FROM EQUITY RESEARCH DESK

IDEA OF THE DAY

Bank Syariah Indonesia: In-line 1Q24 earnings: strong growth intact, driven by improving asset quality, offsetting lower NIM (BRIS.IJ Rp 2,640; BUY; TP Rp 2,700)

- BRIS reported net profit of Rp1.7tr (+17% yoy, +14% qoq; in-line at 26% of FY24F est), supported by positive NII growth and lower provisions.
- 1Q24 financing growth of +16% yoy helped the NII growth to remain positive at 3% yoy and qoq, despite a lower NIM caused by higher CoF.
- We maintain our FY24F forecasts and valuation and retain our BUY call, noting superior earnings growth vs. its peers as the key catalyst.

To see the full version of this report, please click here.

Bank Mandiri: 1Q24 earnings slight miss on lower NIM and other operating income, offsetting strong loans growth (BMRI.IJ Rp 6,900; BUY; TP Rp 7,400)

- BMRI posted muted net profit growth of 1% yoy (22% of our FY24 est) on 36bps lower NIM, lower recoveries and higher G&A exp.
- Despite expecting a better NIM, BMRI lowered its FY24 NIM guidance to 5-5.3% (vs. 5.3-5.5% prev.) as it remains cautious on liquidity.
- We maintain our Buy rating but with a lower TP of Rp7,400 (from Rp7,600) as we revise down our FY24F NP by 2%. To see the full version of this report, please click here.

Indosat Ooredoo Hutchison: Inline 1Q24 earnings; wellpositioned for more ex-Java monetization and operating leverage upside (ISAT.IJ Rp 11,000; BUY; TP Rp 13,300)

- Inline 1Q24 net profit of Rp1.26tr (+339% yoy) on resilient revenue amid seasonality and ongoing ex-Java expansion with a stable EBITDA margin.
- IOH is firm on its commitment to scale up ARPU to Rp40k by 2Q24 with Opensignal attesting to its 4G network prowess.
- We maintain our BUY rating with an unchanged forecast and TP of Rp13,300 amid the intact growth outlook.

To see the full version of this report, please click here.

RESEARCH COMMENTARY

- ACES 1Q24 result: Inline 1Q24 earnings with solid top line
- ADRO inline 1Q24 earnings; strong production and wellmanaged margin
- ANTM 1Q24 Result Highlights; Way below our forecast and the consensus
- BELI 1Q24 positive trajectories in the topline, GP and OPEX.
- BNGA Bank Only Mar24 Results
- CPIN 1Q24 Results Inline
- GGRM 1Q24: Below our forecast and consensus estimates
- ICBP 1Q24 result: Broadly inline at the operating level, supported by continued high GPM and manageable opex
- INDF 1Q24 result: Driven by ICBP with high margins, broadly inline
- INTP 1Q24 Missed Estimate due to Higher Opex
- ISAT 1Q24 earnings Inline
- JPFA 1Q24 Results Above

Thursday, 02 May 2024

EQUITY MARKET INDICES

| | Close | Chg | Ytd | Vol |
|-------------|--------|-------|-------|----------|
| | Close | (%) | (%) | (US\$mn) |
| Asean - 5 | | | | |
| Indonesia | 7,234 | 1.1 | (0.5) | 836 |
| Thailand | 1,368 | 0.4 | (3.4) | 1,214 |
| Philippines | 6,700 | (1.0) | 3.9 | 88 |
| Malaysia | 1,576 | (0.4) | 8.3 | 729 |
| Singapore | 3,293 | 0.3 | 1.6 | 947 |
| Regional | | | | |
| China | 3,105 | (0.3) | 4.4 | 90,747 |
| Hong Kong | 17,763 | 0.1 | 4.2 | 16,697 |
| Japan | 38,274 | (0.3) | 14.4 | 23,020 |
| Korea | 2,692 | 0.2 | 1.4 | 7,591 |
| Taiwan | 20,397 | (0.5) | 13.8 | n.a |
| India | 74,483 | (0.3) | 3.1 | 951 |
| Nasdaq | 15,605 | (0.3) | 4.0 | 314,796 |
| Dow Jones | 37,903 | 0.2 | 0.6 | 21,870 |
| | | | | |

CURRENCY AND INTEREST RATE

| | | D. (| e | mom | ytd |
|----------------|-----------|--------|-------|-------|-------|
| | | Rate | (%) | (%) | (%) |
| Rupiah | Rp/1US\$ | 16,260 | (0.2) | (2.3) | (5.6) |
| BI7DRRR | % | 6.25 | 0.3 | 0.3 | 0.3 |
| 10y Gov | Indo bond | 7.25 | 0.2 | 0.6 | 0.8 |

HARD COMMODITIES

| Unit | | Price | | mom | ytd |
|--------|-------------|--------|-------|------|------|
| | onit | Price | (%) | (%) | (%) |
| Coal | US\$/ton | 147 | 3.3 | 11.4 | 0.4 |
| Gold | US\$/toz | 2,322 | 0.1 | 1.8 | 12.5 |
| Nickel | US\$/mt.ton | 18,696 | (1.9) | 12.8 | 14.2 |
| Tin | US\$/mt.ton | 30,718 | (1.7) | 11.8 | 22.0 |

SOFT COMMODITIES

| Unit Cocoa US\$/mt.ton Corn US\$/mt.ton | | Drice | d-d | mom | ytd |
|---|--------------|-------|-------|--------|--------|
| CocoaUS\$/mt.tonCornUS\$/barrelOil (WTI)US\$/barrelOil (Brent)US\$/barrelPalm oilMYR/mt.tonRubberUSd/kgPulpUS\$/tonneCoffeeUS\$/60kgbagSugarUS\$/tonWheatUS\$/tonSoy OilUS\$/lb | Price | (%) | (%) | (%) | |
| Cocoa | US\$/mt.ton | 8,860 | 5.6 | (3.6) | 113.0 |
| Corn | US\$/mt.ton | 170 | 1.5 | 5.1 | (1.1) |
| Oil (WTI) | US\$/barrel | 79 | 0.1 | (7.2) | 10.3 |
| Oil (Brent) | US\$/barrel | 83 | (3.3) | (4.6) | 8.3 |
| Palm oil | MYR/mt.ton | 3,957 | 0.0 | (7.6) | 6.5 |
| Rubber | USd/kg | 160 | (0.4) | (3.7) | 2.4 |
| Pulp | US\$/tonne | 1,205 | n.a | 2.8 | 20.5 |
| Coffee | US\$/60kgbag | 216 | (2.1) | 19.2 | 51.1 |
| Sugar | US\$/MT | 568 | (0.2) | (12.9) | (4.7) |
| Wheat | US\$/ton | 163 | (0.7) | 4.6 | (7.2) |
| Soy Oil | US\$/Ib | 43 | 0.7 | (11.8) | (11.0) |
| SoyBean | US\$/by | 1,156 | 0.9 | (2.5) | (10.6) |

- KLBF 1Q24 result: Above our forecast and consensus estimates
- MAIN 1Q24 Results Above
- MEDC 1Q24 Result Highlights; Inline with ours but below consensus
- MYOR 1Q24: Above our forecast and consensus estimates, strong gross margins and lower opex
- NISP Bank Only Mar24 Results
- PTBA 1Q24 earnings miss on higher costs
- SMGR 1Q24 Long Holiday Brought Down Cement Sales Volume
- TBIG Strong 1Q24 results overshadowed by a high 39% effective tax on EBT.
- TOWR Slightly missed, trailing FY24F estimates

MARKET NEWS

- MACROECONOMY
- China's PMI Rose to 51.4 in Apr24
- Eurozone Economy Data
- The Fed Left the Rate Unchanged at 5.5%

CORPORATE

- ASII to Distribute Dividends of Rp21.01tr
- BBRI Conducted a Share Buyback
- BBNI Green Credit Reached Rp67.4tr as of March 2024

PREVIOUS EQUITY RESEARCH REPORTS

- Bank Negara Indonesia: 1Q24: <u>higher other operating</u> income and lower provisions offset lower NIM from a higher CoF
- XL Axiata: <u>1Q24 earnings beat; better outlook with strong</u> revenue momentum and improved cost structure.
- Macro Strategy: <u>The Entropy of Risk</u>
- Bank Rakyat Indonesia: <u>Positive 1Q24 net profit growth</u> <u>despite higher provisions, expected improvement ahead</u>
- Bank Jago: <u>1Q24 earnings below; expect steadier NIM</u> and faster growth amid robust asset quality
- Sido Muncul: <u>1Q24 earnings beat on solid volume and</u> margins, but headwind from weak purchasing power
- Unilever Indonesia: <u>Broadly inline 1Q24 earnings, but still</u> <u>challenging outlook in 2Q24 onwards</u>
- Astra International: <u>1Q24 preview: possible decent</u> <u>headline figures, as strong expected UNTR earnings to</u> <u>offset weak auto</u>
- Timah: Expect a major turnaround in FY24F from improving tin mining practices
- Retail: <u>Potential boost from Ied festives and promotions</u>
- Bank Central Asia: The place to shelter from the storm
- Macro Strategy: <u>Shift in Rate Trajectory</u>
- Telco: 1Q24 preview: <u>TLKM's inline 1Q24 earnings implies</u> possible limited downside for ISAT and EXCLr
- Banks: <u>Solid asset quality and capital to weather macro</u> <u>uncertainties</u>
- Ace Hardware Indonesia: <u>Solid FY24 growth outlook</u> warrants further rerating





BUY (Maintained)

| Last Price (Rp) | | | 2,640 |
|---------------------------------|------------|-------|-----------|
| Target Price (Rp) | | | 2,700 |
| Previous Target Pr | ice (Rp) | | 2,700 |
| Upside/Downside | | | +2.3% |
| No. of Shares (mn |) | | 46,129 |
| Mkt Cap (Rpbn/US | 6\$mn) | 121, | 781/7,490 |
| Avg, Daily T/O (Rpbn/US\$mn) | | | 81.6/5.0 |
| Free Float (%) | | | 33.0 |
| Major Shareholde | r (%) | | |
| PT. Bank Mandiri | | | 51.5 |
| PT. Bank Negara In | donesia | | 23.2 |
| EPS Consensus (Rp |)) | | |
| | 2024F | 2025F | 2026F |
| BRIDS | 142.8 | 162.7 | 186.8 |
| Consensus | 143.0 | 167.9 | 197.3 |
| BRIDS/Cons (%) | (0.1) | (3.1) | (5.3) |

BRIS relative to JCI Index



Source: Bloomberg

BRI Danareksa Sekuritas Analysts

Victor Stefano

(62-21) 5091 4100 x. 3503 victor.stefano@brids.co.id

Naura Reyhan Muchlis

(62-21) 5091 4100 x. 3507 naura.muchlis@brids.co.id

Bank Syariah Indonesia (BRIS IJ) In-line 1Q24 earnings: strong growth intact, driven

by improving asset quality, offsetting lower NIM

- BRIS reported net profit of Rp1.7tr (+17% yoy, +14% qoq; in-line at 26% of FY24F est), supported by positive NII growth and lower provisions.
- 1Q24 financing growth of +16% yoy helped the NII growth to remain positive at 3% yoy and qoq, despite a lower NIM caused by higher CoF.
- We maintain our FY24F forecasts and valuation and retain our BUY call, noting superior earnings growth vs. its peers as the key catalyst.

Healthy NP growth on the back of declining provisions

BRIS booked 1Q24 net profit of Rp1.7tr (+17% yoy, +14% qoq), mainly driven by a 28% yoy decline in provisions and a 4% rise in PPOP, supported by a 3% and 22% yoy increase in NII and other operating income, respectively. The 1Q24 net profit is 26% of both our FY24F and the consensus, i.e., inline. Despite the 66bps lower NIM, BRIS' 1Q24 net interest income growth was supported by the growth in financing to Rp247tr (+16% yoy, +3% qoq; still inline with the management`s target and our FY24F estimate of c. 15%.

Declining NIM due to the rising cost of funds

BRIS reported declining NIM to 5.3% in 1Q24 (-66bps yoy, -39bps qoq) reflecting the higher CoF of 2.6% (+61bps yoy, +37bps qoq) while the loan yield remained flattish at 8.4%. Despite the lower NIM, the bank grew its other operating income to Rp1.2tr (+22% yoy, +7% qoq), comprising c. 30% of the NII (from c. 25% in 1Q23). As BRIS is in the early stage of establishing more transactional banking, we continue to expect double digit growth in the foreseeable future.

Lower provisions reflect better asset quality

We deem the lower provisions of Rp549bn in 1Q24 (-28% yoy, but still double vs. 4Q23's low base) as justified given the NPLs decline to 2.0% from 2.1% in 4Q23 and 2.3% in 1Q23. The asset quality improvement is inline with the management's intention to keep NPLs at below 2% in FY24F. Coupled with the strong loans growth, CoC fell to 0.9% in 1Q24, down from 1.4% in 1Q23.

Maintain BUY rating on superior earnings growth vs peers as the key catalyst

We maintain our FY24F forecasts and valuation employing a GGM based model with fair value PBV of 2.6x to FY24/FY25 avg. BVPS of Rp1,023. We believe the premium valuation is justified as the bank's higher growth trajectory vs its peers remains intact. Risks to our view include slowing financing growth, higher-than-expected CoF, and deteriorating asset quality.

| Key Financials | | | | | |
|--------------------|-------|--------|--------|---------|---------|
| Year to 31 Dec | 2022A | 2023A | 2024F | 2025F | 2026F |
| PPOP (Rpbn) | 9,396 | 10,214 | 11,561 | 13,033 | 14,777 |
| Net profit (Rpbn) | 4,260 | 5,704 | 6,586 | 7,503 | 8,615 |
| EPS (Rp) | 92.4 | 123.6 | 142.8 | 162.7 | 186.8 |
| EPS growth (%) | 25.4 | 33.9 | 15.5 | 13.9 | 14.8 |
| BVPS (Rp) | 726.3 | 839.8 | 959.6 | 1,086.3 | 1,210.4 |
| PER (x) | 28.6 | 21.4 | 18.5 | 16.2 | 14.1 |
| PBV (x) | 3.6 | 3.1 | 2.8 | 2.4 | 2.2 |
| Dividend yield (%) | 0.9 | 1.2 | 1.4 | 1.5 | 1.8 |
| ROAE (%) | 14.6 | 15.8 | 15.9 | 15.9 | 16.3 |

Source: BRIS, BRIDS Estimates



BUY (Maintained)

| Last Price (Rp) | | | 6,900 | | | |
|---------------------------------|-----------|-------|------------|--|--|--|
| Target Price (Rp) | | | 7,400 | | | |
| Previous Target Pr | rice (Rp) | 7,600 | | | | |
| Upside/Downside | | | +7.2% | | | |
| No. of Shares (mn |) | | 93,333 | | | |
| Mkt Cap (Rpbn/U | S\$mn) | 644,0 | 00/39,606 | | | |
| Avg, Daily T/O (Rpbn/US\$mn) | | ţ | 595.7/36.6 | | | |
| Free Float (%) | | | 39.2 | | | |
| Major Shareholde | r (%) | | | | | |
| Government of Inc | donesia | | 52.0 | | | |
| INA | | | 8.0 | | | |
| EPS Consensus (R | o) | | | | | |
| | 2024F | 2025F | 2026F | | | |
| BRIDS | 620.0 | 685.3 | 758.4 | | | |
| Consensus | 625.6 | 683.4 | 761.2 | | | |
| BRIDS/Cons (%) | (0.9) | 0.3 | (0.4) | | | |

BMRI relative to JCI Index



Source: Bloomberg

BRI Danareksa Sekuritas Analysts

Victor Stefano

(62-21) 5091 4100 ext. 3503 victor.stefano@brids.co.id

Naura Reyhan Muchlis

(62-21) 5091 4100 ext. 3507 naura.muchlis@brids.co.id

Bank Mandiri (BMRI IJ)

1Q24 earnings slight miss on lower NIM and other operating income, offsetting strong loans growth

- BMRI posted muted net profit growth of 1% yoy (22% of our FY24 est) on 36bps lower NIM, lower recoveries and higher G&A exp.
- Despite expecting a better NIM, BMRI lowered its FY24 NIM guidance to 5-5.3% (vs. 5.3-5.5% prev.) as it remains cautious on liquidity.
- We maintain our Buy rating but with a lower TP of Rp7,400 (from Rp7,600) as we revise down our FY24F NP by 2%.

Lower-than-expected 1Q24 earnings on lower NIM and operating income

BMRI reported 1Q24 net profit of Rp12.7tr (+1% yoy, -21% qoq from 4Q23's high base). The 1Q24 NP is slightly below our FY24F and the consensus at 21.9% and 21.7%, respectively. Net interest income still grew by 5% yoy supported by strong 19% loans growth (vs. the FY24 target of 13-15%), but partly offset by lower NIM. NIM declined to 5.0% (-36bps yoy) as the loan yield was flat at 8.5% but CoF increased by 48bps yoy. PPOP growth slowed to 1% yoy due to the declining other operating income (-1%) and higher opex (+7% yoy), resulting in NP growth of only 1%, despite the 3% lower provisions. 1Q24 CoC stood at 1.0%, inline with the management's guidance for FY24F.

