: solid industry and INTP sales</u>



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