Strong loans growth amid declining NIM to support growth

BMRI booked a loans balance of Rp1,435tr (+19% yoy, +3% qoq) supported by the mining, CPO, financial services, and manufacturing sectors. The corporate and commercial segments continued to drive the loans growth with 28% and 20% yoy growth, respectively. Despite the high 1Q24 loans growth, the management is retaining its loans growth target of 13-15% as it remains cautious on the liquidity and CoF outlook.

Liquidity remains as the biggest concern

Taking into account the higher-for-longer interest rates outlook, BMRI revised its FY24F NIM guidance from 5.3-5.5% to 5.0-5.3%. Nonetheless, it expects higher NIMs in the subsequent quarters from a higher loans yield, higher loan to earning asset portion, and higher liquidity to lower the CoF. However, we revise down our FY24F, taking into account the higher interest rate and 1Q24 results, resulting in lower NIM and a lower NP forecast.

Maintain BUY rating with a lower TP of Rp7,400

We lower our TP to Rp7,400 (from Rp7,600 prev.) to reflect our lower FY24F NP, while maintaining our CoE assumption at 10.3%. We retain our BUY rating on the bank's attractive 21.2% ROE and c. 4% dividend yield. The downside risk to our NP forecast is normalization in recovery income while there is an upside if the bank can keep its CoF lower than our expectation.

| Key Financials | | | | | |
|-----------------------------|---------|---------|---------|------------------|---------|
| Year to 31 Dec | 2022A | 2023A | 2024F | 2025F | 2026F |
| PPOP (Rpbn) | 72,291 | 84,790 | 91,810 | 101,181 | 111,854 |
| Net profit (Rpbn) | 41,179 | 55,063 | 56,876 | 62,964 | 69,846 |
| EPS (Rp) | 441.2 | 590.0 | 609.4 | 674.6 | 748.4 |
| EPS growth (%) | 46.9 | 33.7 | 3.3 | 10.7 | 10.9 |
| BVPS (Rp) | 2,460.8 | 2,794.9 | 3,038.6 | 3 <i>,</i> 308.5 | 3,607.8 |
| PER (x) | 15.6 | 11.7 | 11.1 | 10.1 | 9.1 |
| PBV (x) | 2.8 | 2.5 | 2.3 | 2.1 | 1.9 |
| Dividend yield (%) | 3.8 | 5.1 | 5.4 | 6.0 | 6.6 |
| ROAE (%) | 19.0 | 22.5 | 21.2 | 21.5 | 21.9 |
| Courses DAADL DDIDC Folimen | 4.4.4 | | | | |

Source: BMRI, BRIDS Estimates



Buy (Maintained)

| Last Price (Rp) | | | 11,000 |
|---------------------------------|------------|-------|-----------|
| Target Price (Rp) | | | 13,300 |
| Previous Target Pr | ice (Rp) | | 13,300 |
| Upside/Downside | | | +20.9% |
| No. of Shares (mn) |) | | 8,063 |
| Mkt Cap (Rpbn/US | \$\$mn) | 88, | 690/5,454 |
| Avg, Daily T/O (Rpbn/US\$mn) | | | 45.7/2.8 |
| Free Float (%) | | | 16.2 |
| Major Shareholde | r (%) | | |
| Ooredoo Asia Pte. | Ltd. | | 65.6 |
| PPA Investasi Efek | | | 9.6 |
| EPS Consensus (Rp | b) | | |
| | 2024F | 2025F | 2026F |
| BRIDS | 658.1 | 795.6 | 919.0 |
| Consensus | 650.3 | 796.2 | 952.2 |

ISAT relative to JCI Index

BRIDS/Cons (%)



1.2

(0.1)

(3.5)

Source: Bloomberg

BRI Danareksa Sekuritas Analysts

Niko Margaronis

(62-21) 5091 4100 ext. 3512 iko.margaronis@brids.co.id

Indosat Ooredoo Hutchison (ISAT IJ) Inline 1Q24 earnings; well-positioned for more ex-

Java monetization and operating leverage upside

- Inline 1Q24 net profit of Rp1.26tr (+339% yoy) on resilient revenue amid seasonality and ongoing ex-Java expansion with a stable EBITDA margin.
- IOH is firm on its commitment to scale up ARPU to Rp40k by 2Q24 with Opensignal attesting to its 4G network prowess.
- We maintain our BUY rating with an unchanged forecast and TP of Rp13,300 amid the intact growth outlook.

Ongoing ex-Java expansion delivers subs / traffic / and revenue growth.

IOH delivered 1Q24 net profit of Rp1.26tr (-6%qoq, +339%yoy), inline at 23.8%/24.4% of our FY24F est/the cons. This reflects resilient revenue growth amid 1Q seasonality (Rp13.8tr, +0.5%qoq, +15.8%yoy), well inline with the FY estimates (forming 24.9%/25.1% of ours FY est/the cons). 2G BTS further increased in 1Q24 indicating ex-Java expansion where legacy is still in demand. 1Q24 subs rose to 100.8mn (+2.3mn qoq) though with lower ARPU of Rp37.5k.

Well positioned to unlock operating leverage on strong foundations.

EBITDA reached Rp6.5tr in 1Q24, with a stable EBITDA margin of 47%, despite rising OPEX in the cost of services (up by 1.12%qoq, 3.19%yoy relative to revenue). These increases are primarily due to higher rent and partnership costs as IOH is expanding its customer reach through its new sites in ex-Java. Marketing costs started to normalize from the 4Q23 peak with the effects to last into the Lebaran period, we believe. These should position IOH to generate operating leverage in 2Q24.

The mgmt has confidence in ARPU, ex-Java expansion, fixed BB, and AlaaS.

Mgmt highlighted Indonesia's low-ranked position in ARPU, consumer cellular spent, and data traffic in East Asia. These suggest significant upside potential and justify: a) the reason IOH invests in ex-Java, and b) IOH's reiterated commitment to deliver close to Rp40k ARPU by 2Q24. Moreover, Opensignal makes the case for the IOH network that challenges the incumbent's dominance in ex-Java (Link). IOH also recently completed the integration of the fixed BB subs acquired in Nov23 into its sales and product teams. These should drive value and growth creation alongside IOH's continued ambitions for AlaaS.

Reiterate Buy rating on strong growth outlook amid a robust network.

We reiterate our Buy rating on IOH with a TP of Rp13,300 with unchanged FY24-26F estimates amid inline 1Q24 earnings. Despite the current 5.0x EV/EBITDA valuation (32% prem vs. 3.8x average), we see upside from its 2G/4G network prospects to expand and monetize better. Its financial leverage improved further due to its robust CF and room for spectrum purchase and dividend payout. Key risks mainly stem from delays in business implementation and competition. **Key Financials**

| Rey I mancials | | | | | |
|-------------------|---------|---------|---------|---------|---------|
| Year to 31 Dec | 2022A | 2023A | 2024F | 2025F | 2026F |
| Revenue (Rpbn) | 46,752 | 51,229 | 55,576 | 60,813 | 66,434 |
| EBITDA (Rpbn) | 19,469 | 23,938 | 27,101 | 29,900 | 32,641 |
| EBITDA Growth (%) | 40.2 | 23.0 | 13.2 | 10.3 | 9.2 |
| Net Profit (Rpbn) | 4,723 | 4,739 | 5,306 | 6,415 | 7,410 |
| EPS (Rp) | 585.8 | 587.7 | 658.1 | 795.6 | 919.0 |
| EPS Growth (%) | (30.0) | 0.3 | 12.0 | 20.9 | 15.5 |
| BVPS (Rp) | 3,515.3 | 3,813.4 | 4,250.6 | 4,717.2 | 5,079.3 |
| DPS (Rp) | 255.7 | 220.8 | 329.1 | 556.9 | 643.3 |
| PER (x) | 19.1 | 19.0 | 17.0 | 14.0 | 12.2 |
| PBV (x) | 3.2 | 2.9 | 2.6 | 2.4 | 2.2 |
| Dividen yield (%) | 2.3 | 2.0 | 2.9 | 5.0 | 5.8 |
| EV/EBITDA | 5.2 | 4.2 | 3.6 | 3.0 | 2.5 |
| | | | | | |

Source: ISAT, BRIDS Estimates



RESEARCH COMMENTARY

ACES 1Q24 result: Inline 1Q24 earnings with solid top line

- ACES reported 1Q24 net profit of Rp278bn, +29% yoy (-26% qoq) supported by a solid top line (+17% yoy and -6% qoq) with maintained gross margins at 48.5% and 110bps lower opex/revenue (vs 1Q23).
- The 1Q24 net profit was 24% of our FY24F and 25% of consensus estimates, i.e., inline.
- Lifestyle (40% contribution to 1Q24 top line) reported the highest revenue growth of 25% yoy in 1Q24, followed by home improvement at +13% yoy (49% contribution). *(Natalia Sutanto & Sabela Nur Amalina BRIDS)*

| ACES | Unit | 1Q23 | 4Q23 | 1Q24 | уоу | qoq | 2024F | A/F | A/C |
|--------------|-------|-------|-------|-------|-----|------|-------|-------|-------|
| Net sales | Rp Bn | 1,702 | 2,118 | 1,993 | 17% | -6% | 8,458 | 23.6% | 23.9% |
| Gross Profit | Rp Bn | 826 | 1,054 | 967 | 17% | -8% | 4,129 | 23.4% | 24.0% |
| EBIT | Rp Bn | 183 | 328 | 237 | 29% | -28% | 1,001 | 23.7% | 23.8% |
| PBT | Rp Bn | 193 | 367 | 254 | 32% | -31% | 1,058 | 24.0% | 23.9% |
| Net Profit | Rp Bn | 158 | 278 | 205 | 29% | -26% | 866 | 23.7% | 24.6% |
| Gross Profit | | 48.5% | 49.7% | 48.5% | | | 48.8% | | |
| EBIT Margin | | 10.8% | 15.5% | 11.9% | | | 11.8% | | |
| PBT | | 11.4% | 17.3% | 12.8% | | | 12.5% | | |
| Net Profit | | 9.3% | 13.1% | 10.3% | | | 10.2% | | |

ADRO - inline 1Q24 earnings; strong production and well-managed margin

- ADRO posted 1Q24 core net profit of US\$380mn (-16% yoy), forming 26% of our FY24F est. hence, inline with our expectation (though ahead of the cons).
- A key operational achievement was the strong 1Q24 production of 18Mt (+15% yoy), forming 26% of our FY24F est (ahead vs. 1Q seasonality), delivered at parent ADRO and ADMR (+24% yoy, 20% of our FY24F est).
- Blended 1Q24 ASP fell to US\$86/t (-24% yoy/ -3% qoq, inline with our FY24 est), implying ~27% drop in thermal coal with coking coal ASP falling at a less steep rate of -7% yoy to US\$280/t (slightly ahead of our FY24 assumption).
- On the cost front, 1Q24 COGS/tonne fell -26% yoy, with an in-line SR of 4x, offsetting the drop in ASP. Hence, the 1Q24 coal margin of US\$38/t is ahead of our FY24 est. Thus, while blended 1Q24 ASP is exposed to further thermal coal price normalization in the coming quarters, we think it has room to maintain coal margins to meet our expectation. *(Erindra Krisnawan BRIDS)*

| ADRO 1Q24 results (US\$ mn) | 1024 | 1023 | yoy% | 4023 | qoq% | BRIDS FY24F | % of BRIDS | Cons FY24F | % of cons |
|-----------------------------------|-------|---------|-------|-------|------|----------------|---------------|---------------|--------------|
| Revenue | 1.443 | 1.839 | -22% | 1,536 | -6% | 6.270 | 23% | 5.322 | 27% |
| COGS | (815) | (1.075) | -24% | (987) | -17% | (4.202) | 19% | (3.379) | 24% |
| Gross profit | 628 | 763 | -18% | 550 | 14% | 2.068 | 30% | 1.943 | 32% |
| Gross profit margin | 44% | 42% | | 36% | | 33% | | 37% | |
| Opex | (108) | (144) | -25% | (12) | 836% | (389) | 28% | (457) | |
| EBIT | 520 | 619 | -16% | 538 | -3% | 1.679 | 31% | 1.486 | 35% |
| EBIT margin (%) | 36% | 34% | 7% | 35% | | 27% | | 28% | |
| EBITDA | 604 | 726 | -17% | 566 | 7% | 2.126 | 28% | 1.880 | 32% |
| EBITDA margin (%) | 42% | 39% | | 37% | | 34% | | 35% | |
| Interest income | 39 | 33 | 16% | 43 | -9% | 20 | 198% | | |
| Interest expenses | (23) | (27) | -13% | (28) | -17% | (107) | 22% | | |
| Profit/loss in JV | 3 | 30 | -89% | 32 | -90% | 113 | 3% | | |
| Others | (6) | 6 | -210% | (1) | 434% | (10) | | | |
| Profit before tax | 533 | 662 | -20% | 584 | -9% | 1.694 | 31% | 1.618 | 33% |
| Tax expenses | (106) | (136) | -22% | (107) | -1% | (373) | | | |
| Minority interests | (52) | (68) | -24% | (55) | -5% | 160 | | | |
| Net income | 374 | 458 | -18% | 423 | -11% | 1.481 | 25% | 1.047 | 36% |
| Core profit | 380 | 453 | -16% | 424 | -10% | 1.481 | 26% | 1.047 | 36% |
| Coal production volume (m tonnes) | 18 | 16 | 15% | 15,2 | 19% | 68,8 | 26% | | |
| Coal sales volume (m tonnes) | 16 | 16 | 5% | 16,6 | -1% | 68,8 | 24% | | |
| Coal ASP (US\$/tonne) | 86 | 114 | -24% | 89 | -3% | 86 | 100% | | |
| COGS/tonne (US\$/tonne) | 49 | 66 | -26% | 56 | -13% | 56 | 86% | | |
| OB removal (m bcm) | 66 | 56 | 17% | 69 | -4% | 311 | 0% | | |
| Strip ratios | 4 | 4 7 | 2% | 5 | -19% | 5 | 0% | | |



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| ADMR 1Q24 results (US\$ mn) | 1Q24 | 1Q23 | yoy% | 4Q23 | qoq% | BRIDS FY24F | % of BRIDS | Cons FY24F | % of cons |
|-----------------------------|-------|-------|-------|-------|-------|----------------|---------------|---------------|--------------|
| Revenues | 275 | 238 | 15% | 365 | -25% | 1,219 | 23% | 1,180 | 23% |
| COGS | (117) | (104) | 13% | (162) | -27% | (621) | 19% | (565) | 21% |
| Gross profit | 157 | 135 | 17% | 204 | -23% | 598 | 26% | 615 | 26% |
| Gross profit margin | 57% | 57% | | 56% | | 49% | | 52% | |
| Opex | (11) | (22) | -48% | 40 | -129% | (70) | 16% | (43) | 27% |
| EBIT | 146 | 113 | 29% | 243 | -40% | 529 | 28% | 572 | 25% |
| EBIT margin | 53% | 47% | | 67% | | 43% | | 49% | |
| Depreciation/amortization | 9 | 7 | 23% | 8 | 13% | 83 | 11% | 64 | 14% |
| EBITDA | 155 | 120 | 29% | 251 | -38% | 611 | 25% | 636 | 24% |
| EBITDA margin | 56% | 50% | | 69% | | 50% | | 54% | |
| Interest income | 8 | 4 | 86% | 6 | 23% | - | n.a | | |
| Interest expenses | (7) | (9) | -23% | (7) | 0% | (85) | | | |
| Others | 1 | 1 | -39% | (2) | -140% | - | | | |
| Profit before tax | 147 | 109 | 35% | 241 | -39% | 529 | 28% | 584 | 25% |
| Tax expense | (32) | (24) | 31% | (51) | -38% | (111) | 29% | (147) | 22% |
| Minority interests | 0 | (0) | -225% | 1 | -49% | - | | | |
| Net profit | 116 | 85 | 37% | 190 | -39% | 418 | 28% | 436 | 27% |
| Core profit | 115 | 84 | 38% | | | 418 | 28% | 436 | 26% |

| Operational summary | 1024 | 1Q23 | yoy% | 4023 | qoq% | BRIDS FY24F | % of BRIDS |
|------------------------------|------|------|------|------|------|----------------|---------------|
| Coal sales (US\$ mn) | 274 | 238 | 15% | 365 | -25% | 1,219 | 22% |
| Coal COGS | 117 | 103 | 13% | 161 | -27% | 621 | 19% |
| Production volume (m tonnes) | 1.6 | 1.2 | 28% | 1.1 | 39% | 5.3 | 29% |
| Sales volume (m tonnes) | 1.1 | 0.9 | 24% | 1.5 | -30% | 5.3 | 20% |
| ASP (US\$/tonne) | 261 | 280 | -7% | 245 | 7% | 230 | 114% |
| COGS/tonne (US\$/tonne) | 111 | 121 | -8% | 108 | 3% | 117 | 95% |

ANTM - 1Q24 Result Highlights; Way below our forecast and the consensus

- ANTM recorded poor performance in 1Q24, with the company booking a loss at the operating level at Rp491 bn (vs +Rp1.9 tn in 1Q23), due to delayed RKAB approval which led to much lower nickel ore sales volume, being unable to sell its ferronickel production, and lower ASP for its nickel ore segment.
- Nevertheless, ANTM was still able to book a positive bottom line with the help of forex gains of Rp248 bn, income from associates of Rp194 bn and tax benefits of Rp124.8 bn. As a result, ANTM booked net profit of Rp238 bn in 1Q24, way below our forecast (7.8%) and the consensus (9.2%).
- On a quarterly basis, ANTM was still able to book positive growth in earnings in 1Q24 (+4.1% qoq) due to higher forex gains and tax benefits. (Hasan Barakwan BRIDS)

| Operational performance | 4Q23 | 1Q24 | QoQ,% | 1Q23 | 1Q24 | YoY, % | | |
|--------------------------|-----------|-----------|--------|-----------|-----------|---------------------|--------|--------|
| Nickel Ore, tons | | | | | | | | |
| Sales | 2,298,851 | 1,000,000 | (56.5) | 3,444,574 | 1,000,000 | (71.0) | | |
| ASP | 44 | 34 | (22.2) | 60 | 34 | (42.3) | | |
| Gold, oz | | | | | | | | |
| Sales | 214,413 | 228,656 | 6.6 | 232,225 | 228,656 | (1.5) | | |
| ASP | 2,124 | 2,164 | 1.9 | 2,082 | 2,164 | 4.0 | | |
| | 4Q23 | 1Q24 | QoQ,% | 1Q23 | 1Q24 | YoY, % | A/F, % | A/C, % |
| Revenue, IDR bn | 10,149 | 8,621 | (15.1) | 11,593 | 8,621 | (25.6) | 19.3 | 16.9 |
| COGS, IDR bn | (9,932) | (8,370) | (15.7) | (8,744) | (8,370) | (4.3) | | |
| Gross profit, IDR bn | 217 | 251 | 15.5 | 2,850 | 251 | (91.2) | 3.0 | 3.6 |
| Operating profit, IDR bn | (728) | (491) | (32.6) | 1,911 | (491) | (125.7) | | |
| Net profit, IDR bn | 229 | 238 | 4.1 | 1,663 | 238 | <mark>(85.7)</mark> | 7.8 | 9.2 |
| Gross margin, % | 2.1 | 2.9 | 0.8 | 24.6 | 2.9 | (21.7) | | |
| Operating margin, % | (7.2) | (5.7) | 1.5 | 16.5 | (5.7) | (22.2) | | |
| Net margin, % | 2.3 | 2.8 | 0.5 | 14.3 | 2.8 | (11.6) | | |

BELI - 1Q24 positive trajectories in the topline, GP and OPEX.

Blibli delivered 1024 net losses of -Rp696bn, significantly improved by 33%gog, and 31%yoy. Its EBITDA loss also improved to -Rp571bn (+40%gog, +30%yoy). This owed to gains made in the topline, GP as well as OPEX.

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Deep diving into its numbers:

- Net revenue came in at Rp3.9tr (+21%qoq, +2%yoy) while GP reached Rp743bn (+11%qoq, +29%yoy). Specifically:
- 1. 1P Retail: There was optimization of its 1P TPV mix consolidating in the previous 3 quarters and now showing growth in 1Q24 to Rp1.36tr (+19%qoq). Additionally, gross profit recovered to Rp63bn (152% qoq) with a take rate reaching 11.1% (156bps qoq). The Marunda warehouse is expected to get into operation in 4Q24, which should provide Blibli the capacity to enlarge its 1P retail.
- 2. 3P retail also posted GP of Rp302bn (+8%qoq, 10%yoy) owing to tiket.com's higher contribution in TPV, benefitting from Ramadan as per the company.
- 3. Institutions continued to offer a sustainable contribution in GP of Rp137bn (-13%qoq, 474%yoy) with a meaningful increment in the take rate (6.27% or +110bps qoq, 405bps yoy).
- 4. Omnichannel strategy: Upbeat performance from Physical stores reaching Rp241bn of GP (+16%qoq, +20%yoy) with an improvement in the take rate. Blibli added 6 electronic stores in 1Q24 reaching a total of 235 stores (63 supermarkets, 172 for electronics).
- Blibli decreased OPEX substantially (7.6% of TPV, +193bps qoq, +51bps yoy) mainly through reduction in S&M. •
- Company cash. Blibli increased its borrowings, hence it maintains ~Rp3tn of cash in 1Q24. (Niko Margaronis -BRIDS) Blibli 1Q24 financials & KPIs

| (Rp bn) unless otherwise | 1Q23 | 4Q23 | 1Q24 | ∆ QoQ | Δ ΥοΥ | FY24 BRID5 est | Achiev. % |
|---------------------------------|-----------|------------|------------|------------|-------------|-------------------|--------------|
| Users | 1,900,000 | 2,100,000 | 2,000,000 | -5% | 5% | | |
| AOV (Rp) | 1,643,425 | 1,492,146 | 1,667,215 | 12% | 1% | | |
| | | | | | | | |
| TPV | 17,916 | 17,518 | 17,973 | 3% | 0% | 90,661 | 20% |
| 1P | 2,399 | 1,143 | 1,355 | 19% | -44% | 7,830 | 17% |
| 3P. | 13,316 | 11,969 | 12,663 | 6% | -5% | 64,152 | 20% |
| Institutions | 1,074 | 3,125 | 2,471 | -21% | 130% | 12,079 | 20% |
| Physical Stores | 1,126 | 1,281 | 1,483 | 16% | 32% | 6,601 | 22% |
| Gross revenue | 4,124 | 3,639 | 4,308 | 18% | 4% | 19,214 | 22% |
| 1P | 2.181 | 1.040 | 1.222 | 17% | -44% | 7.115 | 17% |
| 3P | 468 | 543 | 540 | -0% | 16% | 2,542 | 21% |
| Institutions | 461 | 902 | 1,209 | 34% | 162% | 3,615 | 33% |
| Physical Stores | 1,014 | 1,154 | 1,336 | 16% | 32% | 5,941 | 22% |
| Discounts | (294) | (383) | (385) | 0% | 31% | (1,582) | 24% |
| Net revenue | 3,830 | 3,255 | 3,924 | 21% | 2% | 17,632 | 22% |
| 1P | 2,094 | 957 | 1,136 | 19% | -46% | 6,771 | 17% |
| 3P | 2,094 | 279 | 302 | 19% | -40% | 1,445 | 21% |
| Institutions | 461 | 898 | 1,191 | 33% | 158% | 3,615 | 33% |
| Physical Stores | 1,000 | 1,122 | 1,295 | 15% | 29% | 5,800 | 22% |
| GPBD | 871 | 1,053 | 1,128 | 7% | 29% | 4,792 | 24% |
| 1P | 165 | 109 | 150 | 38% | -9% | 587 | 26% |
| 3P | 468 | 543 | 540 | -0% | 15% | 2,542 | 21% |
| Institutions Physical Stores | 24 214 | 161 240 | 155 282 | -4% 18% | 549% 32% | 334 1,329 | 46% 21% |
| Blended take rate (%) | 4.86 | 6.01 | 6.28 | 27bps | 141bps | | |
| 1P | 6.89 | 9.51 | 11.07 | 156bps | 418bps | | |
| 3P | 3.51 | 4.53 | 4.26 | -27bps | 75 bps | | |
| Institutions | 2.22 | 5.17 | 6.27 | 110bps | 405bps | | |
| Physical Stores | 19.03 | 18.71 | 19.02 | 31bps | -1bps | | |
| Gross profit | 577 | 669 | 743 | 11% | 29% | 3,172 | 23% |
| 1P | 78 | 25 | 63 | 11% | -19% | 203 | 31% |
| 1P 3P | | | | | | 1.445 | |
| | 275 | 279 | 302 | 8% | 10% | | 21% |
| Institutions | 24 | 157 | 137 | -13% | 474% | 334 | 41% |
| Physical Stores | 201 | 208 | 241 | 16% | 20% | 1,189 | 20% |
| GP margin (%) | 15.1 | 20.6 | 18.9 | -162bps | 386bps | 18.0 | |
| EBITDA | (817) | (946) | (571) | 40% | 30% | - 2,610 | 22% |
| EBITDA % TPV | (4.6) | (4.6) | (3.2) | 142 bps | 138bps | | |
| OPEX | (1,455) | (1,670) | (1,368) | 18% | 6% | (6,376) | 21% |
| LBT | (882) | (1,033) | (657) | 36% | 26% | | |
| Net Loss | (884) | (1,032) | (696) | 33% | 21% | - 3,552 | 20% |
| OPEX as % of TPV | (8.1) | (9.5) | (7.6) | 193bps | 51bps | | |

BNGA - Bank Only Mar24 Results

• In 3M24, BNGA earned net profits of Rp1.6tr (+9% yoy), driven by a 53% decrease in provisions which offset the 7% decline in PPOP. Furthermore, CoC declined to 0.6% (-78bps yoy).

danareksa

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- NIM was reported at 4.1% (-64bps yoy) due to an 86bps increase in CoF to 4.1% and a flat EA yield of 7.5%.
- In Mar24, net profits amounted to Rp661bn (+21% mom, +39% yoy) as NII rose to Rp1.2tr (+29% mom, +7% yoy) and provisions declined to Rp108bn (-9% mom, -56% yoy).
- On a monthly basis, CIR improved significantly in Mar24 to 42.9% (-399bps mom), supported by the 109bps mom rise in NIM and a 3% mom decline in operating expenses.
- In Mar24, LDR reached 82.2% (+127bps mom, +170bps yoy) as loans and customer deposits grew 5% and 3% yoy, respectively.
- Compared to FY23, CoC declined 17bps from 0.8%, while CoF and CIR increased by 42bps and 30bps, respectively. (*Victor Stefano & Naura Reyhan Muchlis BRIDS*)

| BNGA - Bank Only | Mar-23 | Feb-24 | Mar-24 | ma | om, % | yoy, % | 3M23 | 3M24 | 8 | yoy, % | FY23 | % to FY |
|-------------------------------|---------|---------|---------|-----|--------|----------|---------|---------|---|----------|---------|-----------|
| Interest income | 1,809 | 1,735 | 2,003 | | 16% | 11% | 5,105 | 5,517 | | 8% | 21,171 | 26 |
| Interest expense | (699) | (819) | (819) | | 0% | 17% | (1,894) | (2,482) | | 31% | (8,676) | 29 |
| Net interest income | 1,110 | 915 | 1,184 | | 29% | 7% | 3,211 | 3,035 | | -5% | 12,495 | 24 |
| Other operating income | 480 | 620 | 440 | | -29% | -8% | 1,514 | 1,436 | | -5% | 5,241 | 27 |
| Operating expenses | (736) | (720) | (697) | | -3% | -5% | (2,173) | (2,110) | | -3% | (8,317) | 25 |
| PPOP | 855 | 815 | 928 | | 14% | 9% | 2,552 | 2,361 | | -7% | 9,418 | 25 |
| Provision | (248) | (119) | (108) | | -9% | -56% | (672) | (315) | | -53% | (1,558) | 20 |
| Pre-tax profit | 609 | 702 | 849 | | 21% | 40% | 1,887 | 2,067 | | 10% | 7,891 | 26 |
| Net profit | 475 | 547 | 661 | | 21% | 39% | 1,470 | 1,609 | | 9% | 6,169 | 26 |
| | | | | | | | | | | | | YTD, |
| Loans | 193,789 | 199,611 | 204,068 | | 2% | 5% | 193,789 | 204,068 | | 5% | 206,806 | -1 |
| Customer deposits | 240,801 | 246,730 | 248,328 | | 1% | 3% | 240,801 | 248,328 | | 3% | 236,735 | 5 |
| Key Ratio | (| | | mor | n, bps | yoy, bps | | | 1 | yoy, bps | | vsFY23, b |
| Earning Asset yield (%) - ann | 8.0 | 7.1 | 8.2 | P | 109 | 23 | 7.6 | 7.5 | 2 | (7) | 7.5 | € (|
| Cost of fund (%) - ann | 3.5 | 4.0 | 4.0 | EN | (6) | 49 | 3.2 | 4.1 | • | 86 | 3.6 | 4 |
| NIM (%) - ann | 4.9 | 3.8 | 4.8 | P | 109 | (4) | 4.8 | 4.1 | • | (64) | 4.4 | (3 |
| CIR (%) - ann | 46.3 | 46.9 | 42.9 | P | (399) | (338) | 46.0 | 47.2 | • | 120 | 46.9 | ا 🕹 🕹 |
| Cost of credit (%) - ann | 1.5 | 0.7 | 0.6 | EN | (7) | (90) | 1.4 | 0.6 | P | (78) | 0.8 | (1 |

CPIN 1Q24 Results - Inline

- CPIN booked net profits of Rp711bn in 1Q24 (triple yoy from 1Q23 low base), an improvement from net losses of Rp357bn in 4Q23 supported by Lebaran's seasonally higher livebird prices. The 1Q23 net profits form 24% and 22% of our FY24F and the consensus, i.e., inline.
- Supported by all business segments, gross revenue grew to Rp29tr in 1Q24 (+15% yoy, +7% qoq) with the operating margin recovering to 3.6% (+170bps, +317bps qoq), still below its average at c. 6.0%.
- The margin improvement was driven by DOC and livebird segments as both segment's ASP increased during Ramadan. Livebird margins reported a significant improvement to 5.7% (1Q23/4Q23: -3.4/-6.4%), while DOC margins remained negative (due to very weak ASP in Jan24) at -5.8% but still a huge improvement compared to 1Q23's margin of -26.6%.
- The feed operating margin declined to 5.9% (-258bps yoy, -104bps qoq) due to the higher input cost, i.e. local corn and SBM prices in 1Q24. We expect an improvement in the feed margin in the subsequent quarters.
- Processed food revenue grew by 9% qoq to Rp3tr (+41% yoy) but the margin remained negative at 3.4% from negative 5.0% last quarter. (*Victor Stefano & Wilastita Sofi BRIDS*)



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| CPIN (Rp bn) | 1Q23 | 4Q23 | 1Q24 | у-о-у | q-o-q | 3M23 | 3M24 | у-о-у | FY24F | FY24C | A/F | A/C |
|------------------------|----------|----------|----------|----------|----------|----------|--------------------|----------|----------|----------|-----|-----|
| Consolidated | | | | | | | the set of the set | | | | | |
| Net Revenue | 14,564 | 14,487 | 15,913 | 9% | 10% | 14,564 | 15,913 | 9% | 62,789 | 65,997 | 25% | 249 |
| COGS | (13,092) | (13,126) | (13,786) | 5% | 5% | (13,092) | (13,786) | 5% | (53,831) | (56,431) | 26% | 249 |
| Gross Profit | 1,472 | 1,361 | 2,126 | 44% | 56% | 1,472 | 2,126 | 44% | 8,959 | 9,567 | 24% | 229 |
| Total Opex | (987) | (1,228) | (1,079) | 9% | -12% | (987) | (1,079) | 9% | (4,427) | (4,773) | 24% | 239 |
| Operating Profit | 485 | 133 | 1,048 | 116% | 687% | 485 | 1,048 | 116% | 4,531 | 4,793 | 23% | 229 |
| Pretax profit | 243 | (350) | 867 | 257% | n/a | 243 | 867 | 257% | 3,733 | 4,064 | 23% | 219 |
| Net profit | 241 | (357) | 711 | 195% | n/a | 241 | 711 | 195% | 2,948 | 3,235 | 24% | 229 |
| Gross margin | 10.1% | 9.4% | 13.4% | 326 bp | 397 bp | 10.1% | 13.4% | 326 bp | 14.3% | 14.5% | | |
| Opex to revenue | 6.8% | 8.5% | 6.8% | 0 bp | (170)bp | 6.8% | 6.8% | 0 bp | 7.1% | 7.2% | | |
| Operating margin | 3.3% | 0.9% | 6.6% | 326 bp | 566 bp | 3.3% | 6.6% | 326 bp | 7.2% | 7.3% | | |
| Net margin | 1.7% | -2.5% | 4.5% | 281 bp | n/a | 1.7% | 4.5% | 281 bp | 4.7% | 4.9% | | |
| Segment breakdown | | | | | | | | | | | | |
| Feed revenue | 11,991 | 12,335 | 12,726 | 6% | 3% | 11,991 | 12,726 | 6% | | | | |
| DOC revenue | 1,294 | 1,524 | 1,967 | 52% | 29% | 1,294 | 1,967 | 52% | | | | |
| Live birds revenue | 8,298 | 8,831 | 9,514 | 15% | 8% | 8,298 | 9,514 | 15% | | | | |
| Processed food revenue | 2,113 | 2,734 | 2,988 | 41% | 9% | 2,113 | 2,988 | 41% | | | | |
| Total gross revenue | 25,334 | 27,259 | 29,088 | 15% | 7% | 25,334 | 29,088 | 15% | | | | |
| Feed margin | 8.5% | 6.9% | 5.9% | (258)bp | (104)bp | 8.5% | 5.9% | (258)bp | | | | |
| DOC margin | -26.6% | -5.2% | -5.8% | 2,080 bp | (61)bp | -26.6% | -5.8% | 2,080 bp | | | | |
| Live birds margin | -3.4% | -6.4% | 5.7% | 910 bp | 1,205 bp | -3.4% | 5.7% | 910 bp | | | | |
| Processed food margin | 4.9% | -5.0% | -3.4% | (835)bp | 158 bp | 4.9% | -3.4% | (835)bp | | | | |
| Total operating margin | 1.9% | 0.5% | 3.6% | 170 bp | 317 bp | 1.9% | 3.6% | 170 bp | | | | |

GGRM 1Q24: Below our forecast and consensus estimates

- GGRM reported 1Q24 net profit of Rp596bn (down 70% yoy and 31% qoq) and accounting for 9% of our FY24F and 11% of consensus estimates, i.e., below.
- In 1Q24, GGRM's revenue was down 12% yoy and -29% qoq. Only SKT revenue grew (+14.1% yoy) while SKM was down 13.8% yoy.
- In Mar24, GGRM increased the ex-factory prices of several major products ranging from 4-6%. This is the first price increase after the last price increase in May23. As a result, the 1Q24 gross margin fell to 10.6% (1Q23: 14.7%). (*Natalia Sutanto & Sabela Nur Amalina BRIDS*)

| GGRM | 1023 | 4023 | 1Q24 | pop | yoy | 2024F | A/F | A/Cons |
|---------------------|--------|--------|--------|-------|--------|---------|-----|--------|
| Revenue, IDR bn | 29,731 | 37,204 | 26,265 | -29% | -12% | 115,323 | 23% | 22% |
| Gross profit | 4,356 | 3,178 | 2,792 | -12% | -36% | 15,982 | 17% | 19% |
| Operating profit | 2,523 | 1,282 | 922 | -28% | -63% | 8,647 | 11% | 12% |
| Pretax profit | 2,499 | 1,109 | 791 | -29% | -68% | 8,548 | | |
| Net profit | 1,963 | 867 | 596 | -31% | -70% | 6,634 | 9% | 11% |
| Gross margin, % | 14.7% | 8.5% | 10.6% | | | 13.9% | | |
| Opex to revenue, % | 6.2% | 5.1% | 7.1% | . 2 | 3 | 6.4% | 2 | |
| Operating margin, % | 8.5% | 3.4% | 3.5% |)) | 6 | 7.5% | — X | |
| Pretax margin, % | 8.4% | 3.0% | 3.0% | | ā | 7.4% | 5 | |
| Net margin, % | 6.6% | 2.3% | 2.3% | | | 5.8% | | |
| By divisions | 1Q23 | 4Q23 | 1Q24 | qoq | yoy | | | |
| Revenue (IDR bn) | | | 21 | | | | | |
| Export | 389 | 345 | 384 | 11.5% | -1.1% | | | |
| Domestic | 2 2 | 2 | | | | | 2 | |
| SKM | 26,708 | 21,826 | 23,018 | 5.5% | -13.8% | | X | |
| SKT | 2,245 | 2,404 | 2,562 | 6.6% | 14.1% | | | |



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ICBP 1Q24 result: Broadly inline at the operating level, supported by continued high GPM and manageable opex

- ICBP reported 1Q24 net profit of Rp2.3tn (down 36% yoy) with 4% yoy top line growth, 180bps higher gross margins (vs 1Q23), manageable opex/revenue of 14.1% (13.9% in 1Q23). 1Q23 core profit was Rp3.3tn, +32% yoy, after stripping out Rp1.2 tr of forex losses (vs Rp1.8tn forex gains in 1Q23).
- Within the business division, Beverages reported strong growth of 8.2% yoy, followed by Nutrition (+5.7% yoy) and Noodles (+4.8% yoy). Overseas reported +6.2% yoy revenue growth in 1Q24, while domestic was +3.3% yoy.
- At the EBIT margin level, Noodles reported a 28.6% EBIT margin the highest since 2018, benefiting from lower wheat and CPO prices. Dairy's margin also improved to 13.4% (1Q23: 7.4% and 4Q23:10.8%), benefiting from low and stable dairy prices (vs 1Q23).
- We view ICBP's 1Q24 result as inline at the top line and operating level to achieve our FY24F and consensus. In past quarters, the 1Q operating profit ranged from 29-30% of FY. (*Natalia Sutanto & Sabela Nur Amalina – BRIDS*)

| ICBP | 1Q23 | 4Q23 | 1Q24 | уоу | qoq | 2024F | A/F | A/C |
|------------------|--------------------|---------------------|--------|--------|--------|--------|-----|-----|
| Revenue - IDR bn | 19,143 | 16,603 | 19,922 | 4.1% | 20.0% | 72,592 | 27% | 27% |
| COGS | 12,182 | 10,082 | 12,321 | 1.1% | 22.2% | 45,633 | | |
| Gross profit | 6,961 | 6,521 | 7,601 | 9.2% | 16.6% | 26,959 | 28% | 28% |
| Opex | 2,656 | 2,902 | 2,800 | 5.4% | -3.5% | 10,972 | | |
| Operating profit | 4,305 | 3,619 | 4,802 | 11.5% | 32.7% | 15,987 | 30% | 30% |
| Pretax profit | 5,507 | 974 | 3,399 | -38.3% | 249.1% | 15,524 | | |
| Net profit | 3,954 | (69) | 2,352 | -40.5% | NA | 10,610 | 22% | 24% |
| Core profit | 2,512 | <mark>(</mark> 177) | 3,313 | 31.9% | NA | 9,930 | 33% | 37% |
| Gross margin | 36.4% | 39.3% | 38.2% | | | 37.1% | | |
| Opex to revenue | <mark>13.9%</mark> | 17.5% | 14.1% | | | 15.1% | | |
| Operating margin | 22.5% | 21.8% | 24.1% | | | 22.0% | | |
| Pretax margin | 28.8% | 5.9% | 17.1% | | | 21.4% | | |
| Net margin | 20.7% | <mark>-0.4%</mark> | 11.8% | | | 14.6% | | |

| | 1Q23 | 4Q23 | 1024 | yoy | qoq | |
|--------------------------|--------|--------|--------|-------|-------|--|
| Noodles | 13,652 | 12,042 | 14,307 | 4.8% | 18.8% | |
| Dairy | 2,631 | 2,254 | 2,704 | 2.8% | 20.0% | |
| Snack food | 1,113 | 984 | 1,119 | 0.6% | 13.8% | |
| Beverage | 394 | 404 | 426 | 8.2% | 5.4% | |
| Nutrition & special food | 317 | 329 | 335 | 5.7% | 2.0% | |
| Food Seasoning | 1,037 | 590 | 1,030 | -0.6% | 74.6% | |

| EBIT margin | 1Q23 | 4Q23 | 1Q24 | | |
|-----------------------------|--------------|-------|-------|--|--|
| Noodles | 27.6% | 26.1% | 28.6% | | |
| Dairy | 7.4% | 10.8% | 13.4% | | |
| Snack food | 7.9% | 9.5% | 8.0% | | |
| Beverage | 11.8% | 15.3% | 16.5% | | |
| Nutrition & special food | 10.1% | 7.1% | 9.9% | | |
| Food Seasoning | 16.4% | 9.0% | 14.8% | | |
| Source: BRI Danareksa, Comp | any | | | | |



Equity SNAPSHOT

INDF 1Q24 result: Driven by ICBP with high margins, broadly inline

- INDF reported 1Q24 net profit of Rp2.45tn (down 36% yoy) due to Rp1.5tn forex losses (1Q23: forex gains of Rp2tr). The company reported 1Q24 core profit of Rp3.2tn, +10% yoy.
- 1Q24 revenue was flat (+0.8% yoy) as only ICBP reported growth of +5.6% yoy. On the EBIT margin level, Bogasari maintained an EBIT margin at 6% - still within the company's guidance. Lower CPO prices led to lower margins for the Agribusiness division.
- We view INDF's 1Q24 result as inline at the top line and operating level to achieve our FY24F and consensus. In the past quarters, the 1Q operating profit ranged from 26-29% of the FY. (*Natalia Sutanto & Sabela Nur Amalina – BRIDS*)

| 1Q23 | 4Q23 | 1Q24 | уоу | qoq | 2024F | A/F | A/Cons |
|--------|--|--|---|--|---|--|--|
| 30,543 | 27,815 | 30,792 | 0.8% | 10.7% | 118,106 | 26% | 26% |
| 21,057 | 17,948 | 20,280 | -3.7% | 13.0% | 79,784 | | |
| 9,486 | 9,867 | 10,512 | 10.8% | 6.5% | 38,322 | 27% | 28% |
| 4,193 | 4,316 | 4,582 | 9.3% | 6.1% | 17,422 | | |
| 5,293 | 5,551 | 5,930 | 12.0% | 6.8% | 20,900 | 28% | 28% |
| 6,473 | 2,796 | 4,473 | -30.9% | 60.0% | 18,207 | | |
| 3,850 | 1,064 | 2,450 | -36.4% | 130.2% | 9,8 <mark>5</mark> 8 | 25% | 24% |
| 31.1% | 35.5% | 34.1% | | | 32.4% | | |
| 17.3% | 20.0% | 19.3% | | | 17.7% | | |
| 21.2% | 10.1% | <mark>14.5</mark> % | | | 15.4% | | |
| 12.6% | 3.8% | 8.0% | | | 8.3% | | |
| | 30,543 21,057 9,486 4,193 5,293 6,473 3,850 31.1% 17.3% 21.2% | 30,543 27,815 21,057 17,948 9,486 9,867 4,193 4,316 5,293 5,551 6,473 2,796 3,850 1,064 31.1% 35.5% 17.3% 20.0% 21.2% 10.1% | 30,543 27,815 30,792 21,057 17,948 20,280 9,486 9,867 10,512 4,193 4,316 4,582 5,293 5,551 5,930 6,473 2,796 4,473 3,850 1,064 2,450 31.1% 35.5% 34.1% 17.3% 20.0% 19.3% 21.2% 10.1% 14.5% | 30,543 27,815 30,792 0.8% 21,057 17,948 20,280 -3.7% 9,486 9,867 10,512 10.8% 4,193 4,316 4,582 9.3% 5,293 5,551 5,930 12.0% 6,473 2,796 4,473 -30.9% 3,850 1,064 2,450 -36.4% 117.3% 20.0% 19.3% 21.2% 10.1% 14.5% 14.5% 14.5% | 30,543 27,815 30,792 0.8% 10.7% 21,057 17,948 20,280 -3.7% 13.0% 9,486 9,867 10,512 10.8% 6.5% 4,193 4,316 4,582 9.3% 6.1% 5,293 5,551 5,930 12.0% 6.8% 6,473 2,796 4,473 -30.9% 60.0% 3,850 1,064 2,450 -36.4% 130.2% 31.1% 35.5% 34.1% | 30,543 27,815 30,792 0.8% 10.7% 118,106 21,057 17,948 20,280 -3.7% 13.0% 79,784 9,486 9,867 10,512 10.8% 6.5% 38,322 4,193 4,316 4,582 9.3% 6.1% 17,422 5,293 5,551 5,930 12.0% 6.8% 20,900 6,473 2,796 4,473 -30.9% 60.0% 18,207 3,850 1,064 2,450 -36.4% 130.2% 9,858 111 35.5% 34.1% 32.4% 32.4% 17.3% 20.0% 19.3% 17.7% 15.4% | 30,543 27,815 30,792 0.8% 10.7% 118,106 26% 21,057 17,948 20,280 -3.7% 13.0% 79,784 9,486 9,867 10,512 10.8% 6.5% 38,322 27% 4,193 4,316 4,582 9.3% 6.1% 17,422 5,293 5,551 5,930 12.0% 6.8% 20,900 28% 6,473 2,796 4,473 -30.9% 60.0% 18,207 3,850 1,064 2,450 -36.4% 130.2% 9,858 25% 31.1% 35.5% 34.1% 32.4% 17.3% 20.0% 19.3% 17.7% 21.2% 10.1% 14.5% 15.4% 15.4% 15.4% |

| By divisions | | | | | | |
|--------------------------|---------|--------|--------|-------|--------|--|
| | 1Q23 | 4Q23 | 1Q24 | уоу | qoq | |
| Net revenue (IDR bn) | | | | | | |
| ICBP | 18,428 | 17,243 | 19,468 | 5.6% | 12.9% | |
| Bogasari | 7,156 | 5,623 | 6,644 | -7.2% | 18.2% | |
| Agribusiness | 2,990 | 3,316 | 2,701 | -9.7% | -18.5% | |
| Distribution | 1,968 | 1,633 | 1,979 | 0.5% | 21.1% | |
| Operating margin | | | | | | |
| ICBP | 22.3% | 21.9% | 24.0% | | | |
| Bogasari | 5.7% | 9.2% | 6.3% | | | |
| Agribusiness | 11.6% | 23.3% | 12.6% | | | |
| Distribution | 9.3% | 7.4% | 12.0% | | | |
| Source: BRI Danareksa, C | Company | | | | | |

INTP 1Q24 – Missed Estimate due to Higher Opex

- NP reached Rp238bn in 1Q24 (-36%YoY/-65%QoQ), 11% of ours/cons, missed our and consensus estimates, mostly due to higher opex to sales (21% in 1Q24 vs 19% in 1Q23) and weak GPM.
- Revenue reached Rp4tr in 1Q24 (-4% YoY/-19%QoQ), 21% of ours/cons, inline. Lower revenue was due to fewer working days in 1Q24, while the addition of Grobogan has not yet impacted revenue. Sales volume increased by 6.7% yoy (-1% if we exclude Grobogan).
- The GPM reached 28.9% in 1Q24 (-120bps YoY) due to continuation of bulk segment growth and lower ASP for Semen Grobogan in 1Q24, based on our price tracker.
- Operating Profit reached Rp314bn in 1Q24 (-29%YoY/-59%QoQ), 12% of ours/cons, missing our estimate and consensus estimates. Transportation costs were noticeably higher (+3% YoY), although we expect cost savings from serving Central Java and Yogyakarta from the Grobogan plant. Additionally, INTP was selling more of its volume to Nusa Tenggara area in 1Q24. We also notice higher salary expenses (+14% yoy).
- Such large opex led to an OPM of just 7.7% in 1Q24, vs 10.4% in 1Q23. (Richard Jerry & Christian Sitorus -BRIDS)



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| | 1Q24 | 1Q23 | YoY, % | 4Q23 | QoQ, % | FY24 (Us) | A/F, % | FY24 (Cons) | A/F, % |
|------------------|-------|-------|--------|-------|--------|-----------|--------|-------------|--------|
| Revenue | 4.083 | 4.246 | (4) | 5.022 | (19) | 19.442 | 21% | 19.561 | 21% |
| Gross profit | 1.180 | 1.276 | (8) | 1.758 | (33) | 6.402 | 18% | 6.515 | 18% |
| Operating income | 314 | 441 | (29) | 767 | (59) | 2.559 | 12% | 2.654 | 12% |
| EBITDA | 685 | 772 | (11) | 2.024 | (66) | 3.986 | 17% | 4.151 | 17% |
| Net income | 238 | 371 | (36) | 683 | (65) | 2.072 | 11% | 2.212 | 11% |
| Margins, % | | | | | | | | | |
| Gross margin | 28,9 | 30,1 | | 35,0 | | 32,9 | | 33,3 | |
| Operating margin | 7,7 | 10,4 | | 15,3 | | 13,2 | | 13,6 | |
| EBITDA margin | 16,8 | 18,2 | | 40,3 | | 20,5 | | 21,2 | |
| Net margin | 5,8 | 8,7 | | 13,6 | | 10,7 | | 11,3 | |

ISAT 1Q24 earnings - Inline

IOH delivered core net profit of Rp1.26tr (-6%qoq, +339%yoy) inline, forming 23.8%/24.4% of ours/cons FY est.

This reflects:

- 1. IOH revenue of Rp13.8tr delivering resilient growth amid seasonality (+0.5%qoq, +15.8%yoy), well inline with FY estimates. Subscribers rose to 100.8mn with lower ARPU, while 2G BTS increased, testament to its ex-Java expansion.
- 2. EBITDA reached Rp6.5tr with a stable EBITDA margin at 47%, as the cost of services rose in 1Q24. (Niko Margaronis BRIDS)

| INDOSAT OOREDOO HUTCHISON 10 | 2024 result | ts | | | | | |
|--------------------------------|-------------|----------|-----------|--------|---------|----------|---------|
| | | | | | | Achiev./ | |
| Rp bn | 1Q23 | 4Q23 | 1Q24 | QoQ, % | YoY, % | BRIDS, % | Cons, % |
| Total revenue | 11,945 | 13,766 | | 0.5 | 15.8 | 24.9 | |
| Net Cellular revenue | 10,258 | 11,576 | 1996 1997 | 0.7 | 13.6 | 24.9 | |
| Multimedia, Data, Internet | 1,455 | 1,935 | | 1.9 | 35.5 | 25.4 | |
| Fixed telecommunications | 232 | 255 | 207 | (18.9) | (10.7) | 19.4 | |
| Total operating expense | (9,586) | (10,405) | (11,069) | 6.4 | 15.5 | 25.1 | |
| Cash Costs | (6,616) | (7,295) | (7,326) | 0.4 | 10.7 | 25.7 | |
| Cost of services | (5,227) | (5,429) | (5,612) | 3.4 | 7.4 | 25.6 | |
| Depreciation & amortization | (3,704) | (3,690) | (3,732) | 1.1 | 0.8 | 23.9 | |
| Personnel cost | (925) | (968) | (962) | (0.6) | 4.0 | 24.8 | |
| Marketing | (311) | (633) | (527) | (16.8) | 69.3 | 30.3 | |
| G&A | (153) | (265) | (226) | (14.9) | 47.1 | 24.9 | |
| Other income (expense) | 734 | 580 | (12) | n/a | (101.6) | n/a | |
| EBITDA | 5,329 | 6,471 | 6,509 | 0.6 | 22.1 | 24.0 | 24.4 |
| EBITDA margin (%) | 44.6 | 47.0 | 47.0 | 0.0 | 2.4 | 24.0 | 21.1 |
| | | | | | | | |
| EBIT | 1,625 | 2,781 | 1.23 | (0.1) | 70.9 | 24.2 | 24.5 |
| EBIT margin (%) | 13.6 | 20.2 | 20.1 | (0.1) | 6.5 | | |
| Total other income (expenses) | (1,202) | (1,032) | (997) | (3.3) | (17.0) | 23.1 | |
| Pre-tax profit / (loss) | 1,157 | 2,329 | 1,769 | (24.1) | 52.9 | 24.6 | 25.6 |
| Reported Net profit / (loss) | 929 | 1,719 | 1,295 | (24.7) | 39.4 | | |
| Normalized Net profit / (loss) | 287 | 1,346 | 1,262 | (6.2) | 339.5 | 23.8 | 24.4 |
| Normalized Net margin (%) | 2.4 | 9.8 | 9.1 | (0.7) | 6.7 | | |
| Book Capex | 2,443 | 5,010 | 2,134 | (57.4) | (12.7) | | |
| Key Operating Data | 1Q23 | 4Q23 | 1Q24 | QoQ, % | YoY, % | | |
| Customers - total (mn) | 98.5 | 98.8 | | 2.0 | 2.3 | | |
| Data traffic (Petabytes) | 3,376 | 3,716 | | 3.8 | 14.3 | | |
| ARPU (blended) (Rp thousand) | 32.9 | 38.5 | | (2.6) | 14.3 | | |
| Network BTS (# '000) | 32.3 | 50.5 | 51.5 | (2.0) | 14.0 | | |
| 2G | 46.1 | 50.0 | 51.3 | 2.6 | 11.3 | | |
| 3G | 40.1 | 0.0 | 0.0 | n/a | (100.0) | | |
| 4G | 152.2 | 179.0 | | 2.7 | 20.8 | | |
| 40 5G | 0.1 | 0.1 | 0.1 | 0.0 | 0.0 | | |
| Total BTS | 198.8 | 229.1 | 235.2 | 2.7 | 18.3 | | |
| 10(4) 013 | 130.0 | 223.1 | 233.2 | 2.1 | 10.3 | | |

JPFA 1Q24 Results - Above

• JPFA booked strong net profits of Rp665bn in 1Q24, a huge turnaround from net losses on both a yoy and qoq basis. The 1Q24 NP beats ours and consensus FY24F at 63% and 52% respectively.

danareksa

Thursday, 02 May 2024

- The strong net profits were driven by both revenues, strong operating margin, and lower financing costs. Gross revenue grew 4% qoq to Rp21.7tr in 1Q24 (+17% yoy) with a strong operating margin of 6.7% (+170bps, +317bps qoq), higher than its historical average at c. 6.0%.
- The margin improvement was driven by DOC and livebird segments as both segments` ASPs increased during Ramadan. Livebird margins reported a significant improvement at 4.5% (1Q23/4Q23: -8.5/-5.8%), and the DOC margin reached 12.6% (1Q23/4Q23: -24.5/-2.3%).
- Despite the higher local corn price in 1Q24, the feed operating margin improved to 8.1% (+105bps qoq), but was still 112bps lower yoy. Feed contributes half of the consolidated 1Q24 operating profits.
- Processed food revenue grew by 2% qoq to Rp2tr (+11% yoy). Margins normalized to 3.0% in 1Q24 from an unusual high of 11.1% in 4Q23. (Victor Stefano & Wilastita Sofi BRIDS)

| JPFA (Rp bn) | 1Q23 | 4023 | 1Q24 | y-o-y | q-0-q | 3M23 | 3M24 | y-o-y | FY24F | FY24C | A/F | A/C |
|------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|-----|-----|
| Consolidated | | | | | | | | | | | | |
| Revenue | 11,762 | 13,408 | 13,925 | 18% | 4% | 11,762 | 13,925 | 18% | 53,572 | 54,672 | 26% | 25% |
| COGS | (10,475) | (11,819) | (11,451) | 9% | -3% | (10,475) | (11,451) | 9% | (45,505) | (46,403) | 25% | 25% |
| Gross Profit | 1,287 | 1,590 | 2,474 | 92% | 56% | 1,287 | 2,474 | 92% | 8,067 | 8,269 | 31% | 30% |
| Total Opex | (1,352) | (1,370) | (1,360) | 196 | -196 | (1,352) | (1,360) | 1% | (5,517) | (5,649) | 25% | 24% |
| Operating Profit | (65) | 220 | 1,115 | n/a | 407% | (65) | 1,115 | n/a | 2,550 | 2,619 | 44% | 43% |
| Pretax profit | (299) | (35) | 891 | n/a | n/a | (301) | 895 | n/a | 1,491 | 1,646 | 60% | 54% |
| Net profit | (250) | (8) | 665 | n/a | n/a | (250) | 665 | n/a | 1,064 | 1,270 | 63% | 52% |
| Gross margin | 10.9% | 11.9% | 17.8% | 683 bp | 591 bp | 10.9% | 17.8% | 683 bp | 15.1% | 15.1% | | |
| Opex to revenue | 11.5% | 10.2% | 9.8% | (173)bp | (45)bp | 11.5% | 9.8% | (173)bp | 10.3% | 10.3% | | |
| Operating margin | -0.5% | 1.6% | 8.0% | 855 bp | 637 bp | -0.5% | 8.0% | 855 bp | 4.8% | 4.8% | | |
| Net margin | -2.1% | -0.1% | 4.8% | 690 bp | 483 bp | -2.1% | 4.8% | 690 bp | 2.0% | 2.3% | | |
| Segment breakdown | | | | | | | | | | | | |
| Feed revenue | 8,175 | 8,897 | 9,116 | 12% | 2% | 8,175 | 9,116 | 12% | | | | |
| DOCrevenue | 1,265 | 1,585 | 1,860 | 47% | 17% | 1,265 | 1,860 | 47% | | | | |
| Live birds revenue | 5,240 | 6,531 | 6,678 | 27% | 2% | 5,240 | 6,678 | 27% | | | | |
| Total revenue | 18,575 | 21,056 | 21,720 | 17% | 3% | 18,575 | 21,720 | 17% | | | | |
| Feed margin | 9.2% | 7.1% | 8.1% | (112)bp | 105 bp | 9.2% | 8.1% | (112)bp | | | | |
| DOC margin | -24.5% | -2.3% | 12.6% | 3,710 bp | 1,490 bp | -24.5% | 12.6% | 3,710 bp | | | | |
| Live birds margin | -8.5% | -5.8% | 4.5% | 1,299 bp | 1,029 bp | -8.5% | 4.5% | 1,299 bp | | | | |
| Total operating margin | 0.8% | 2.9% | 6.7% | 598 bp | 388 bp | 0.8% | 6.7% | 598 bp | | | | |

KLBF 1Q24 result: Above our forecast and consensus estimates

- KLBF reported 1Q24 net profit of Rp958bn, +12% yoy and 66% qoq, supported by a solid top line (+6.3% yoy) and lower opex/revenue (vs 1Q23) despite lower gross margins of 39.7% (1Q23: 40.9%). Bear in mind that in 1Q23, KLBF reported Rp34bn of written-off inventory.
- The 1Q24 net profit was 34% of our FY24F and 30% of consensus estimates, i.e., above.
- In 1Q24, Consumer Health and Prescription reported strong revenue growth of 13% yoy, followed by Nutrition of 7% yoy. (*Natalia Sutanto & Sabela Nur Amalina BRIDS*)



| KLBF | 1023 | 4Q23 | 1024 | уоу | qoq | A/F | A/C |
|------------------|-------|-------|-------|-------|-------|-------|-------|
| Revenue - IDR bn | 7,869 | 7,888 | 8,363 | 6.3% | 6.0% | 26.0% | 25.6% |
| COGS | 4,650 | 4,972 | 5,042 | 8.4% | 1.4% | | |
| Gross profit | 3,219 | 2,916 | 3,321 | 3.2% | 13.9% | 26.7% | 25.9% |
| Opex | 2,070 | 1,937 | 2,101 | 1.5% | 8.5% | | |
| Operating profit | 1,149 | 979 | 1,220 | 6.1% | 24.6% | 33.2% | 29.1% |
| Net profit | 855 | 576 | 958 | 12.0% | 66.2% | 34.5% | 29.6% |
| Gross margin | 40.9% | 37.0% | 39.7% | | | | |
| Opex to revenue | 26.3% | 24.6% | 25.1% | | | | |
| Operating margin | 14.6% | 12.4% | 14.6% | | | | |
| Net margin | 10.9% | 7.3% | 11.4% | | | | |
| By divisions | | | | 40 | | - | |
| | 1023 | 4Q23 | 1Q24 | yoy | qoq | | |

| | 1025 | 40,25 | 1024 | γογ | dod | |
|------------------|-------|-------|-------|-------|--------|---|
| Revenue (IDR bn) | | | | | | 1 |
| Prescription | 2,112 | 1,833 | 2,196 | 4.0% | 19.8% | |
| Nutrition | 2,106 | 2,090 | 2,146 | 1.9% | 2.7% | |
| Consumer Health | 1,236 | 830 | 1,247 | 0.9% | 50.3% | |
| Distribution | 2,415 | 3,135 | 2,774 | 14.9% | -11.5% | 1 |

MAIN 1Q24 Results - Above

- MAIN booked net profits of Rp88bn in 1Q24 (up 5-fold qoq from 4Q23's low base, from huge net losses in 1Q23), reaching 87% of our and consensus` FY24F, i.e., above.
- The improvement in net profits was driven by the decent feed margin and turnaround in the livebird margin.
- The feed margin was 103bps lower qoq to 8.6% (-23bps yoy) amid the high local corn price during 1Q24.
- Supported by Ramadan, livebird margins were reported at slightly positive at 0.6%, a huge turnaround from 7.9% in 1Q23 and 9.6% in 4Q23.
- The DOC margin remained negative at -9.3% due to the very low prices in Jan24, still a huge improvement from gog and yoy, nonetheless.
- Processed food still made a negative contribution in 1Q24, but with a smaller negative margin due to the higher revenues of Rp77bn (+44% qoq, +27% yoy). (Victor Stefano & Wilastita Sofi BRIDS)

| MAIN (Rp bn) | 1Q23 | 4Q23 | 1024 | y-o-y | q-0-q | 3M23 | 3M24 | y-o-y | FY24F | FY24C | A/F | A/C |
|------------------------|---------|---------|---------|----------|----------|---------|---------|----------|----------|----------|-----|-----|
| Consolidated | | | | | | | | | | | | |
| Revenue | 2,679 | 3,088 | 3,247 | 21% | 5% | 2,679 | 3,247 | 21% | 12,649 | 12,649 | 26% | 26% |
| COGS | (2,617) | (2,885) | (2,862) | 9% | -1% | (2,617) | (2,862) | 9% | (11,638) | (11,637) | 25% | 25% |
| Gross Profit | 62 | 202 | 386 | 517% | 91% | 62 | 386 | 517% | 1,011 | 1,012 | 38% | 38% |
| Total Opex | (143) | (121) | (152) | 7% | 26% | (143) | (152) | 7% | (628) | (629) | 24% | 24% |
| Operating Profit | (81) | 81 | 233 | n/a | 187% | (81) | 233 | n/a | 383 | 383 | 61% | 61% |
| Pretax profit | (217) | 8 | 114 | n/a | 1294% | (217) | 114 | n/a | 139 | 139 | 81% | 82% |
| Net profit | (173) | 18 | 88 | n/a | 399% | (173) | 88 | n/a | 101 | 101 | 87% | 87% |
| Gross margin | 2.3% | 6.6% | 11.9% | 954 bp | 532 bp | 2.3% | 11.9% | 954 bp | 8.0% | 8.0% | | |
| Opex to revenue | 5.3% | 3.9% | 4.7% | (65)bp | 77 bp | 5.3% | 4.7% | (65)bp | 5.0% | 5.0% | | |
| Operating margin | -3.0% | 2.6% | 7.2% | 1,019 bp | 455 bp | -3.0% | 7.2% | 1,019 bp | 3.0% | 3.0% | | |
| Net margin | -6.5% | 0.6% | 2.7% | 915 bp | 213 bp | -6.5% | 2.7% | 915 bp | 0.8% | 0.8% | | |
| Core net margin | -3.2% | 1.6% | 5.3% | 857 bp | 378 bp | -3.2% | 5.3% | 857 bp | 1.5% | 1.5% | | |
| Segment breakdown | | | | | | | | | | | | |
| Feed revenue | 2,141 | 2,422 | 2,364 | 10% | -2% | 2,141 | 2,364 | 10% | | | | |
| DOC revenue | 353 | 429 | 541 | 53% | 26% | 353 | 541 | 53% | | | | |
| Live birds revenue | 844 | 879 | 947 | 12% | 8% | 844 | 947 | 12% | | | | |
| Processed food revenue | 61 | 53 | 77 | 27% | 44% | 61 | 77 | 27% | | | | |
| Total revenue | 3,398 | 3,782 | 3,929 | 16% | 4% | 3,398 | 3,929 | 16% | | | | |
| Feed margin | 8.8% | 9.6% | 8.6% | (23)bp | (103)bp | 8.8% | 8.6% | (23)bp | | | | |
| DOC margi n | -72.0% | -19.3% | -9.3% | 6,266 bp | 1,001 bp | -72.0% | -9.3% | 6,266 bp | | | | |
| Live birds margin | -7.9% | -9.6% | 0.6% | 851 bp | 1,028 bp | -7.9% | 0.6% | 851 bp | | | | |
| Processed food margin | -20.2% | -21,4% | -19.6% | 60 bp | 186 bp | -20.2% | -19.6% | 60 bp | | | | |
| Total operating margin | -4.2% | 1.4% | 3.7% | 789 bp | 223 bp | -4.2% | 3.7% | 789 bp | | | | |



MEDC - 1Q24 Result Highlights; Inline with ours but below consensus

- MEDC booked earnings of US\$73 mn in 1Q24, which was relatively in line with our forecast (20.3%) but below consensus (18.9%). This decline of 11.5% yoy was partially due to lower O&G lifting and ASP, as well as lower AMMN earnings in 1Q24.
- At the EBITDA level, MEDC managed to achieve relatively stable performance at US\$326 mn (+0.2% yoy), which aligns with ours (23.8%) and the consensus (23.4%).
- On a quarterly basis, MEDC also experienced negative earnings growth (-17.7% qoq) due to lower lifting, and AMMN earnings declined by 31.8% qoq in 1Q24. *(Hasan Barakwan BRIDS)*

| | 1Q24 | 1Q23 | уоу | 1Q24 | 4Q23 | qoq | vs. ours | vs. cons |
|----------------------------|-------|-------|----------------------|-------|-------|--------|----------|----------|
| Revenue | 556 | 558 | -0.3% | 556 | 580 | -4.0% | 26.1% | 25.0% |
| COGS | (324) | (326) | -0.6% | (324) | (279) | 16.2% | | |
| Gross profit | 233 | 232 | 0.1% | 233 | 301 | -22.7% | 23.6% | 19.5% |
| Opex | (52) | (54) | -3.9% | (52) | (81) | -36.0% | | |
| EBIT | 181 | 178 | 1.3% | 181 | 220 | -17.8% | | |
| EBITDA | 326 | 325 | 0.2% | 326 | 309 | 5.5% | 23.8% | 23.4% |
| Income from associates-net | 23 | 42 | -44.9% | 23 | 38 | -39.6% | | |
| EBT | 150 | 166 | -9.4% | 150 | 227 | -33.7% | | |
| Net profit | 73 | 82 | - <mark>11.5%</mark> | 73 | 88 | -17.7% | 20.3% | 18.9% |
| Gross margin | 41.8% | 41.6% | | 41.8% | 51.9% | | | |
| EBITDA margin | 58.6% | 58.3% | | 58.6% | 53.4% | | | |
| Net margin | 13.1% | 14.7% | | 13.1% | 15.2% | | | |

MYOR 1Q24: Above our forecast and consensus estimates, strong gross margins and lower opex

- MYOR reported 1Q24 core net profit of approximately Rp1.1tn (+20% yoy and down 7% qoq) and accounting for 33% of our FY24F and consensus, i.e., above.
- In 1Q24, MYOR reported high gross margins of 27.8%. Combined with lower opex/revenue of 12.8% (vs 1Q23: 13.8%) and Rp75bn of forex gains (vs forex losses of Rp184bn in 1Q23), MYOR reported 1Q24 net profit growth of 53% yoy.
- Domestic 1Q24 revenue grew 9% yoy, while export revenue was down 5% yoy. This supported 3.7% yoy revenue growth in 1Q24 with 6.7% yoy volume growth. *(Natalia Sutanto & Sabela Nur Amalina BRIDS)*

| MYOR | 1Q23 | 4Q23 | 1Q24 | yoy | qoq | 2024F | A/F | A/C |
|------------------------|-----------|-------|-------|-------|--------|--------|-----|-----|
| Revenue, IDRbn | 8,452 | 8,591 | 8,761 | 3.7% | 2.0% | 33,946 | 26% | 26% |
| COGS | 6,137 | 6,296 | 6,326 | 3.1% | 0.5% | | | |
| Gross profit | 2,316 | 2,296 | 2,435 | 5.1% | 6.1% | 8,915 | 27% | 27% |
| Opex | 1,163 | 791 | 1,121 | -3.6% | 41.7% | 4,622 | | |
| Operating profit | 1,152 | 1,505 | 1,314 | 14.0% | -12.7% | 4,293 | 31% | 30% |
| Pretax profit | 915 | 1,520 | 1,407 | 53.8% | -7.4% | 4,124 | | 1 |
| Net profit | 727 | 1,168 | 1,112 | 52.9% | -4.8% | 3,214 | 35% | 35% |
| Core profit | 876 | 1,129 | 1,052 | 20.2% | -6.8% | 3,182 | 33% | 33% |
| Gross margin | 27.4% | 26.7% | 27.8% | | - | 26.3% | - | |
| Operating margin | 13.6% | 17.5% | 15.0% | | | 12.6% | | 1 |
| Opex to revenue | 13.8% | 9.2% | 12.8% | | | 13.6% | | 1 |
| Pretax margin | 10.8% | 17.7% | 16.1% | | | 12.1% | | |
| Net margin | 8.6% | 13.6% | 12.7% | | | 9.5% | | 1 |
| | 1Q23 | 4023 | 1Q24 | yoy | qoq | | | |
| Revenue breakdown - | IDR bn | | | | | | | |
| Packaged food | 4,954 | 5,379 | 5,459 | 10.2% | 1.5% | | | |
| Packaged Beverage | 4,115 | 3,946 | 4,161 | 1.1% | 5.4% | | | |
| Gross margin - by divi | sions | | | | - | | | |
| Packaged food | 25.0% | 26.8% | 25.8% | | | | | |
| Packaged Beverage | 26.1% | 21.7% | 24.6% | | | | | |
| Operating margin - by | divisions | | | | 1 | | | - |
| Packaged food | 15.1% | 17.3% | 14.7% | | | | | |
| | | | | | | | | |

NISP - Bank Only Mar24 Results

• In 3M24, NISP reported a 13% rise in net profit amounting to Rp1.2tr, mainly driven by Rp357bn provision reversal, despite the 30% decline in PPOP caused by the opex growth of 40%.

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- The provision reversal may be explained by the NPL coverage ratio, which reached 324.7% in FY23. Thus, the high level of coverage may have been deemed sufficient to create provision reversals.
- CIR rose significantly to 60.8% (+1711bps yoy) in 3M24 due to the 40% opex increase caused by a 91% increase in other expenses.
- NIM remained flat at 4.4% as the 26bps growth in EA yield was offset by the 49bps rise in CoF.
- On a monthly basis, in Mar24, NISP recorded a net profit of Rp408bn (+14% mom), supported by a 79% improvement in PPOP as NII rose 12% mom and CIR declined 1658bps mom to 58.9%.
- In Mar24, NIM reached 4.7% (+46bps mom, -6bps yoy) as the EA yield increased to 7.7% (+64bps mom, +11bps yoy), offsetting a CoF of 4.0% (+27bps mom, +28bps yoy).
- Despite the flat monthly growth, loans and customer deposits showed 11% and 7% yearly growth, respectively. LDR was recorded at 84.5% (-50bps mom, +329bps yoy).
- Compared to the FY23 ratios, NISP recorded a higher EA yield, offset by a higher CoF, resulting in a flat NIM. (Victor Stefano & Naura Reyhan Muchlis BRIDS)

| NISP – Bank Only | Mar-23 | Feb-24 | Mar-24 | ma | om, % | yoy, % | 3M23 | 3M24 | | γογ, % | FY23 | % | to FY23 |
|-------------------------------|---------|---------|---------|-----------|----------|------------|---------|----------------------|------|---------------|---------|------|----------|
| Interest income | 1,384 | 1,377 | 1,512 | | 10% | 9% | 3,922 | 4,350 | | 11% | 16,425 | 3 | 26% |
| Interest expense | (525) | (559) | (599) | | 7% | 14% | (1,470) | (1,748) | | 19% | (6,516) | | 27% |
| Net interest income | 859 | 818 | 913 | | 12% | 6% | 2,452 | 2,602 | | 6% | 9,908 | | 26% |
| Other operating income | 125 | 90 | 55 | - | -39% | -56% | 385 | 262 | | -32% | 1,419 | | 19% |
| Operating expenses | (540) | (685) | (570) | | -17% | 6% | (1,240) | (1,742) | | 40% | (5,292) | | 33% |
| PPOP | 445 | 222 | 398 | | 79% | -11% | 1,597 | 1,122 | | -30% | 6,035 | | 19% |
| Provision | 144 | 232 | 119 | | -49% | -18% | (288) | 357 | | n/a | (864) | | -41% |
| Pre-tax profit | 589 | 455 | 517 | | 14% | -12% | 1,311 | 1,4 <mark>8</mark> 0 | | 13% | 5,184 | | 29% |
| Net profit | 462 | 358 | 408 | | 14% | -12% | 1,030 | 1,167 | | 13% | 4,091 | | 29% |
| | | | | | | | | | | | | | YTD, % |
| Loans | 137,091 | 151,077 | 152,088 | | 1% | 11% | 137,091 | 152,088 | | 11% | 153,497 | | -1% |
| Customer deposits | 168,846 | 177,789 | 180,030 | | 1% | 7% | 168,846 | 180,030 | | 7% | 181,873 | | -1% |
| Key Ratio | (| | | mon | n, bps | yoy, bps | | | 1970 | yoy, bps | | vsFi | (23, bps |
| Earning Asset yield (%) - ann | 7.6 | 7.1 | 7.7 | P | 64 0 | 11 | 7.1 | 7.4 | P | 26 | 7.3 | P | 14 |
| Cost of fund (%) - ann | 3.7 | 3.8 | 4.0 | 4 | 27 | 28 | 3.3 | 3.8 | • | 49 | 3.6 | • | 26 |
| NIM (%) - ann | 4.7 | 4.2 | 4.7 | P | 46 | <u>(6)</u> | 4.5 | 4.4 | 5 | (4) | 4.4 | 5 | 5 |
| CIR (%) - ann | 54.8 | 75.5 | 58.9 | (1 | L,658) I | 410 | 43.7 | 60.8 | • | 1,711 | 46.7 | • | 1,409 |
| Cost of credit (%) - ann | (1.3) | (1.8) | (0.9) | • | 91 1 | 32 | 0.8 | (0.9) | P | (179) | 0.6 | P | (155) |

PTBA 1Q24 earnings miss on higher costs

- PTBA reported 1Q24 net profit of Rp791bn (-32% yoy), forming only 16% of our and consensus FY24F forecasts. We deem the 1Q24 profit to be a miss, as historically 1Q earnings contributed >26% of FY earnings during times when the coal price is correcting.
- 1Q24 revenue came in at Rp9.4tr (-5% yoy), inline with our expectations (forming 27%/ 25% of our/ consensus estimates), as PTBA's aggressive sales volume growth offset the drop in coal ASP (details pending the release of operational numbers).
- However, this came at the expense of higher cost (COGS +1% yoy), which dragged down EBITDA to Rp1.09tr (-34% yoy, forming only 16%/ 15% of FY24F est.). We think this was likely due to the higher stripping ratio, as PTBA expanded production into areas with a higher SR in FY24. While the SR and costs may reverse in the coming quarters, earnings are exposed to an expected further correction in coal prices in 2Q-3Q24.
- We currently have a Buy rating on PTBA with DCF-based TP of Rp2,750. (Erindra Krisnawan BRIDS)



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| PTBA 1Q24 Result | 1Q24 | 1Q23 | yoy% | 4Q23 | qoq% | BRIDS FY24F | % of BRIDS | Cons FY24F | % of cons |
|-------------------------------|---------|---------|------|---------|------|----------------|---------------|---------------|--------------|
| Revenue | 9,410 | 9,957 | -5% | 10,751 | -12% | 34,330 | 27% | 38,233 | 25% |
| COGS | (7,990) | (7,900) | 1% | (7,518) | 6% | (26,245) | 30% | (29,490) | 27% |
| Gross profit | 1,419 | 2,058 | -31% | 3,233 🚩 | -56% | 8,086 | 18% | 8,743 | 16% |
| Gross profit margin (%) | 15% | 21% | | 30% | | 24% | | 23% | |
| Opex | (657) | (699) | -6% | (971) | -32% | (1,958) | 34% | (2,895) | 23% |
| EBIT | 763 | 1,359 | -44% | 2,262 | -66% | 6,128 | 12% | 5,848 | 13% |
| EBIT margin (%) | 8% | 14% | | 21% | | 18% | | 15% | |
| Depreciation and amortization | 327 | 297 7 | 10% | 550 | -41% | 785 | 42% | | |
| EBITDA | 1,089 | 1,656 | -34% | 2,812 | -61% | 6,913 | 16% | 7,494 | 15% |
| EBITDA margin (%) | 12% | 17% | | 26% | | 20% | | 20% | |
| Interest income | 66 | 186 🚩 | -65% | 68 | -3% | 344 | 19% | | |
| Interest expenses | (52) | (46) | 14% | (36) | 46% | (326) | -16% | | |
| Profit from JV/associate | 109 | 61 🚩 | 78% | 201 | -46% | 588 | 19% | | |
| Others | 185 | (39) | 373% | 638 | -71% | 0 | | | |
| Profit before tax | 1,070 F | 1,521 | -30% | 3,133 | -66% | 6,734 | 16% | 6,797 | 16% |
| Tax expenses | (268) | (335) | -20% | (747) | -64% | (1,538) | 17% | | |
| Tax rate | 25% | 22% | | 24% | | 23% | | | |
| Minority interest | (12) | (23) | -49% | (59) | -80% | (187) | 6% | | |
| Net profit | 791 | 1,163 | -32% | 2,327 | -66% | 5,010 | 16% | 5,099 | 16% |
| Net margin | 8% | 12% | | 22% | | 15% | | 13% | |

SMGR 1Q24 – Long Holiday Brought Down Cement Sales Volume

- NP reached Rp472bn in 1Q24 (-16%YoY/+3%QoQ), 17% of ours/cons, missed ours and consensus estimate, mostly due to higher opex to sales (15.4% in 1Q24 vs 15.1% in 1Q23).
- Revenue reached Rp8.4tr in 1Q24 (-6 % YoY/-24%QoQ), 21% of ours/cons, inline vs seasonality of 23%, due to lower sales volume (-2% yoy) as there were fewer working days in 1Q24.
- GPM reached 26.3% in 1Q24 (-100bps YoY) due to lower ASP (Rp 829k, -4% yoy), as SMGR had a higher bulk portion and lower ASP for Semen Padang in 1Q24, based on our price tracker.
- Operating profit reached Rp913bn in 1Q24 (-17%YoY/-4%QoQ), 19% of ours/cons, below seasonality of 23% due to higher opex to sales, driving down the OPM to 10.9% in 1Q24 (-140bps YoY). *(Richard Jerry BRIDS)*

| | | | - | | | | | | |
|------------------|-------|-------|--------|--------|--------|--------------|--------|-------------|--------|
| (in Rpbn) | 1024 | 1Q23 | YoY, % | 4Q23 | QoQ, % | FY24 (BRIDS) | A/F, % | FY24 (Cons) | A/F, % |
| Revenue | 8,375 | 8,935 | (6) | 10,991 | (24) | 40,265 | 21 | 40,515 | 21 |
| Gross profit | 2,207 | 2,446 | (10) | 2,737 | (19) | 10,673 | 21 | 11,154 | 20 |
| Operating income | 913 | 1,099 | (17) | 947 | (4) | 4,765 | 19 | 4,831 | 19 |
| EBITDA | 1,693 | 1,861 | (9) | 1,882 | (10) | 8,101 | 21 | 8,293 | 20 |
| Net income | 472 | 562 | (16) | 457 | 3 | 2,853 | 17 | 2,859 | 17 |
| Margins, % | | | | | | | | | |
| Gross margin | 26.3 | 27.4 | (1.0) | 24.9 | 1.4 | 26.5 | 0.0 | 27.5 | 0.0 |
| Operating margin | 10.9 | 12.3 | (1.4) | 8.6 | 2.3 | 11.8 | 0.0 | 11.9 | 0.0 |
| EBITDA margin | 20.2 | 20.8 | (0.6) | 17.1 | 3.1 | 20.1 | 0.0 | 20.5 | 0.0 |
| Net margin | 5.6 | 6.3 | (0.7) | 4.2 | 1.5 | 7.1 | 0.0 | 7.1 | 0.0 |
| | | | | | | | | | |



TBIG - Strong 1Q24 results overshadowed by a high 39% effective tax on EBT.

• TBIG's 1Q24 earnings ended at Rp350bn (-20.8%qoq, +5.4%yoy) dented by high tax expenses, thus trailing our forecast/the cons.

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- The 1Q24 Revenue was Rp1.7tr (+1.0%qoq, +5.4%yoy) trending well inline with ours/cons FY estimates (Achiev. 24.3%/25.0%). TBIG delivered 837 gross tenancies comprised of 509 BTS towers, and 328 collocations. Numbers indicate that the churn impact (mainly from IOH) has subsided.
- EBITDA reached Rp1.47tr, trending is well inline with our FY est, and ahead of consensus, with EBITDA margins solid at 86% (+50bps qoq). (*Niko Margaronis BRIDS*)

Tower Bersama (TBIG IJ) 1Q24 financial result

| (Rp bn) | 1Q23 | 4Q23 | 1Q24 | Q0Q, Δ% | ΥοΥ, Δ% | BRIDS ACHIEV.% | Cons. ACHIEV.% |
|-------------------------------------|--------|--------|--------|----------------|---------|-------------------|-------------------|
| Total Revenues | 1,618 | 1,688 | 1,705 | 1.0 | 5.4 | 24.3 | 25.0 |
| | | | 1.47 | | | | |
| EBITDA | 1,395 | 1,441 | 1,465 | 1.6 | 5.1 | 24.4 | 25.2 |
| EBITDA margin % | 86.2 | 85.4 | 86.0 | 0.5 | (0.2) | | |
| Income from Operations / EBIT | 1,059 | 1,029 | 1,097 | 6.6 | 3.5 | 25.4 | 25.4 |
| Operating Income margin (%) | 65.5 | 60.9 | 64.3 | 3.4 | (1.2) | | |
| Other income (charges) - net | (476) | (354) | (502) | 41.9 | 5.5 | 27.2 | |
| Pre-tax profit | 584 | 675 | 595 | (11.9) | 1.9 | 24.1 | 27.3 |
| Net profit | 332 | 442 | 350 | (20.8) | 5.4 | 20.9 | 21.2 |
| Leverage position | | | | | | | |
| Total hedged net debt | 26,443 | 27,401 | 26,929 | | | | |
| Hedged Net debt / Annualized EBITDA | 4.74x | 4.75x | 4.60x | | | | |

| Operational KPIs (#) | 1Q23 | 4Q23 | 1Q24 | QoQ, 4% | YoY, ∆% |
|------------------------------|--------|--------------------|--------|---------|---------|
| TBIG reported KPIs | | | | | |
| Total sites | 21,991 | 22,475 | 22,955 | 2.1 | 4.4 |
| Tower Sites | 21,880 | 22,357 | 22,838 | 2.2 | 4.4 |
| DAS & Shelter Sites | 111 | 118 | 117 | (0.8) | 5.4 |
| Total Tenants | 41,010 | 41,227 | 41,810 | 1.4 | 2.0 |
| Tower tenants | 40,899 | 41,109 | 41,693 | 1.4 | 1.9 |
| Tower Tenancy Ratio (x) | 1.87 | <mark>1.8</mark> 4 | 1.83 | | |
| Built-to-Suit ytd gross adds | 165 | | 509 | | 208.5 |
| Collocations ytd gross adds | 432 | | 328 | | (24.1) |

TOWR – Slightly missed, trailing FY24F estimates

• TOWR delivered NP of Rp797bn (-3.7%qoq, +5.9%yoy) trailing ours/cons FY estimates.

- This owed to:
 - Revenue growth (Rp3.0tr, +0.8%qoq, +6.3%yoy), inline with expectations, achieving 24.5%/24.8% of ours/cons est. The lower tower revenue is more than compensated with growth in non-tower biz (now contributes 31.7% to the topline) with strong traction in FTTH, (homepass inventory jumped to 1mn in 1Q24, (+65%qoq), while home connections increased to 125k (+5.2%qoq).
 - 2. TOWR's EBITDA margin subsided to 83.5% (130bps qoq), owing to a change in the mix of revenue from tower to more non tower biz which initially delivers lower margins, we think.
 - 3. TOWR's D&A recovered from one-offs in 4Q23, however other operating expenses (taxes & disposals) weighed on the net profit.

Our key take: We like the substantial diversification currently taking place at TOWR to fiber revenue and FTTH. with increasing topline contribution, and thus being in much better position to ameliorate the impact from collocation churns due to IOH. (Niko Margaronis - BRIDS)

Sarana Menara Nusantara (TOWR IJ) 1Q24 result

| | | 4Q23 | 1Q24 | QoQ, ∆% | | FY24F est | | |
|--------------------------------|-------|-------|-------|---------|---------|------------------|-----------------|--|
| Rp bn | 1Q23 | | | | ΥοΥ, Δ% | BRIDS achiev. | CONS achiev. | |
| Net Revenues | 2,865 | 3,021 | 3,047 | 0.8 | 6.3 | 24.5 | 24.8 | |
| Tower rental | 2,061 | 2,103 | 2,081 | (1.0) | 1.0 | | | |
| Non-tower revenue breakdown | 792 | 917 | 965 | 5.2 | 21.8 | | | |
| Tower Fiber FTTT | 412 | 461 | 476 | 3.3 | 15.4 | | | |
| Connectivity (VSAT & fiber) | 380 | 366 | 371 | 1.4 | (2.4) | | | |
| FTTH | 11 | 90 | 118 | 31.1 | 972.7 | | | |
| EBITDA | 2,439 | 2,563 | 2,545 | (0.7) | 4.4 | 24.2 | 24.5 | |
| EBITDA margin (%) | 85.1 | 84.8 | 83.5 | (1.3) | (1.6) | | | |
| EBIT | 1,810 | 1,664 | 1,815 | 9.1 | 0.3 | 23.9 | 24.0 | |
| EBIT margin (%) | 63.2 | 55.1 | 59.6 | 4.5 | (3.6) | | | |
| Non-operating income (expense) | (734) | (682) | (704) | 3.1 | (4.1) | 24.8 | | |
| EBT | 1006 | 1004 | 1006 | 0.2 | 0.0 | 21.2 | 22.8 | |
| Net profit | 752 | 828 | 797 | (3.7) | 5.9 | 21.5 | 22.6 | |
| Net Profit margin (%) | 26.3 | 29.4 | 29.4 | 0.0 | 3.2 | | | |
| Net debt/annual. EBITDA (x) | 4.4 | 4.3 | 4.3 | 0.0 | (1.6) | | | |
| | | | | | | | | |

| TOWR's KPIs 1Q24 (#) | 1Q23 | 4Q23 | 1Q24 | QoQ, ∆% | ΥοΥ, Δ% |
|--------------------------------------|---------|---------|-----------|---------|---------|
| Total Towers (#) | 29,757 | 30,558 | 31,049 | 1.6 | 4.3 |
| gog net added towers | -37 | 643 | 491 | | |
| yoy net added towers | 746 | 764 | 1,292 | | |
| Total tenancies (#) | 53,820 | 54,284 | 54,170 | -0.2 | 0.7 |
| gog net added tenancies | -147 | 35 | -114 | | |
| yoy net added tenancies | -760 | 317 | 350 | | |
| Collocations (#) | 24,063 | 23,726 | 23,121 | (2.5) | (3.9) |
| qoq net added collocations | (110) | (608) | (605) | | |
| yoy net added collocations | (1,506) | (447) | (942) | | |
| Tenancy Ratio (x) | 1.81 | 1.78 | 1.74 | | |
| Effective month lease per tenancy | 12.7 | 12.9 | 12.8 | (1.0) | 0.3 |
| Revenue generating tower fiber | | | | | |
| FTTT (km) | 162,399 | 182,256 | 186,500 | 2.3 | 14.8 |
| Business activations | 11,056 | 12,672 | 13,534 | 6.8 | 22.4 |
| FTTH connections | 23,786 | 118,486 | 124,704 | 5.2 | 424.3 |
| Homepasses | 346,200 | 642,413 | 1,062,000 | 65.3 | 206.8 |
| Homepass Penetration ratio | 6.9% | 18.4% | 11.7% | | 57 |
| Value of long term contracts and com | 68,069 | | 71,420 | (4.1) | 4.9 |
| Long term contracts | 65,073 | 71,104 | 69,405 | (2.4) | 6.7 |
| committed | 2,996 | 3,377 | 2,015 | -40.3 | -32.7 |

BRI danareksa sekuritas Thursday, 02 May 2024

MACROECONOMY

China's PMI Rose to 51.4 in Apr24

China's PMI rose to 51.4 in Apr24, a slightly faster expansion rate compared to March's 51.1. Demand improved, resulting in the fastest growth of output since May23. The increasing demand was also reflected by rising backlogs, but managers remain reluctant to increase employment. Input prices rose amid declines in selling prices. (S&P Global).

Eurozone Economy Data

Eurozone seemed to escape the recession with the bloc's GDP up by 0.3% qoq and 0.4% yoy in 1Q24. Both figures are higher than consensus estimates. Inflation for Apr24 also showed progress as headline inflation remained low at 2.4%, matching March's figure, while core inflation slowed to 2.7% (vs. March's 2.9%). Services inflation finally decelerated to 3.7% yoy in Apr24 after being steady at 4% in the previous 5 months. The slower services inflation might support the case for a June rate cut by the ECB. (Bloomberg)

The Fed Left the Rate Unchanged at 5.5%

The Fed left the rate unchanged at 5.5% in May's FOMC. The Fed Chairman Jerome Powel stated that it's unlikely that the next move would be a rate hike although FOMC members are also getting less confident that inflation could return to 2% any time soon. A less hawkish tone is also implied by the reduction of the balance sheet runoff rate. Beginning in June, The Fed will reduce the pace from US\$60bn/month to US\$25bn/month. The figure is lower than market expectations of US\$30bn and will put less pressure on the UST yield. (CNBC)

CORPORATE

ASII to Distribute Dividends of Rp21.01tr

ASII agreed to distribute Rp21.01tr or the equivalent of Rp519/share (yield: 10.1%) as dividends from 2023 net profits of Rp33.8tr. For information, an interim dividend of Rp98/share, amounting to Rp3.96tr, was paid on October 31, 2023. Meanwhile, the remaining Rp17.04tr or the equivalent of Rp421/share will be distributed on May 30, 2024. (Kontan)

BBRI Conducted a Share Buyback

BBRI has again carried out a share buyback as its share price experienced a significant correction after the publication of the 1Q24 financial report. For information, through the Annual General Meeting of Shareholders (AGMS) on March 13 2023, BBRI obtained shareholder approval to carry out a share buyback of a maximum of Rp1.5tr to be carried out within 18 months after the approval. (Kontan)

BBNI Green Credit Reached Rp67.4tr as of March 2024

BBNI's green credit distribution has grown at an annual average (CAGR) of 23%, with a value reaching Rp67.4tr at the end of March 2024, compared to the end of December 2020 of Rp29.5tr. Green credit distribution contributed 14.2% to the total wholesale loans, while in December 2020, the portion was only 7.8%. (CNBC)



Thursday, 02 May 2024

| BRIdanareksa Equity Valua | | Rating | Shares | Price (Rp) | Price | Mkt Cap | PER | | EV / EBIT | | PBV | | ROE | Ε |
|--|----------------------|-------------------|---------------------|----------------|-----------------|----------------------|----------------|------------------|------------------------|-------------------|------------|-------------------|----------------|---|
| areksa Universe | | | (Mn) | | Target | Rp Bn 4,748,284 | 2023 2024 | | 2023 2024 11.3 10.4 | | 2023 | 2024 2.1 | 2023 13.3 | |
| areksa universe Auto | | | 3,171,114 40,484 | | | 4,748,284 208,490 | 17.6 6.2 | 13.0 6.6 | 4.9 | 10.4 | 2.3 | 1.0 | 13.3 | |
| Astra International | ASI | HOLD | 40,484 | 5,150 | 5,600 | 208,490 | 6.2 | 6.6 | 4.9 | 5.0 | 1.0 | 1.0 | 17.3 | |
| Financials & Banks | | | 339,965 | | | 2,220,966 | 16.7 | 15.5 | N/A | N/A | 3.0 | 2.8 | 19.1 | |
| BCA | BBCA | BUY | 123,275 | 9,800 | 11,300 | 1,208,096 | 24.8 | 22.8 | N/A | N/A | 5.0 | 4.6 | 21.0 | |
| BNI Danis Tahungan Magaza | BBNI | BUY | 37,297 | 5,250 | 6,800 | 195,811 | 9.4 | 8.9 | N/A | N/A | 1.3 | 1.2 | 14.6 | |
| Bank Tabungan Negara | BBTN BMRI | BUY | 14,034 | 1,320 | 2,000 | 18,525 | 5.8 | 5.2 | N/A | N/A | 0.6 | 0.6 | 11.6 | |
| Bank Mandiri Bank Jago | ARTO | BUY BUY | 93,333 | 6,900 | 7,600 | 644,000 | 11.7 | 11.1 | N/A N/A | N/A | 2.5 | 2.3 3.5 | 22.5 0.9 | |
| Bank Jago Bank Neo Commerce | BBYB | BUY | 13,856 12,039 | 2,150 246 | 4,500 600 | 29,791 2,962 | 411.7 (5.2) | 229.7 (24.8) | N/A N/A | N/A N/A | 3.6 0.9 | 3.5 0.9 | (16.2) | |
| Bank Neo Commerce Bank Syariah Indonesia | BRIS | BUY | 46,129 | 2,640 | 2,700 | 121,781 | (3.2) | (24.0) | N/A | NA | 3.1 | 2.8 | 15.8 | |
| Cement | 5140 | DOT | 10,433 | 2,040 | 2,700 | 60,059 | 14.6 | 10.5 | 5.8 | 5.2 | 0.9 | 0.9 | 6.5 | - |
| Indocement | INTP | BUY | 3,681 | 7,750 | 10,000 | 28,530 | 14.6 | 13.8 | 7.2 | 6.7 | 1.4 | 1.3 | 9.6 | |
| Semen Indonesia | SMGR | BUY | 6,752 | 4,670 | 8,600 | 31,530 | 14.5 | 11.1 | 5.2 | 4.5 | 0.7 | 0.7 | 5.0 | |
| Cigarettes | | | 118,242 | | | 134,518 | 9.6 | 8.7 | 5.9 | 5.4 | 1.5 | 1.4 | 15.8 | |
| Gudang Garam | GGRM | BUY | 1,924 | 18,225 | 24,000 | 35,067 | 5.8 | 5.5 | 3.2 | 3.0 | 0.6 | 0.6 | 10.1 | |
| HM Sampoerna | HMSP | BUY | 116,318 | 855 | 1,100 | 99,452 | 12.4 | 10.9 | 8.7 | 7.7 | 3.3 | 3.2 | 27.6 | |
| Construction | | | 21,865 | | | 43,966 | 17.8 | 14.7 | 8.35 | 7.90 | 1.0 | 0.9 | 5.7 | |
| Pembangunan Perumahan | PTPP | BUY | 6,200 | 420 | 750 | 2,604 | 8.7 | 5.5 | 5.3 | 4.9 | 0.2 | 0.2 | 2.6 | |
| Adhi Karya | ADHI | BUY | 8,408 | 258 | 500 | 2,169 | 39.7 | 55.3 | 6.1 | 6.4 | 0.3 | 0.3 | 0.6 | |
| Jasa Marga | JSMR | BUY | 7,258 | 5,400 | 5,100 | 39,193 | 18.6 | 15.8 | 9.9 | 9.3 | 1.6 | 1.5 | 9.1 | |
| Consumer | 1055 | | 87,138 | | | 342,336 | 14.6 | 12.1 | 7.8 | 6.9 | 2.9 | 2.5 | 20.8 | |
| Indofood CBP | ICBP | BUY | 11,662 | 10,875 | 12,900 | 126,823 | 18.1 | 12.0 | 9.4 | 8.5 | 3.1 | 2.6 | 18.1 | |
| Indofood | INDF UNVR | BUY | 8,780 | 6,250 | 8,000 | 54,878 | 6.7 | 5.6 | 3.9 | 3.1 | 0.9 | 0.8 | 14.4 | |
| Unilever Mayoro Indoh | | SELL | 38,150 | 2,620 | 2,300 | 99,953 | 20.8 | 22.0 | 14.1 | 15.2 | 29.6 | 29.4 | 130.1 | |
| Mayora Indah Nippon Indosari Corpindo | MY OR ROTI | BUY BUY | 22,359 6,186 | 2,400 1,135 | 3,200 1,400 | 53,661 7,022 | 16.8 21.1 | 16.7 18.4 | 10.5 10.4 | 10.4 9.5 | 3.6 2.9 | 3.2 2.7 | 23.1 13.1 | |
| Pharmaceutical | RUII | BUT | 76,875 | 1,130 | 1,400 | 90,103 | 21.1 | 18.4 23.6 | 10.4 16.0 | 9.5 15.0 | 3.6 | 3.4 | 13.1 | |
| Sido Muncul | SIDO | HOLD | 30,000 | 730 | 710 | 21,900 | 23.0 | 20.0 | 18.5 | 16.6 | 6.5 | 6.3 | 27.6 | |
| Kalbe Farma | KLBF | BUY | 46,875 | 1,455 | 1,600 | 68,203 | 25.7 | 20.0 | 15.4 | 14.5 | 3.1 | 2.9 | 12.6 | |
| Healthcare | 14251 | 001 | 43,452 | 1,400 | 1,000 | 95,064 | 32.0 | 47.4 | 27.1 | 23.7 | 7.3 | 6.6 | 24.4 | - |
| Medikaloka Hermina | HEAL | BUY | 15,262 | 1,275 | 1,800 | 19,459 | 40.2 | 32.5 | 14.0 | 12.0 | 4.1 | 3.8 | 11.9 | |
| Mitra Keluarga | MIKA | HOLD | 14,246 | 2,900 | 2,900 | 41,314 | 44.8 | 39.7 | 27.6 | 24.1 | 7.0 | 6.2 | 16.2 | |
| Prodia Widyahusada | PRDA | BUY | 938 | 3,280 | 6,400 | 3,075 | 8.8 | 8.4 | 3.7 | 3.4 | 1.3 | 1.2 | 14.8 | |
| Siloam Hospital | SILO | BUY | 13,006 | 2,400 | 2,900 | 31,215 | 25.8 | 22.9 | 10.8 | 9.1 | 3.9 | 3.4 | 16.3 | |
| Heavy Equipment | | | 3,730 | | | 92,601 | 4.5 | 5.4 | 2.4 | 2.3 | 1.2 | 0.9 | 25.1 | |
| United Tractors | UNTR | HOLD | 3,730 | 24,825 | 24,900 | 92,601 | 4.5 | 5.4 | 2.4 | 2.3 | 1.2 | 0.9 | 25.1 | |
| ndustrial Estate | | | 62,551 | | | 13,962 | 10.4 | 10.3 | 7.1 | 6.4 | 1.0 | 1.0 | 9.6 | |
| Puradelta Lestari | DMAS | BUY | 48,198 | 162 | 220 | 7,808 | 6.6 | 8.4 | 5.6 | 6.8 | 1.4 | 1.3 | 20.5 | |
| Bekasi Fajar | BEST | HOLD | 9,647 | 116 | 140 | 1,119 | 8.3 | 5.8 | 7.8 | 6.4 | 0.3 | 0.2 | 3.1 | |
| Surya Semesta | SSIA | BUY | 4,705 | 1,070 | 700 | 5,035 | 161.0 | 21.0 | 9.4 | 6.0 | 1.3 | 1.2 | 0.8 | |
| Media Media Nusantara Citra | MNCN | 51.57 | 89,020 | | | 14,268 | 5.0 | 5.8 | 2.1 | 1.8 | 0.5 | 0.5 | 10.3 | |
| Surva Citra Media | SCMA | BUY BUY | 15,050 73,971 | 314 129 | 800 325 | 4,726 9,542 | 2.4 10.5 | 3.0 10.6 | 1.1 4.6 | 0.7 4.4 | 0.2 1.2 | 0.2 1.1 | 9.8 11.6 | |
| Mining | JOINH | DUT | 320,273 | 129 | 323 | 9,542 417,073 | 7.0 | 8.2 | 4.0 | 4.4 | 1.4 | 1.1 | 20.6 | _ |
| Medco Energi | MEDC | BUY | 25,136 | 1,350 | 1,950 | 33,934 | 7.6 | 6.3 | 3.6 | 3.1 | 1.3 | 1.1 | 18.1 | |
| Adaro Energy | ADRO | BUY | 31,986 | 2,710 | 2,850 | 86,682 | 3.5 | 5.0 | 1.3 | 1.7 | 0.9 | 0.9 | 25.7 | |
| Timah | TINS | HOLD | 7,448 | 910 | 2,100 | 6,777 | 17.4 | 54.4 | 5.2 | 22.4 | 0.9 | 0.9 | 5.3 | |
| Vale Indonesia | INCO | BUY | 9,936 | 4,250 | 8,500 | 42,229 | 9.8 | 12.2 | 5.0 | 6.1 | 1.1 | 1.0 | 11.6 | |
| Aneka Tambang | ANTM | BUY | 24,031 | 1,640 | 1,960 | 39,410 | 11.3 | 10.9 | 9.4 | 8.2 | 1.4 | 1.3 | 13.7 | |
| Bukit Asam | PTBA | BUY | 11,521 | 3,030 | 2,750 | 34,908 | 6.8 | 8.0 | 6.6 | 8.5 | 1.3 | 2.0 | 18.9 | |
| Indo Tambangraya Megah | ITMG | BUY | 1,130 | 25,225 | 28,800 | 28,502 | 3.8 | 4.6 | 1.7 | 1.5 | 1.1 | 1.1 | 26.7 | |
| Harum Energy | HRUM | BUY | 13,518 | 1,410 | 1,700 | 19,061 | 6.1 | 6.2 | 2.5 | 2.2 | 1.5 | 1.3 | 26.1 | |
| Merdeka Copper Gold | MDKA | BUY | 24,473 | 2,630 | 4,590 | 64,364 | 79.6 | 36.9 | 17.8 | 10.9 | 4.0 | 3.6 | 5.2 | |
| Trimegah Bangun Persada | NCKL | BUY | 63,099 | 970 | 1,400 | 61,206 | 10.9 | 10.5 | 7.9 | 5.0 | 2.6 | 1.7 | 34.1 | |
| Merdeka Battery Materials | MBMA | BUY | 107,995 | 550 | 960 | 59,397 | 240.6 | 16.4 | 46.9 | 9.1 | 2.6 | 2.6 | 1.3 | _ |
| Poultry Channel Delethand | CPIN | DUN | 30,363 | 4.050 | F 000 | 95,795 | 28.9 | 23.3 | 12.8 | 11.3 | 2.2 | 2.1 | 7.9 | |
| Charoen Pokphand Japfa Comfeed | JPFA | BUY BUY | 16,398 | 4,950 | 5,200 | 81,170 | 35.0 | 27.5 12.6 | 17.1 | 14.8 | 3.0 | 2.8 1.0 | 8.7 | |
| Malindo Feedmill | MAIN | BUY | 11,727 2,239 | 1,145 535 | 1,100 750 | 13,427 1,198 | 14.4 18.9 | 12.0 | 7.6 4.7 | 7.0 4.4 | 1.0 0.5 | 0.5 | 7.2 2.6 | |
| Property | 140.83 | 001 | 124,025 | | 100 | 72,481 | 10.9 | 9.2 | 5.6 | 4.4 | 0.5 | 0.5 | 7.7 | - |
| Alam Sutera | ASRI | BUY | 19,649 | 132 | 240 | 2,594 | 3.5 | 6.5 | 3.9 | 4.9 | 0.2 | 0.2 | 6.7 | |
| Bumi Serpong Damai | BSDE | BUY | 21,171 | 930 | 1,300 | 19,689 | 9.7 | 8.6 | 6.1 | 5.4 | 0.2 | 0.2 | 5.8 | |
| Ciputra Development | CTRA | BUY | 18,536 | 1,205 | 1,600 | 22,336 | 13.6 | 10.0 | 7.0 | 5.9 | 1.1 | 1.0 | 8.6 | |
| Pakuw on Jati | PWON | BUY | 48,160 | 402 | 610 | 19,360 | 9.0 | 8.9 | 4.4 | 3.9 | 1.0 | 0.9 | 11.8 | |
| Summarecon | SMRA | BUY | 16,509 | 515 | 1,000 | 8,502 | 15.0 | 11.1 | 6.3 | 3.1 | 0.9 | 0.8 | 6.0 | _ |
| Utility | | | 65,737 | | | 35,635 | 28.1 | 26.4 | 13.3 | 13.2 | 2.5 | 2.4 | 16.0 | |
| Perusahaan Gas Negara | PGAS | BUY | 24,242 | 1,470 | 1,650 | 35,635 | 8.6 | 8.1 | 2.7 | 2.3 | 0.8 | 0.7 | 9.8 | |
| Pertamina Geothermal Energy | PGEO | BUY | 41,495 | 1,220 | 1,470 | 50,624 | 19.5 | 18.2 | 10.6 | 10.9 | 1.7 | 1.6 | 10.8 | _ |
| Retail | ••• | | 62,254 | | | 64,698 | 15.1 | 12.8 | 8.2 | 6.9 | 2.9 | 2.4 | 21.1 | |
| Mitra Adi Perkasa | MAPI | BUY | 16,600 | 1,575 | 2,400 | 26,145 | 12.9 | 11.0 | 6.0 | 5.1 | 2.5 | 2.0 | 22.1 | |
| MAP Aktif Adiperkasa | MAPA | BUY | 28,504 | 790 | 1,270 | 22,518 | 14.9 | 12.5 | 9.6 | 8.3 | 3.8 | 3.0 | 29.2 | |
| Ace Hardware | ACES | BUY | 17,150 | 935 | 1,200 | 16,035 | 21.0 | 18.5 | 14.5 | 12.0 | 2.6 | 2.4 | 12.7 | |
| Technology | DUICA | DUM | 1,377,157 | 400 | 0.40 | 144,062 | (1.5) | (20.1) | - 9.0 - | 24.1 | 2.0 | 2.2 | (81.4) | |
| Bukalapak Goiok Tokopodia | BUKA GOTO | BUY | 103,109 | 130 63 | 340 120 | 13,404 | (22.2) | 46.9 | 10.7 - 6.5 - | 116.2 23.2 | 0.5 | 0.5 | (2.3) | |
| Gojek Tokopedia Blibli (Global Digital Niaga) | GOTO BELI | BUY BUY | 1,150,838 | 63 472 | | 72,503 | (0.8) | (16.7) (18.7) | - 6.5 - - 20.1 - | 23.2 29.0 | 1.9 8.7 | 2.1 16.2 | (111.0) | |
| Bilbii (Giobai Digitai Niaga) Telco | DELI | DUT | 123,211 277,478 | 4/2 | 520 | 58,155 568,584 | (16.7) 15.2 | (18.7) 14.2 | - 20.1 - 4.9 | 29.0 4.5 | 8.7 2.2 | 16.2 2.1 | (41.4) 15.1 | - |
| Telekomunikasi Indonesia | TLKM | BUY | 277,478 99,062 | 3,170 | 4,400 | 314,027 | 13.2 | 14.2 | 4.9 4.3 | 4.5 4.0 | 2.2 | 2.1 | 18.5 | |
| Indosat | ISAT | BUY | 99,062 8,063 | 3,170 | 4,400 13,300 | 88,690 | 12.8 | 12.4 | 4.3 4.1 | 4.0 | 2.3 | 2.2 | 16.0 | |
| = WUGGIL | EXCL | BUY | 8,063 | 2,470 | 3,000 | 32,427 | 25.7 | 20.7 | 4.1 2.4 | 3.0 2.2 | 2.9 | 2.0 | 4.9 | |
| | LNOL | | | | 3,000 | 44,748 | 30.7 | 20.7 | 12.7 | 12.0 | 4.1 | | 4.9 | |
| XL Axiata | TRIC | BUY | 22 657 | | | | | | | | | | | |
| XL Axiata Tow er Bersama | TBIG TOWR | BUY BUY | 22,657 51.015 | 1,975 805 | | | | | | | | 3.5 2.1 | | |
| XL Axiata | tbig Towr Mtel | BUY BUY BUY | 51,015 | 805 | 1,300 | 41,067 | 12.0 | 9.9 21.7 | 8.3 9.4 | 7.6 | 2.5 | 3.5 2.1 1.4 | 22.0 | |
| XL Axiata Tow er Bersama Sarana Menara Nusantara | TOWR | BUY | | | | | | 9.9 | 8.3 | 7.6 | 2.5 | 2.1 | | |

BRI Danareksa Sekuritas – Equity

COVERAGE PERFORMANCE

LEADERS

| | | Price | as on | | | | | |
|---------------------------|------|-----------|-----------|--------|--------|--------|--------|--------------|
| | Code | 30-Apr-24 | 29-Apr-24 | Chg, % | wow, % | mom, % | YTD, % | Rating |
| PGN | PGAS | 1,470 | 1,320 | 11.4 | 7.3 | 9.7 | 30.1 | BUY |
| BTPS | BTPS | 1,215 | 1,125 | 8.0 | 6.6 | (4.0) | (28.1) | BUY |
| Bukalapak | BUKA | 130 | 121 | 7.4 | 11.1 | (11.6) | (39.8) | BUY |
| Barito Pacific | BRPT | 1,020 | 955 | 6.8 | 8.5 | 2.0 | (23.3) | BUY |
| Adi Sarana Armada | ASSA | 775 | 730 | 6.2 | 2.6 | (1.3) | (1.9) | BUY |
| Malindo Feedmill | MAIN | 535 | 505 | 5.9 | 7.0 | 3.9 | 3.9 | BUY |
| Bank Syariah Indonesia | BRIS | 2,640 | 2,510 | 5.2 | 1.5 | (1.9) | 51.7 | BUY |
| Matahari Department Store | LPPF | 1,595 | 1,520 | 4.9 | 4.6 | (9.1) | (20.3) | BUY |
| Saratoga Investama Sedaya | SRTG | 1,410 | 1,360 | 3.7 | (6.6) | (1.7) | (14.0) | BUY |
| BRI | BBRI | 4,940 | 4,770 | 3.6 | (6.8) | (13.0) | (13.7) | NON RATED |

Sources: Bloomberg

LAGGARDS

| | | Price | as on | | | | | |
|--------------------------------|------|-----------|-----------|--------|--------|--------|--------|--------|
| | Code | 30-Apr-24 | 29-Apr-24 | Chg, % | wow, % | mom, % | YTD, % | Rating |
| Wijaya Karya | WIKA | 162 | 204 | (20.6) | (20.6) | (20.6) | (20.6) | BUY |
| Surya Semesta | SSIA | 1,070 | 1,135 | (5.7) | (2.7) | 12.0 | 146.5 | BUY |
| Dharma Satya | DSNG | 635 | 670 | (5.2) | (8.0) | (6.6) | 14.4 | BUY |
| Mitra Adi Perkasa | MAPI | 1,575 | 1,655 | (4.8) | (3.7) | (16.9) | (12.0) | BUY |
| Gudang Garam | GGRM | 18,225 | 19,100 | (4.6) | (6.9) | (6.9) | (10.3) | BUY |
| Sawit Sumbermas | SSMS | 1,060 | 1,105 | (4.1) | 3.9 | 2.4 | 1.4 | BUY |
| Indosat | ISAT | 11,000 | 11,200 | (1.8) | 0.9 | 0.9 | 17.3 | BUY |
| Mitra Telekomunikasi Indonesia | MTEL | 570 | 580 | (1.7) | (2.6) | (8.1) | (19.1) | BUY |
| Charoen Pokphand | CPIN | 4,950 | 5,000 | (1.0) | (1.0) | (7.5) | (1.5) | BUY |
| Medikaloka Hermina | HEAL | 1,275 | 1,285 | (0.8) | 15.4 | 8.1 | (14.4) | BUY |
| Courses Bloomhour | | | | | | | | |

Sources: Bloomberg

PREVIOUS REPORTS

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- XL Axiata: <u>1Q24 earnings beat; better outlook with strong revenue momentum and improved cost structure.</u>
- Macro Strategy: <u>The Entropy of Risk</u>
- Bank Rakyat Indonesia: <u>Positive 1Q24 net profit growth despite higher provisions, expected improvement</u> <u>ahead</u>
- Bank Jago: <u>1Q24 earnings below; expect steadier NIM and faster growth amid robust asset quality</u>
- Sido Muncul: <u>1Q24 earnings beat on solid volume and margins, but headwind from weak purchasing power</u>
- Unilever Indonesia: Broadly inline 1Q24 earnings, but still challenging outlook in 2Q24 onwards
- Astra International: <u>1Q24 preview: possible decent headline figures, as strong expected UNTR earnings to offset weak auto</u>
- Timah: Expect a major turnaround in FY24F from improving tin mining practices
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- Bank Central Asia: <u>The place to shelter from the storm</u>
- Macro Strategy: <u>Shift in Rate Trajectory</u>
- Telco: 1Q24 preview: <u>TLKM's inline 1Q24 earnings implies possible limited downside for ISAT and EXCLr</u>
- Banks: Solid asset quality and capital to weather macro uncertainties
- Ace Hardware Indonesia: Solid FY24 growth outlook warrants further rerating
- Cement: Improving S-D with IKN as demand driver; re-initiate with OW on expected ROE improvements
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- Malindo Feedmill Indonesia: <u>Feed business remains the backbone of earnings</u>
- Trimegah Bangun Persada: <u>Expect strong production growth to support FY24 earnings amid declining nickel</u> prices
- Banks: Potential ST earnings risk from higher provision, along with persisting tight liquidity
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- Charoen Pokphand Indonesia: FY23 results: Another year with a negative ending
- Bank Jago: Lowering our FY24-25F est. and TP on lower growth outlook, despite the better credit quality in FY23
- GOTO Gojek Tokopedia: <u>Aiming for leadership in the fintech market</u>
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- Equity Strategy: Looking into potential late-cycle plays in commodity sectors
- Mayora Indah: <u>Counting on Ramadhan sales boost</u>
- Macro Strategy: <u>Rising Volatility Risk</u>
- Retail: <u>Vibrant rebound at key shopping centers</u>
- Astra International: Pinning Hopes on Lebaran and New Models
- Mitratel: FY24 Outlook: Becoming a stronger M&A player with robust revenue and oFCF trends
- PT Bumi Resources Minerals: <u>CPM site visit affirms plan to raise FY24 production volume</u>
- Healthcare: On track 4Q23 operational affirm attractive growth and return outlook
- Bank Neo Commerce: <u>Improving NPLs and higher coverage to drive lower provisions, supporting FY24/25F</u> earnings growth
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- Avia Avian Tbk: <u>Cautiously optimistic FY24 outlook</u>
- Indo Tambangraya: FY24 outlook: Higher volumes growth to partly cushion against potential ASP correction
- Telco: Organic and inorganic opportunities for rerating
- Macro Strategy: <u>Growth vs Stability Narratives</u>

PT BRI Danareksa Sekuritas

Gedung BRI II Lt.23, Jl. Jenderal Sudirman Kav.44-46 Bendungan Hilir, Tanah Abang – Jakarta Pusat 10210 Indonesia Indonesia Tel (62 21) 50914100 Fax (62 21) 2520990

Equity Research Team

Erindra Krisnawan

erindra.krisnawan@brids.co.id (62-21) 50914100 ext. 3500 Head of Equity Research, Strategy, Coal

Niko Margaronis

niko.margaronis@brids.co.id (62-21) 50914100 ext.3512 Telco, Tower, Technology, Media

Natalia Sutanto

natalia.sutanto@brids.co.id (62-21) 50914100 ext.3508 Consumer, Tobacco, Pharmacy, Retail

Hasan Barakwan

hasan.barakwan@brids.co.id (62-21) 50914100 ext.3530 Metal, Oil and Gas, Mining Service

Victor Stefano

victor.stefano@brids.co.id (62-21) 50914100 ext.3503 Banks, Poultry

Ismail Fakhri Suweleh

ismail.suweleh@brids.co.id (62-21) 50914100 ext.3505 Healthcare, Property, Industrial Estate

Economic Research Team

Helmy Kristanto

helmy.kristanto@brids.co.id (62-21) 50914100 ext. 3400 Chief Economist, Macro Strategy

Dr. Telisa Aulia Falianty

telisa.falianty@brids.co.id (62-21) 50914100 Senior Advisor

Kefas Sidauruk

kefas.sidauruk@brids.co.id (62-21) 50914100 Economist

Sales Team

Yofi Lasini yofi.lasini@brids.co.id (62-21) 50914100 ext. 3120

Andreas Kenny andreas.kenny@brids.co.id (62-21) 50914100 ext. 3500

Christy Halim christy.halim@brids.co.id (62-21) 50914100 ext. 3500 Erliech Suharto

<u>ehrliech@brids.co.id</u> (62-21) 50914100 ext.3508

Adeline Solaiman adeline.solaiman@brids.co.id (62-21) 50914100 ext.3508

Jason Joseph jason.joseph@brids.co.id (62-21) 50914100 ext.3508 Yunita L. Nababan yunita@brids.co.id

(62-21) 50914100 ext.3503

Novrita Endah Putrianti

<u>novrita.putrianti@brids.co.id</u> (62-21) 50914100 ext.3503





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